

# Make Your Business Smarter with Enterprise Al

### **VNSG Focus Online**

Dr. Feiyu Xu SVP, Global Head of Artificial Intelligence at SAP November 10, 2021 PUBLIC

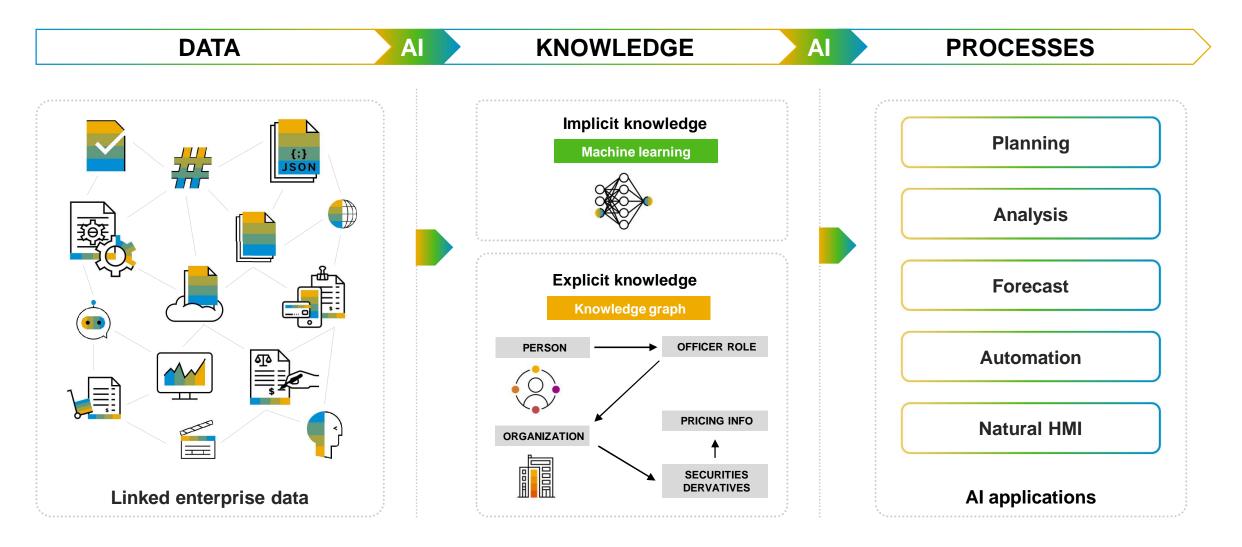








### Al is the vehicle for SAP to realize the Intelligent Enterprise vision





## SAP Enterprise Al creates value for customers by extending the reach of our software to data and patterns too complex for rules



#### **AUTOMATION**

Al enables machines to behave like humans

**Example**: SAP Intelligent Intercompany Reconciliation learns from finance employees to automate intercompany matching of financial posting documents, reducing cumbersome effort to close the books



#### NATURAL USER EXPERIENCE

Al facilitates human-machine interaction

**Examples**: SAP Conversational AI allows users to close tickets themselves and navigate complex processes via chat. Planned: SAP voice AI for users to speak to their systems.



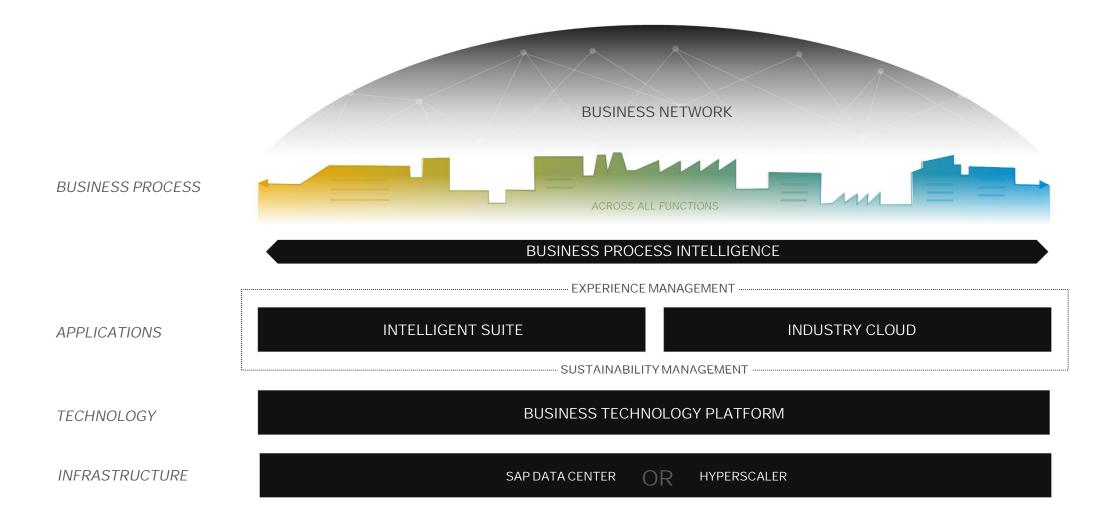
### **INSIGHTS, OPTIMIZATION, AND PREDICTIONS**

