

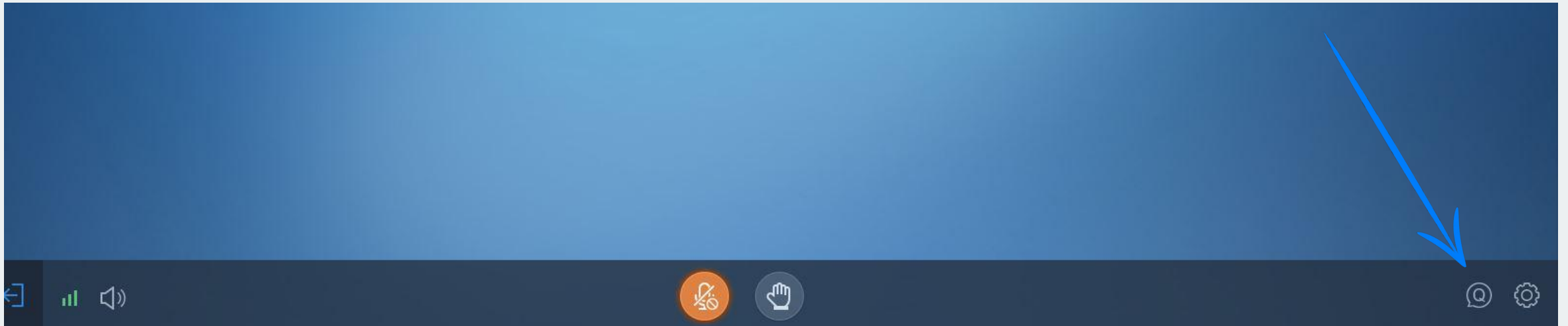


Let's Build a Strong Partnership

Presented by:
Don Stefanie

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



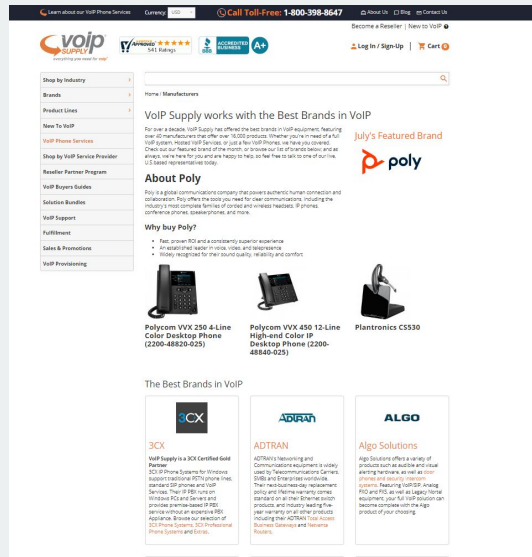
Let Us Fulfill Your Needs



Who is VoIP Supply

VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.



Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers

We are More than just a Website!

Best Places to Work in Western New York
500/5000 Company

Buffalo Niagara Business Ethics Award Nominee

VoIP Experts

Combined, our experts have over **FIFTY** years of experience

We Are VoIP Supply

New Products & Products to Consider



Yealink WH66 DECT Wireless Dual UC Headset

The WH66 UC dual features noise cancellation as well as a 4.0 touch-screen console that facilitates using the interface, which is already simple to use!

DEMO UNITS AVAILABLE - CONTACT ME



Robotix Bridge

The Robotix Cloud Bridge functions with licenses as it is very unique to your specific scenario. Licences are sold separately and we ask that you please give us a call so that we can determine together what licences you require and assist you in placing your order.

Can support cameras outside the Robotix family



Snom M10R KLE SIP DECT 4-Line Rugged Handset

The Snom M10R KLE SIP DECT 4-Line Rugged Handset is an ideal solution for small businesses who want to quickly and effectively manage their call routing via a rugged, built to last handset.

Mobile Softphone for PBXact and FreePBX

- **Audio & Video Calls using your Business Extension**
 - Make and receive calls using your mobile device, while protecting your personal phone number, using mobile data or WiFi connection.
- **QuickDial with BLF**
 - Create a list of favorite contacts for easy access with BLFs (Busy Lamp Field) that also show the current status of your colleagues.
- **Powerful Call Control**
 - Users can easily blind transfer and warm transfer client calls, record calls, and have 3-way conference conversations. Switching the call between audio and video is very easy too.
- **Secured Communications**
 - Sangoma Connect users are protected by TLS/SRTP encryption** which means their phone calls are kept private while on cellular or WiFi connections, and your business is secured from any unauthorized connections.



