

Fanvil XU series IP Phone Intercom and PA Broadcast Solutions

February, 2021

Fanvil

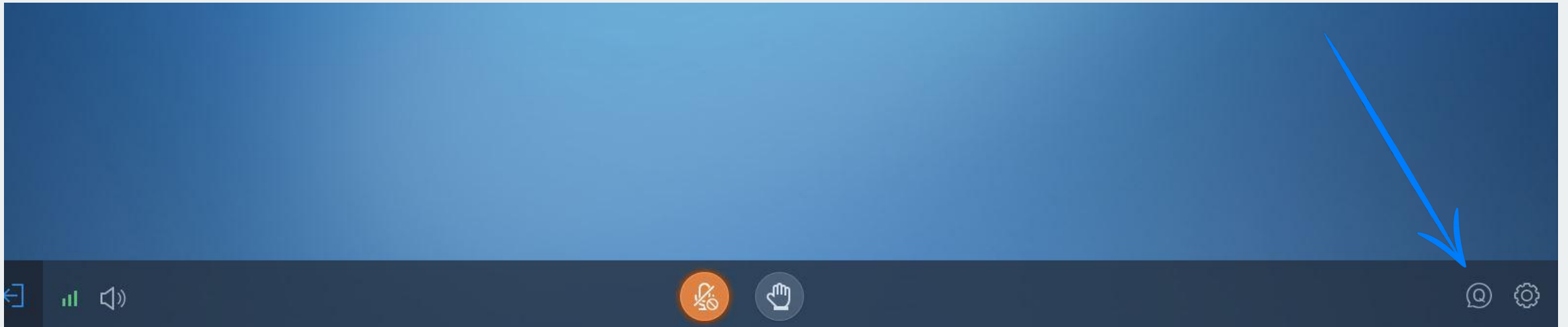


We Are VoIP Supply



During the webinar please use the Q&A feature
located in bottom right corner of your screen!

We will answer the questions at the end of the presentation
Thank you!



We Are VoIP Supply

Reseller Benefits



Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

Agenda

1

Fanvil & Solution Differentiation

- **Leading global OEM manufacturer - Quality**
- **IP Phones (Business, and Hospitality)**
- **Intercom and Door security**
- **Redirection and Solution Management**

2

Toolbox

- **Resources**
- **Samples - Test Drives**

① X Series



Business Phones

② H Series



Hospitality (Bi-Color, & Wifi)

③ I Series



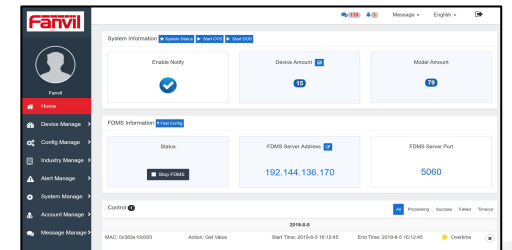
Intercoms

Door Security

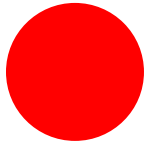
Indoor Station
Wall & Desk mount
(touch screen)

Public
Broadcasting

Ⓜ Management



FDPS/FDMS
+ Auto Provision & Redirection
+ Remote Management/Edit



Fanvil XU series – Business Phones

Fanvil X3U/ X4U/ X5U/ X6U

“All Inclusive Series”

Full featured including(GiG-E, Color, POE, Opus, Discrete SIP & **BLF** keys & displays)



Fanvil X3U
+ 6 SIP lines



Fanvil X4U
+ Wifi & BT USB
+ 12 SIP lines
+ 30 DSS Keys



Fanvil X5U
+ Wifi USB
+ Bluetooth incl.
+ 30 DSS Keys



Fanvil X6U
+ WiFi USB
+ Bluetooth Incl.
+ H.264 Video Codec
+ 60 DSS Keys



- Non-Intrusive SIP and BLF Keys (**Design**)
 - Like replaced Panasonic/Nortel/...more
 - Tackle multi calls w/o disturbing BLFs
- **Dual/Triple Color** display (**Design**)
- Harmon Speaker (**Quality**)
- **Two** Year Warranty (**Quality**)
- Custom Branding! (**Flexible**)
- Smart Phone Pairing (**Convenient**)
- FDMS – Management System (**Convenient**)
- Local Support

