



Higher Margins | Longer Warranty | North American-Based Support

CONFERENCE



MOBILITY



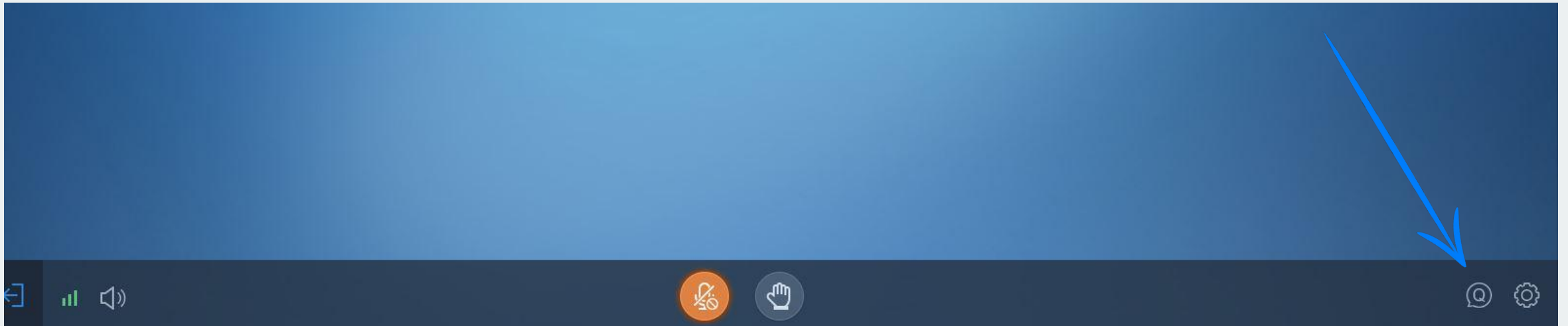
DESK PHONES



Snom Mobility Solutions for Restaurants and Retail

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



We Are VoIP Supply

Reseller Benefits



Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

Vertical Industry Deployments

MANUFACTURING



WAREHOUSE & DISTRIBUTION



HEALTHCARE



EDUCATION



RESTAURANTS



RETAIL



PROFESSIONAL SERVICES



REMOTE WORK



Vertical Industry Deployments - Restaurants



Recommended Devices		Use Cases
D7xx Series Deskset WiFi Dongle		<ul style="list-style-type: none">• Hostess• Management• Take out/delivery line
M100 Wireless DECT Mobility		<ul style="list-style-type: none">• Management• Mobile employees/hostess kiosk• Take out/delivery line
PA1 Broadcasting		<ul style="list-style-type: none">• Paging/music broadcast

Vertical Industry Deployments - Restaurants

400+ Location Restaurant Chain Deployed KLE Solution

- Easy Implementation
- No call handling training
- No person specific extensions
- Easy call pick up
- Cost savings




