

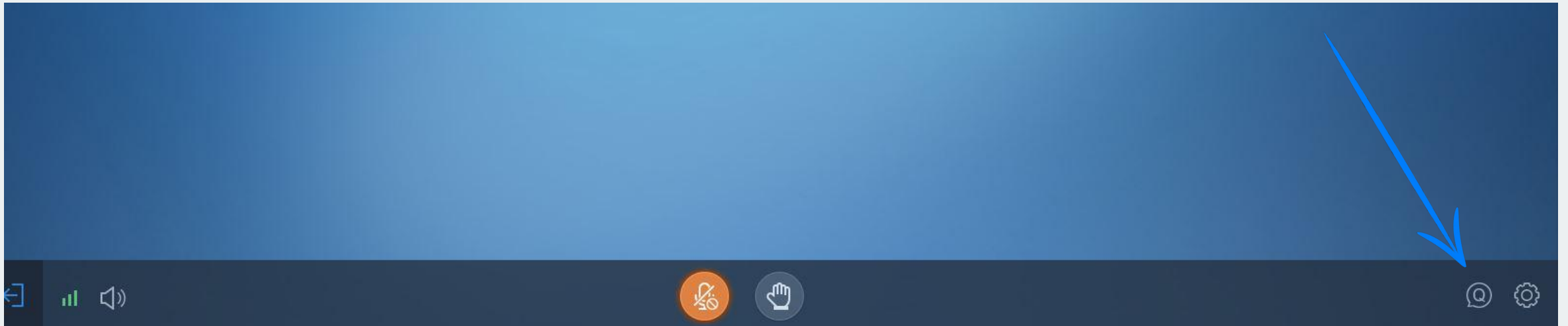


Let's Build a Strong Partnership

Presented by:
Don Stefanie

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



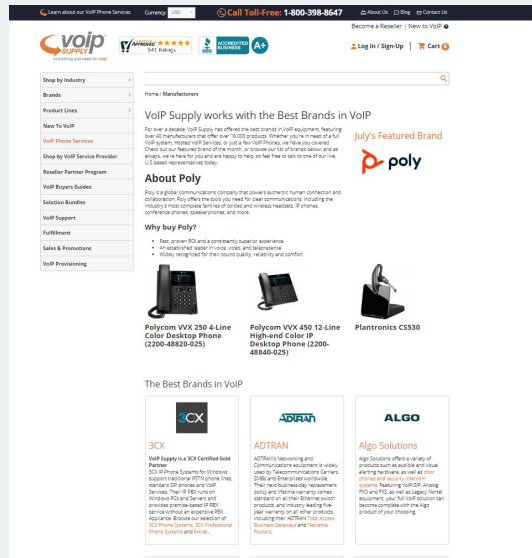
Let Us Fulfill Your Needs



Who is VoIP Supply

VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.



Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers



We are More than just a Website!

Best Places to Work in Western New York
500/5000 Company

Buffalo Niagara Business Ethics Award Nominee



VoIP Experts

Combined, our experts have over **FIFTY** years of experience

VoIP Fulfillment Experience and Capabilities



Business Automation:

- Secure user portal to order and manage your business from start to finish.
- Manage your business with real-time automation of local receiving, outbound shipping, product provisioning and customer RMA's.
- Real-time visibility into privately stocked inventory, as well as real-time connections to all of your order information 24/7/365.
- Integrated support to assist your business in managing, and tracking RMA's or support issues.

Turnkey Solutions:

- **Private inventory storage and palletizing.**
- Equipment provisioning.
- Re-packaging with custom inserts.
- Customer service maintenance.
- RMA product returns.

Ordering and Integration

Features:

- Project and order entry via XML API or manual entry.
- Order shipping tracking through your Custom User Portal, or by syncing with our shipping API.
- Additional API access for Customer Service requests, and RMA's.
- Automated inventory updates on private stock (Hardware, Collateral, etc.).
- Email reporting on orders, customers service, RMA's and shipments.

Detailed reporting available on demand in your user portal for previous orders, service requests, and shipments.



Provisioning and Professional Services



Features:

- Product provisioning, and testing for:
 - Phones, PBX's, Routers, Gateways, Analog Telephone Adaptors (ATA's), and Integrated Access Devices (IAD's)
- Product assembly
- Customer labeling, and branding
- Inserting marketing collateral into hardware boxes, or shipping package
- Re-packaging, re-casing, and re-palletizing as needed by your customer
- Multiple staging options for custom deployment options

VoIP Supply's Ability to Scale & Accommodate



- VoIP Supply has the ability to “fulfill” 5,000 phones per shift a day.
- The two-month review took into consideration average run rates, spike orders during the period, plus the average growth rate of the program.
- VoIP Supply will continue to monitor the growth of the program and **add additional locations** as necessary to maintain the **same-day turnaround** and **high-quality output** of the service.

Rental Program

We can confidently say that we have the best hardware rental program in the industry. Our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!



Benefits:

- Fast & easy to apply - One-page application
- Approved within days
- Wide variety of VoIP products (phones, conference phones, PBX, and more)

If you are interested in joining the VoIP Supply DaaS Rental Program please email Don Stefanie dons@voipsupply.com and request the form!

<https://www.voipsupply.com/vs-rental-program>



VoIP Supply's Reclaim equipment buyback program is your outlet for **selling off your used and excess** VoIP equipment. With Reclaim you can submit your equipment for sale to VoIP Supply and **receive fair market value** for it allowing you to "reclaim" a portion of your original investment.



VoIP Supply's exclusive Refresh program will allow you to replace a customer's device with a **certified reconditioned device** at a **fraction of the cost** of a new device. With VoIP Supply's Refresh program, you can provide your customers the support and sense of security that comes with a Refresh product.

Device Provisioning Services & Pricing Breakdown

Device Provisioning (end points):	\$5 per unit
Gateway Provisioning (e.g. Adtran/Edgewater):	\$10 per unit

Included in Provisioning Package:

- Device configuration (price may vary with custom requirements, device type)
- Custom marketing inserts (provided by client)
- Custom labeling, boxing and branding (provided by client)
- Re-packaging, re-casing, and re-palletizing as needed
- Storage of private stock if required

Device Reclaim and Refresh:	\$25 per unit
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Included in Reclaim Package:

- VoIP Supply will recondition supplied devices provided devices are in repairable condition.
- Our Refresh team will put the unit through our 10 step Refresh process to ensure that the unit is in certified working order.
- These units will be held in our warehouse with client's private stock; ready to to be distributed to clients as needed.

Device Shipping Options:

Shipping rates provided are based on package specifications provided by client.

Ask About \$



FedEx is our Primary carrier

Reseller Advantage



***Master Agent for
Leading Logos***

Are you struggling to be competitive in the marketplace?

VoIP Supply has partnered up with some of the top service providers to offer you a program you won't be able to find anywhere else!

Here are just a few key features:

- **Earn High Residuals**
- **Equipment Discounts**
- **Expert Extended Sales Team - Combined experience of 50+ years**

By partnering with us, you will be able to grow your business and strengthen your position in the marketplace.

We Are VoIP Supply

Join Our Team



Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



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We Are VoIP Supply



Questions & Thank You

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