



New & Upcoming Products

March 2021

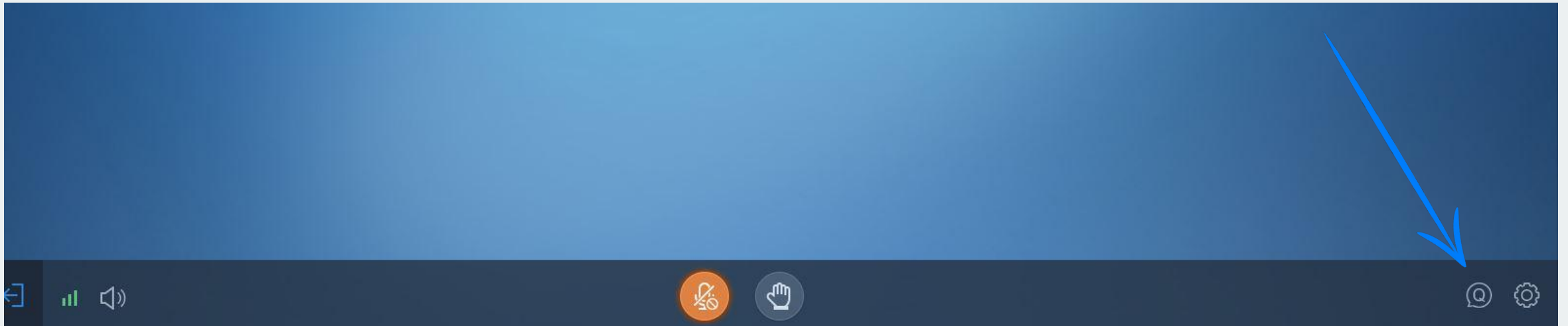


GRANDSTREAM

CONNECTING THE WORLD

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



We Are VoIP Supply

Reseller Benefits



Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan Marketplace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

GUV3050

Bluetooth Headset

An HD Bluetooth headset that pairs with laptops, computers, IP phones and other devices to offer high-quality wireless sound. It is ideal for remote workers and busy environments.



GUV3050 HEADSET

Bluetooth Headset with HD Audio and Noise Cancellation

- **Bluetooth** for wireless use
- **Noise Canceling technology** to reduce background noise
- **Charging base station** provides a quick recharge and convenient storage
- **Adjustable** headbands & soft ear cushions
- **Included USB adapter** for usage with non-Bluetooth devices
- **12-hour talk time** for all day usage



GUV3050 HEADSET

Bluetooth Headset with HD Audio and Noise Cancellation



GUV3050 HEADSET

Busy Light on Headset – **GUV3050**

On Call



Busy Light on Headset

Available



GUV3050 HEADSET

Technical Specifications

	GUV3050
Bluetooth	Bluetooth 4.2, two simultaneous connections
Talk Time	Up to 12 hours
Speaker Bandwidth	150Hz – 6.8kHz Music: 20Hz – 20kHz
Microphone Type	Boom arm with Noise cancellation; unidirectional
Mic Frequency Range	150Hz – 6.8kHz
Headset Weight	158g
USB Adapter	Included



GUV SERIES HEADSETS

Compatible with most collaboration apps and tools

The GUV series offers peace-of-mind by being **compatible with all major platforms**, including Grandstream's IPVideoTalk, Microsoft Teams, Zoom, Slack, Google, Cisco, 3CX, Wave app & much more.



GRP260X SERIES

***Essential Carrier-Grade
IP Phones***



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GRP2601 & GRP2601P

Entry Level Essential SIP IP Phone

Essential 2-line model designed with zero-touch provisioning for mass deployment and easy management



GRP2601/P – ESSENTIAL IP PHONE

GRP260X Essential Carrier-Grade Series



***2 Lines
2 SIP Accounts***



***5 Way
Conferences***



***Noishe-Shield
Technology***



GRP2601/P – ESSENTIAL IP PHONE

GRP260X Essential Carrier-Grade Series

- **2 FastEthernet** network ports (10/100)
- **GRP2601P** with **built-in PoE**
- Management and provisioning from the cloud with **GDMS**
- **Electronic Hook Switch** (EHS) support for hands-free connection
- **Enterprise Level** Security including secure boot, dual firmware image, and encrypted data storage.



