FP TRANSITIONS®

LISTING 20-292

LOCATION	REVENUE	ASKING
Southern CA	$919,407	$2,300,000

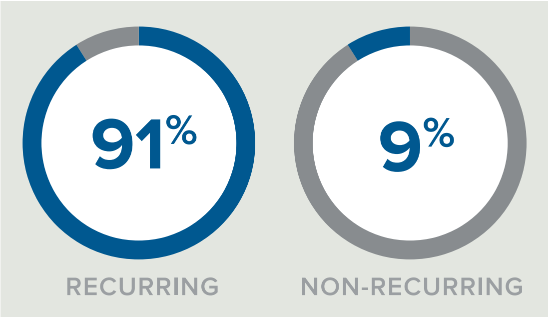
This RIA/RR hybrid practice is located in the San Diego, CA area. With approximately 40 high net worth clients, this practice is results-oriented and focused on delivering exceptional family office-style service. This practice has many tools in its tool chest including its proprietary planning software. Trailing 12 months revenue for this practice is $919,407 on $250 million in assets, 91% of which is recurring ($296,379 in third-party managed assets and $539,000 in flat-fee annual retainers) with an additional $84,028 in commission-based income.

Seeking a Sell and Stay® acquisition partner, this practice offers the right buyer turn-key, state of the art family wealth specialty capabilities. The proprietary planning software is not part of the acquisition, but will be made available to the acquiring firm. All current staff members hold the Certified Financial Planner® designation.

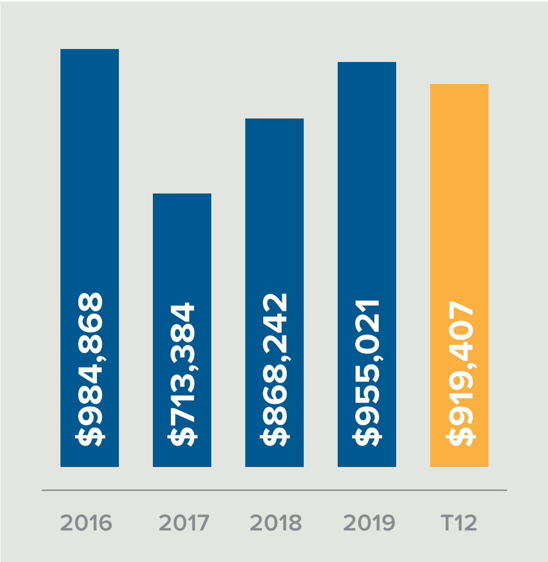
PRACTICE INFORMATION

Assets Under Advisory	$250,000,000
Assets Under Management	$90,000,000
Households	40
Form of Ownership	C Corporation
Total Number of Employees	4
Billing Management Software	QuickBooks®/Excel

REVENUE



HISTORICAL REVENUE



INQUIRE NOW

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or log in to your member dashboard to inquire.

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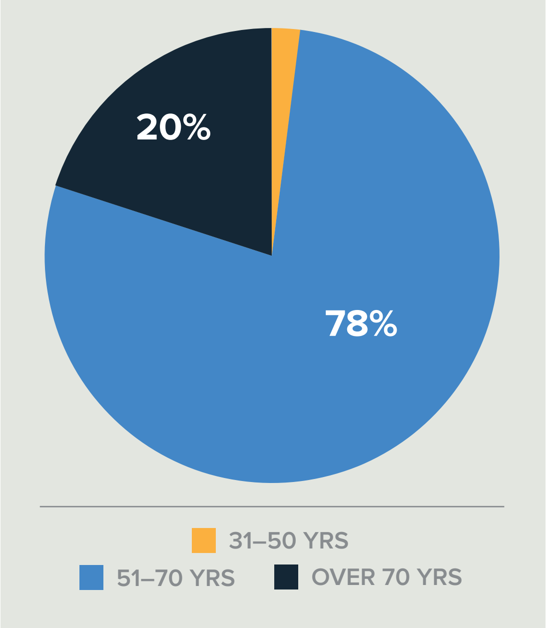
SELLER INFORMATION

Licenses	6, 7, 22, 63
Designations	CFP, ChFC, CLU
Education	Master’s Degree
Years in Business	38
Years in Industry	38
Seller’s Age Range	64–73
Insurance Lines Carried	Life, Health, Disability, LTC

CLIENT DEMOGRAPHICS



SOURCES OF REVENUE

	RECURRING REVENUE	NON-RECURRING REVENUE
FEE-BASED		
Third-Party Assets	$296,379	
Other	$539,000	
SECURITIES-BASED		
Other		$84,028
TOTALS		
	$835,379	**$84,028**

REVENUE SOURCES