

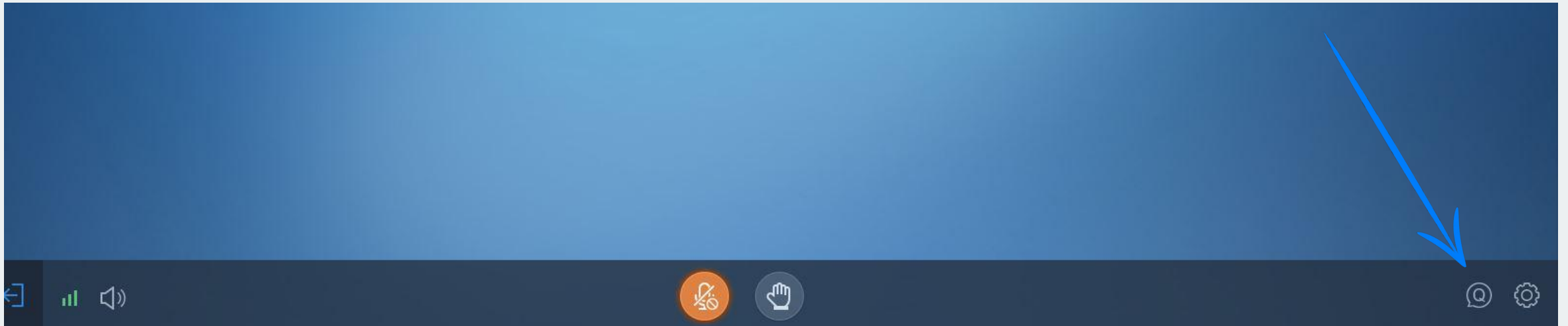


Let's Build a Strong Partnership

Presented by:
Don Stefanie

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



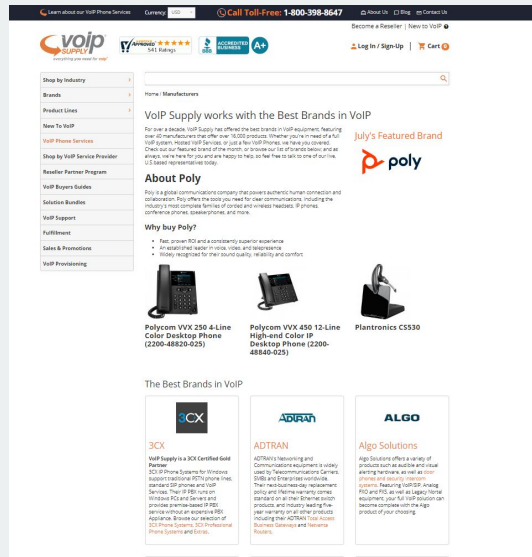
Let Us Fulfill Your Needs



Who is VoIP Supply

VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.



Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers



We are More than just a Website!

Best Places to Work in Western New York
500/5000 Company

Buffalo Niagara Business Ethics Award Nominee



VoIP Experts

Combined, our experts have over **FIFTY** years of experience

We Are VoIP Supply



New Products & Products to Consider



Yealink Microsoft Phone MP54

The Yealink Microsoft Phone MP54 is an Android 9-based IP Phone with a dedicated Teams button.



Grandstream UCM 6300 Series

In Stock Now

Supports desktop (WebRTC), mobile (Wave app), SIP video conferencing endpoints, IP phones



Fanvil PA3 IP Paging Gateway

The Fanvil PA3 IP Paging Gateway allows you to transmit your public announcements via broadcast for installations in schools, office buildings, and malls.

We Are VoIP Supply

Grandstream UCM 6300



- A new series of high-end UCM series IP PBXs
- A true enterprise-grade unified communications solution
- Increased capacity – up to 5000 users
- Included video conferencing platform
- Wave mobile app for communicating with all endpoints
- UCM Remote Connect – available cloud SBC / NAT Traversal
- Built-in high-availability and hot standby
- API available for integrations and interoperability (Asterisk 16)

Snom SIP Desk Phone Series:

- D785 SIP Color Desk Phone
- D735 SIP Color Desk Phone
- D717 SIP Color Desk Phone
- D120 SIP Desk Phone

Snom SMB Workplace Mobility Series:

- M100 KLE SIP DECT 4-Line Base Station
- M10 KLE SIP DECT Cordless 4-Line Handset
- M10R KLE SIP DECT Cordless 4-Line Rugged Handset
- M18 KLE SIP DECT Cordless 4-Line Deskset

Snom Enterprise Multi-Cell Mobility Series:

- M900 DECT Multi-Cell Base Station
- M90 Antibacterial DECT Handset
- M80 Ruggedized DECT Handset
- M70 Office DECT Handset

Snom Conference Solutions:

- C620 SIP Wireless Conference Phone

The Snom logo, consisting of the word "Snom" in a bold, grey, sans-serif font. The letter "o" is stylized with a vertical gap in the center. Below the word "Snom" is a horizontal line.

Authorized Partner

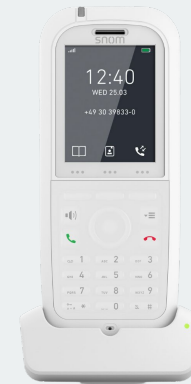
M Series Workplace Mobility

Snom SMB Workplace Mobility Series:

- M100 KLE SIP DECT 4-Line Base Station
- M10 KLE SIP DECT Cordless 4-Line Handset
- M10R KLE SIP DECT Cordless 4-Line Rugged Handset
- M18 KLE SIP DECT Cordless 4-Line Deskset

Snom Enterprise Multi-Cell Mobility Series:

- M900 DECT Multi-Cell Base Station
- M90 Antibacterial DECT Handset
- M80 Ruggedized DECT Handset
- M70 Office DECT Handset



KEY SELLING POINTS!

- Designed for use in small and medium-sized businesses
- Reduce cabling costs
- Allows rapid installation
- Professional indoor and outdoor use
- Including hard hat or industrial areas

We Are VoIP Supply

Snom 2021 Phone End-User Trade-In Rebate Program



snom

TRADE-IN REBATE PROGRAM

Earn money back when you replace your old phones

[Click Here to Learn More](#)

Experience the latest technology from Snom. Replace old desk phones and take advantage of Snom's trade-in rebates.

Rebate amounts valid from July 15, 2020 through July 15, 2021 when you replace 5 or more phones.

Contact me directly for the list of eligible products!

Now's the Time to Sell Hosted Services

- **Multiple Service Providers** - we have partnered with the most trusted service providers that line up with our core values and customer satisfaction. We will present you with numerous proposals and guide you towards the perfect solution.
- **Expert Guidance** - Our VoIP Solutions Specialists are trained by multiple service providers to choose the best solution for you.
- **Relationships with Trusted Providers** - Leveraging our relationships with our providers, we are able to provide the money-back guarantee to ensure you get the best solution and experience!

Resell VoIP service through VoIP Supply and receive discounts on hardware!

Call now for more details
800-398-8647

We Are VoIP Supply

White Labeling - Fanvil XU-N Series



- X3U, X4U, X5U, X6U, X210
- XU-N series use removable/replaceable PVC logo stickers/inserts
- Free printing of custom sticker when ordering 200+
- 5 - 7 days after artwork is approved



Boot up Logo



We Are VoIP Supply

Join Our Team



Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



Don Stefanie
Channel Manager
(716) 213-6906
DonS@VoIPSupply.com



We Are VoIP Supply



Questions & Thank You

@VoIPSupply



800-398-8647 | voipsupply.com