

snom

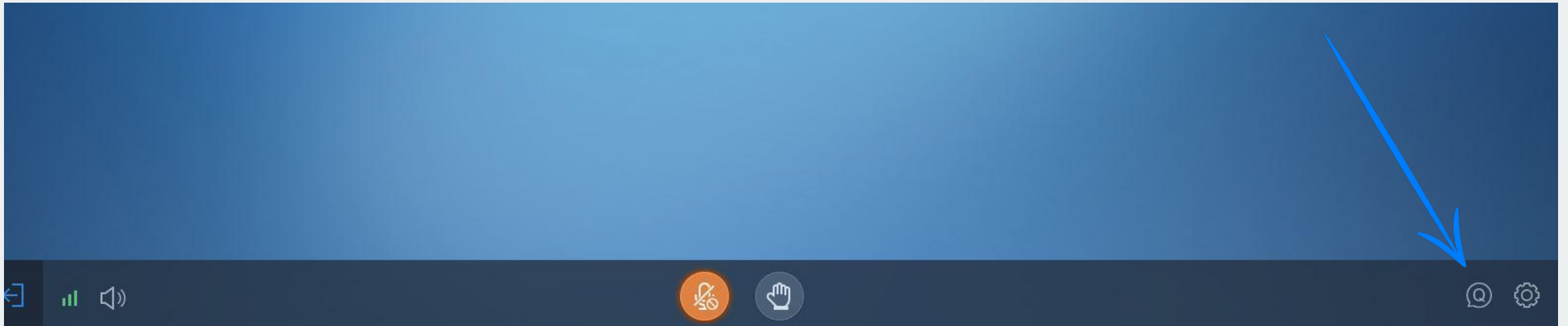
Higher Margins | Longer Warranty | North American-Based Support
The Easy Decision



Healthcare Solutions

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



We Are VoIP Supply

Reseller Benefits



Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

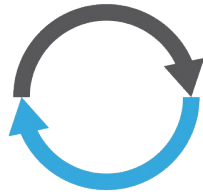
Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

The VTech & Snom Advantage



\$2.1 billion global company with more than 25 years in telecommunications, VTech acquired Snom in 2016



End-to-End Snom SIP-based solutions designed & manufactured in-house



Innovative, diverse & scalable SIP based portfolio

- Business Desk Phones
- DECT Mobility Solutions
- Key Line, Single Cell & Multi-Cell
- Conference Phones Wired/Wireless
- Broadcast

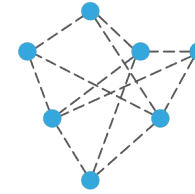


3 year warranty on Desk Phones, DECT Mobility & Conference Phones



North American based teams

- Engineering
- R&D
- Product
- Sales
- Marketing
- Technical Support



Extensive authorized network of distributors in North America



State-of-the-art North American distribution centers

Healthcare DECT Mobility Solutions



Scalability – Mobility

Small Doctor's Offices



Medium Sized Clinics



Larger Hospitals





- Scalable Single / Multi-Cell Base Stations
- Up to 30 Handsets Per Base Station
- OPUS Codec Support with Optional Module
- Support for up to 30 SIP Lines & 10 NB/5 WB Calls per Base
- DECT & LAN Synchronization

M5: DECT Repeater



- Compatible with M900 Bases
- Up to 3 M5 Repeaters per Base
- Handles up to 5 Simultaneous Calls

M90: Healthcare Antibacterial Handset

3
YEAR
WARRANTY



- Cordless Handset Requires M900 DECT access point
- Antibacterial Surface (JIS Z2801/ISO22196)
- 2" Color 240x320 LCD
- 3 Softkeys
- IP65 Ruggedized Design
- 3.5mm Headset Jack
- 200 Hours Standby/17 Hours Talk Time
- Alarm Button

Scalability – SIP Desksets

Small Doctor's Offices



Medium Sized Clinics



Larger Hospitals



D7xx Series



Model	D120	D717	D735	D785	D7	D7C
Display	132 x 64 Mono LCD	2.8" (320 x 240) Color LCD	2.8" (320 x 240) Color LCD	4.3" (480 x 272) Color LCD	382 x 160 Mono LCD	6.8" Color LCD
SIP Lines/Accounts	2	6	12	12	n/a	n/a
Ethernet Switch	10/100	GigE	GigE	GigE	n/a	n/a
USB		✓	✓	✓	✓	✓
F-Keys	2	3, Multi-Color	8x4, Multi-Color	6x4, Multi-Color	18, Multi-Color	16x4, Multi-Color
Self-Labeling F-keys	2	3	8 (32)	6 (24)	18	16 (64)
Proximity Sensor			✓			
Bluetooth				✓		

Healthcare Conference Phone Solutions



C520: Wired SIP Conference Phone

3
YEAR
WARRANTY



- Support for up to 3 SIP Lines
- 2 DECT Wireless Speakers/Microphones
- Bluetooth for Headset & Mobile Pairing
- Support for up to 3 C52 DECT Speakers/Microphones
- Up to 12 Hours of Talk Time per Microphone

C620: Wireless SIP Conference Phone

3
YEAR
WARRANTY



- Wireless Speakerphone with 2 Wireless Mics Paired via DECT to a Base Station
- Support for up to 3 SIP Accounts
- 24 Hours Talk Time Narrowband/12 Hours Talk Time Wideband
- Support for up to 2 C52 DECT Speakerphones
- PoE Support at Base Station
- Wireless Microphones and Speakerphone Charged via Docking Station

