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Welkom

Transforming SAP Invoice Management & Procurement

Hans Willems, CEO xSuite Benelux BV

Karin Wilmes, Business Process Expert OCI Nitrogen

Frank van Gemert, Projectleider - OCI Nitrogen

OCI xSuite

Transforming SAP Invoice Management and Procurement

Discovering the benefits of digital accounts payable processes

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Spreekers

Hans Willems

CEO xSuite Benelux

Karin Wilmes

Business Process Expert Purchasing / Logistics OCI

Frank van Gemert

Business Process Expert / Project Manager OCI

About xSuite



More than
200 employees
worldwide



8 Locations
worldwide



More than
40 million
Euro turnover in 2020

More than
1,200 customers



Used in more than
60 countries



Our Vision

The purpose that guides us in our work is to make business life and processes, information and communication both simple and pleasant. For a world in which you have the freedom to do what drives you forward.

Our Mission

We are a manufacturer of software applications for document-based processes. It is our mission to provide standardized, digital solutions to enterprises across the globe, making work simple, secure and fast.

Our product portfolio



Information Capture



Process Automation



Archive Platform



Procurement

Accounts Payable

Order Management

Cross Company Processes



On Premises & Cloud



SAP

Any ERP

XSuite
It's simple. It's digital.



SAP Certified: ERP, S/4HANA & Cloud



Certificate SAP INTEGRATION CERTIFICATION

SAP SE hereby confirms that the interface software for the product **xSuite Business Solutions Cube 5.2** of the company **xSuite Group GmbH** has been certified for deployment on SAP ERP 6.0 EhP8 via the SAP integration scenario **ABAP Add-On Deployment for SAP Enterprise Resource Planning**.

This certificate confirms the technical compliance of **xSuite Business Solutions Cube 5.2** with SAP certification procedures.

The certification test is documented in report no. **18224** and expires on **June 22, 2024**.

SAP Test System: SAP ERP 6.0 EhP8
Used Integration Tools: SAP Connector for Microsoft .NET

The certification is listed on the SAP Certified Solutions Directory: sap.com/csd.

Certified Functions:

Assign Software Component and Namespace
Package Add-On using SAP Add-On Assembly Kit
Deploy using SAP Add-On Installation Tool (SAINT)
Integration with SAP Enterprise Resource Planning
Technical Uninstallation Test
SAP Solution Manager Ready functionality

Christoph Claus
Walldorf, June 22, 2021

SAP® Certified
Integration with SAP NetWeaver®



SAP certification focuses on technical integration with SAP solutions. Vendor is responsible for the product itself, its error-free operation, and adherence to applicable laws.

SAP ERP



Certificate SAP INTEGRATION CERTIFICATION

SAP SE hereby confirms that the interface software for the product **xSuite Business Solutions Cube 5.2** of the company **xSuite Group GmbH** has been certified for deployment on SAP S/4HANA 2020 via the SAP integration scenario **ABAP Add-On Deployment for SAP S/4HANA**.

This certificate confirms the technical compliance of **xSuite Business Solutions Cube 5.2** with SAP certification procedures.

The certification test is documented in report no. **17858** and expires on **February 5, 2024**.

SAP Test System: SAP S/4HANA 2020

The certification is listed on the SAP Certified Solutions Directory: sap.com/csd.

Certified Functions:

Assign Software Component and Namespace
Package Add-On using SAP Add-On Assembly Kit
Deploy using SAP Add-On Installation Tool (SAINT)
Integrate with SAP S/4HANA 2020
Technical Uninstallation Test
SAP Solution Manager Ready functionality

Christoph Claus
Walldorf, February 5, 2021

SAP® Certified
Integration with SAP S/4HANA®



SAP certification focuses on technical integration with SAP solutions. Vendor is responsible for the product itself, its error-free operation, and adherence to applicable laws.

SAP S/4HANA



Certificate SAP INTEGRATION CERTIFICATION

SAP SE hereby confirms that the interface software for the product **xSuite Business Solutions Cube 5.2** of the company **xSuite Group GmbH** has been certified for deployment on **SAP S/4HANA Cloud, extended edition** via the SAP integration scenario for **ABAP Add-On Deployment**.

This certificate confirms the technical compliance of **xSuite Business Solutions Cube 5.2** with SAP certification procedures.

The certification test is documented in report no. **17857** and expires on **February 5, 2024**.

SAP Test System: SAP S/4HANA 2020

The certification is listed on the SAP Certified Solutions Directory: sap.com/csd.

Certified Functions:

ABAP Add-On Deployment
Security Code Scan using SAP CVA*
Cloud Operational Requirements
Cloud Technical Requirements
Technical Uninstallation Test
SAP Solution Manager Ready functionality

Christoph Claus
Walldorf, February 5, 2021

SAP® Certified
Integration with SAP S/4HANA® Cloud



SAP certification focuses on technical integration with SAP solutions. Vendor is responsible for the product itself, its error-free operation, and adherence to applicable laws.
*CVA (SAP NetWeaver Application Server: add-on for code vulnerability analysis) Uses static analysis techniques to discover potentially exploitable flaws. Due to the nature of software security testing, the lack of discoverable flaws does not mean the software is 100% secure. Vendor is solely responsible for fixing and maintaining the solution.

