



Company Profile

FOUNDED
2009

MARKETS
Technology, Business & Finance

HEADCOUNT
100

JOB TYPES
Permanent & Temp

ODRO USER SINCE
August 2019

LOCATIONS
London, Reading, New York & LA

ANNUAL INVESTMENT
x 3 BACK WITHIN
9 weeks

FAVOURITE FEATURE
Producer™

Agency Overview

Stott and May provides intelligent executive recruitment for organisations across the UK, Europe and North America. Servicing the technology, business and finance sectors, the senior team has spent years working in their specialist areas, giving them a unique level of insight often only matched by industry analysts.

Business Challenge

The need to innovate, differentiate and engage with our customers in a fresh way, to both elevate our communication and increase the return from that communication. We believe you should never have to make the choice between quality of candidate and time to hire.

The Outcome

Very positive ROI. The usage is varied from content generation to a well-branded video conference room, and it has had a direct role in specific placements being made. Odro was used as the client interview platform for two roles recently filled here in the US, one at our New York office and one in LA, that accounted for over \$40,000.

James Canosa | Manager - West Coast



Odro has got us a seat at the virtual table with clients faster. In a world where differentiation and innovation are applauded by those being sold to, this platform has started conversations sooner than would otherwise have been possible. We've had some great feedback from our clients and candidates too!



Video helps us be more personal and relatable
£40k in placements made from just 2 roles