Customer Satisfaction

- Referrals from customer
- Additional products & services

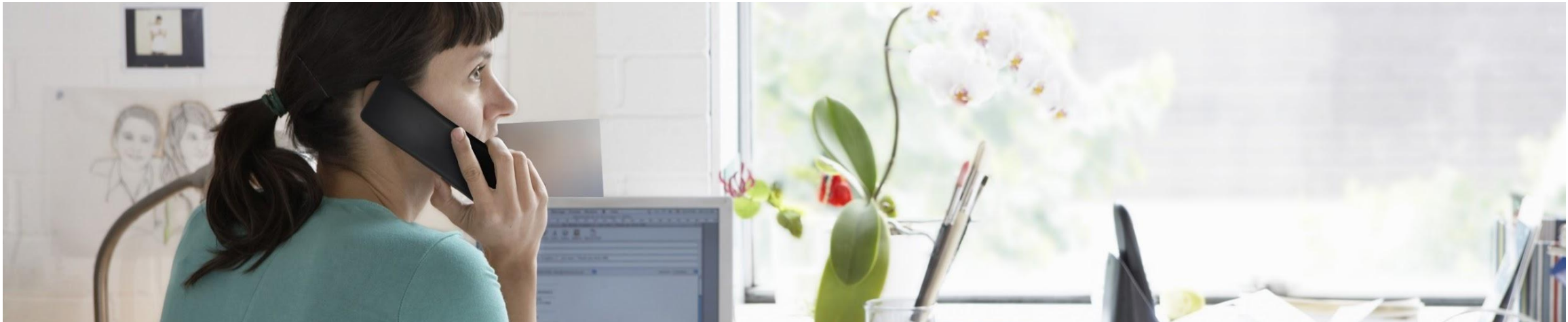


Vertical Industry Deployments - Retail



Recommended Devices		Use Cases
D7xx Series Deskset WiFi Dongle		<ul style="list-style-type: none">• Checkout• Management• Flexible phone placement
M100 Wireless DECT Mobility		<ul style="list-style-type: none">• Mobile employees• Small retail shop
PA1 Broadcasting		<ul style="list-style-type: none">• Paging/music broadcast

Vertical Industry Deployments – Remote Work



Recommended Devices		Use Cases
D7xx Series Deskset WiFi Dongle		<ul style="list-style-type: none">• Personal extension• Flexible phone placement• Free yourself from a router
A100M A100D A210 DECT Dongle		<ul style="list-style-type: none">• Headsets
M100 Wireless DECT Mobility		<ul style="list-style-type: none">• Wireless handset & deskset• Complete mobility