SAP S/4HANA Cloud



Your benefit



Fully
**SAP-integrated
and -certified**



Holistic
knowledge transfer
through the xSuite Academy



Everything from a single source:
development, realization,
consulting & support



More than 800 customers with
xSuite Invoice Cube



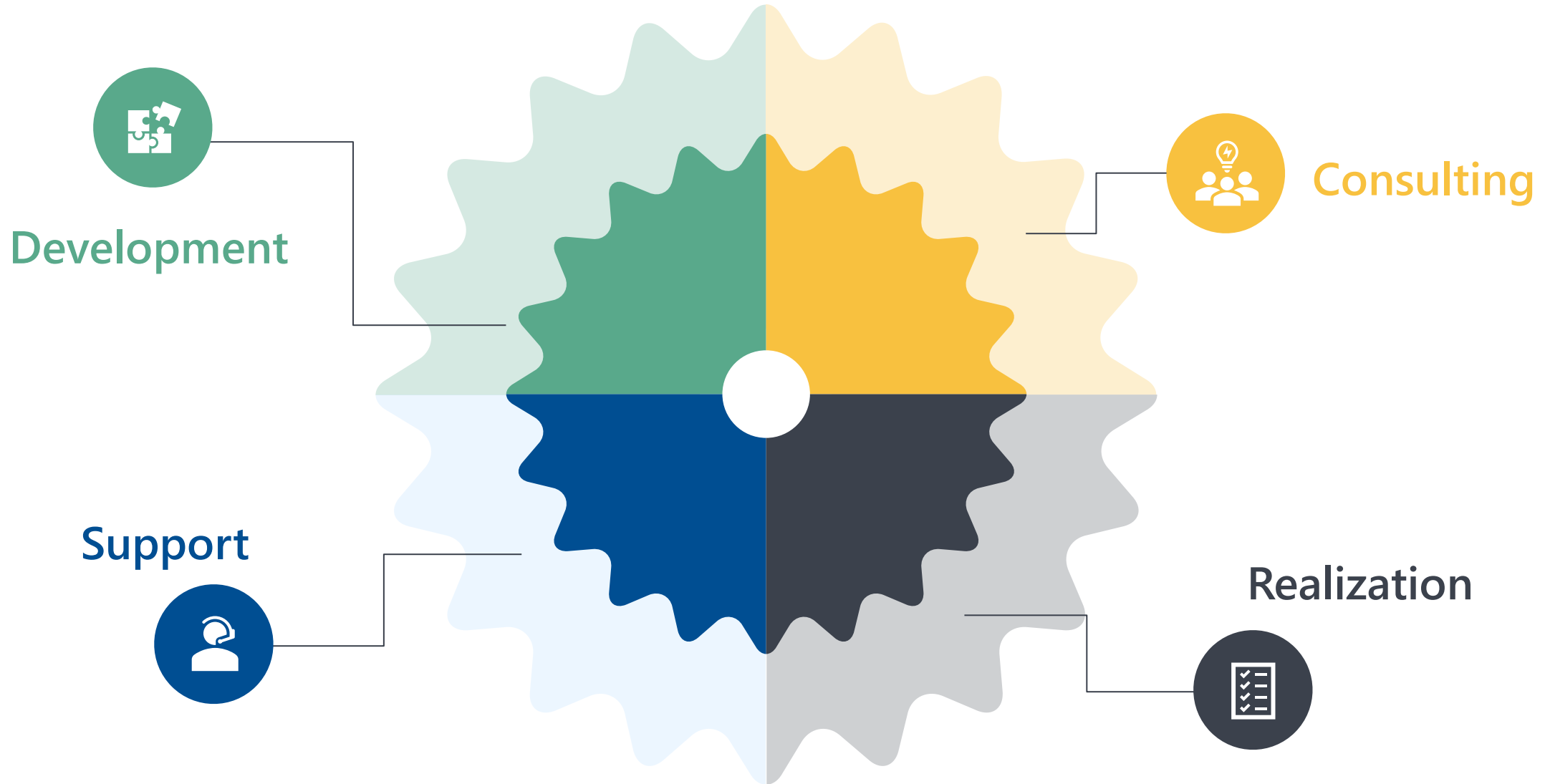
Unique
workflow control



User Group and
User Forum



xSuite Group: Everything from a single source



Onze internationale referentie klanten



OCI

Introductie OCI



OCI N.V.

Top 5 global fertilizer
producer.

Annual capacity:
8.4 million metric tons.

Largest melamine
producer **worldwide**.

Plants strategically
located **near end
markets**.



Founded in 1950
as construction company.



± 3,000 employees.



Listed on
Euronext Amsterdam.

NITROGEN PRODUCTION CAPACITY AND COMMERCIAL FOOTPRINT

OCI

IOWA FERTILIZER COMPANY (IFCO) Iowa, US

- Production and sales started April 2017

PRODUCT	KTPA
Ammonia (net)	195
UAN	1,832
Urea	438
DEF	1,019

N-7 JV

- **Established:** May 2018
- 50/50 JV between OCI and Dakota Gasification Company
- Ammonia, Urea, UAN, and DEF
- Since Jan 2020 exclusive marketer of Dyno Nobel products in North America

OCI NITROGEN Geleen, The Netherlands

- **Acquired:** 2010

PRODUCT	KTPA
Ammonia (net)	195
UAN	1,832
Urea	438
DEF	1,019

SORFERT ALGERIE Algeria

- **Commissioned:** 2013

PRODUCT	KTPA
Urea	1,259
Ammonia (net)	803

FERTIL Abu Dhabi

- **Commissioned:** 1980
(Fertil 1) & 2009 (Fertil 2)

PRODUCT	KTPA
Urea	2,100

EGYPTIAN FERTILIZER CO (EFC) Egypt

- **Acquired:** 2008

PRODUCT	KTPA
Urea	1,648

EGYPT BASIC INDUSTRIES CORP (EBIC) Egypt

- **Acquired:** 2009

PRODUCT	KTPA
Ammonia	748

Perimeter of Fertiglobe JV
(58% OCI / 42% ADNOC)

¹ Maximum downstream capacities cannot be all achieved at the same time

Fertiglobe
An ADNOC and OCI Company

OCI NITROGEN: IMPORTANT STRATEGIC PLAYER



90

Almost
90 years
history



One of **European
market leaders**
fertilizers & ammonia



**Global leading
melamine producer**



**Head office
Geleen,
The Netherlands**



**± 450
employees**



0,75

Annual revenue
± Eur
0.75 billion

MORE THAN 90 YEARS OF DUTCH HISTORY



1927



Stikstofbindingsbedrijf (SBB) starts construction fertilizer plant Geleen.