GRP2602 & GRP2602P/W ***Essential SIP IP Phone***

2-line, 4-account SIP IP Phone
designed with zero-touch
provisioning for mass deployment
and easy management



GRP2602/P/W – ESSENTIAL IP PHONE

GRP260X Essential Carrier-Grade Series



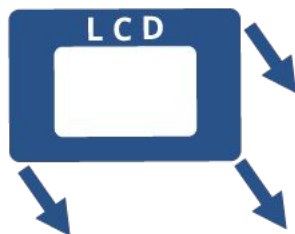
2 Lines
4 SIP Accounts



Noise-Shield
Technology



5 Way
Conferences



Customizable
Faceplate



GRP2602/P/W – ESSENTIAL IP PHONE

GRP260X Essential Carrier-Grade Series

- **2 FastEthernet** network ports (10/100)
- **GRP2602P** with **built-in PoE**
- **GRP2602W** with integrated **dual band Wi-Fi connectivity** *(coming soon)*
- Management and provisioning from the cloud with **GDMS**
- **Electronic Hook Switch** (EHS) support for hands-free connection
- **Enterprise Level** Security including secure boot, dual firmware image, and encrypted data storage.



GRP2603 & GRP2603P

3-Line Essential SIP IP Phone

Essential 3-line model designed with Gigabit network ports and customizable faceplate.



GRP2603/P – Essential IP Phone

GRP260X Essential Carrier-Grade Series



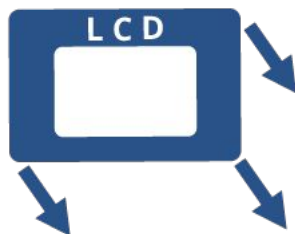
3 Lines
6 SIP Accounts



5 Way
Conferences



Noise-Shield
Technology



Customizable
Faceplate



GRP2603/P – ESSENTIAL IP PHONE

GRP260X Essential Carrier-Grade Series

- **2 Gigabit** network ports (10/100/100)
- 132 x 64 Backlit LCD screen
- **GRP2603P** with **built-in PoE**
- Management and provisioning from the cloud with **GDMS**
- **Electronic Hook Switch** (EHS) support for hands-free connection
- **Enterprise Level** Security



GRP2604 & GRP2604P

Teléfono IP SIP Esencial con Teclas BLF

Modelo que integra 10 teclas BLF/Speed-Dial para tener mejor comunicación dentro y fuera de la empresa.



GRP2604/P – ESSENTIAL IP PHONE

GRP260X Essential Carrier-Grade Series



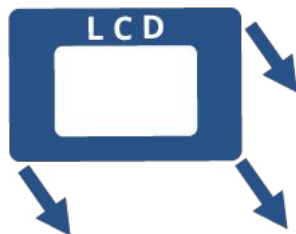
**3 Lines
6 SIP Accounts**



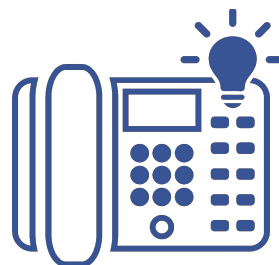
**5 Way
Conferences**



**Noise-Shield
Technology**



**Customizable
Faceplate**



**10 BLF
Keys**



GRP2604/P – ESSENTIAL IP PHONE

GRP260X Essential Carrier-Grade Series

- **2 Gigabit** network ports (10/100/100)
- 132 x 64 Backlit LCD screen
- **10** BLF/Speed-Dial Keys
- **GRP2604P** with **built-in PoE**
- Management and provisioning from the cloud with **GDMS**
- **Electronic Hook Switch** (EHS) support for hands-free connection
- **Enterprise Level** Security



