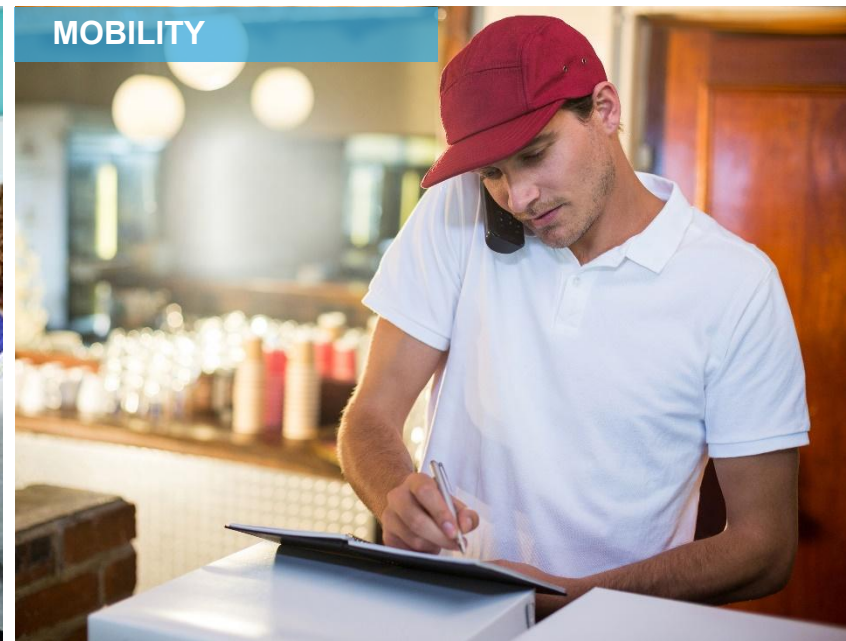




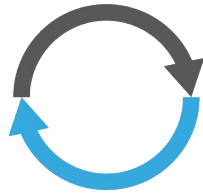
Higher Margins | Longer Warranty | North American-Based Support
The Easy Decision



The VTech & Snom Advantage



\$2.1 billion global company with more than 25 years in telecommunications, VTech acquired Snom in 2016



End-to-End Snom SIP-based solutions designed & manufactured in-house



Innovative, diverse & scalable SIP based portfolio

- Business Desk Phones
- DECT Mobility Solutions
- Key Line, Single Cell & Multi-Cell
- Conference Phones Wired/Wireless
- Broadcast

