



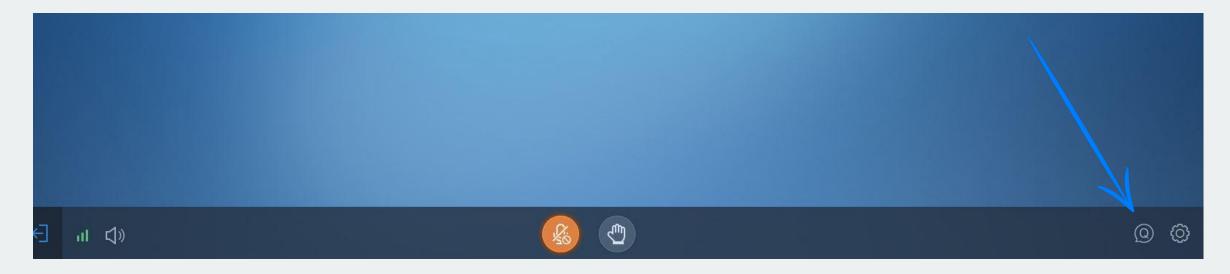
Let's Build a Strong Partnership

Presented by: Don Stefanie



During the webinar please use the Q&A feature located in bottom right corner of your screen!

We will answer the questions at the end of the presentation Thank you!





Who is VoIP Supply

VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.





We are More than just a Website!

Best Places to Work in Western New York 500/5000 Company Buffalo Niagara Business Ethics Award Nominee VoIP Experts Combined, our experts have over FIFTY years of experience

Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers



New Products & Products to Consider







Yealink SIP-T58W PRO with Camera & BTH58 Bluetooth Handset

The Yealink T58W PRO supports the Yealink BTH58 wireless Bluetooth handset, which allows for maximum flexibility. Yealink wireless Bluetooth handset BTH58 adopts Bluetooth 5.0 technology, effective communication distance is up to 10-meter, with Yealink T58W or MP58 phones

PanaCast20

The PanaCast 20 is a secure and portable webcam that is designed to advance video collaboration by offering video that surpasses the standards. With powerful advanced technology and intelligent optics, the PanaCast 20 is more than just a webcam, it is a personal video conferencing device for the professional user.

Snom M85 Ruggedized DECT Handset

The Snom M85 Ruggedized DECT Handset is the IP65 DECT handset with shockproof, splash-proof, and dust-proof capabilities; suitable for outdoor areas and/or industrial work environments.

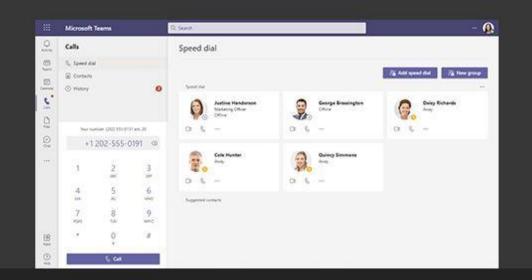
3CX V18 - Teams Integration

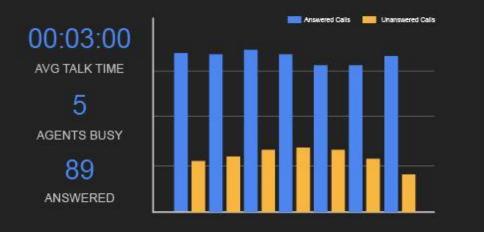
We Are VoIP Supply



Save on Teams calling plans

- Dial externally via 3CX SIP trunks.
- Eliminate costly MS domestic / international calling plans.
- Choose your own cost-effective SIP provider in your region.
- Make do with less staff on expensive MS365 E5 license plans.





Power up your Teams PBX

- Easy configuration of call queues and routing.
- Leverage ring groups and paging functionality.
- Create IVR auto attendants.
- Evaluate agent performance with call reporting.

Poly CCX Phones Now Certified on Metaswitch

We Are VoIP Supply



Poly announced that the CCX phones are now certified on Metaswitch.

They are also certified on Zoom.

POLY INTEROPERABILITY & COMPATIBILITY CHART

https://www.poly.com/us/en/solutions/platform/compatibility

POLY CCX OPEN SIP			Detter Detter	
	POLY CCX 400	POLY CCX 500	POLY CCX 600	POLY CCX 700
1. OVERVIEW				
SUMMARY	Entry-level phone best suited for common areas	The desktop phone that checks all the boxes. Legendary audio. Headset or handset-your choice	A larger screen can make all the difference-perfect for managers and executives	Make it personal with video built-in." See reactions that you can't always hear
APPLICATION TARGET	Common areas, low-volume phone call use	Office cubicle, knowledge worker	Manager, executive	Manager, executive
2.2. USER INTERFACE FEATURES				
LCD DISPLAY	5-inch color LCD	5-inch color LCD	7-inch color LCD	7-inch color LCD
TOUCH DISPLAY	×	4 4	9 4 9	17.41
NO HANDSET OPTION AVAILABLE	()	•	0 .	8.0.
3. VIDEO FEATURES"				
VIDEO CONFERENCING*	21	_	Optional EagleEye Mini camera kit for CCX 600	Integrated 4 megapixel autofocu camera with privacy shutter
4. AUDIO FEATURES				
POLY HD VOICE / WIDEBAND VOICE TECHNOLOGY	Up to 7 kHz on all audio paths	Up to 100 Hz-20 kHz on all audio paths	Up to 100 Hz-20 kHz on all audio paths	Up to 100 Hz-20 kHz on all audio paths
POLY ACOUSTIC FENCE AND NOISEBLOCKAI TECHNOLOGY		•	:•:	•
FULL DUPLEX SPEAKERPHONE WITH ACOUSTIC CLARITY TECHNOLOGY				•

New Headsets from Poly

We Are VoIP Supply





SMART USB HEADSETS FOR CALL CENTERS ENCOREPRO 500 SERIES

- · Built-in USB-A and USB-C connectors
- Full native Microsoft Teams experience (-M models only)
- · Access to missed calls, voicemail, and calendar notifications (-M models only)
- Dedicated button to activate Teams (-M models only)
- Dynamic audio adjustment

poly

BLUETOOTH[®] WIRELESS HEADSETS

VOYAGER 4300 UC SERIES

- Up to 50 meters/164 feet of Bluetooth wireless range (with included BT700 USB adapter)
- Noise-canceling dual-mic with Acoustic Fence technology
- Up to 24 hours of wireless talk time
- Acoustic hearing protection with SoundGuard DIGITAL
- Microsoft Teams-certified options with dedicated Teams button

NEW Cisco Master Agent





VoIP Supply is a Certified Master Agent of Cisco's Open SIP Products!

VoIP Supply is proud to announce a new partnership with Cisco, which gives you, our valued partner, access to Cisco's MPP (Multi-Platform Phones) line of products!

Why Consider Selling Cisco MPP Line?

- The most secure IP phones on the market
- Wi-Fi & Bluetooth built into the phones
- The 8800 Series are Eco-Friendly
- The 8800 Series has Text-to Speech
- Robust ATAs
- ZeroTouch Provisioning
- On-Device Firewall
- The 7800 Series has a replaceable faceplate
- Wired or wireless headsets that work seamlessly with Cisco phones

Join Our Team



Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support Consulting & Solution Design



Don Stefanie Channel Manager (716) 213-6906 DonS@VoIPSupply.com





Questions & Thank You @VolPSupply

800-398-8647 | **voipsupply**.com