1930



Production ammonia from gas, supply ammonium sulphate (60t per day).

1940



First production NL & NPK fertilizers.

1956



Start urea production.

1964



First melamine factory built.

2010



Sale of DSM fertilizer & melamine business, merged organization continues as 'OCI Nitrogen'.

Purchase harbor facilities Rotterdam, now operating as 'OCI Terminal Europoort'.

2015



Opening OCI Terminal Stein for loading liquid fertilizer (UAN) & ammonia.

2019



Dionysos, a major investment in the urea factory reducing the energy consumption and increasing the capacity at the a time.

Het Project

OCI





Waarom dit Project?

- Gebruikte software voor Factuurverwerkingsproces out of maintenance.
- Efficiëntie verbetering.
- Op zoek naar geïntegreerd inkoop en factuur verwerkingsproces.
- Geïntegreerd in SAP.
- Inkoop via Catalog buying.

Wat was de situatie bij OCI Nitrogen voor implementatie van de xSuite oplossingen ?

- Standaard manier van werken maar niet lean.
- Geen geïntegreerde flow van aanvraag tot factuur.
- SAP standaard Purchase Requisition transactie is te complex → SharePoint oplossing ingezet.
- Handmatige “workflows” voor goedkeuringen (via e-mail of SharePoint).
- Goedkeurders hebben (nog) niet altijd een SAP user account.





Wat was de situatie bij OCI Nitrogen voor implementatie van de xSuite oplossingen ?

Factuurverwerkingsproces:

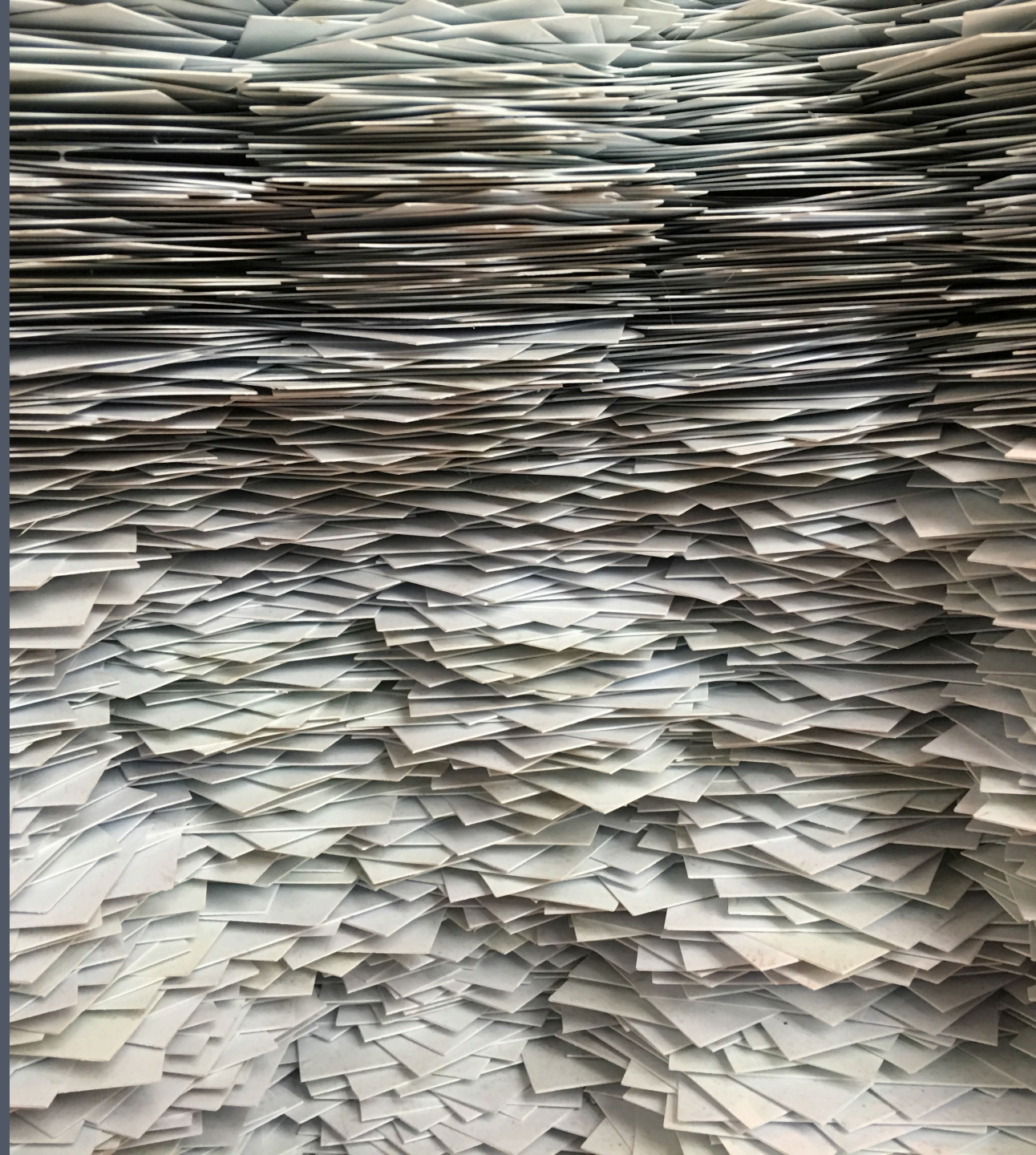
- ✓ OCR herkenning → Out of maintenance
 - ✗ Geen workflow → Goedkeuring van facturen ging via e-mail.
-
- Omslachtig.
 - Veel manueel werk (opstellen e-mail, e-mail beheer, koppeling aan factuur).
 - Handmatige koppeling van de goedkeuring aan de factuur.
 - Handmatige vrijgave van facturen.
 - Handmatige bepaling van de goedkeurder leidde soms tot goedkeuring door niet bevoegde personen.
 - Niet audit proof.