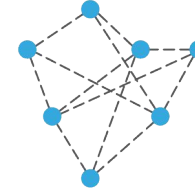


3 year warranty on Desk Phones, DECT Mobility & Conference Phones



North American based teams

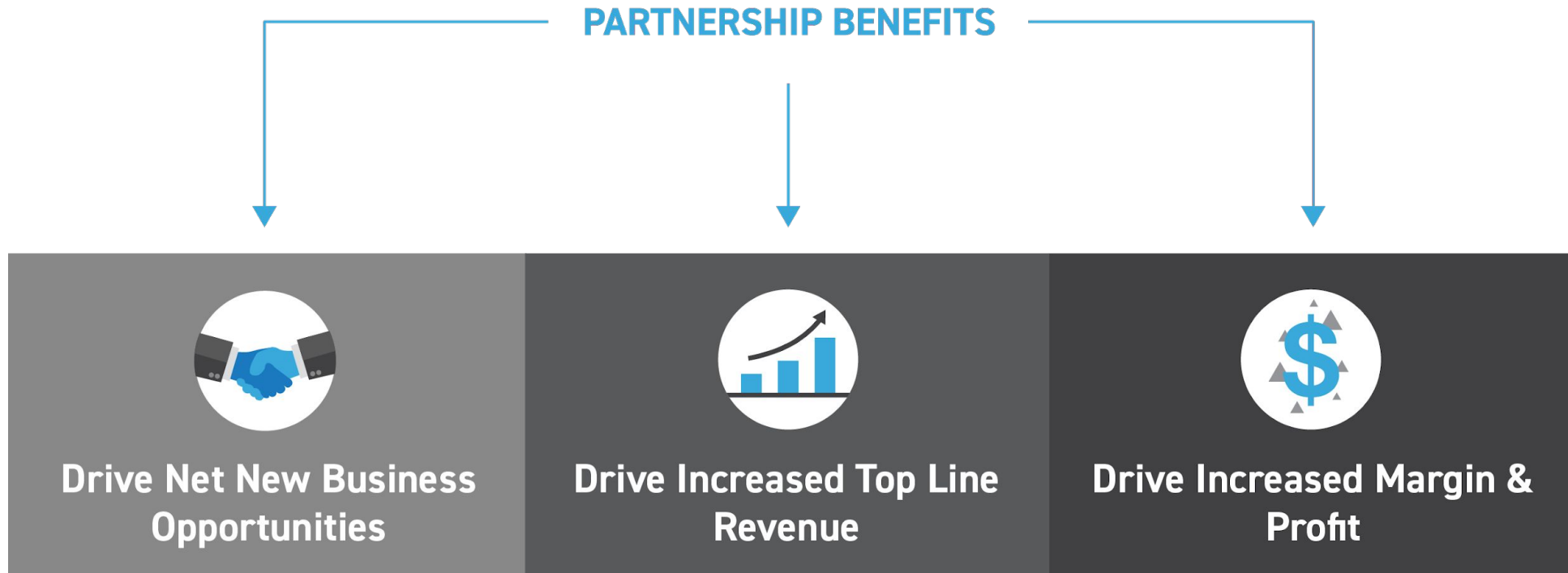
- Engineering
- R&D
- Product
- Sales
- Marketing
- Technical Support



Extensive authorized network of distributors in North America



State-of-the-art North American distribution centers



D7xx SERIES



Work from anywhere around the home, use a WiFi dongle to connect wireless so you aren't tied to your router

Dongle



Snom 10W PSU

apn: 26-350200-3UL

*Power supply is required



KEY LINE

VTech VDP650/Snom M100 KEY LINE EMULATION



With DECT technology you can place the base station next to router but have the freedom of wireless handsets and desksets so you can work anywhere even without the need of a power outlet

- DECT wireless home office, easy installation
- Up to 6 concurrent calls
- Multi-line appearance
- 7 hour talk time on battery for desksets
- 9 hour talk time for handsets
- Cross compatibility between VTech VDP650 and Snom M100, use any handset & deskset combination

Check with Authorized Distributors for Special Pricing

HEADSETS

Snom A100M



Snom A100D



- Noise-canceling microphone
- Connection options for RJ9, 3.5mm, 2.5mm and USB*
- Quick release cord system

*ACUSB needed for USB connectivity
ACPJ for 3.5mm connectivity
ACPJ25 for 2.5mm connectivity

The Snom D7xx Series

3CX



vtech[®]

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SNOM



- 132x64 Backlit Mono LCD
- 2 Programmable Function Keys with Single Color LED
- Support for up to 2 SIP Lines/Accounts
- Dual Ethernet Ports (10/100)
- RJ9 Headset Port
- PoE or Local Power Options (Power Adapter Sold Separately)



D717: Entry Level Color

- 6 SIP Accounts
- XML Browser
- 3 Programmable Line/Function Keys
- Local Directory with 1,000 Entries
- 2-Port GigE Ethernet Switch
- Solid State Hook Switch (Improved Reliability)
- Supports up to 3 D7 Sidecars



D735: Mid-Range

- 12 SIP Accounts
- XML Browser
- 8 Programmable Line/Function Keys (4 Pages – 32)
- Motion Sensor
- 2-Port GigE Ethernet Switch
- Solid State Hook Switch (Improved Reliability)
- Dedicated Headset Key (with EHS Support)



D785: Executive Level

- 12 SIP Accounts
- XML Browser
- Dual Display (Supports up to 24 BLF/Function Keys)
- Integrated Bluetooth
- Dedicated Headset Key with EHS Support
- USB Port
- 2-Port GigE Ethernet Switch
- Solid State Hook Switch (Improved Reliability)