Model	GRP2601/2601P	GRP2602/2602P/2602W	GRP2603/2603P	GRP2604/2604P
Lines	2	2	3	3
SIP Accounts	2	4	6	6
Contextual Keys	4			
Screen	132 x 48	132 x 48 Backlit	132 x 64 Backlit	132 x 64 Backlit
Local Directory	2000	2000	2000	2000
BLF Keys	No	No	No	10 BLF Keys
HD Audio	No	Yes	Yes	Yes
Codecs	G.729A/B, G.711µ/a-law, G.726, G.722 (wide-band), G.723, iLBC, OPUS			
Audio Conferences	5 participants			
Auxiliary Ports	RJ9			
PoE	GRP2601 - No GRP2601P - Yes	GRP2602 - No GRP2602P - Yes	GRP2603 - No GRP2603P - Yes	GRP2604 - No GRP2604P - Yes
Network Ports	2 Ports 10/100 Mbps	2 Ports 10/100 Mbps	2 Ports 10/100/1000 Mbps	2 Ports 10/100/1000 Mbps
Wi-Fi	No	Integrated in GRP2602W	No	No
EHS	Si			
PSU	Included in GRP2601 DC 5V/600mA	Included in GRP2602 y GRP2602W DC 5V/600mA	Included in GRP2603 DC 5V/600mA	Included in GRP2604 DC 5V/600mA
Customizable Faceplate	No	Yes		
Security	MD5 and MD5-sess based authentication, AES 256-bit encrypted configuration file, SRTP, TLS, 802.1x, and secure boot.			
Random Default Password	Yes			
Centralized Management	GDMS (FREE Cloud-based Management)			
Provisioning	FTP, TFTP, HTTP, HTTPS, TR-069, XML Files			

DEVICE MANAGEMENT

Deploy and Manage the GRP260X Series from a Single Interface

Grandstream complements its hardware solutions with centralized deployment, management and troubleshooting systems.



GRP260X SERIES + GDMS

Cloud-Based Provisioning and Management

The Grandstream Device Management System is a **cloud provisioning and management system** that provides easy-to-use, enterprise-grade tools to **manage Grandstream products** before, during and after deployment.

- Configuration and management of devices, accounts and firmware versions.
- Real-time device monitoring
- Smart alarms, troubleshooting and diagnostic reports.
- Automate firmware updates, device resets, and usage logs



GVC3220 + GMD1208

***Ultra HD Multimedia Conferencing
System & Wireless Desktop
Microphone***



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GVC3220

Ultra HD Multimedia Conferencing System

The GVC3220 is a revolutionary video conferencing system that provides an interactive and immersive environment to increase collaboration and productivity.



GVC3220 – Ultra HD Multimedia Conferencing System

Take Video Communications to the Next Level

- Supports crisp video quality with **Ultra Full-HD 4K** video output
- 1 / 2.5" **8 Megapixel** CMOS sensor
- Wide angle lens with **12x optical zoom**
- **PTZ** (Pan-Tilt-Zoom) capabilities
- **Built-in dual-band** 802.11ac Wi-Fi and **Bluetooth 5.0**