M100 Wireless DECT Mobility Solution

Special Pricing Available Through December 31

3
YEAR
WARRANTY



M100 KLE



M10 KLE



M10R KLE

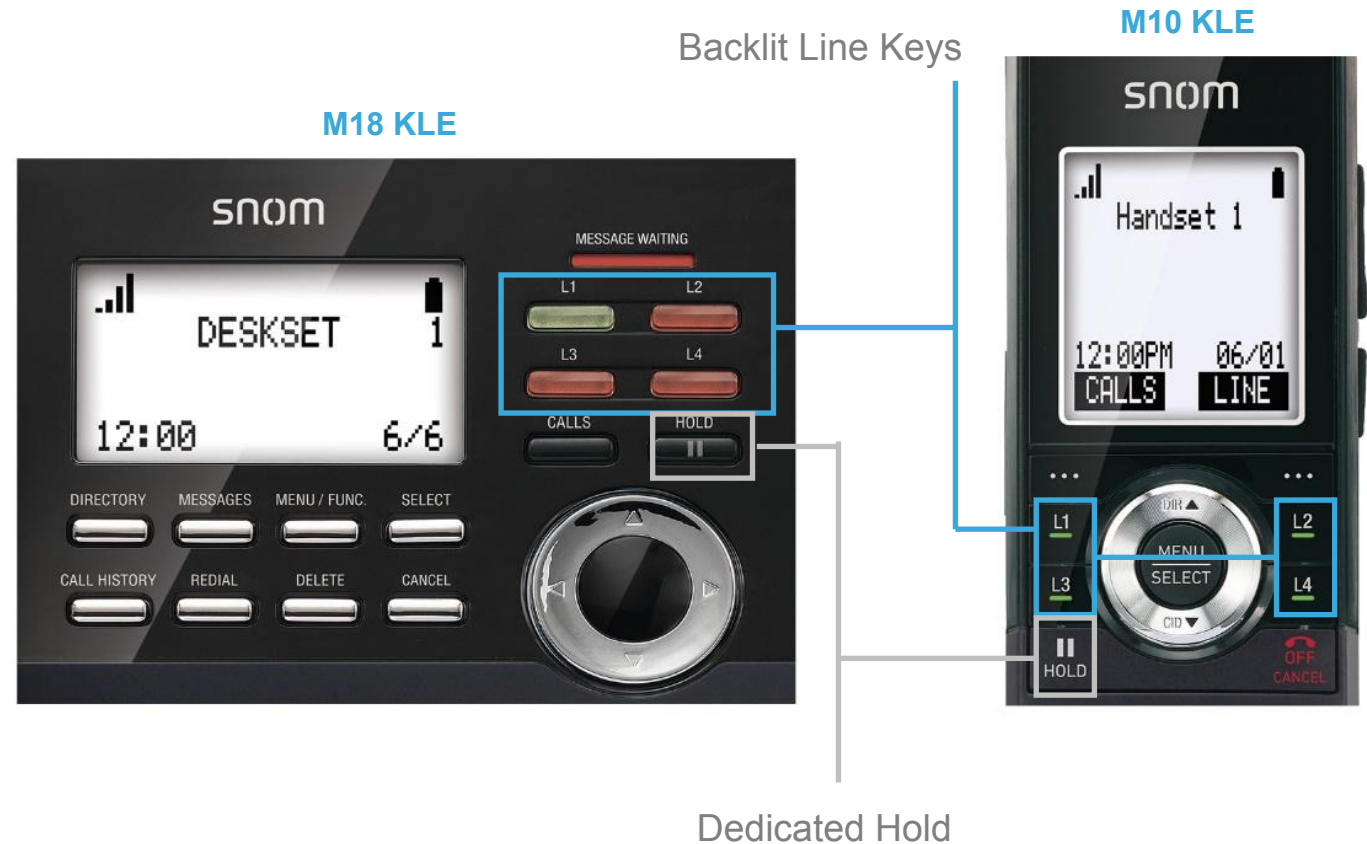


M18 KLE

M100 Key Line Emulation Benefits

3
YEAR
WARRANTY

- 4 Backlit LED Line Keys
 - Allow Users to Manage Multiple Calls = No Training
 - Blinking Lights Show Who is on Hold for Easy Call Pickup
 - “Pick Up Line 2”
- L1 – L4 for Either Key Line or Private Lines
- Dedicated Hold Key
- Intercom / Paging with Privacy Mode