D7: Expansion Module

- 384x160 LCD
- 18 Programmable Function Keys with Multi-Color LED
- Compatible with D7xx Series
- Compatible with up to 3 Expansion Modules per Device
- First Expansion Module Powered via Base



D7C: Color Expansion Module

- 6.8" Color LCD
- 16 Programmable Multi-Color LED Keys
- 4 Pages for up to 64 PFK per D7C
- Daisy-Chain of up to 3 per Phone
- Compatible with D7xx Series

Target Availability Q3 2020

Unique Features – 100% Compatible by Snom







C520

- Support for up to 3 SIP Lines
- 2 DECT Wireless Speakers/Microphones
- Bluetooth for Headset & Mobile Pairing
- Support for up to 3 C52 DECT Speakers/Microphones
- Up to 12 Hours of Talk Time per Microphone



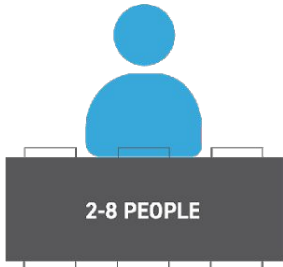
C52 SIP DECT Expansion Phone

- Accessory speaker phone – requires C520, C620 or A230 dongle to operate
- Pair up to 3 with C520, up to 2 with C620 & up to 1 with A230
- Up to 12 hours of wireless talk time

Conference Phone Scalability



Huddle Room

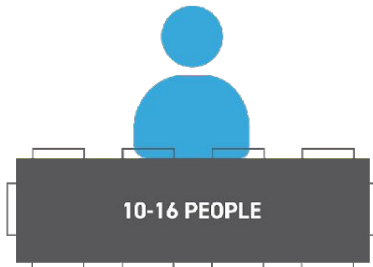


2-8 PEOPLE



C620

Conference Room



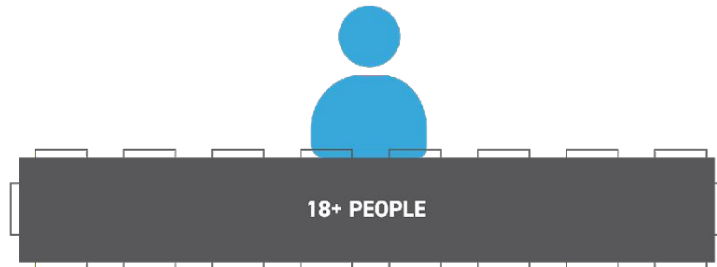
10-16 PEOPLE



C52



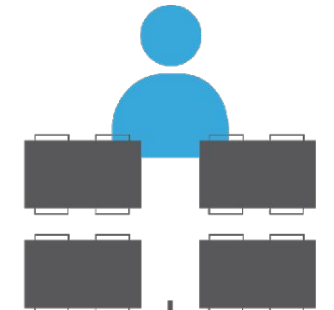
Large Conference Room



18+ PEOPLE



Training Room







All handsets can be mixed in installations that run on M300, M700 and M900 base stations

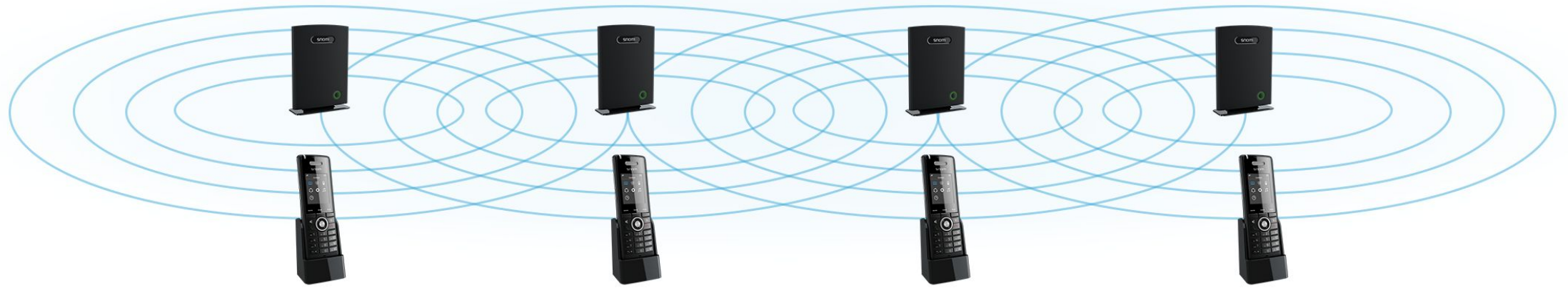
M900 can expand existing installations or replace defective units in installations