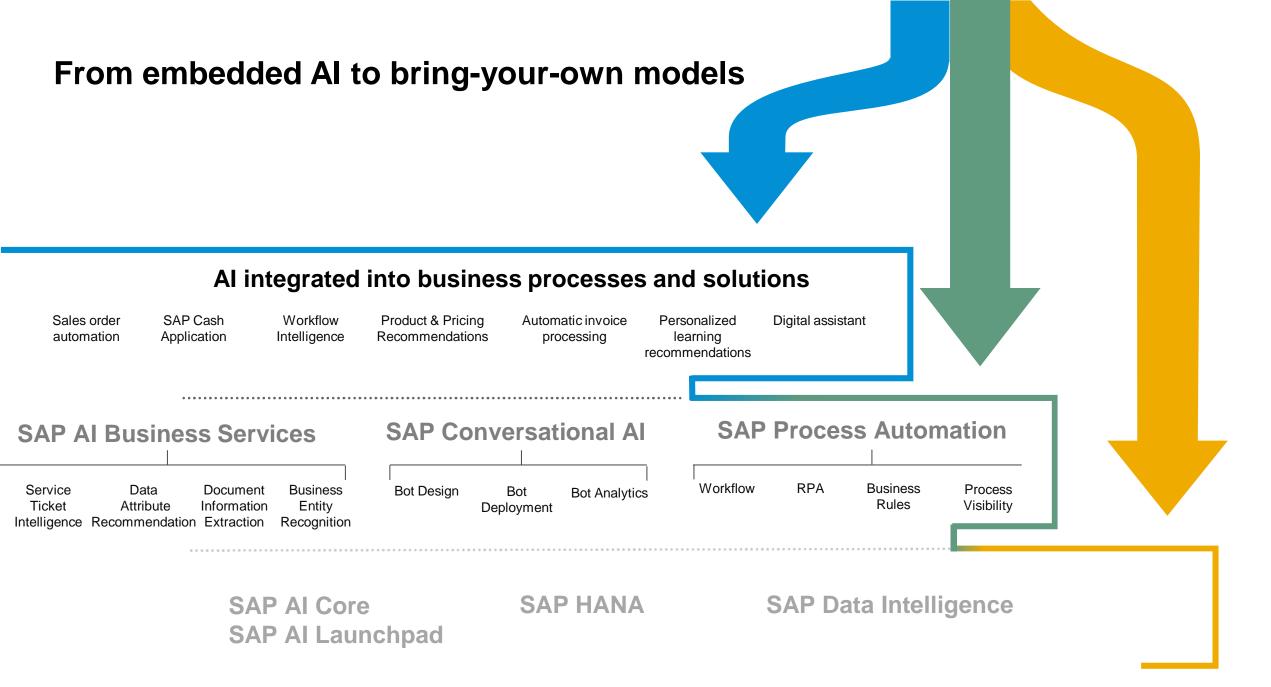
Al enhances human decisions and cognition

**Examples**: SAP SuccessFactors offers career path recommendations to employees. SAP Sales Cloud prioritizes sales leads. S/4HANA predicts and alerts slow or non-moving stock.

