

# snom

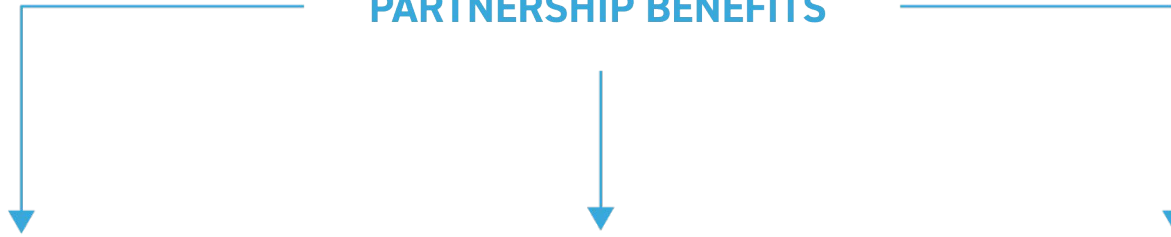


Higher Margins | Longer Warranty | North American-Based Support



## The Easy Decision

## PARTNERSHIP BENEFITS



Drive Net New Business Opportunities



Drive Increased Top Line Revenue



Drive Increased Margin & Profit

*Higher Margins*



*Longer Warranty*



*North American-Based Support*

## M100 KLE DECT



## Snom D7xx Series



# The Snom D7xx Series



# The Snom D7xx Series

3  
YEAR  
WARRANTY



Snom D717



Snom D735



Snom D785

# Unique Features – 100% Compatible by Snom



Snom D717



Snom D735



Snom D785



WiFi Dongle 



or

DECT Dongle



DECT 100%  
Wireless Conference



# The Snom D7xx Series - D7 Expansion Module



Snom D7



# Vertical Industry Deployments

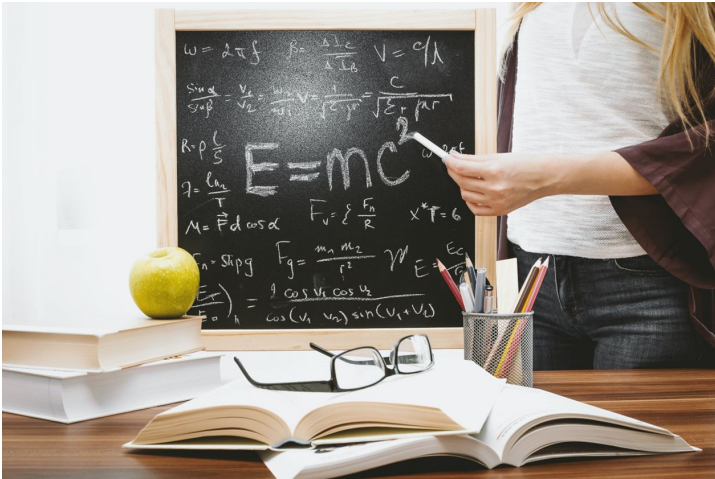
## Restaurants



## Retail



## Education



## Warehouse & Distribution



## Manufacturing





# Conferencing Solutions



C520

C52: SIP DECT Expansion Phone



# C620: Wireless SIP Conference Phone

3  
YEAR  
WARRANTY



C620

C52: SIP DECT Expansion Phone



# DECT vs WiFi

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DECT  
(Digital Enhanced Cordless Telecommunications)



- Stability.
- Security.
- Phone purpose-built standard.
- Better at overcoming obstacles.
- Keep your WiFi network free.
- No extra access points.

VS

WiFi  
(Wireless Fidelity)



- Simplicity.
- Cost-effective.
- Mobile integration.

