



What's New with Grandstream

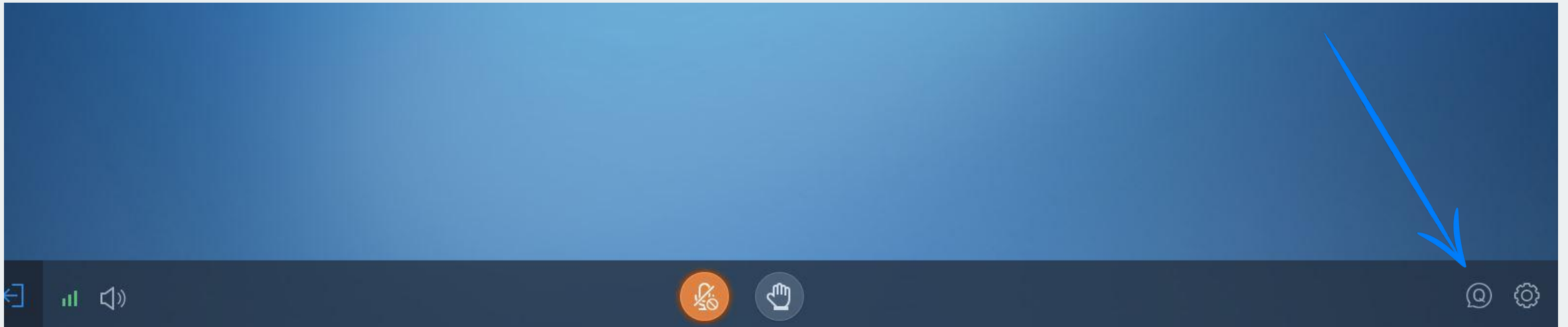
July 2020

Phil Bowers

Director of Marketing, Grandstream

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



We Are VoIP Supply

Reseller Benefits



Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

AGENDA

1. Newly Released Products
2. Upcoming Products
3. Q & A



Just Launched!



WP810



GSC3615



GSC3610



GSC3570



GWN7630LR



GWN7615



WP810

Cordless Wi-Fi Phone

- 2 lines, 2 SIP Accounts
- Rechargeable 1500mAh battery, 6-hour talk time, 120-hour standby
- HD voice & dual MIC design
- Configurable button for push-to-talk
- Dual-band Wi-Fi
- Micro USB port and 3.5mm headset jack





Feature Overview



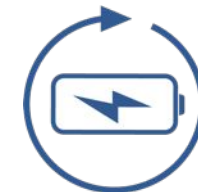
Integrated dual-band
Wi-Fi



2 lines, 2 SIP accounts,
3-way conferencing



HD audio, dual MICs,
AEC, noise shield
technology



Rechargeable
1500mAH battery, 6
hour talk time, 120 hr.
standby



Supports roaming
protocols PMK and
OKC



Configurable button
for push-to-talk



3.5mm headset jack



Micro-USB port for
charging



Built for Scalability



- The most affordable Wi-Fi IP phone on the market
- Virtually no limit to call capacity on Wi-Fi
- Just add APs to expand coverage range
- DECT Comparison: Similar costs, much simpler to scale, greater capacity and therefore quality



+



Overview



GSC3610



GSC3615

- SIP Dome (GSC3610) and Bullet (GSC3615) cameras
- 1080p HD video resolution
- Fixed 3.6mm lens
- IP66-level weatherproof capability
- Smart infrared technology to monitor activity at night/low-light
- ONVIF-compliant
- 1x 10/100M ethernet port, built-in PoE
- SIP/VoIP support for video and audio streaming to endpoints
- H.264/H.265/JPEG/MJPEG video compression

Powerful & Flexible Video Protection



- Video resolutions up to 1080p HD with dual-streaming
- Powerful Deployment Options
 - Built-in Infrared LEDs allow camera to clearly record at night and during the day
 - IP66 weatherproof certification for outdoor use
- Proactive Alerts and Integrations
 - Cameras can send alerts to a variety of devices
- Compatible with ONVIF-compliant management systems

Alerts

1. Live View

GSurf Pro, ONVIF platforms/devices



2. Video Call to Video Device

GXV series, GSC3570, etc.



3. Voice Call Alerts

GRP, GXP, WP, DP series' & SIP phones accessible on a laptop, mobile device, etc.