### **INTELLIGENT ENTERPRISE**

**Evolved Vision.** 

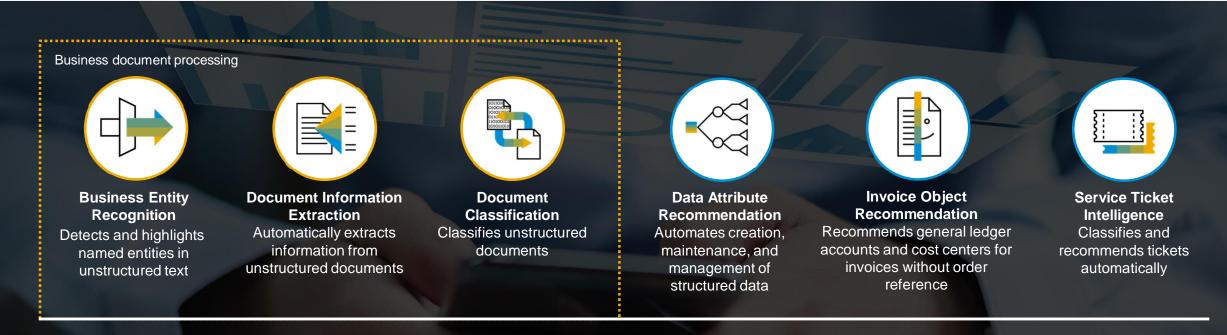




### **Optimize Existing Processes with SAP AI Business Services**



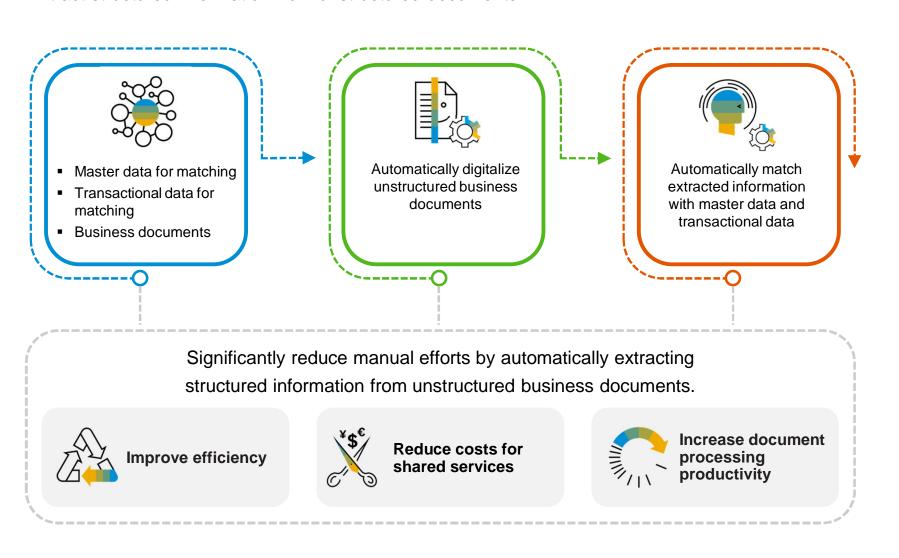
<u>SAP AI Business Services</u> provide strategic machine learning capabilities that help you automate and optimize processes while enriching the customer experience. These reusable services are available on SAP Business Technology Platform.