Wat was de situatie bij OCI Nitrogen voor implementatie van de xSuite oplossingen ?

Inkoop proces:

- Geen volledige geïntegreerde flow in SAP.
- Aanvragers: (nog) niet allemaal een SAP account.
- Aanvragen niet in SAP ingelegd maar in SharePoint.
- Mogelijkheden voor bestellen in SharePoint niet ingekaderd.
- Veel onduidelijkheid voor inkoop afdeling.
- Veel werk voor de inkoop afdeling om de SharePoint aanvragen in te voeren in SAP.
- Onvolledige flow in SAP.



Waarom hebben jullie voor xSuite gekozen?

- Voldeed aan onze functionele requirements.
- Oplossing voor zowel factuur als inkoop proces.
- Cloud oplossing vereist.
- Geïntegreerde SAP oplossing.
- S/4Hana compliant en gecertificeerd.
- Goede prijs-performance ratio.
- Bekend met Hans Willems als betrouwbare partner.





Welke xSuite oplossingen hebben jullie geïmplementeerd?

xSuite Procurement Cube

- Workflow goedkeuring inkoop proces.

xSuite Helix Capture

- Cloud OCR Capture.
(Optical Character Recognition)

xSuite Invoice Cube

- Workflow goedkeuring facturen.

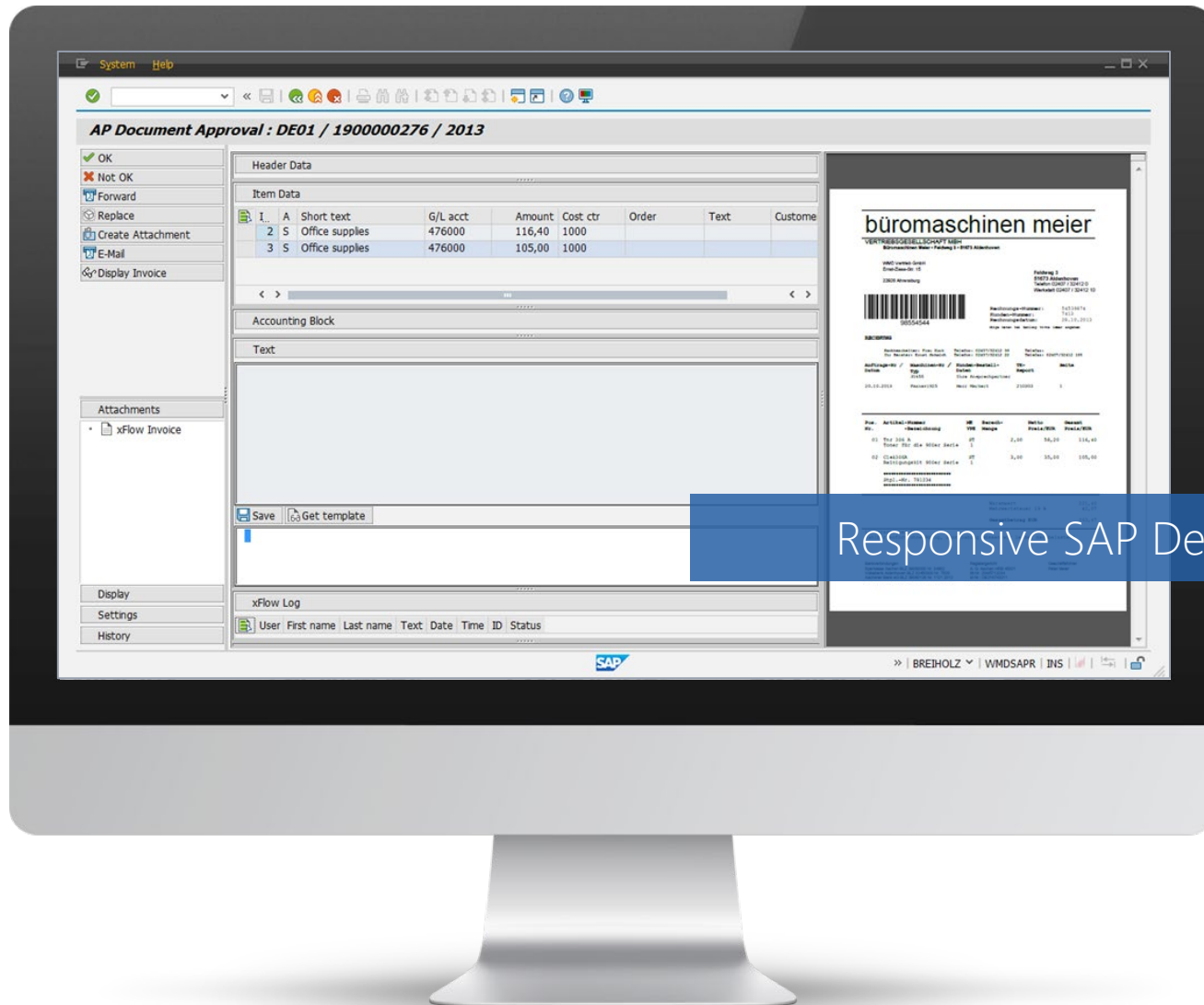
xSuite Helix Archive

- Cloud Archive.