Single Cell & Multi-Cell DECT Station Solutions

3
YEAR
WARRANTY



Model	M900 (Multi-Cell)	M700 (Multi-Cell)	M325 (Single-Cell)	M5
Display	-	-	-	DECT Repeater
Max. # of Base Stations	4,000	253	1	3 per base station
Max. # of Handsets	16,000	1,000	20	
Concurrent Calls	10 for NB	8 for NB	5	Up to 5 calls
Standby/Talk Time (H)	-	-	75/7h	
Extras	Wireless Network Base up to 4,000 Seamless Roaming Location	Wireless Network Base up to 253 Seamless Roaming	-	Daisy Chain up to 3 M5's.

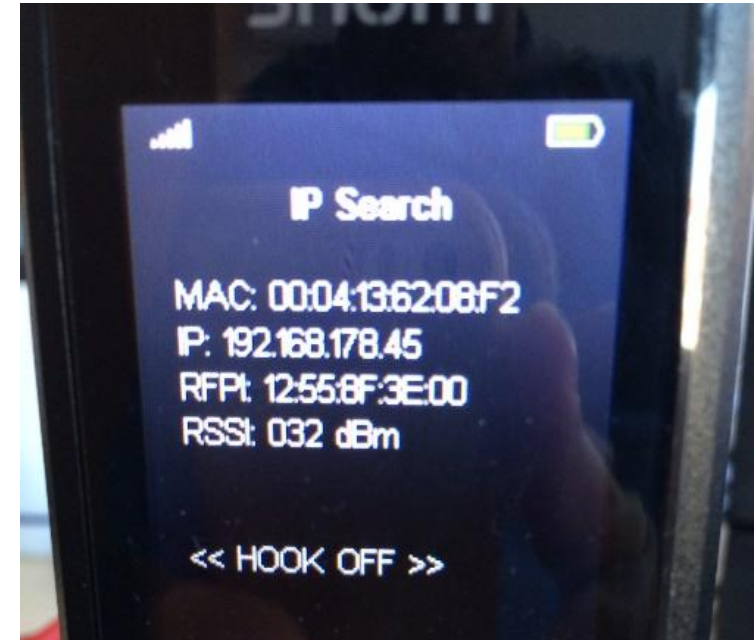


Multiple DECT base sync over the air with seamless call handover between bases

Increased concurrent call counts over traditional DECT repeaters

Greater handset capacity in a smaller space or increase physical range on a larger campus style installation

- Base with Local Power
- Handset in Assesment Mode
- ID DECT Range in Advance for 100% Coverage



Snom Handset Updates



Current Model

New Model

New Model Notes

M25



M65



M85



M700



M70



M80



M90



M900



- Higher Resolution Screen
- Adds BT For Headset
- Adds Ruggedized (2m Fall) NO IP65 Certified
- Adds Alarm Function same as M85

- 2" (240x320) Screen (same as All New HS)
- BT for Headset
- Actual IP65 Certified

- 2" (240x320) Screen (same as All New HS)
- BT for Headset
- Adds Antibacterial in Addition to IP65 Certified