4. Email Screenshot



Grandstream Integrations



Integrate with UCM series of IP PBXs to provide cameras with a SIP extension so they can communicate with other SIP endpoints.



Integrate with the GSC3570 to create a centralized monitoring and alert station for IP cameras. The GSC3570 can also manage Grandstream's door access and intercom devices.



The GXV series are the ideal IP phones to pair with GSC series cameras as they allow for streaming of live video feeds and video alerts.



Gsurf Pro is Grandstream's free video management software. This Windows software is compatible with the GSC series cameras.

NEW!

GSC3570

HD Intercom & Facility Control Station

- 7-inch 1024x600 capacitive touch screen
- Dual-band 802.11ac Wi-Fi
- 4x alarm input ports
- 1x alarm output port
- 4 SIP accounts
- Full-duplex 2-way HD audio with advanced echo cancellation



Grandstream Integrations



GWN7605LR

Long-Rang Wi-Fi AP

- IP66 weatherproof
- Dual-band 2x2:2 MU MIMO
- 1.27GBps throughput
- 100+ concurrent clients
- 250 meter range





GWN7615

Enterprise Wi-Fi AP

- Dual-band 3x3:3 MU MIMO
- 1.75GBps throughput
- 200+ concurrent clients
- 175 meter range

Coming
Soon



GUV3000/3005



GUV3100



UCM6300 series



Enterprise-Level Capacity



- UCM6301 – 500 users, 75 concurrent calls
- UCM6302 – 1000 users, 100 concurrent calls
- UCM6304 – 2500 users, 250 concurrent calls
- UCM6308 – 5000 users, 500 concurrent calls
- Built-in video conferencing support
- Cloud management (GDMS)
- Available NAT traversal service
- Free mobile app for end-users

Coming in August



GUV3000 / 3005

HD USB Headsets

- Noise-cancelling mic
- HD audio
- Adjustable headband
- Ear cushions
- In-line audio controls
- USB 2.0
- Computers, laptops, IP phones
- Compatible with all major collaboration platforms and apps
- IPVideoTalk and Wave app



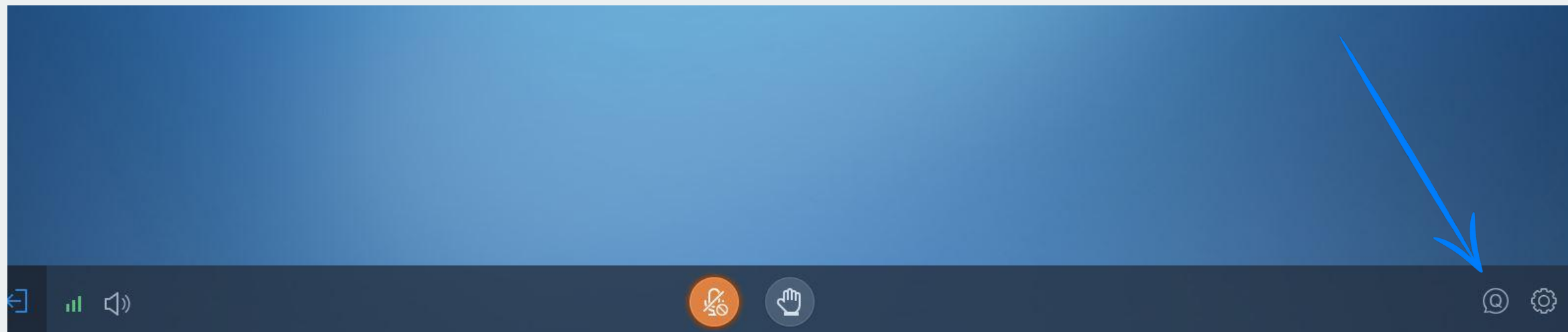


GUV3100

1080p HD Webcam

- 1080p HD real-time video, 30fps
- 2 megapixel camera
- 2 built-in omni-directional microphones
- USB 2.0
- Compatible with all major collaboration platforms and apps
- IPVideoTalk and Wave app

Q&A



CONTACT INFORMATION



Tom Uhteg
VoIP Supply
Solutions Consultant
p: 716.531.4265
tuhteg@voipsupply.com



GRANDSTREAM

CONNECTING THE WORLD

THANK YOU

CONTACT US:



sales_northamerica@grandstream.com

WWW.GRANDSTREAM.COM