D7xx Series

3
YEAR
WARRANTY



D717



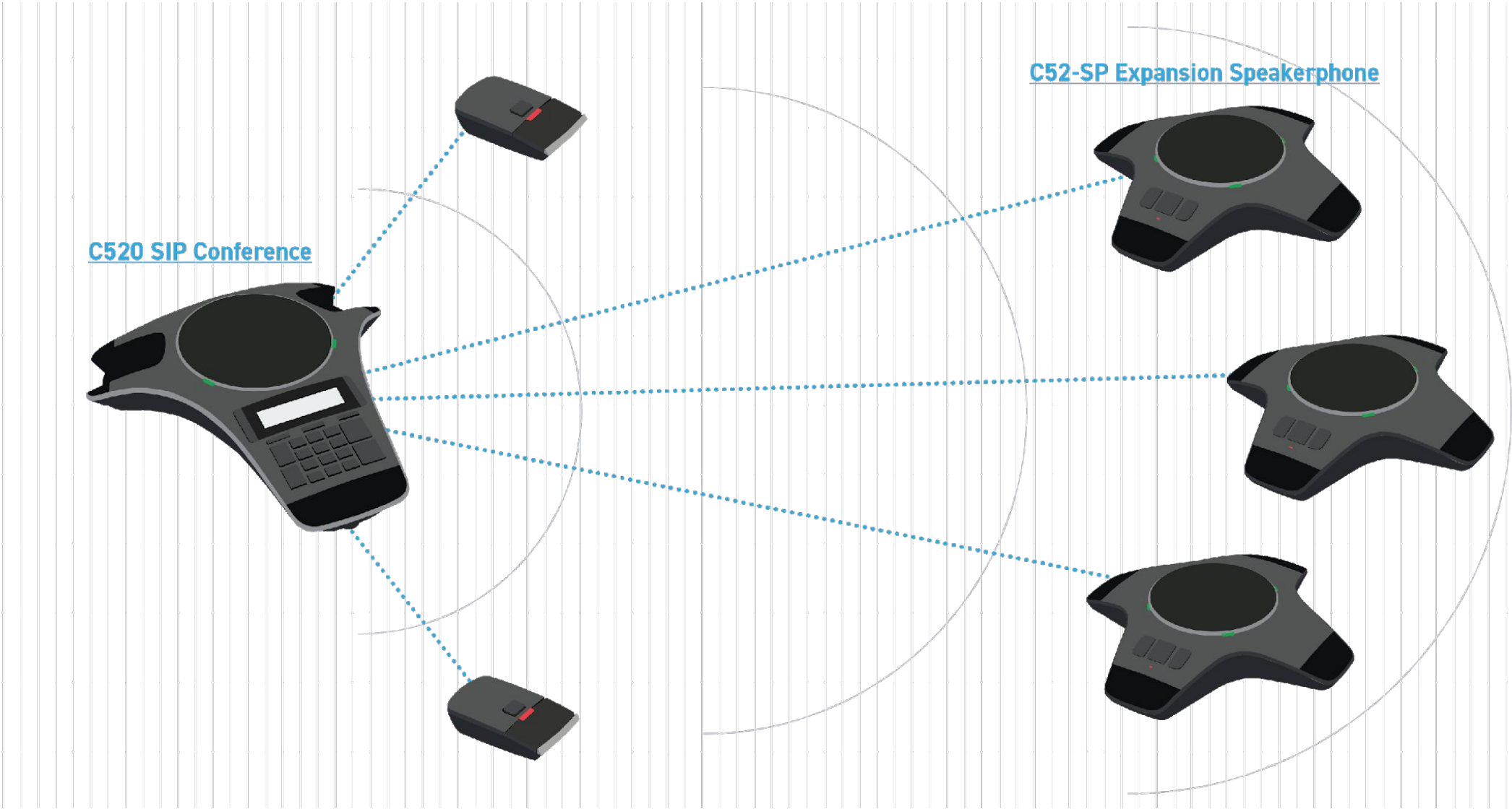
D735



D785

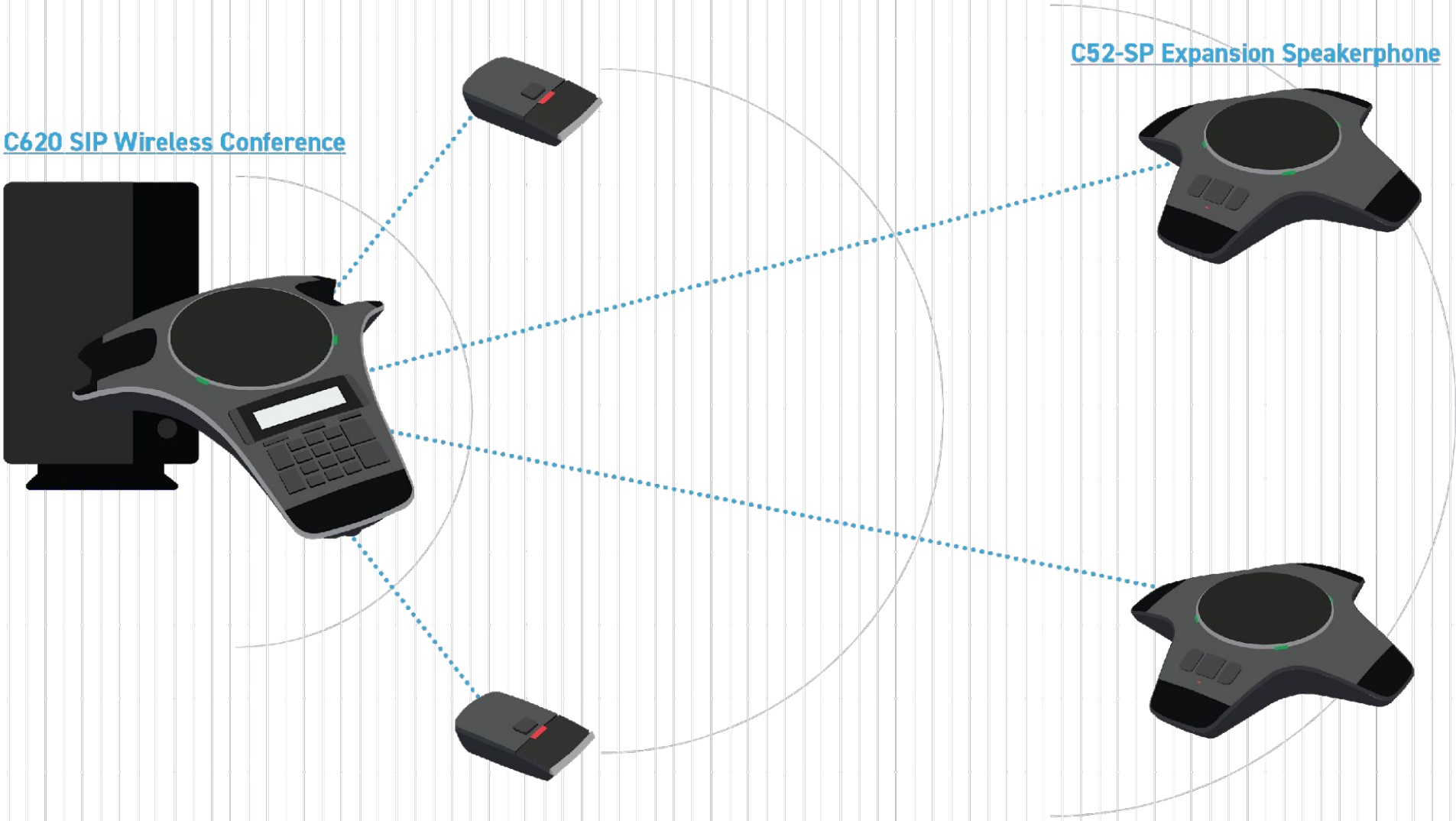
C520 SIP Conference Phone