Wat zijn de voordelen van de xSuite oplossingen voor OCI?

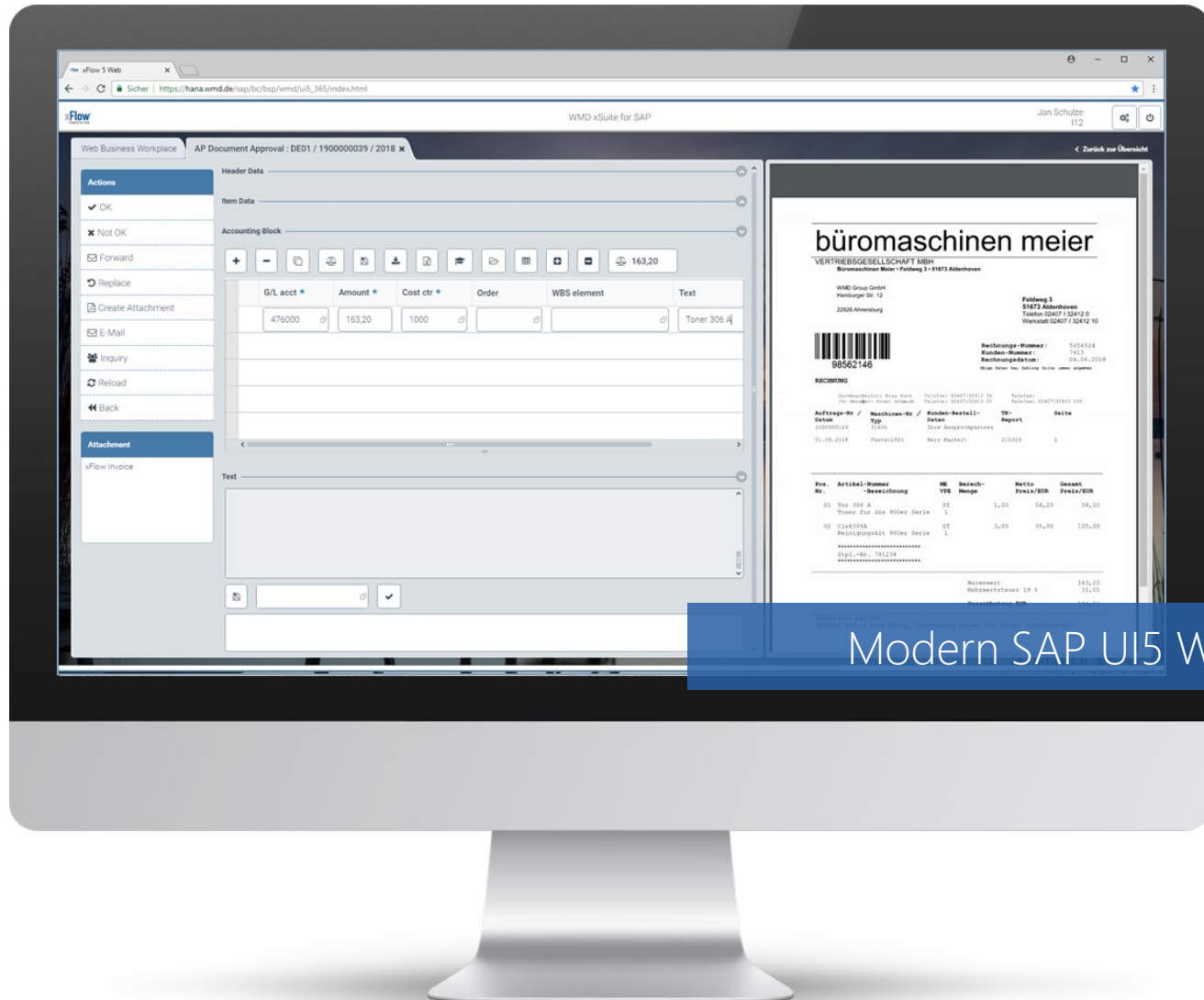
- xSuite applicaties zijn volledig geïntegreerd in SAP.
- Niet alle goedkeurders hebben een SAP account nodig → web versie.
- Minder werk bij zowel factuurverwerking als bij het creëren van inkoop orders.
- Minder fouten bij factuurverwerking en het creëren van inkoop orders.
- Meer gecentraliseerd AP proces.
- OCR heeft zelf lerende capaciteiten.
- Meer facturen afhandelen met hetzelfde aantal FTE.
- Geïntegreerd inkoop proces in SAP.
- Audit proof: goedkeuringsflow wordt gekoppeld aan het SAP document.
- Mogelijkheid tot gebruik maken van OCI catalogs (Open Catalog Interface).