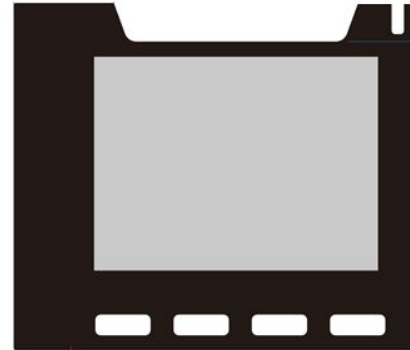
Market Your Own Logo

- MOQ: 200 units/order logo(X3U, X5U models)
- TAT: 10 business Days(custom Bezel, Boxes, Labels)

Easy Partner Edits



Service Provider(SP)/
Generic
Boot up Logo



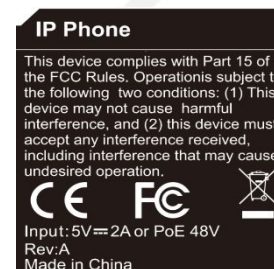
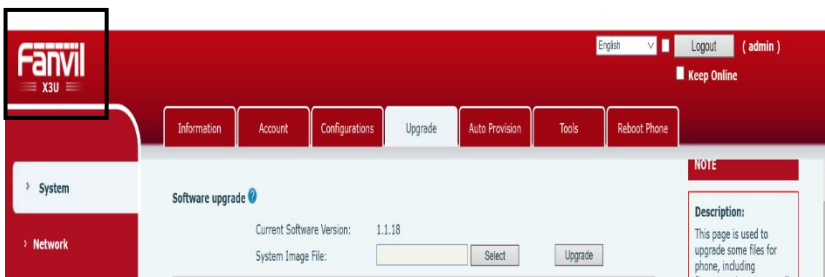
Manufacturing Customization

Custom Front or Blank Bezel



Phone GUI

SP logo and model or Generic blank



Generic Gift Box and Labeling

Highlight Function - Bluetooth External Line

Fanvil

Communicate in an easier way. Once connected, Fanvil IP phones can make and receive calls with the mobile phone and be assigned a line key



Large displays, 7" touch screen, w/keys and all premium features.



Fanvil **X7**
(Touchscreen)



Fanvil **X7C**
Button Version of X7



Fanvil **X7A - NEW**
(Android w/camera
option)



HDⁱⁱⁱ

HD audio for speakerphone and handset



7-inch Capacity Touch Screen

PoE



Gigabit Ethernet with PoE Integrated



IP Camera/SIP Video Door Phone Integration for door monitoring and one-touch unlocking



Up to 127 DSS Soft Keys

Bluetooth

Built-in Bluetooth
Wi-Fi Connectivity

Key Features

- 20 SIP lines, 3-way conference, hotspot function
- HD audio on speakerphone and handset
- 7-inch (800*480) capacity touch screen TFT LCD
- Up to 127 DSS soft keys on X7
- Built-in Bluetooth for connecting Bluetooth headset
- Wi-Fi connectivity (via Wi-Fi dongle)
- Dual Gigabit ports, integrated PoE
- Video codec H.264 support for receiving video calls
- Support EHS headset
- Stand with 2 adjustable angles of 40 and 50 degrees
- Compatible with major platforms: 3CX, Asterisk, Broadsoft, Metaswitch etc.

Large displays, 7" touch screen, w/keys and all premium features.



Fanvil **X2P**
Call Center



Fanvil **X210**
Reception
106 DSS Keys
VGA Video



Fanvil **PA2 & PA3**
SIP Public Announcement
Gateway

Key Features

- 20 SIP lines, 3-way conference, hotspot
- HD audio on speakerphone and handset
- 4.3" main color display
- 2×3.5" side color displays for DSS keys
- Up to 106 DSS keys (42 tri-colored physical keys)
- Built-in Bluetooth
- Wi-Fi connectivity (via Wi-Fi dongle)
- Support EHS headset
- Dual Gigabit ports, integrated PoE
- Video Codec H.264 support for receiving video calls
- Stand with 2 adjustable angles of 40 and 50 degrees

20
line

20 lines

HD^v

HD Voice

LED

3 Color Screens

Bluetooth

Built-in Bluetooth

106
DSS

106 DSS Keys

Wi-Fi

-- Wi-Fi Connectivity

MAIN FUNCTION

Deliver Convenience and Productivity

HD^v

HD audio for
speakerphone and handset

With newly-added support for Opus and a large audio cavity, X210 brings strong, abundant low frequency effect. The speaker adopts full net coverage, delivering crystal clear, life-like voice communication.