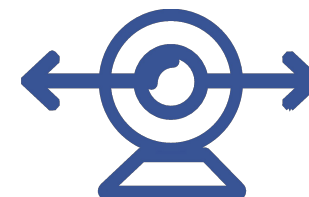


GVC3220 – Ultra HD Multimedia Conferencing System

PTZ and Wide Angle Lens



70°
Angle of view



PTZ
Pan-Tilt-Zoom

+/- 30° Tilt
+/- 170° Pan
12x Zoom



GVC3220 – Ultra HD Multimedia Conferencing System

Host Conferences Without Needing External Platforms



Integrated
MCU

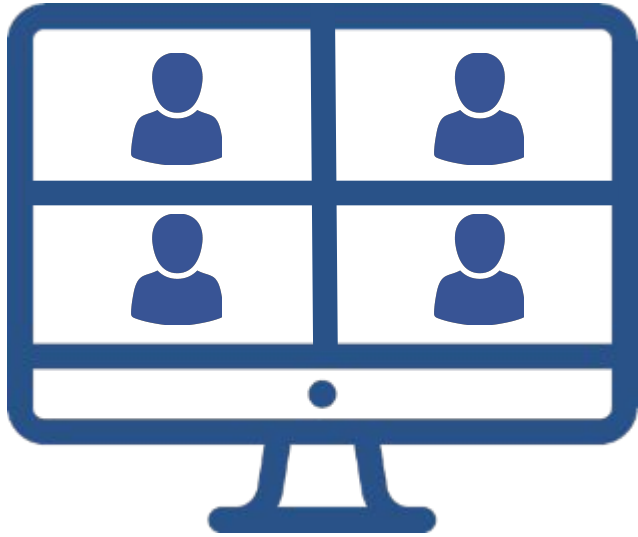
Up to 5 participants - 1080p@30fps

Up to 9 participants - 720p@30fps



GVC3220 – Ultra HD Multimedia Conferencing System

What is an MCU?



Multipoint Control Unit (MCU)

The function of an MCU is to **manage communication between different terminals**. In general, each port on the MCU acts as **a network interface to which devices wishing to participate in the video conference connect**.



GVC3220 – Ultra HD Multimedia Conferencing System

Share Your Content and Ideas



Miracast & Airplay Support

Share content from a laptop or computer **securely and wirelessly** with high-definition video up to 1080p



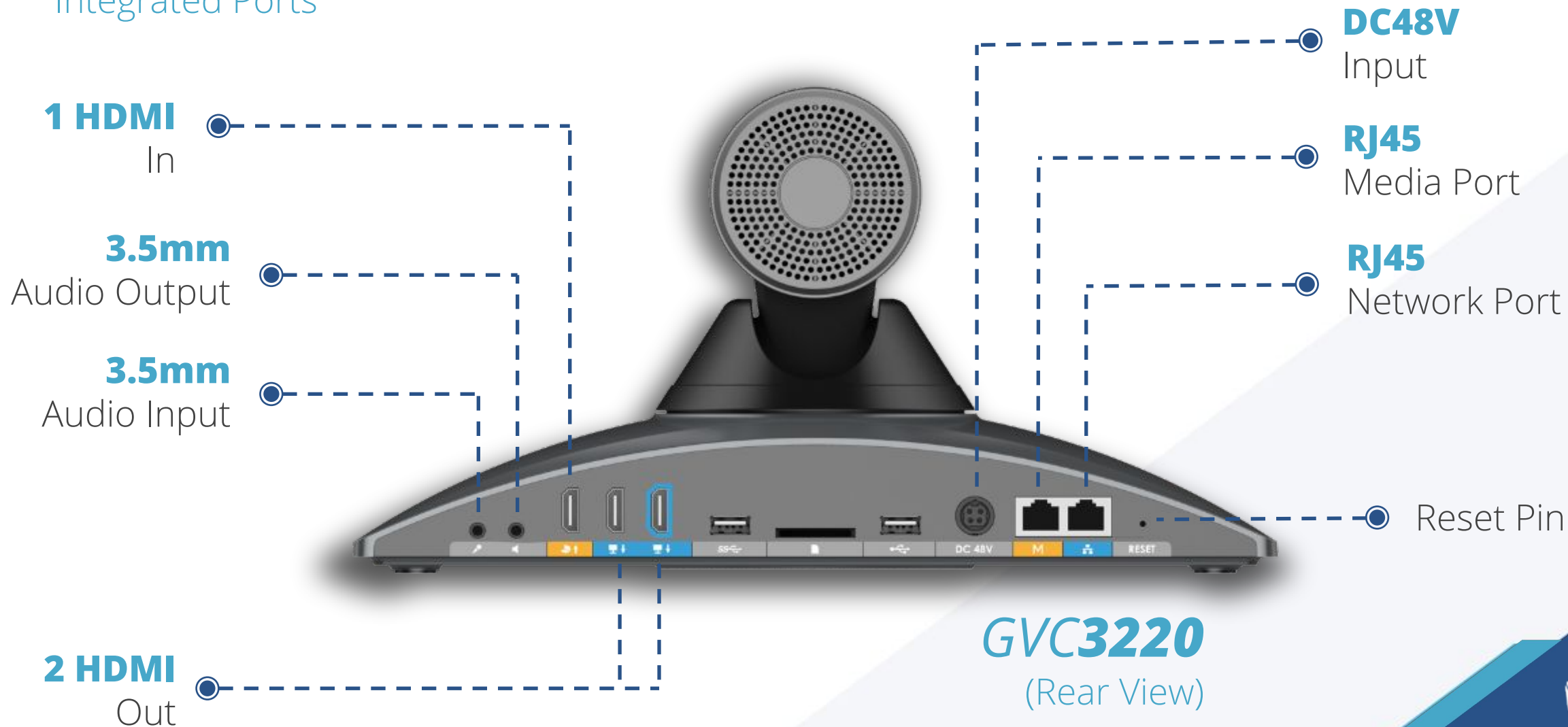
GVC3220 – Ultra HD Multimedia Conferencing System