Modern GUI

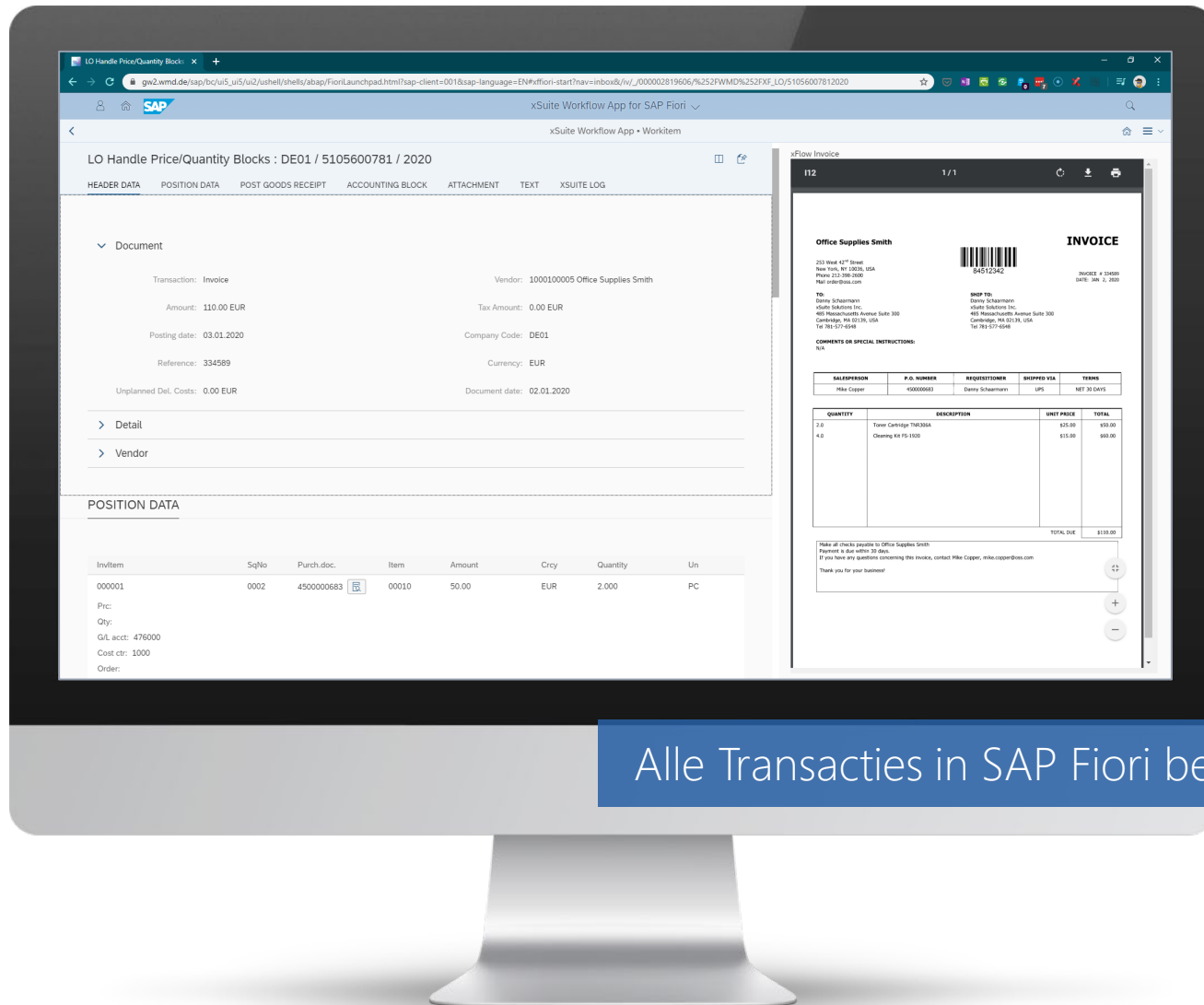


Responsive SAP Design

Modern GUI

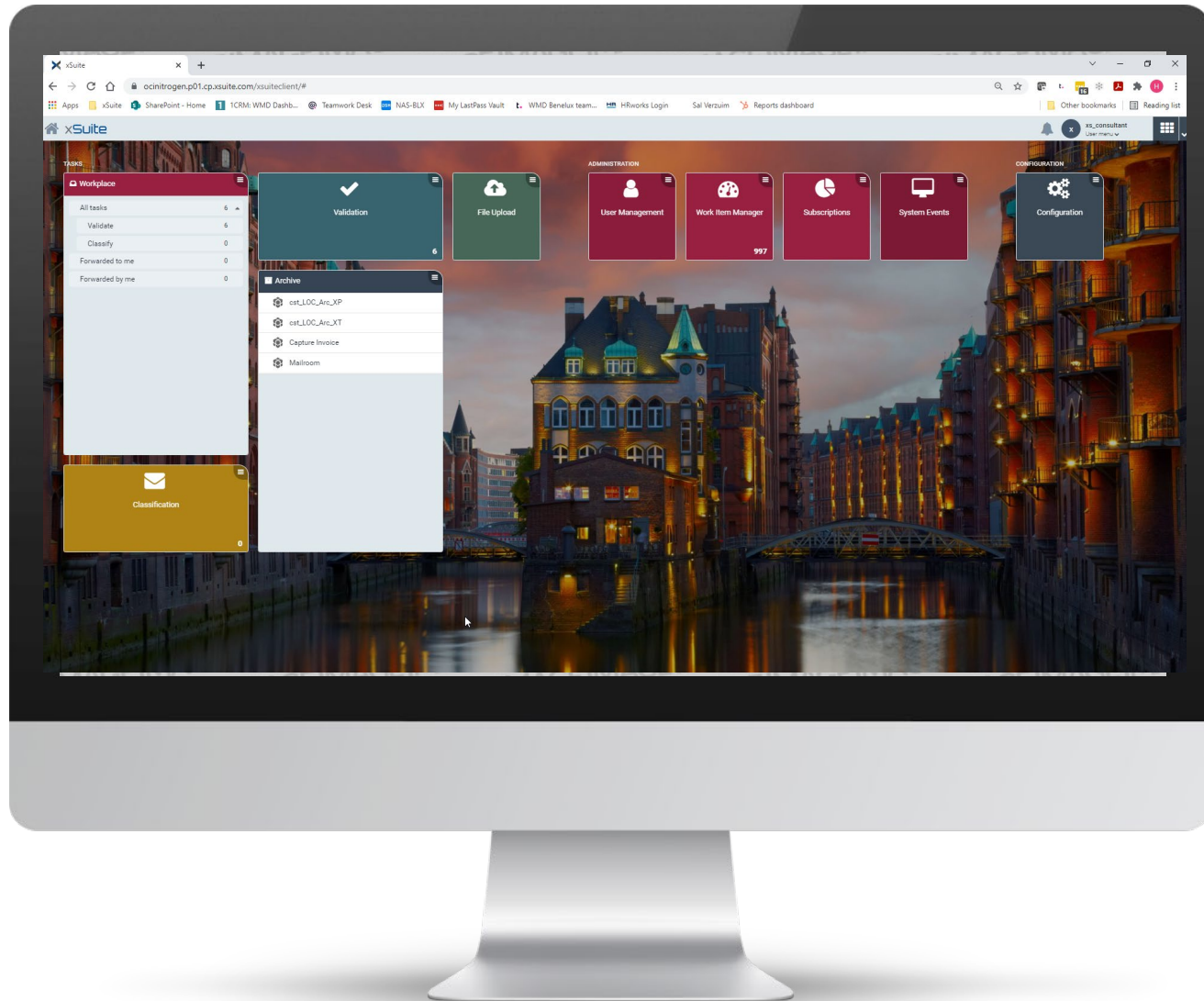


Modern GUI



Alle Transacties in SAP Fiori beschikbaar

Monitoren Cloud omgeving door eigen mensen



Centrale rapportage xSuite Cube Invoice

System Help

WMD xFlow - Invoice overview

WMD xFlow - Invoice overview

In_ CoCd	DocumentNo	FI doc. no	Record	XI Process	XF Proce	Role	Amou	Curr.	Actual (last) agent	Status text	Flag	Year	D/C	S	St	Att	Doc...	Acc.	Vendor	Name 1	Pgr	Acctg clerk	PayT	Description
FI	DE01	1900000270	771		648		263,47	EUR				20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000271	770		649	AVAG	263,47	EUR	BREHOLZ	parked		20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000272	769		650	AVAG	263,47	EUR	BREHOLZ	parked		20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000273	768		651		263,47	EUR		parked		20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000274	767		652		263,47	EUR		parked		20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000276	778		659	AVAG	263,47	EUR	BREHOLZ	parked		20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000277	779		660	AACC	263,47	EUR	VOGL	parked		20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000278	780		661		263,47	EUR		parked		20	H	V			KR	K	10040	Büromaschinen M.	MH	0002	14 days 2%, 30 net	
FI	DE01	1900000279	784		667	AVAG	263,47	EUR	VOGL	parked		20	H	V			KR	K	10050	Vogl - Lieferant 01	MH	0002	14 days 2%, 30 net	

