

### #1 Customer Communication System

Customer focused

#### What did we work on?

- Teams Integration
- Security and Reliability
- Voice Engine Improvements
- Messaging
- Video Conferencing
- Top 10 Forum Requests Done!



#### Better Codec Management

- Better default codecs for Apps and Webclient
- On Wifi, Apps use G711
- On Mobile Data Network, Apps use G729
- Also: Ability to set system wide default codec for apps



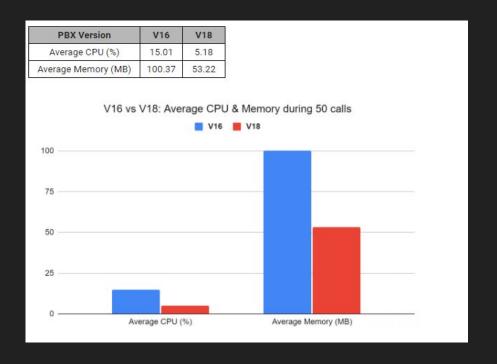
#### Voice Engine Improvements

- Latest SIP library for compatibility & security
- Easy to configure SRTP
- IPv6 support for Apps and Console



#### Tunnel Integrated in Media Server

- Faster and more reliable reconnection for Apps & SBC
- Calls are not disconnected when network changes or drops
- Removes unnecessary SIP mappings
- Saves local ports & CPU processing
- One service less



50%+ reduction on memory & processor usage!



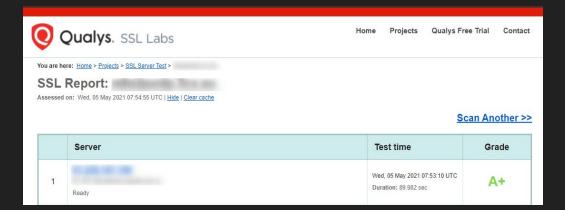
#### iOS & Android Apps

- Focus: Totally reliable remote working
- Fully up-to-date using latest Apple / Google technology
- Latest PUSH in server & Client!
  - No more missed calls due to missed PUSH



#### Security - Don't Disregard

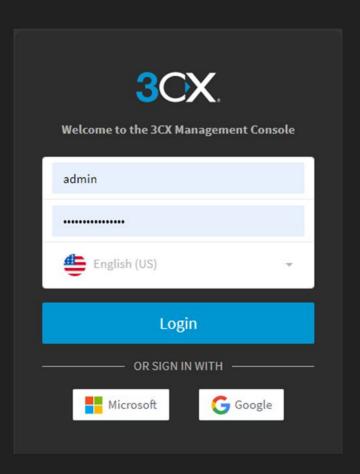
- We are on latest Debian Linux 10
- Latest libraries and technologies
- Latest Nginx, OpenSSL support
- Out of the box, easy config SRTP support
- Latest Ciphers for TLS
- A+ security status (SSL Labs) & Immunilabs
   A status





#### SSO Support for Console & Web Client

- SSO easy to set up
  - Authenticate with Microsoft or Google Account
- Works out of the box with Microsoft 365
- Supports Active Directory via <u>AD Azure Connect</u>
  - If you don't have Microsoft 365
- Import & Sync for AD and 365 in STD Edition
- SSO only for web client and console
  - Apps are provisioned





#### 3CX Teams Integration

- Teams charges up to \$53 per user, per month for their telephony!
- Give Teams calling to select users, for the rest 3CX.
- Teams users can be called by any 3CX user or external party.
- And make outbound calls via 3CX SIP trunks
- Uses Direct Routing (SBC Trunking)
- Better than connecting directly via a SBC



#### 3CX Teams Integration

- Big Opportunity for 3CX partners!
- Leverage off of Microsoft's existing customer base
- Free downloaders can trial 3CX Teams Integration (4SC)
  - More of the hottest leads!
- Available in the Enterprise Edition only

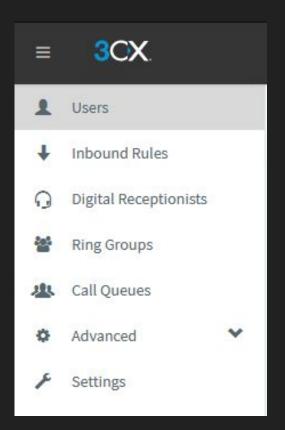


#### More Granular Admin Rights

Added new role "Phone System Admin"

#### Extended rights:

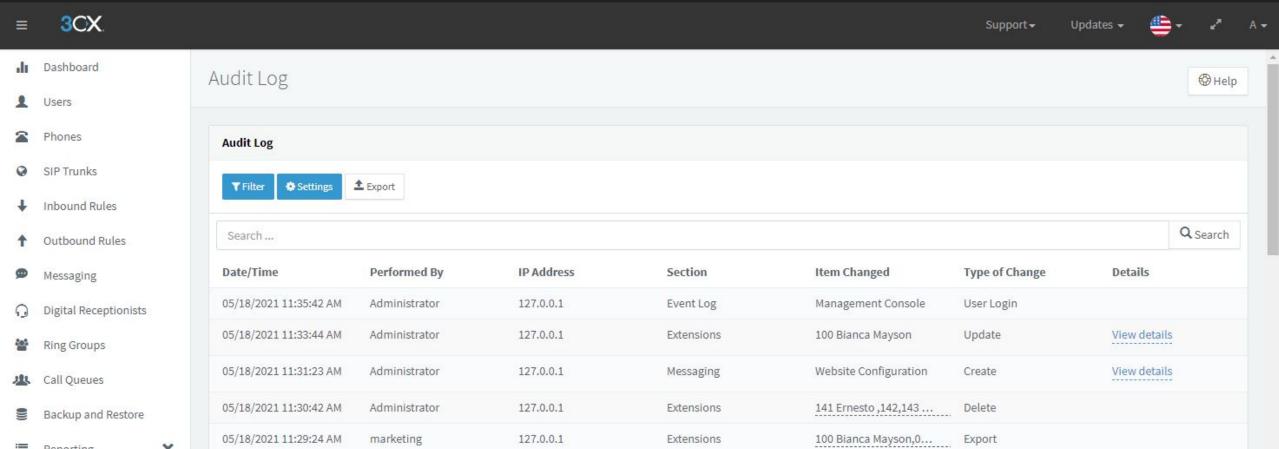
- Create digital receptionist
- Music on hold
- Ring groups
- Contacts
- Queues
- Inbound rules





