



LOCATION
Connecticut

REVENUE
\$1,149,734

ASKING
\$3,200,000

This Connecticut-based RIA is focused on providing its 68 households with goal-oriented comprehensive financial planning and investment management services. With approximately \$1,150,000 in trailing 12-month revenues from managing \$230,000,000 in assets, this practice would make a great addition to a larger firm seeking to establish or expand its presence in western Connecticut.

This is a Sell and Stay® opportunity as both principals and one administrative staff member would like to remain with the acquiring firm post-sale. The ideal acquisition partner would be a firm that has a proven track record of providing its clients with a similar personalized experience, and has established custodial relationships with Fidelity and Charles Schwab. A firm with a dedicated trust, research, and investment departments would be a plus.

PRACTICE INFORMATION

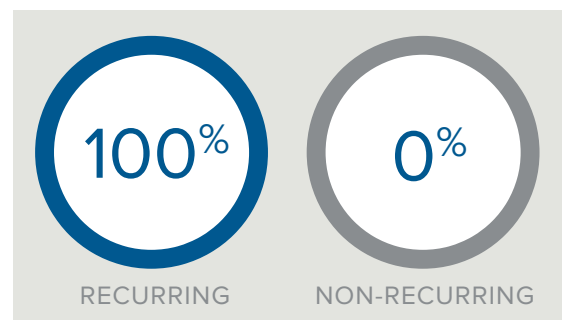
| | |
|-------------------------|---------------|
| Assets Under Advisory | \$230,000,000 |
| Assets Under Management | \$230,000,000 |
| Households | 68 |
| Form of Ownership | S Corp. |
| Total Staff | 3 |

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REVENUE



HISTORICAL REVENUE





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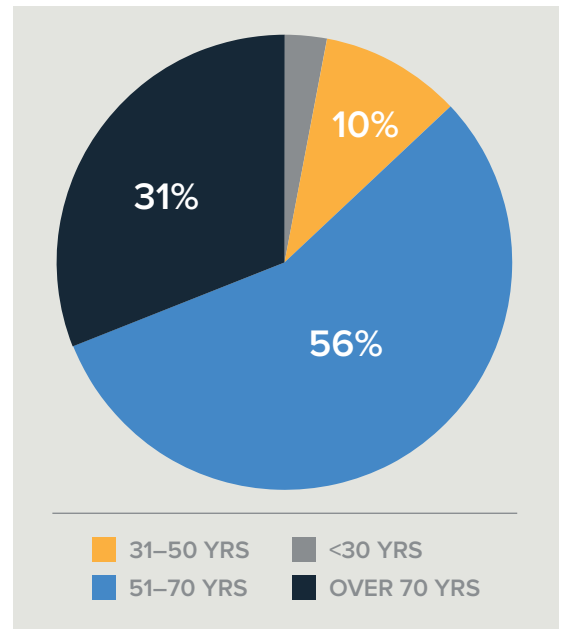
SELLER INFORMATION

| | |
|--------------------|--------------------------|
| Designations | CFP®, ChFC®, CLU®, CPWA® |
| Education | Bachelor's Degree |
| Seller's Age Range | 50-55 |

SOURCES OF REVENUE

| | RECURRING REVENUE | NON-RECURRING REVENUE |
|---------------------|--------------------|-----------------------|
| FEE-BASED | | |
| Fees from AUM | \$1,139,734 | |
| HOURLY-BASED | | |
| Financial Planning | \$10,000 | |
| TOTALS | | |
| | \$1,149,734 | |

CLIENT DEMOGRAPHICS



REVENUE SOURCES

