FP TRANSITIONS®

LISTING 21-359

LOCATION	REVENUE	ASKING
Sonoma County	$2,302,000.00	$4,000,000.00

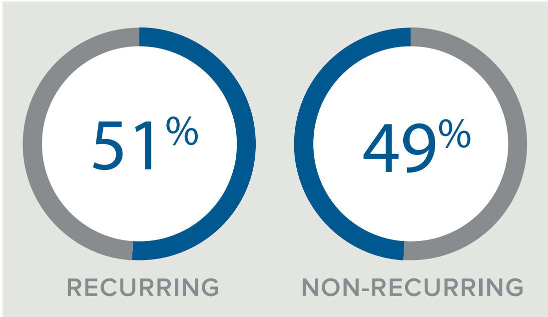
This fee-only RIA in Sonoma County, CA provides investment management and financial, retirement, and tax planning and preparation services to its 258 household clients. This practice will generate over $2,300,000 in trailing 12-month revenues for 2021, 51% of which is from managing approximately $110,000,000 in assets, with the remaining from financial, retirement, and tax preparation on an hourly or fixed fee basis.

The ideal buyer for this practice would be an RIA/CPA firm that provides complementary client services and has a robust tax planning and preparation practice. This is a great opportunity for a firm looking to expand or establish a footprint in the beautiful Sonoma County, CA area. This is a Sell and Stay® opportunity with the principals and staff looking for meaningful employment with the acquisition partner firm post-sale.

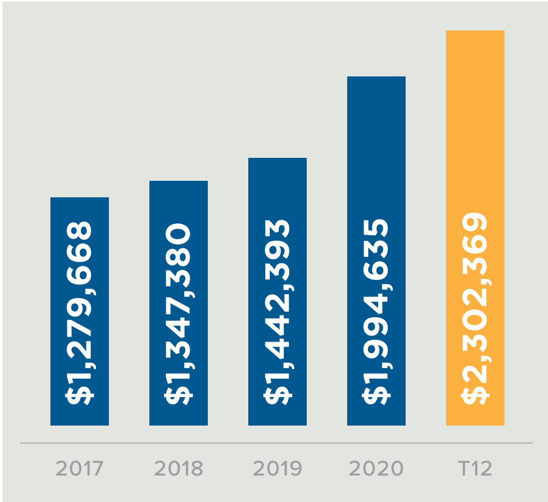
PRACTICE INFORMATION

Assets Under Advisory	$111,000,000
Assets Under Management	$107,800,000
Form of Ownership	LLC
Years in Business	30
Total Number of Employees	15
Advisory Only Clients	258
Tax Only Clients	655
Tax and Advisory Clients	130

REVENUE



HISTORICAL REVENUE



INQUIRE NOW

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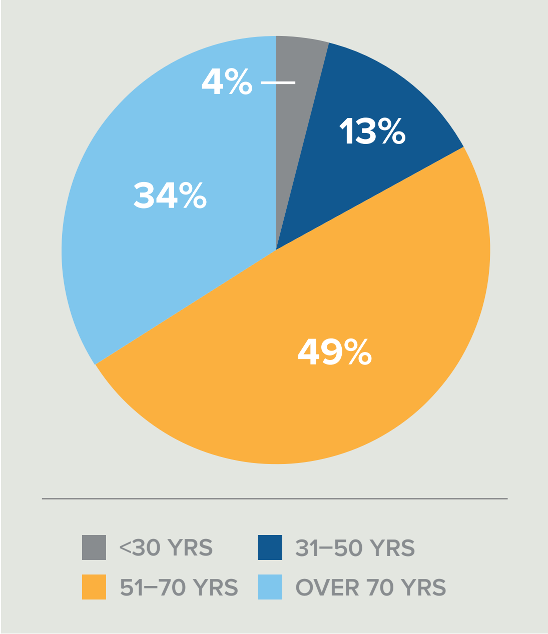
SELLER INFORMATION

Licenses	65
Designations	CPA, CFP
Insurance Lines Carried	Life, LTC, Annuity

SOURCES OF REVENUE

	RECURRING REVENUE	NON-RECURRING REVENUE
FEE-BASED		
Fees from AUM	$1,177,000	
HOURLY-BASED		
Accounting		$155,000
Taxes		$918,000
Consulting		$44,000
INSURANCE BASED		
Whole Life	$8,000	
TOTALS	**$1,185,000**	**$1,117,000**

CLIENT DEMOGRAPHICS



REVENUE SOURCES