3
YEAR
WARRANTY



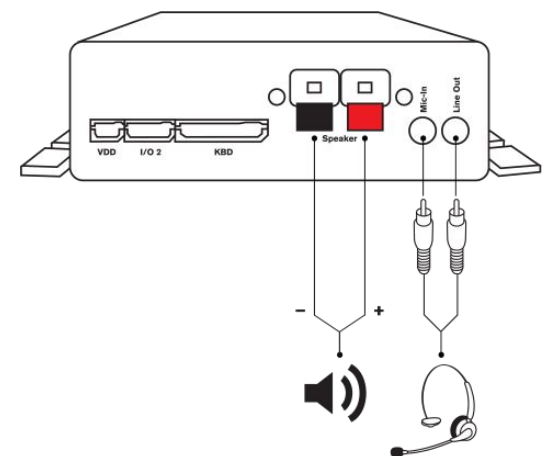
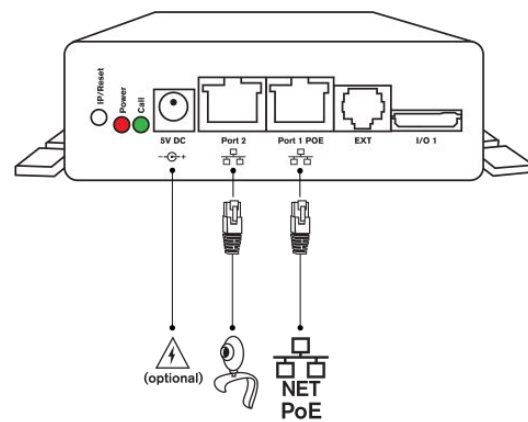
C620 Wireless SIP Conference Phone