20 SIP Lines

LED

4.3" main color display
2×3.5" side color displays

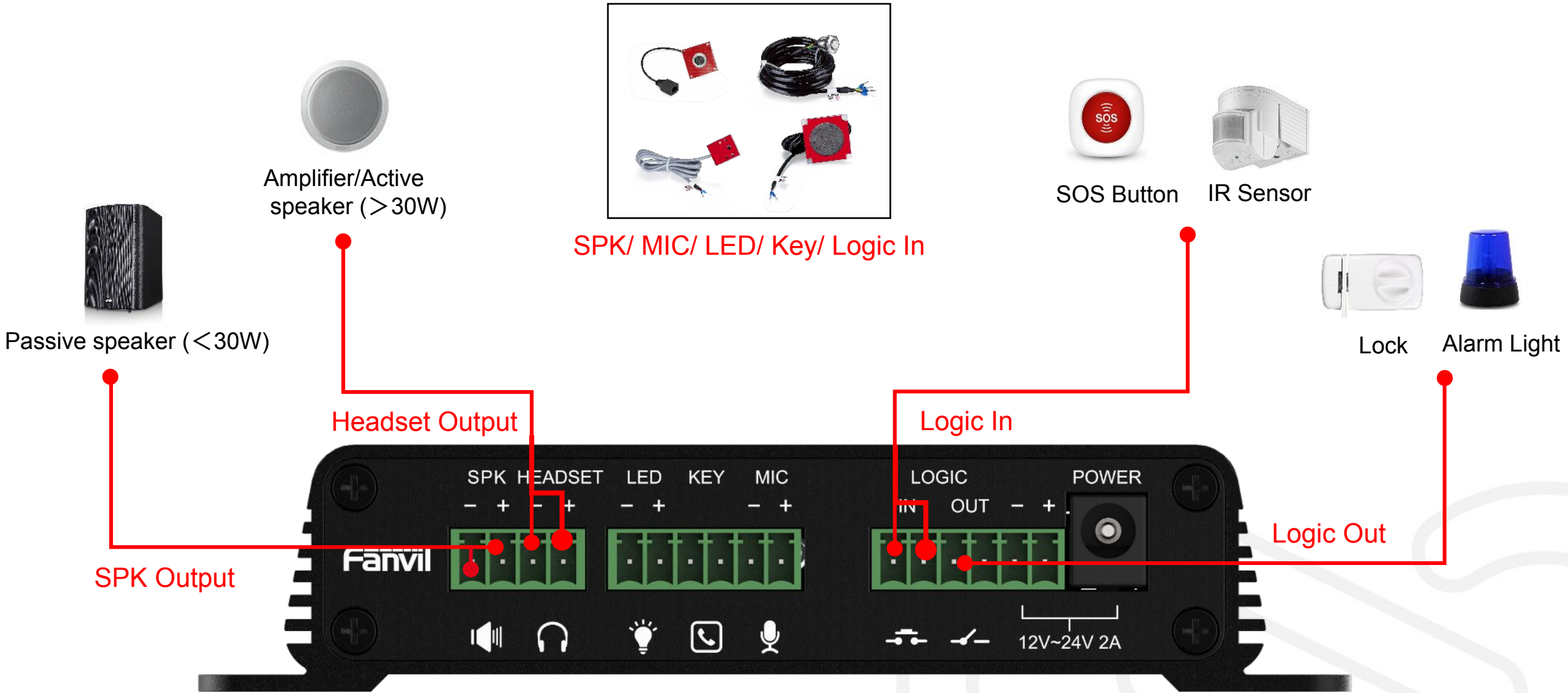
Elegantly designed and featuring a large 4.3" high-resolution color display and two convenient 3.5" side color displays make using this IP phone more intuitive than ever.