# M100 Key Line Emulation DECT Solution

**3**  
YEAR  
WARRANTY

Special Pricing  
Available  
through  
December 31



**M100 KLE**



**M10 KLE**



**M10R KLE**



**M18 KLE**

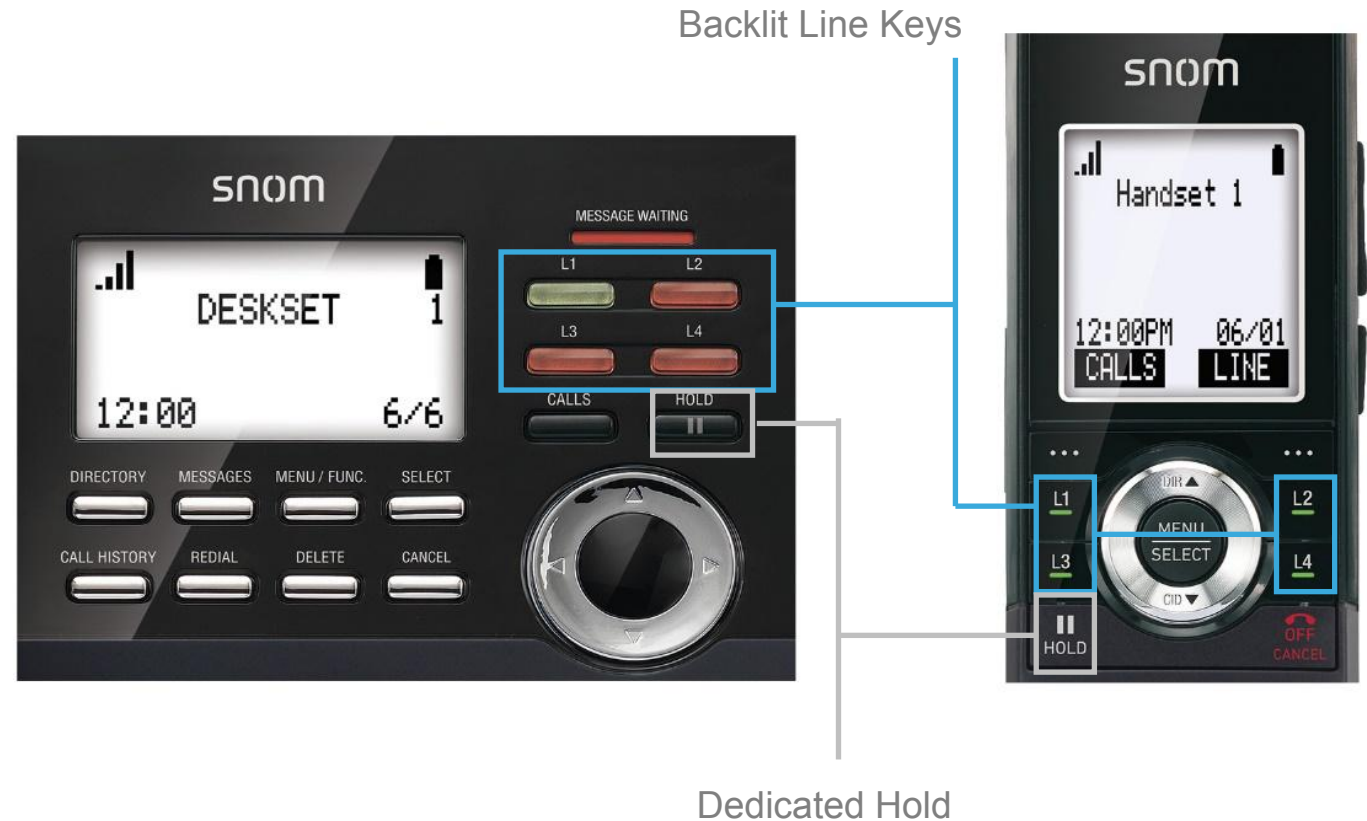
# M100 Key Line Emulation Benefits

3  
YEAR  
WARRANTY

M18 KLE

M10 KLE

- 4 Backlit LED Line Keys
  - Allow Users to Manage Multiple Calls = No Training
  - Blinking Lights Show Who is on Hold for Easy Call Pickup
  - “Pick Up Line 2”
- L1 – L4 for Either Key Line or Private Lines
- Dedicated Hold Key
- Intercom / Paging with Privacy Mode



# M100 Key Line/Wireless DECT Solution

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## What Our Partners are Saying