3
YEAR
WARRANTY

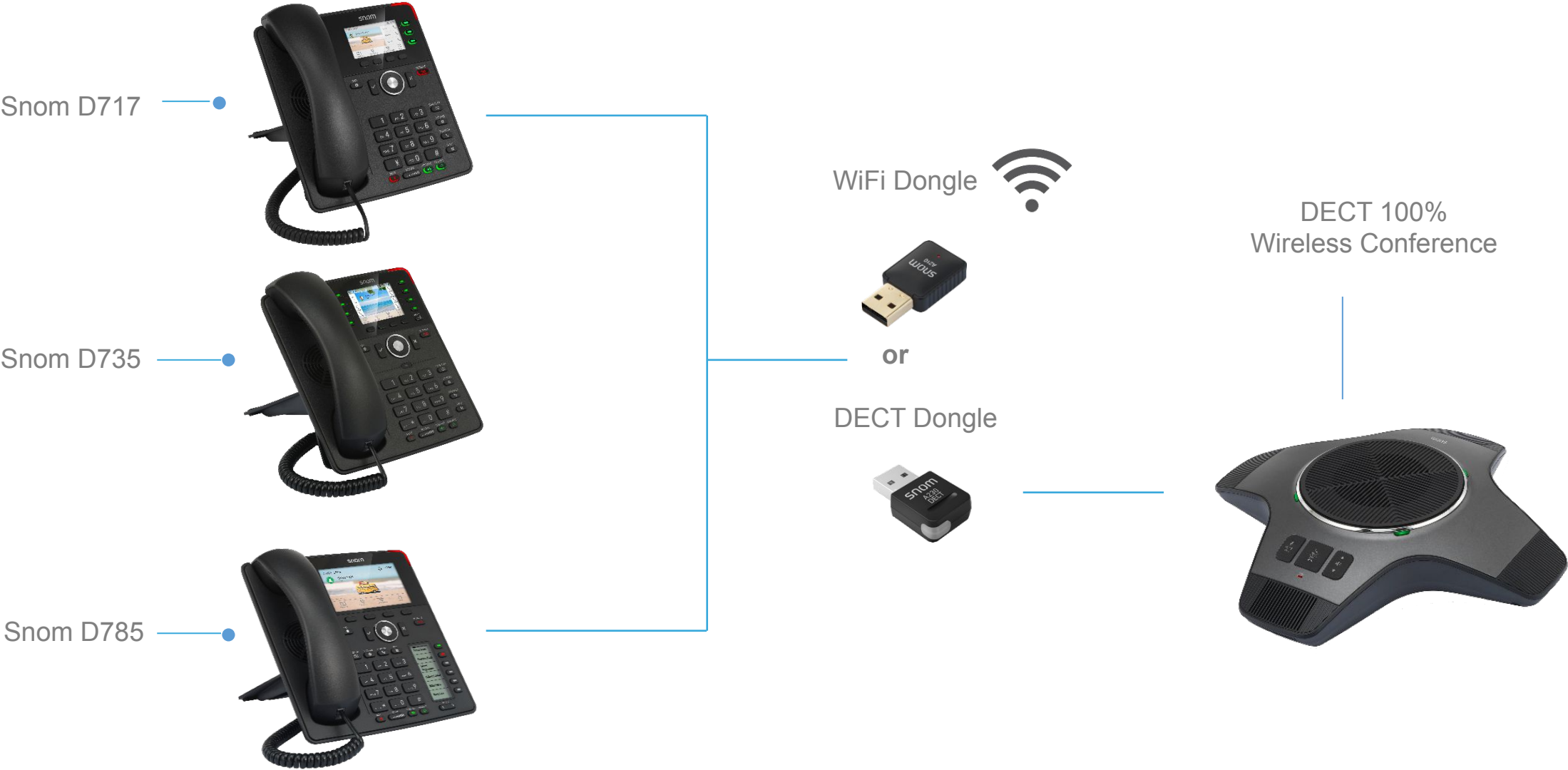


PA1 Public Address System

3
YEAR
WARRANTY



Unique Features – 100% Compatible by Snom



Trade-In Rebate Program

Experience the latest technology from Snom.
Replace your old business phones and take
advantage of our trade-in rebates.