106
DSS

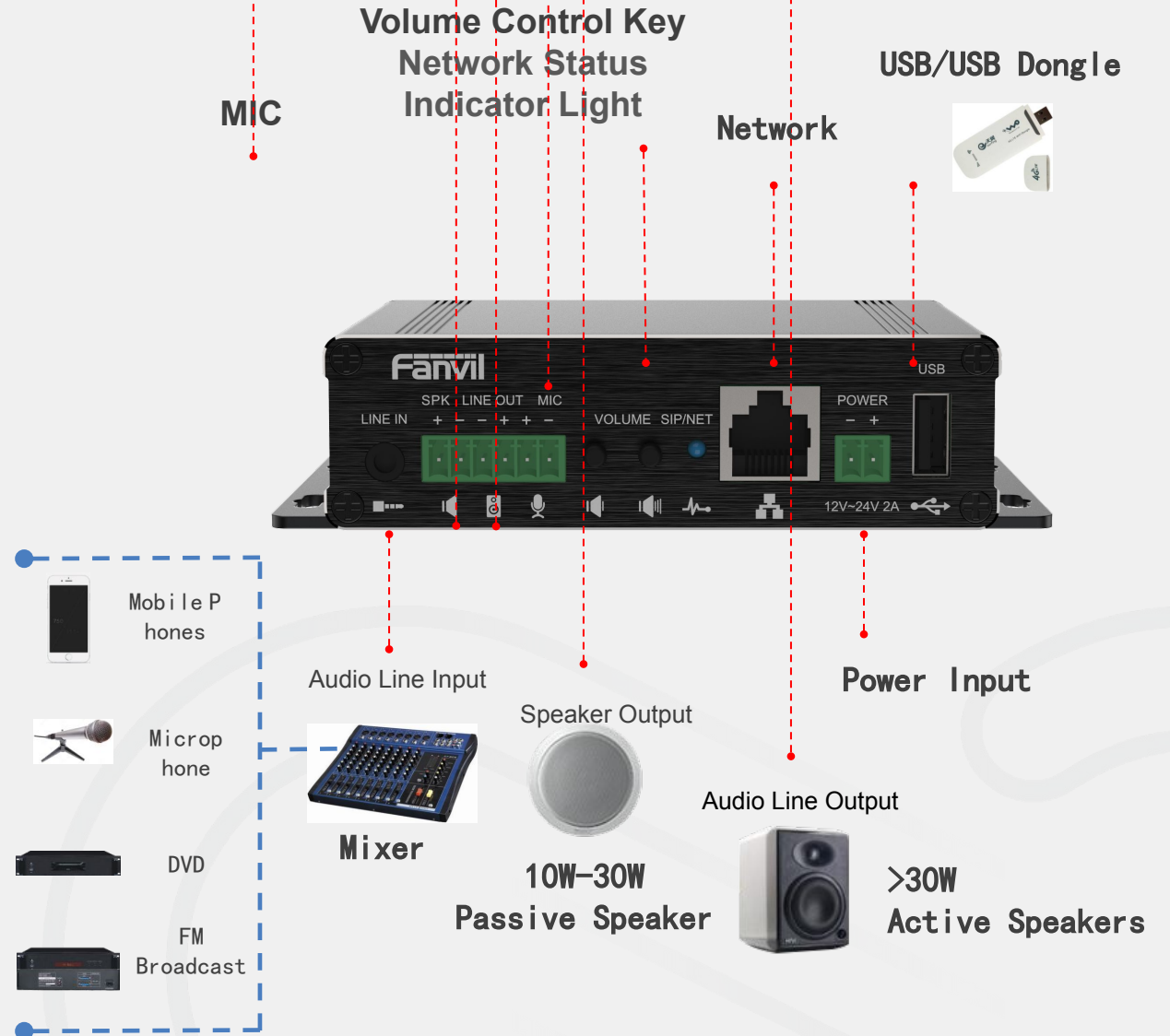
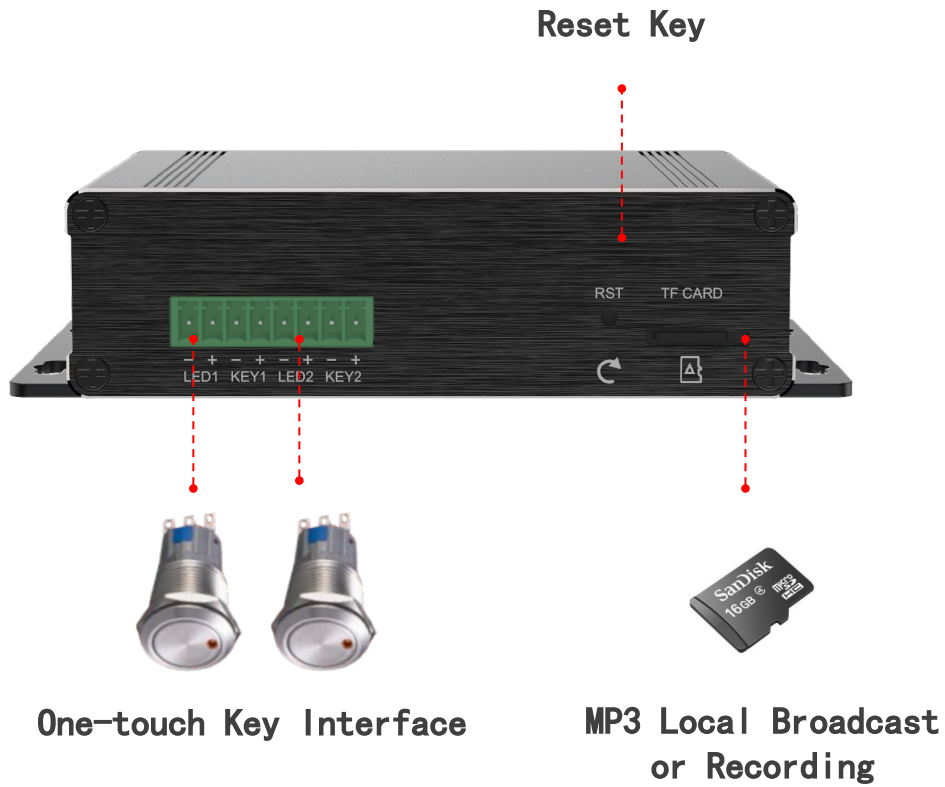
Unified Designed With Two Side Displays For Up To 106 DSS Keys