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FAMILY POSITIONING

POLY STUDIO P SERIES

February 2021

Studio P15 + Lens

Poly Studio P5 / Kits



IDEAL FOR CUSTOMERS WHO VALUE

- Substantial video upgrade over laptop camera
- Simple selection and ordering
- Everything together in one box
- Cost effective for high-scale deployments

PERSONA

Office Collaborator, Flexible Worker

March 2021

Studio P5 and Kits+ Lens

Poly Studio P15



IDEAL FOR CUSTOMERS WHO VALUE

- Premium video and audio experience
- Advanced features – camera framing, NoiseBlockAI, Acoustic Fence
- Everything built into one device for their existing display

PERSONA

Remote Worker, Connected Executive

Early CY Q2 / FY Q1

Studio P21 + Lens

Poly Studio P21



IDEAL FOR CUSTOMERS WHO VALUE

- The simplicity and clean look of one integrated device
- The flexibility of working with any cloud video app
- Clever touches, such as ambient lighting and wireless charging

PERSONA

Connected Executive, Office Collaborator

EOL Notice - Yealink T23G and T40G

Yealink has announced the T23G and T40G models as EOL. There is still inventory left, but they are encouraging partners to move to the T31G and T33G.



Recommended replacement for the T23G
Yealink SIP-T31G Entry Level Gigabit PoE 2-Line Phone



Recommended replacement for the T40G
Yealink T33G Entry Level Gigabit PoE Color IP Phone



Effective March 1, 2021, Sangoma's G200 and G400 Digital Gateways and their accessory parts will be marked End of Life and will only be sold while inventories permit. Effective immediately, Sangoma's G800 Digital Gateways and their accessory parts are marked End of Life and inventories are now exhausted.

REPLACEMENT OPTIONS:

Customers needing media gateway solutions can explore our line of Vega gateway products with port densities described below.

- Vega 200G, a two-port T1/E1 digital gateway.
- Vega 400G, a four-port T1/E1 digital gateway.
- Vega 400GF, a four-port T1/E1 digital gateway with high-precision faxing.

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Yealink Deal Registration Incentive Program




UP TO
4%
OFF



Yealink

2021

Deal Registration Incentive Program

 1/1/2021-12/31/2021

Register Now!

Contact me directly for the list of eligible products!

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Snom 2021 Phone End-User Trade-In Rebate Program



snom

TRADE-IN REBATE PROGRAM

Earn money back when you replace your old phones

[Click Here to Learn More](#)

Experience the latest technology from Snom. Replace old desk phones and take advantage of Snom's trade-in rebates.

Rebate amounts valid from July 15, 2020 through July 15, 2021 when you replace 5 or more phones.

Contact me directly for the list of eligible products!

We Are VoIP Supply

Now's the Time to Sell Hosted Services



- **Multiple Service Providers** - we have partnered with the most trusted service providers that line up with our core values and customer satisfaction. We will present you with numerous proposals and guide you towards the perfect solution.
- **Expert Guidance** - Our VoIP Solutions Specialists are trained by multiple service providers to choose the best solution for you.
- **Relationships with Trusted Providers** - Leveraging our relationships with our providers, we are able to provide the money-back guarantee to ensure you get the best solution and experience!

Resell VoIP service through VoIP Supply and receive discounts on hardware!

Call now for more details
800-398-8647

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AUTHORIZED PARTNER

peerless
network

SANG*MA

onsip

SYSTEM
SIMPLE VOICE INFRASTRUCTURE

nextiva

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White Labeling - Fanvil XU-N Series

- X3U, X4U, X5U, X6U, X210
- XU-N series use removable/replaceable PVC logo stickers/inserts
- Free printing of custom sticker when ordering 200+
- 5 - 7 days after artwork is approved



Boot up Logo



We Are VoIP Supply

Join Our Team



Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



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Questions & Thank You

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