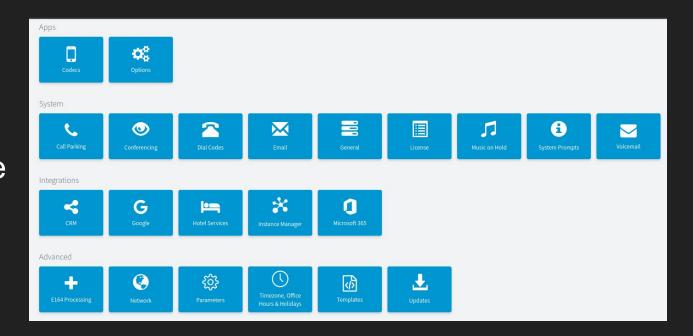
#### Audit log

- See who did which changes
- Included in all editions



#### Other Admin Features

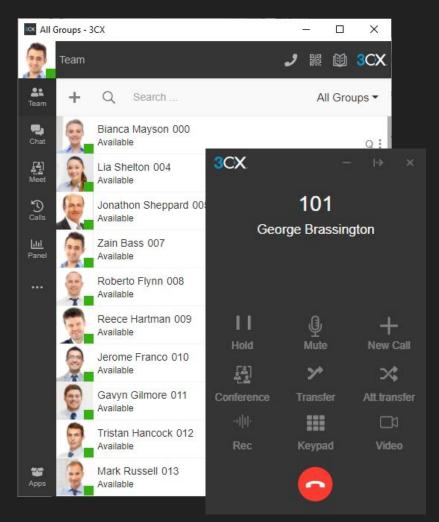
- Normalize caller ID to e164
- Top 10 ideas features done!
- IVR improvements
- Re-organized management console





#### Webclient as Windows App

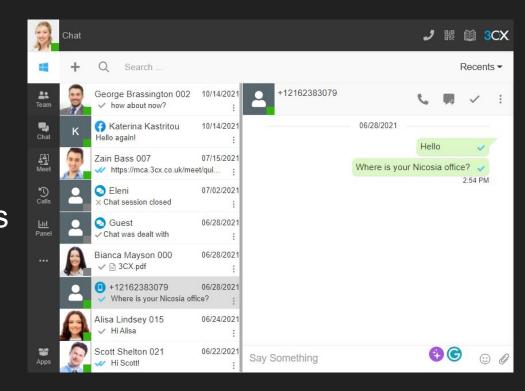
- Inbound call pop ups and better call control.
- Native Windows App experience
- Uses Electron
- Easily installed and updated
- Replaces Google extension
- Will replace Windows app when feature complete





#### Improved Chat Functionality

- Forward chats
- Mark chats as done (Live Chat)
- Add / Remove members in chats
- Retention policy for chats
- Coming up: Interface for handling multiple chats





# Video Conferencing Big upgrade to webmeeting



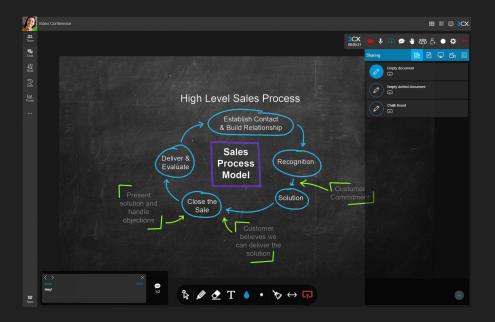
#### Video Conferencing

- Webmeeting got a major upgrade!
- Low bandwidth situations better managed
- More and better MCUs
  - Added one for Moscow in v18!
- Much greater overall reliability
- New Android and iOS apps
- Completely new interface



#### V18: Integrated Video Conferencing

- Webmeeting now more integrated with 3CX
- Portal runs on 3CX, no longer in the cloud
  - More data privacy
  - Easier dial in
  - Easier to remember URLs





#### V18 Video Conferencing Roadmap

- Possibility to configure your own MCU
- New codec AV1
- BYO MCUs for Video Conferencing
- Recurring meetings
- Auto-Update of ext status
- Group-based meeting rooms





#### Also Coming...

- For Apps: Car Play, Android Auto, Android 12, Siri
- Google Messaging
- Apple iMessage
- Telegram in consideration
- MMS
- SMS alphanumeric sender ID
- Chat rating



#### **Even More Coming!**

- Chat rating
- Email chat transcript
- Source URL of website chat
- More reports
- Better CRM integration for Chat
- Chat "IVR"
- Yealink Headset Support



#### Zammad Integration

- Allow for escalating/transfer of tickets to Zammad
- User syncing with Zammad
- Use same answer library with Zammad
- Smaller installs: Install on same machine





#### Help Desk / Ticketing system

- Bundle/integrate Zammad
  - Open source system
  - Runs on Debian Linux
  - Uses almost identical technology as 3CX (Postgres)
- Used within 3CX for 6 months now
  - o 80+ users
  - 5000 tickets per month
  - Saving €30,000 per year!
- Zammad for email, 3CX for live chat
- One integrated system, everybody can be a user



## Q & A

### Thank you!