Convenient operation on X210 with two 3.5" side DSS Key displays, no need to add external extension modules. Up to 106 DSS keys are available in total for BLF, speed dial, group broadcasting function etc.



PA2 Interface Connections



PA3 Interface Connections



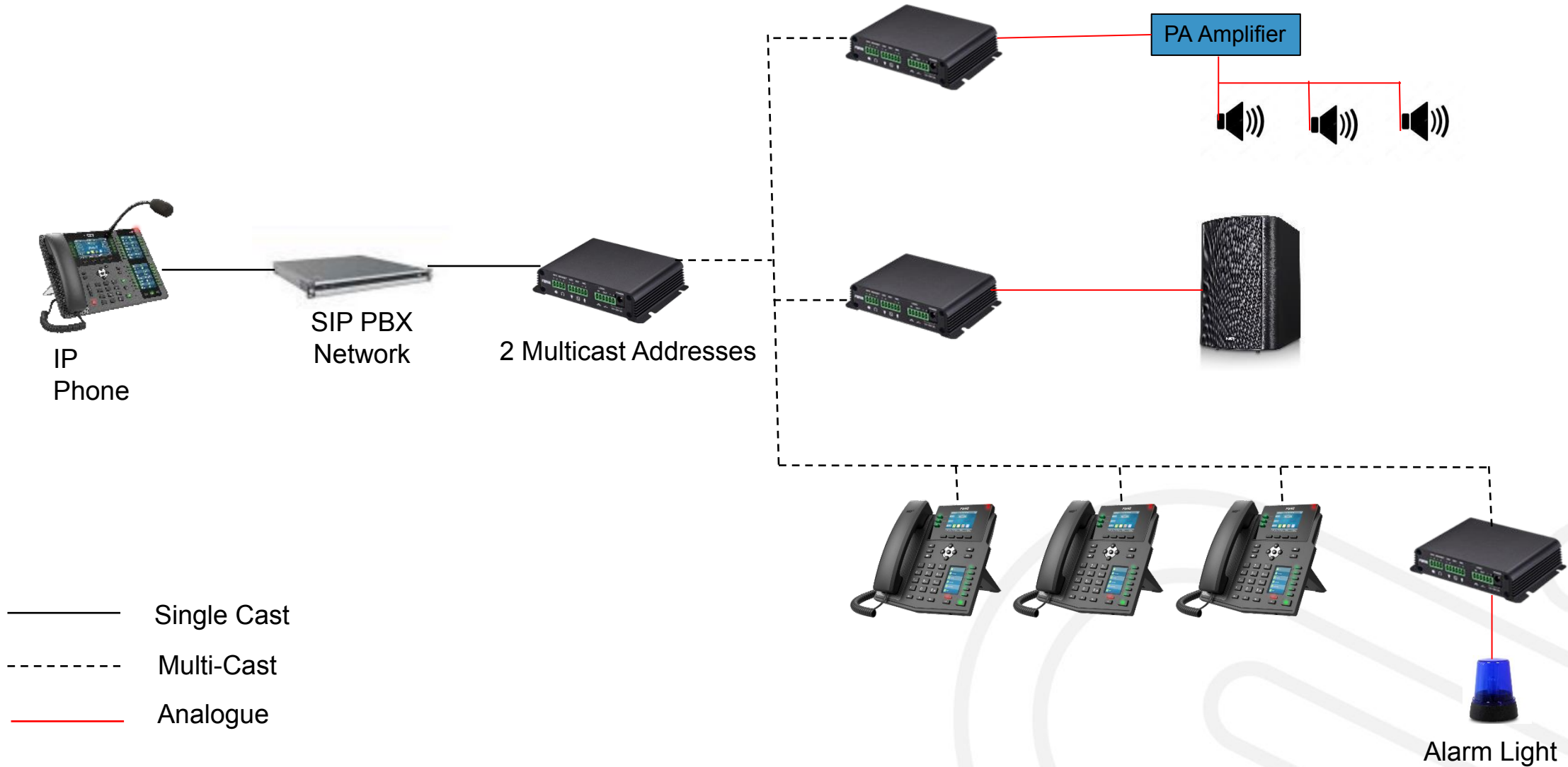
PA2 and PA3 Comparison

Model	Fanvil_PA2	Fanvil_PA3
Product Image		
Power Supply	DC12V~24V_1A~2A	DC12V~24V_2A
Internet(POE)	10/100 Mbps (Class 3)	10/100 Mbps (Class 4)
Memory Card	No	TF Card(32GB)/USB type-A
Logic In/Out - Relay	Yes	No
Multi-Casting	Yes	Yes
Audio Interfaces	4Ω, 1*Max 30W or 8Ω, 1*Max 15W	4Ω, 1*Max 30W or 8Ω, 1*Max 15W
	MIC in interface	MIC in interface
	Line out interface	Line out interface
	Line in interface	Line in interface
Button Interfaces	1 DSS key interface	2 DSS keys interface
Others	Video RJ-45 input, audio 16K sampling rate	Opus Codec, MPA encoding (44.1K sampling)

Competitive Differentiation:

- + Flexible memory card(USB & TF card)
- + Opus Codec
- + up to two DSS Keys(external buttons)
- + MPA encoding – high fidelity
- + Logic/Relay (PA2)
- + Volume +/- and Reset Keys
- + Hi Power amplifier output