Valid on purchases or lease
agreements from July 15, 2020
through July 15, 2021

Minimum of 5 phones and maximum
of 200 phones

Valid on qualifying Snom, VTech or
competitor phones

SnomRewards.com

Trade-In Rebate Program – SIP Desksets



D120 SIP Phone

Rebate - \$3.00



D717 SIP Phone

Rebate - \$10.00



D735 SIP Phone

Rebate - \$15.00



D785 SIP Phone

Rebate - \$20.00

Trade-In Rebate Program – DECT Wireless



M10 KLE SIP DECT
4 Line Handset

Rebate - \$5.00



M10R KLE SIP DECT
4 Line Handset

Rebate - \$10.00



M18 KLE SIP DECT 4
Line Handset

Rebate - \$10.00

Trade-In Rebate Program – Conference Phones



C520 SIP Conference

Rebate - \$35.00



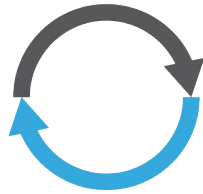
C620 SIP Wireless Conference

Rebate - \$35.00

The VTech & Snom Advantage



\$2.1 billion global company with more than 25 years in telecommunications, VTech acquired Snom in 2016



End-to-End Snom SIP-based solutions designed & manufactured in-house



Innovative, diverse & scalable SIP based portfolio

- Business Desk Phones
- DECT Mobility Solutions
- Key Line, Single Cell & Multi-Cell
- Conference Phones Wired/Wireless
- Broadcast

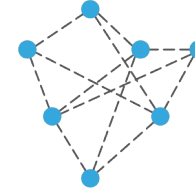


3-year warranty on Desk Phones, DECT Mobility & Conference Phones



North American based teams

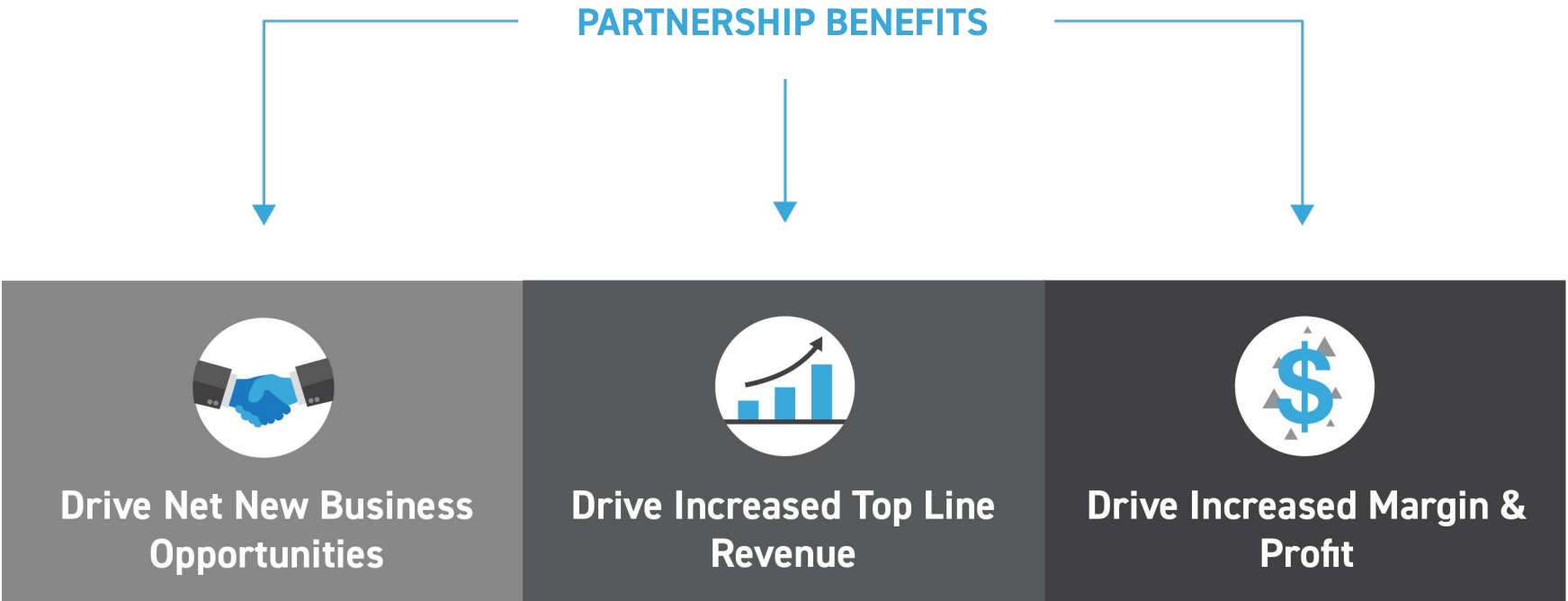
- Engineering
- R&D
- Product
- Sales
- Marketing
- Technical Support