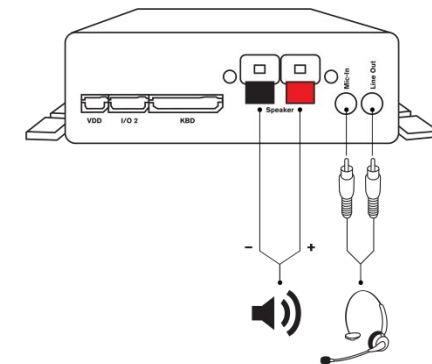
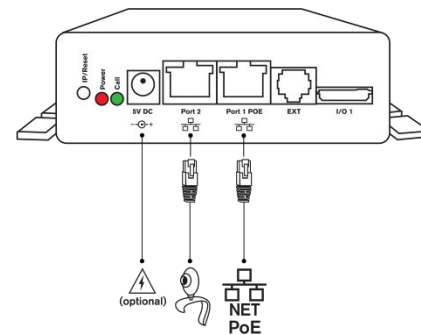
- From 253 Bases in MC to **4,000**
- From 1,000 Total HS to **16,000**
- From 8 Concurrent Calls to **10** (SC and NB)
- Adds Opus Codec (via Optional Module)
- Bluetooth Compatible



Snom PA1 Public Address System



- Create Large or Small PA System (External Amp or Internal 4W Amp)
- External Phone Ringer with Visual Indication
- Multi-Cast Relay up to 4 SIP Identities
- Listener: Listen and Broadcast to Speakers and Amplifiers on a SIP Call
- Server: Multi-Cast Relay to Listening PA1s & Snom Phones





2020 Phone Trade-In Rebate Program

Experience the latest technology from Snom. Replace your old business phones and take advantage of our trade-in rebates. Rebate program valid on purchases or lease agreements from July 15, 2020 through July 15, 2021 when you replace 5 or more phones. Review our Terms and Conditions for full program details.

SIP DESKSETS



D120 SIP Phone

- 2 SIP accounts
- 2.3" (132x64) mono LCD
- 2 paperless PFK
- 10/100

Rebate - \$3.00



D717 SIP Phone

- 6 SIP accounts
- 2.8" (320x240) color LCD
- 3 paperless PFK
- GigE
- USB

Rebate - \$10.00



D735 SIP Phone

- 12 SIP accounts
- 2.8" (320x240) color LCD
- 8 (32) paperless PFK
- GigE
- USB

Rebate - \$15.00



D785 SIP Phone

- 12 SIP accounts
- 4.3" (480x272) color LCD
- 6 (24) Self-label PFK
- Bluetooth
- GigE
- USB

Rebate - \$20.00

DECT WIRELESS



M10 KLE SIP DECT 4-Line Handset

- 8 SIP account
- 6 concurrent calls
- 4 backlit line keys
- REQUIRES M100 KLE

Rebate - \$5.00



M10R KLE SIP Rugged Handset

- 8 SIP account
- 6 concurrent calls
- 4 backlit line keys
- REQUIRES M100

Rebate - \$10.00



M18 KLE SIP DECT Deskset

- 8 SIP account
- 6 concurrent calls
- 4 backlit line keys
- 16 speed dials x2
- REQUIRES M100

Rebate - \$10.00



M65 Professional Handset

- 2" color LCD
- 3 softkeys
- HD audio
- REQUIRES M300, M700 or M900

Rebate - \$5.00

**DECT
WIRELESS**



M85 Industrial Handset

- 2" color LCD
- 3 softkeys
- HD audio
- Ruggedized IP65
- Bluetooth
- REQUIRES M300, M700 or M900

Rebate - \$7.00



M70 Business Handset

- 2" color LCD
- 3 softkeys
- HD audio
- Ruggedized
- Bluetooth
- Alarm
- REQUIRES M300, M700 or M900

Rebate - \$5.00



M80 Industrial Handset

- 2" color LCD
- 3 softkeys
- HD audio
- Ruggedized IP65
- Bluetooth
- Alarm
- REQUIRES M300, M700 or M900