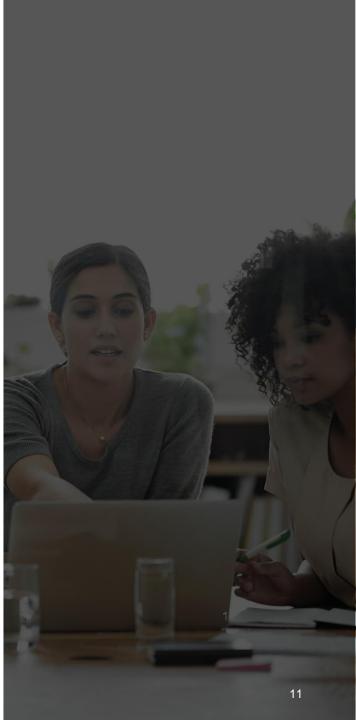


Available via CPEA and SAP Store

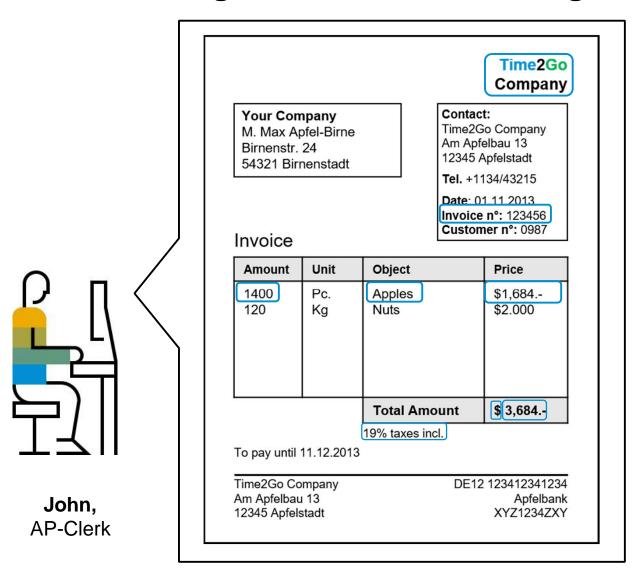
### **Document Information Extraction**

Extract structured information from unstructured documents



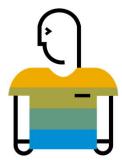


### **Problem: Large Amounts of Incoming business documents**



Company		Enrichment
Supplier ID		<mark>na</mark> ppens nanually
Invoice N°	123456	
Amount	3684.00	
Currency	USD	
Date	2013-11-01	
Position 1	Amount: 1400 Unit: PC Amount: 1684.00 Description: Apples	
Position 2	Amount: 120 Unit: KG Amount: 2000.00 Description: Nuts	



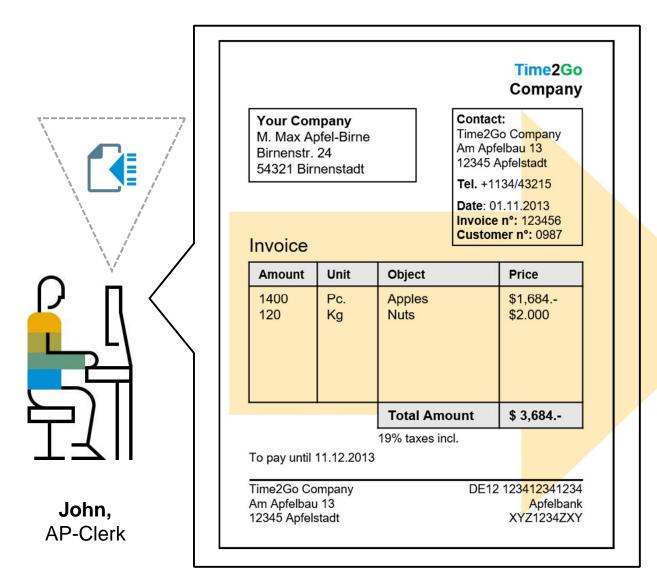


John, spends much time on searching and matching the right information

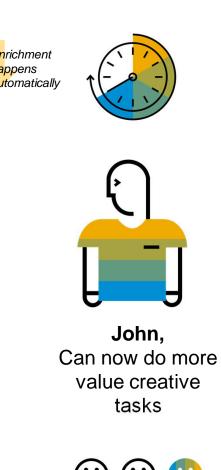




### **Solution: Document Information Extraction**

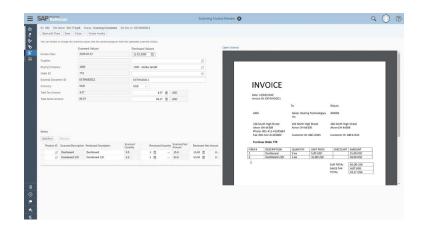


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### **Consumption options**

### Standard Integration (Integrated into SAP Business Applications)



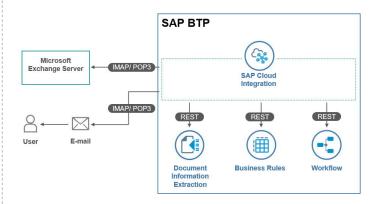
- SAP Concur Invoice Capture
- SAP CashApp (Payment Advice Extraction)
- SAP Business ByDesign (Intelligent Invoice Scanning)
- SAP Business ByDesign (Mobile Expense Scanning)
- SAP Business One 10.0 (Intelligent Invoice Scanning)
- SAP S/4HANA Cloud 2011 (Sales Order Automation)
- SAP S/4HANA Document Management System (Classification)
- SAP Shared Service Framework for Finance (Email Processing)

