



LOCATION
Michigan

REVENUE
\$185,663

ASKING
\$475,000

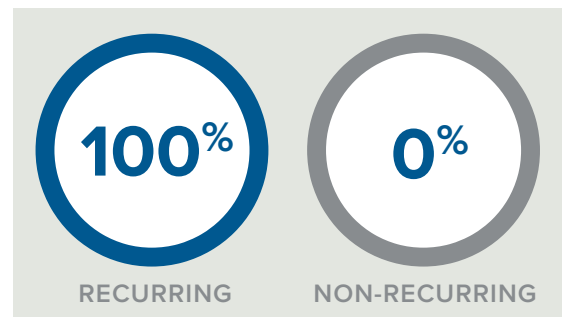
This boutique RIA based in metropolitan Detroit focuses on holistic financial planning and discretionary investment management for its 47 households. With trailing 12-month revenues of \$185,663 from managing approximately \$20 million in assets, this practice would make a great tuck-in acquisition for a firm that already has a presence in Michigan.

The ideal buyer would be an experienced fee-only, fiduciary RIA with a client-first mentality willing to retain one advisor employee post-sale. The ideal buyer would also have at least one staff member with the Certified Financial Planner designation and a staff member that is knowledgeable on insurance products.

PRACTICE INFORMATION

Assets Under Advisory	\$20,029,236
Assets Under Management	\$20,029,236
Total Number of Employees	3
Billing Management Software	Folio Financial, Inc.

REVENUE

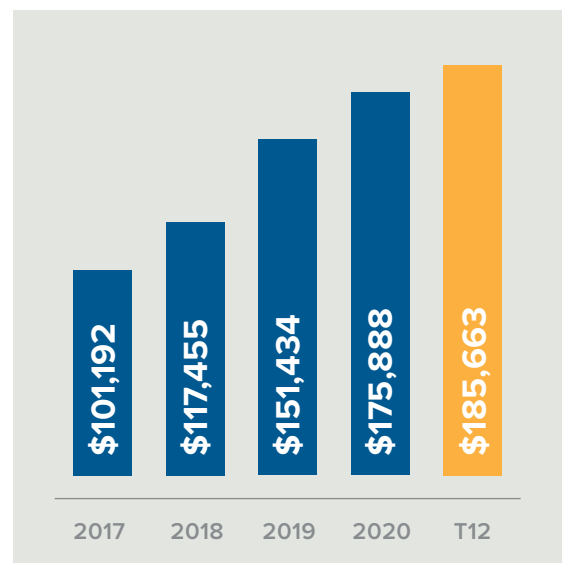


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HISTORICAL REVENUE





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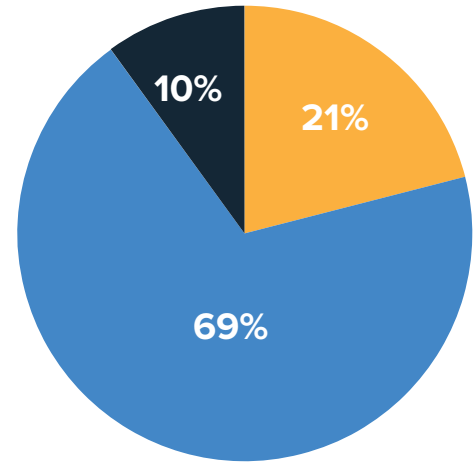
SELLER INFORMATION

Licenses	65
Designations	CPA®, MBA, JD, CRPC®, AAMS®
Insurance Lines Carried	Life, Health, LTC

SOURCES OF REVENUE

	RECURRING REVENUE	NON-RECURRING REVENUE
FEE-BASED		
Fees from AUM	\$185,663	
	\$185,663	

CLIENT DEMOGRAPHICS



■ 31-50 YRS ■ OVER 70 YRS
■ 51-70 YRS

REVENUE SOURCES

