Dallas, TX

\$1,859,160

\$5,000,000

This RIA firm in the Dallas, Texas area serves its 290 households with a blend of cutting-edge technology and personalized active wealth management and financial planning. This firm does not believe in a one-size-fits-all approach and thus tailors its wealth management to the individualized needs of each client in order to help them achieve their financial goals, both short- and long-term. Current annual revenue is \$1.86 million—all recurring—from \$136 million in fee-based assets, which has grown steadily for the past five years. The firm's two principals have developed strong referral channels in the local area. This firm would make a great addition to a larger RIA firm seeking to establish or expand its roots in the Dallas, Texas area.

Potential buyers should be amenable to a Sell and Stay® arrangement, as three members of the team prefer to remain with the firm post-closing.

PRACTICE INFORMATION

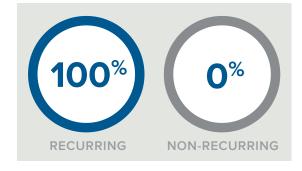
Assets Under Advisory	\$139,354,896
Assets Under Management	\$136,000,000
Households	290
Form of Ownership	LLC
Total Number of Employees	3
Billing Management Software	Advyzon
Number of Branch Offices	1

INQUIRE NOW

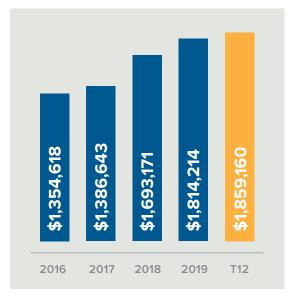
Visit **fptransitions.com/20-296-inquire** or log in to your member dashboard to inquire.

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REVENUE



HISTORICAL REVENUE



Dallas, TX

\$1,859,160

ASKING \$5,000,000

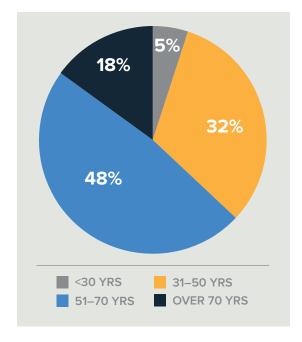
SELLER INFORMATION

Designations	CFP	
Education	Bachelor's Degree	
Years in Business	11	
Years in Industry	26	
Seller's Age Range	40–55	
Insurance Lines Carried	Life, Disability, LTC	

SOURCES OF REVENUE

	RECURRING REVENUE	NON-RECURRING REVENUE
FEE-BASED		
Fees from AUM	\$1,853,160	
INSURANCE-BASED		
Fixed Annuities	\$6,000	
TOTALS		
	\$1,859,160	

CLIENT DEMOGRAPHICS



REVENUE SOURCES