## Custom Automation Scenarios (SAP Intelligent RPA)



- !!NEW!! Smart Document Extraction using SAP Intelligent RPA (2109 release)
- Combining Document Information Extraction and SAP Intelligent RPA 1.0, incl. Bot Template, webinar
- Integrate Document Information Extraction with SAP Intelligent RPA 2.0, incl. Bot Template
- Automate Processing of Email Attachments using ML and Bots with SAP Intelligent RPA 2.0. incl. Customer Reference

### Full Integration Flexibility (SAP Business Technology Platform)



- Handling Incoming Sales Orders with Business Technology Platform
- Integration packages for SAP Cloud
   Integration on SAP API Business Hub:
  - Enterprise E-mail Inbox integration with Document Information Extraction (incl. blog)
  - Enterprise E-mail Inbox integration with Business Entity Recognition
- Manage Invoices without POs using <u>Document Information Extraction and SAP</u> <u>Workflow Management</u>

### **Engagement Options**



### Ready to Use

- Available as Al Business Service via Enterprise Agreement on SAP BTP
- As integrated functionality in Concur, Business ByDesign, S/4HANA, SAP Cash Application
- Use in conjunction with Intelligent Robotic Process Automation



### **Ready to Test**

- Test the service on your own business documents with SAP BTP Trial
- Join beta testing programs of new features like the UI Application and template-based processing
- Engage with other SAP products in testing the embedded functionalities



### Ready to Co-Innovate

- Co-Innovation for new features
- Work together on support of additional document types and enhancing the functional scope of the offering
- Recognition of innovative opportunities
- Quick implementation of ideas in real business cases

SAP HELP PORTAL GET STARTED MISSIONS

**INFLUENCE SAP** 

### **Enterprise Artificial Intelligence**

### Al in business processes supported by SAP software

Best sending time optimization

			Context-driven search content			SPM comm	SPM commissions – Plan and team optimizer		
Delivery performance		gent invoice scanning	Spend analysis	Expenselt	Tailor trend, set r		Predictive forecasting		
Product affinity e-mail  Supplier risk  Sales order automation  Sales performance  Context-driven services  Contextual product		k Buying propensity		Workflow Intelligence	Digital assis	tant Offer recommendation			
							Personalized learning recommendations		
		Decision support for travel booking Solution intelligence		Slow or nonmoving materials					
Intelligent travel expense	Prop	ose material group	B: !!				Channel affinity		
	ce center ticket ir	ntelligence	Pipeline management	Job analyzer	Financial account reco	onciliation Deal sco	ring (HugScore)		
Job match			ervice ticket intelligence	Automatic in	nvoice processing F	Product affinity web	Relationship intelligence		
Automatic audi	t processing	Product and pricin	ig recommendations F	Flight risk		Resource plann	ning and scheduling optimization		
Up-sell and cross-sell off	ers	Resume match	Next-sell recommendation	SPM te	rritory and quota	Career explorer			
	=		=			:	= = 1		
C	ustomer		Manufacturing & Supply Chain		Finance & Procurement		Human Kesources		
BUSINESS PROCESS INTELLIGENCE									
LEAD TO CASH									
DESIGN TO OPERATE									
SOURCE TO PAY									
						REC	RUIT TO RETIRE		

### **Enterprise artificial intelligence**

Why SAP?



Unified and integrated enterprise-grade Al lifecycle management and operations



Al-tailored for **business problems** 



**Enterprise-readiness** 



**Responsible Al** 



Al for everyone through SAP BTP



### **Key Takeaways**

Artificial intelligence is a cornerstone of the intelligent enterprise.

We offer a true evolution of enterprise Al – natively embedded, trustworthy, and tailored for your business needs.

SAP Al Tools and Technology can accelerate the implementation of your intelligent enterprise scenario.

# Thank you.

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