- + Optional PA-KIT
 - mic, button, camera, speaker

PA2 - Broadcasting Solution





H2U White



H2U Black

Speed Dial Keys and DSS key



H3 White/Black

- Classic Plastic Hotel Template
- WiFi inclusive models
- FDMS – Configuration



H5 White/Black

3.5-inch Color Display

- Soft Hotel Template
- WiFi inclusive models
- FDMS Configuration



Audio+Video



i33V/VF door phone(wall/flush)
i31S door phone
i51/ i52 indoor unit (Coming soon)



i30 door phone
i18S intercom
i16V intercom



i10V intercom

IP65-Outdoor

Industrial

Indoor

Environment

Audio Only



i23S door phone



i20S door phone
i12 intercom



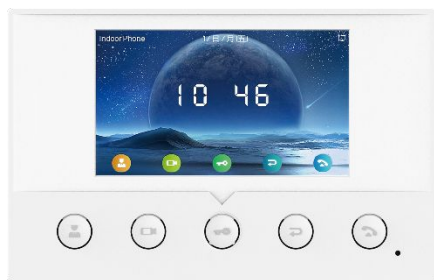
i10/ i10D intercom



Fanvil i52W SIP Indoor Station

Fanvil i51W/i52W/i53W/i56A is the SIP indoor station with a clear color screen and easy-to-access buttons, which can be applied in different indoor scenarios. Working with door phone and intercom at the entrance, Fanvil indoor station can easily provide remote access security control for residences. It can also be connected to alarms and other intelligent security devices via SIP/rich interfaces.