**“The M100 is super easy to deploy with our platform”**

**“The M100 is incredibly easy to setup and utilize”**

**“I'm very comfortable recommending the M100 to our channels for their customers”**



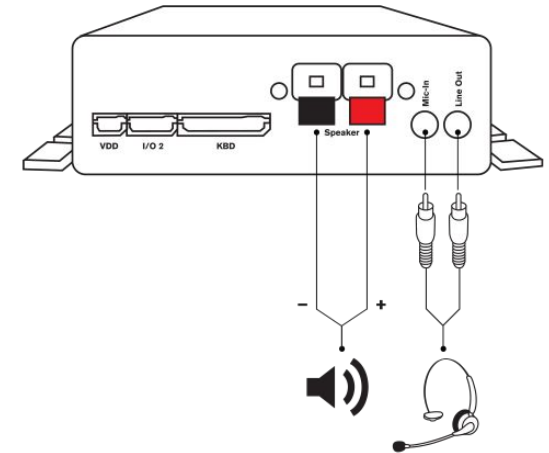
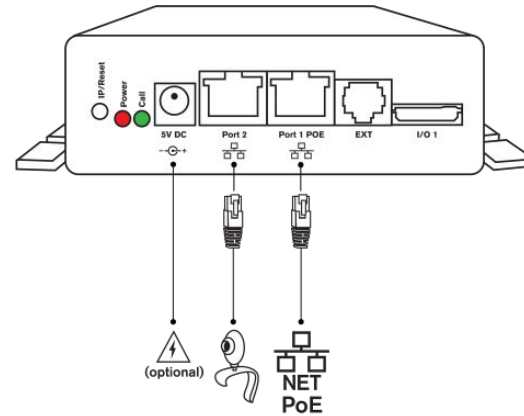
# Broadcast & Paging





# Snom PA1 Public Address System

3  
YEAR  
WARRANTY



# Trade-In Rebate Program

Experience the latest technology from Snom. Replace your old business phones and take advantage of our trade-in rebates.

Valid on purchases or lease agreements from July 15, 2020 through July 15, 2021

Minimum of 5 phones and maximum of 200 phones

Valid on qualifying Snom, VTech or competitor phones

[SnomRewards.com](https://www.snomrewards.com)

# Trade-In Rebate Program – SIP Desksets

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D120 SIP Phone

**Rebate - \$3.00**



D717 SIP Phone

**Rebate - \$10.00**



D735 SIP Phone

**Rebate - \$15.00**



D785 SIP Phone

**Rebate - \$20.00**

# Trade-In Rebate Program – DECT Wireless



M10 KLE SIP DECT  
4 Line Handset

**Rebate - \$5.00**



M10R KLE SIP DECT  
4 Line Handset

**Rebate - \$10.00**



M18 KLE SIP DECT 4  
Line Handset

**Rebate - \$10.00**



M65 Professional  
Handset

**Rebate - \$5.00**



M85 Industrial  
Handset

**Rebate - \$7.00**



M70 Business Handset

**Rebate - \$5.00**



M80 Industrial Handset

**Rebate - \$5.00**



M90 Antibacterial Handset

**Rebate - \$7.00**

# Trade-In Rebate Program – Conference Phones

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C520 SIP Conference

**Rebate - \$35.00**



C620 SIP Wireless Conference

**Rebate - \$35.00**

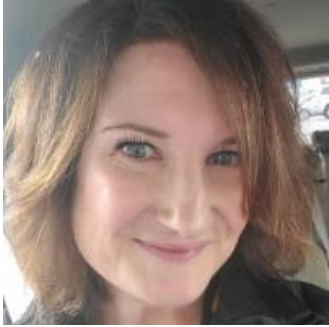
# DaaS (Device-as-a-Service)



- Low-cost entry to the latest Snom and VTech solutions
- Financing available through CSC Leasing
- More frequent device upgrades
- Eliminate upfront CapEx
- Improved margins w/ the elimination of ownership responsibility
- OpEx expense provides end-users a simple, monthly cost
- Service providers, resellers and VARS remain primary point-of-contact
- Flexibility for businesses to scale up or down in real-time

# Snom Contacts

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# snom

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Thank You!