SAP

» | BREHOLZ » | WMD xFlow - Invoice overview

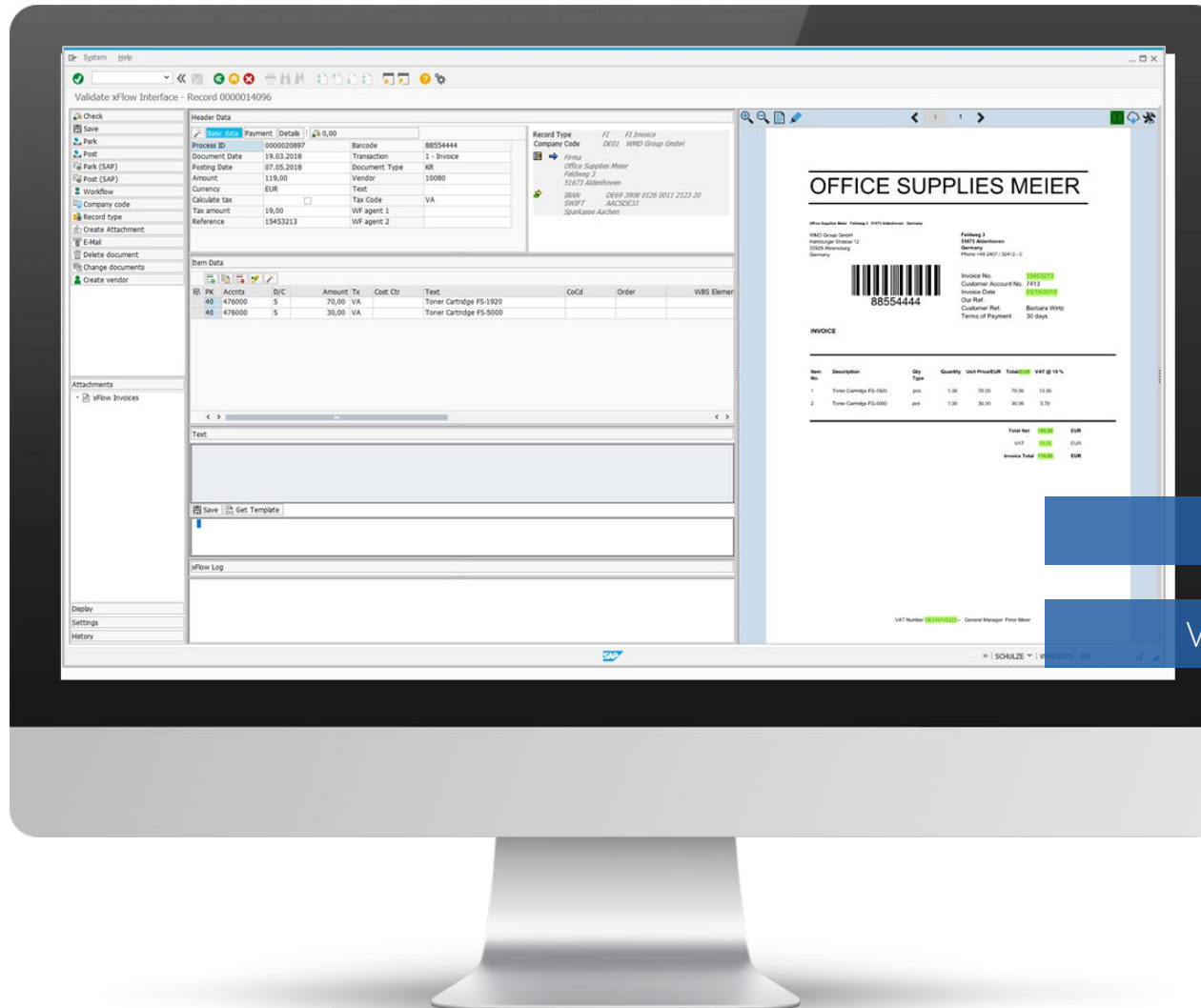
Rapp

Directe

Rapportage van scanning tot betaling

Directe toegang tot alle belangrijke details

Validatie in SAP



Automatic Data Capture

Validatie van OCR data in SAP

Centrale rapportage xSuite Cube Procurement

The screenshot displays the 'xSuite - Procurement Overview' application. The main table lists procurement records with the following columns: Process, XS Objtyp, Purch doc, Attachm, CoCode, Plant, Order type, Vendor, Name, Fixed vend, P. gr., Created by, Doc date, XS exist, Done, Agent, Agent no, Long name, Role, and Workitem Text. The table contains several rows of data, including entries for 'Büromaschinen Meier' and 'Prism Limited Germany'. The interface also includes a top menu bar with 'System' and 'Help', a toolbar with various icons, and a bottom status bar showing '112 (1) 100' and 'wmsdap03 | OVR'.

Process	XS Objtyp	Purch doc	Attachm	CoCode	Plant	Order type	Vendor	Name	Fixed vend	P. gr.	Created by	Doc date	XS exist	Done	Agent	Agent no	Long name	Role	Workitem Text
18813	/WMDOF_PO_450002221			NL02	NL02	NB	10040	Büromaschinen Meier	001		SAP_WFRT	23.03.2021	✓		HABENICHT	1	Dirk Habenicht	PORE	Release purchase order: 450002221 / Büromaschinen Meier
18809	/WMDOF_PO_450002222			NL02	NL02	NB	10040	Office Supplies Meier	001		SAP_WFRT	23.03.2021	✓						
18808	/WMDOF_PO_888			NL02	NL02	NB	10040	Büromaschinen Meier	001		WILLEMS	23.03.2021	✓	✓					
18807	/WMDOF_PO_10000890			NL02	NL02	NB	10040	Büromaschinen Meier	001		SAP_WFRT	23.03.2021	✓	✓					
18807	/WMDOF_PO_882			NL02	NL02	NB	100010035	Office Supplies Meier	002		WILLEMS	23.03.2021	✓						
18807	/WMDOF_PO_10000858			NL02	NL02	NB	100010035	Office Supplies Meier	002		SAP_WFRT	01.04.2021	✓		SEVERTS	2	Jos Severts	PRVA	Approve Requisition: 10000858 / Hans Willems
18790	/WMDOF_PO_450002218			NL02	NL02	NB	100010018	Prism Limited Germany	001		WILLEMS	22.03.2021	✓		HABENICHT	6	Dirk Habenicht	PORE	Release purchase order: 450002218 / Prism Limited Germany
18790	/WMDOF_PO_450002202			NL02	NL02	NB	100010018	Prism Limited Germany	001		SCHULZE	18.03.2021	✓		SEVERTS	4	Jos Severts	PORE	Release purchase order: 450002202 / Prism Limited Germany
18653	/WMDOF_PO_923			NL02	NL02	NB	100010035	Office Supplies Meier	001		WILLEMS	15.03.2021	✓						
18653	/WMDOF_PO_10000881			NL02	NL02	NB	100010035	Office Supplies Meier	001		SAP_WFRT	01.04.2021	✓		SEVERTS	2	Jos Severts	PRVA	Approve Requisition: 10000881 / Hans Willems

Overzicht van alle open aanvragen, Requisitions
en bestellingen in een overzicht



Hoe verliep de implementatie?

- Snelle implementatie mogelijk.
- Best Practise oplossing.
- xSuite is flexibel.
- xSuite is creatief.
- Online (key-user) training.
 - Scherm-afdrukken.
 - Demo's/Video's.
- Herbruikbaar training materiaal.



Lessons learned

- Voorafgaand aan project: bedrijfsprocessen moeten goed in kaart gebracht zijn.
- Werk zoals opgeschreven/beschreven.
- Succesfactor project: kwaliteit en kwantiteit van de projectleden in je eigen organisatie.
- Werk met een klankbordgroep.
- Door corona ervaren dat klassieke (Face to Face) trainingen niet altijd echt nodig zijn.



Vragen?

xSuite
It's simple. It's digital.



Hartelijk dank voor uw aandacht!

Voor meer informatie over ons bedrijf kunt u onze website bezoeken :
www.xsuite.com



VERBINDT. VERSTERKT.

FOCUS
ONLINE

8 T/M 12 NOVEMBER 2021

Bedankt voor je deelname

Bekijk op www.VNSGFocusOnline.nl welke sessies er nog meer zijn!

OCI xSuite