The Device



GVC3220 – Ultra HD Multimedia Conferencing System

Integrated Ports



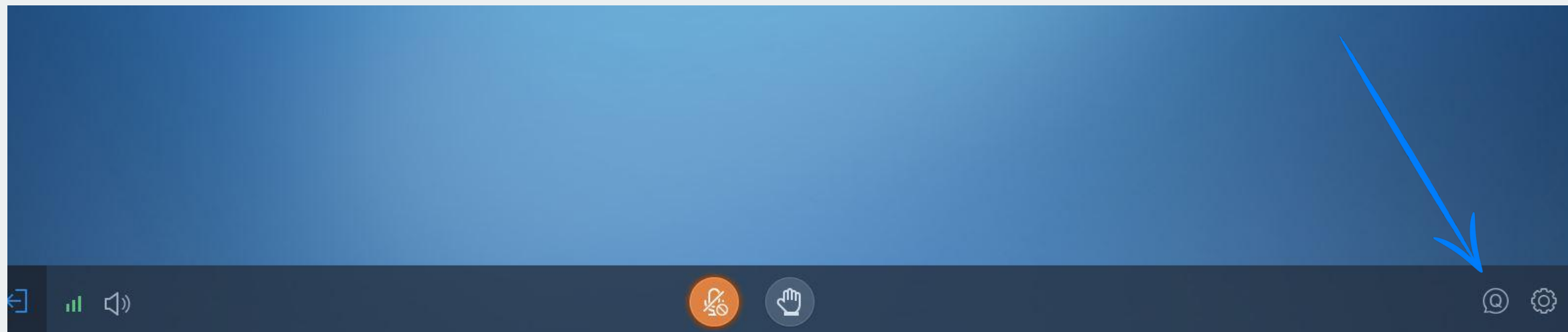
GMD1208 – DESKTOP WIRELESS MICROPHONE

Better Audio Quality for your Conferences and Calls

- **8 omni-directional** microphone array
- **Touch button** to mute
- Built-in 1500mA **rechargeable battery**
- MicroUSB port for charging
- **Proprietary 2.4 GHz wireless technology** for communication with GVC3220
- **Bluetooth** to connect other devices



Q&A



CONTACT INFORMATION



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Thanks!



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