Assisted Living Solutions: VTech Amplified Series





- Coded/Cordless Base Phone
- DECT Connectivity For 4 Cordless Accessories
- Big Button & Large Visual Ringers
- Photo Dial for Assistance in Speed Dialing
- Audio Assist with Temporary Volume Increase up to 50db During Calls and Message Playback
- Caller ID Announce
- Antibacterial Plastics To Promote a Safe Clean Environment
- SOS Pendant with IPX4 Water Resistance so it can be Worn in a Shower



- DECT Cordless Technology, Register up to 4 Accessories
- Big Button & Large Visual Ringers
- 90db Ringer Volume
- Photo Dial for Assistance in Speed Dialing
- Audio Assist with Temporary Volume Increase up to 50db During Calls & Message Playback
- Caller ID Announce & Call Block
- Antibacterial Plastics to Promote a Safe Clean Environment

Amplified Series: Cordless Handset

3
YEAR
WARRANTY



- Full-Duplex Handset Speakerphone
- Big Button & Large Visual Ringers
- 90db Ringer Volume
- Cordless Multicast Paging
- Sliding Volume Control with Audio Assist to Temporary Increase Volume up to 50db During Calls & Message Playback
- Alarm with Snooze Functionality
- Caller ID Announce with Call Block
- Antibacterial Plastics to Promote a Safe Clean Environment

Amplified Series: Cordless Photo Handset

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YEAR
WARRANTY



- Full-Duplex Handset Speakerphone
- 4 Photo Speed Dial for Convenient Dialing
- Volume Control
- Cordless Multicast Paging
- Quiet and ECO Mode
- Caller ID Announce
- Antibacterial Plastics to Promote a Safe Clean Environment

Amplified Series: Cordless SOS Pendant

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- Includes Wearable Lanyard
- IPX4 Splash Proof Rating, can be Worn in the Shower
- Buzzer Alert when Button is Pressed
- SOS Turns on all Speakerphones in Base & Handsets also Dials up to 5 Numbers in Sequence
- Many Years of Battery Life
- Battery Status Check

Trade-In Rebate Program

Experience the latest technology from Snom. Replace your old business phones and take advantage of our trade-in rebates.

Valid on purchases or lease agreements from July 15, 2020 through July 15, 2021

Minimum of 5 phones and maximum of 200 phones

Valid on qualifying Snom, VTech or competitor phones

[SnomRewards.com](https://www.snomrewards.com)

Trade-In Rebate Program – SIP Desksets



D120 SIP Phone

Rebate - \$3.00



D717 SIP Phone

Rebate - \$10.00



D735 SIP Phone

Rebate - \$15.00



D785 SIP Phone

Rebate - \$20.00

Trade-In Rebate Program – DECT Wireless



M10 KLE SIP DECT
4 Line Handset

Rebate - \$5.00



M10R KLE SIP DECT
4 Line Handset

Rebate - \$10.00



M18 KLE SIP DECT 4
Line Handset

Rebate - \$10.00



M65 Professional
Handset

Rebate - \$5.00



M85 Industrial
Handset

Rebate - \$7.00



M70 Business Handset

Rebate - \$5.00



M80 Industrial Handset

Rebate - \$5.00



M90 Antibacterial Handset

Rebate - \$7.00

Trade-In Rebate Program – Conference Phones



C520 SIP Conference

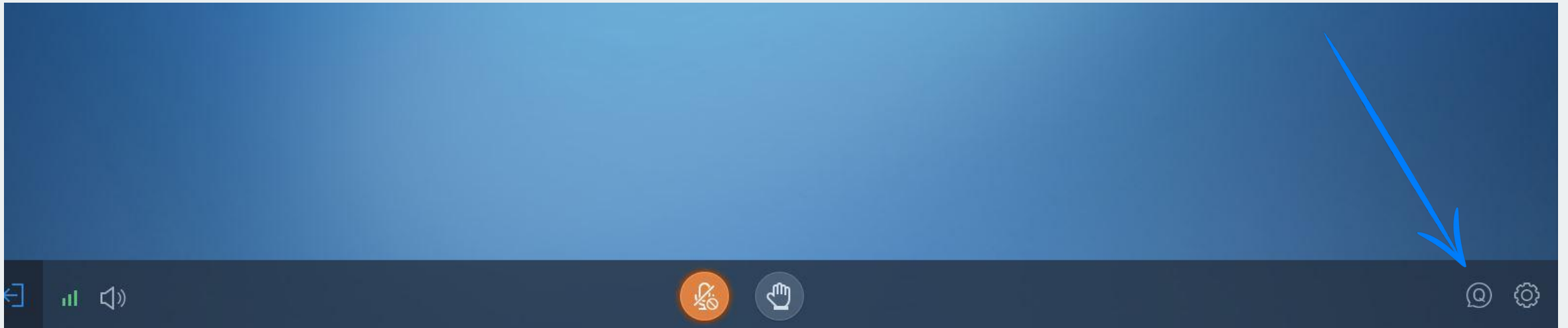
Rebate - \$35.00



C620 SIP Wireless Conference

Rebate - \$35.00

Q&A



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Thank You