Rebate - \$5.00



M90 Medical Handset

- 2" color LCD
- 3 softkeys
- HD audio
- Ruggedized IP65
- Antibacterial
- Bluetooth
- Alarm
- REQUIRES M300, M700 or M900

Rebate - \$7.00

**CONFERENCE
PHONES**



C520 SIP Conference

- 3 SIP accounts
- 1 fixed and 2 wireless mics
- Bluetooth® connectivity for headset and mobile pairing
- Wireless speakerphone expansion

Rebate - \$35.00

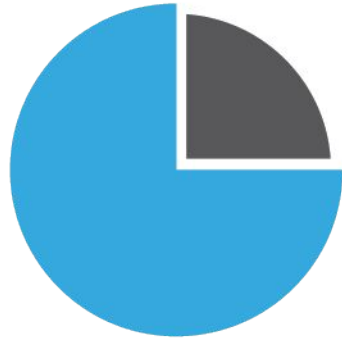


C620 SIP Wireless Conference

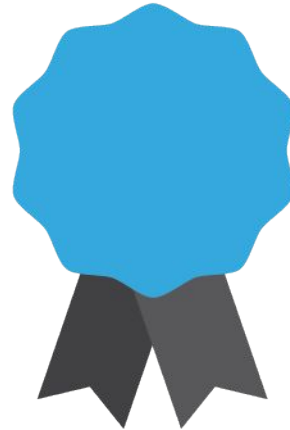
- Wireless with DECT base
- 24 hours (NB) & 12 hours (WB) talk time
- 3 SIP accounts
- 1 fixed and 2 wireless mics
- Wireless speakerphone

Rebate - \$35.00

Authorized Channel Partner Program Benefits



Minimum Advertised Price (MAP) Enforcement
Margin Protection



Achieve Mutual Business Objectives &
Enhance Value of Brands



Not For Resale (NFR) Samples
Obtain Evaluation Units at 35% - 40% Discount

Partner Application, MAP Agreement, NFR Request Form – <https://www.snomamericas.com/partners/partner-portal/>

Snom Technical Support – supportusa@snom.com

Rebate Information - [SnomRewards.com](https://www.snomrewards.com)

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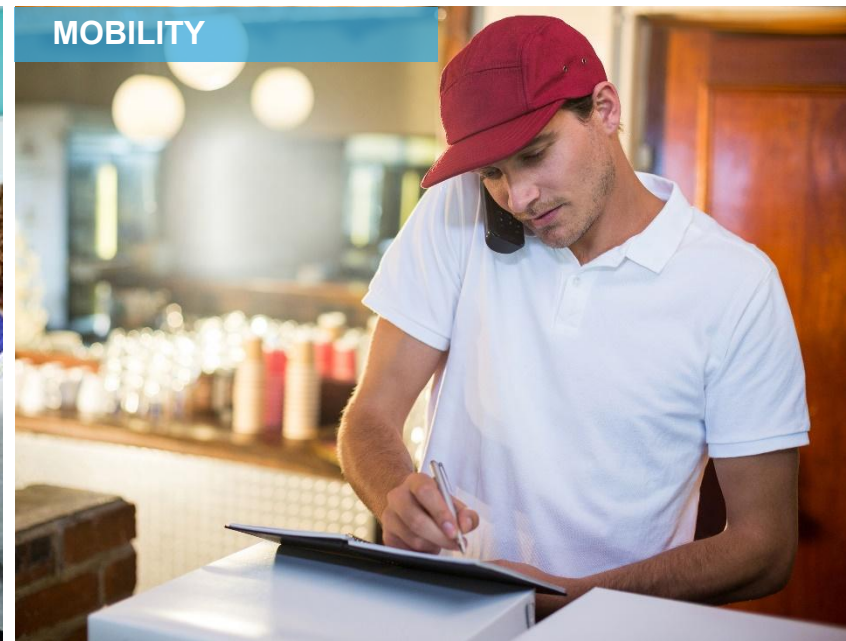


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snom

Higher Margins | Longer Warranty | North American-Based Support
The Easy Decision

3CX



Thank You



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