Extensive authorized network of distributors in North America



State-of-the-art North American distribution centers



Higher Margins | Longer Warranty | North American-Based Support

VoIP Supply Webinar Attendee Exclusive

New Snom partner registrations will receive a Snom Welcome Kit



C620



M100 KLE



M10 KLE



M10R KLE



M18 KLE

Thank you!

snom



Higher Margins | Longer Warranty | North American-Based Support

CONFERENCE



MOBILITY



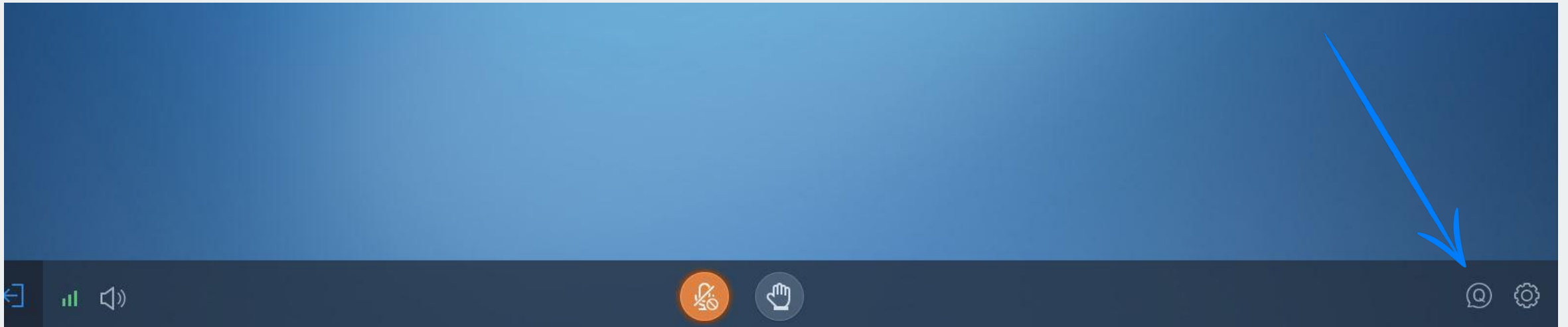
DESK PHONES



Thank You!



Q&A



CONTACT INFORMATION



Tim Sheehan

Snom/Vtech

Account Manager p:

609.314.3767

tsheehan@vtechphones.com



Tom Uhteg

VoIP Supply

Solutions Consultant

p: 716.531.4265

tuhteg@voipsupply.com