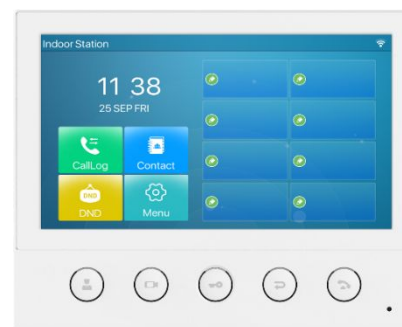
Upcoming



i51W



i52W



**i53W
(touch-screen)**



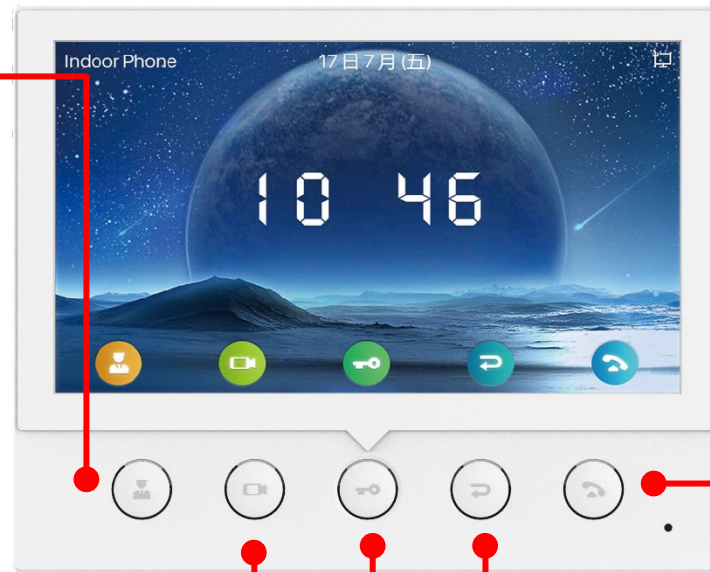
**i56A
(touch screen)**

Five Easy to Access Physical Buttons

Fanvil

Management Center

One press to call out the set number



Answer Key

Answer the call



Video Monitoring

One press to check the outdoor situation



Unlock Key

One press to unlock the door. Press 3s to enter the menu interface



Return Key

Hang up when making a call



+ Wall mount included or optional desk mount
+ included WiFi access

Sales: sales@Fanvil.com

Tech Support: support@Fanvil.com

Documentation: <https://fanvil.com/Support/download.html>

My Contact Information:

Tommy lee : 1 (925) 315-8950 or tommy.lee@fanvil.com

Americas local Tech Support

Hector Zurita: Skype = HZurita3 or

hector.zurita@fanvil.com

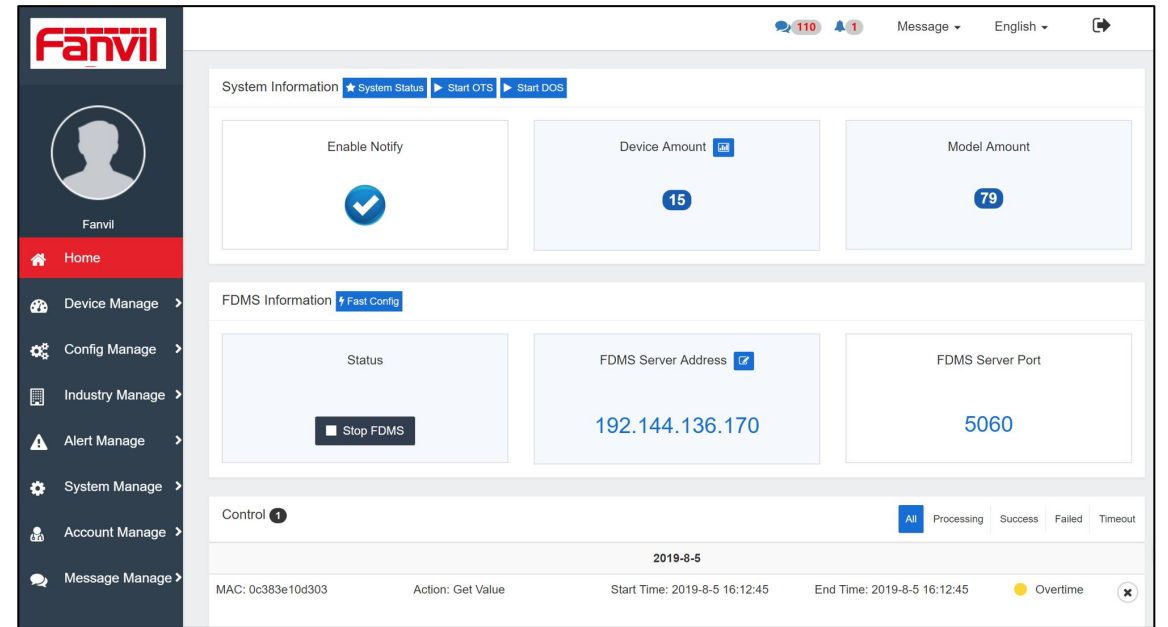


- **Datasheets, Firmware, User Manuals?**
 - Support/download Tab on www.Fanvil.com
- **Instruction Videos?**
 - Support/training videos tab on website
 - Target End users and Integrators
- **How to Get Redirection/Management Server?**
 - Send VAR name, contact information, Company, to support@Fanvil.com & cc tommy.lee@Fanvil.com
- **Technical Support?**
 - Send note to support@Fanvil.com (TAT ~ 24 hrs) or
 - Contact local SE, Hector Zurita Hector.Zurita@Fanvil.com

1. SIP "Preferred" Compatibility



2. FDMS: Combine all Endpoints: Upload templates



3. Dedication to SIP Endpoints w/ Two Year Warranty



Sample "Test Drive" Bundle Promotion

Fanvil

Fanvil

DEMO KIT PROGRAM

Each partner can purchase one or two bundles.
Oct. 1st, 2020-March 31st, 2021

\$125
for one Fanvil X4U and one X6U together
Original MSRP \$331

\$95
for one Fanvil X5U and one X3U together
Original MSRP \$256

\$199
for one Fanvil X7A and one i10V together
Original MSRP \$428

\$209
for one Fanvil PA2 and one i16V together
Original MSRP \$518

Email: sales@fanvil.com Tel: +86-755-26402199/ +1-925-3158950 Web: www.fanvil.com

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White Labeling - Fanvil XU-N Series



- X3U, X4U, X5U, X6U, X210
- XU-N series use removable/replaceable PVC logo stickers/inserts
- Free printing of custom sticker when ordering 200+
- 5 - 7 days after artwork is approved



Boot up Logo



We Are VoIP Supply

CONTACT INFORMATION



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Darren Hartman

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Strategic Account Manager

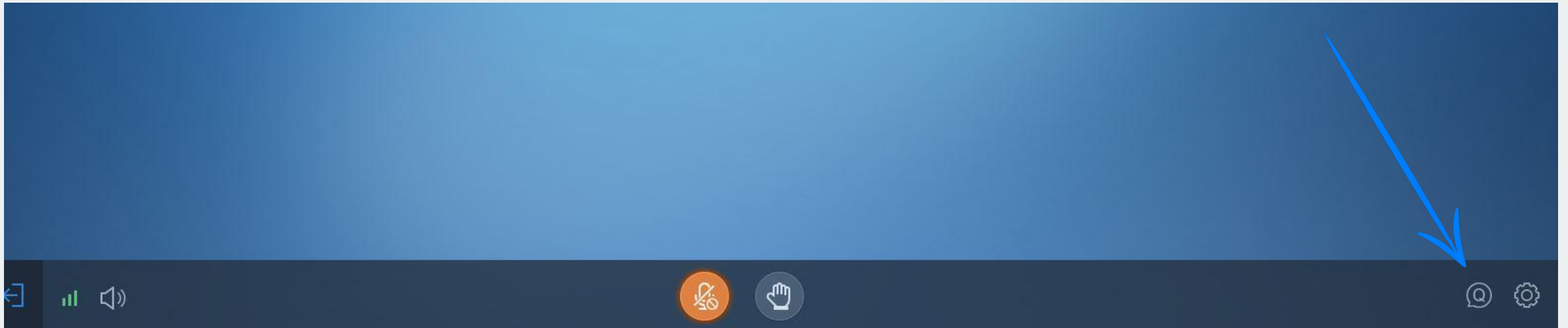
p: 716.250.3417

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Q&A



THANK YOU

The logo for Fanvil, featuring the word "Fanvil" in a bold, white, sans-serif font. The letter "F" is stylized with horizontal bars extending from its top and bottom.

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