

NUTANIX™

Semplifica il tuo IT e aumenta il livello di
sicurezza nel mondo Multicloud

18 FEBBRAIO 2021

Undisputed Market Leadership

Nutanix named leader 4 years in a row by Gartner & Forrester

Gartner

Magic Quadrant for HCI, 2020

Forrester

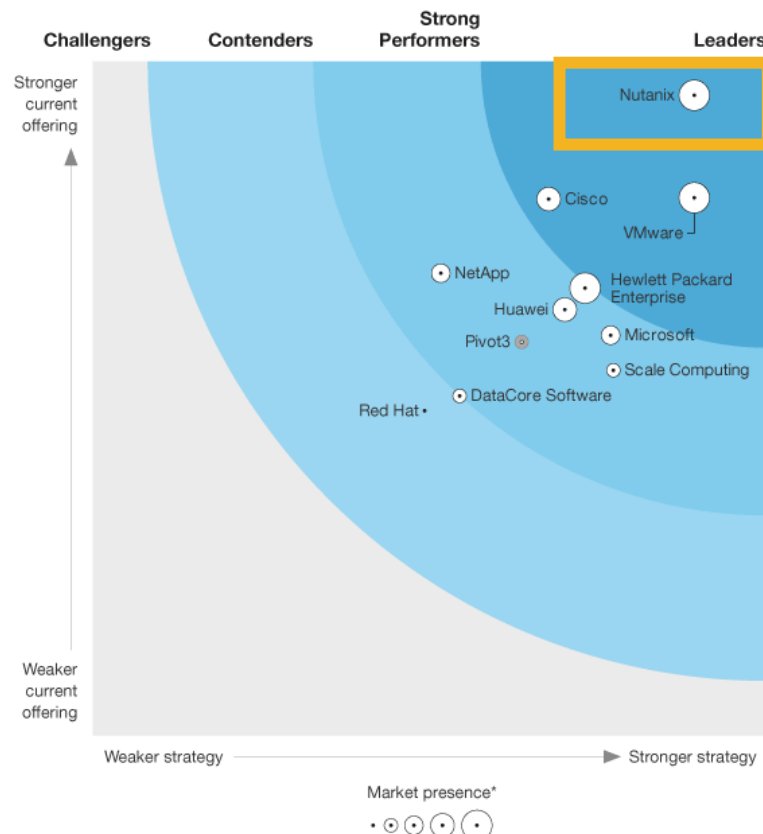
Wave HCI, 2020

Figure 1: Magic Quadrant for Hyperconverged Infrastructure Software



Source: Gartner (December 2020)

Source: Gartner, Magic Quadrant for Hyperconverged Infrastructure Analyst(s): Jeffrey Hewitt, Philip Dawson, Julia Palmer, Tony Harvey 7 December 2020



*A gray bubble indicates a nonparticipating vendor.

Source: Forrester Wave™: Hyperconverged Infrastructure, Q3 2020 By Naveen Chhabra July 2020

Gartner MQ: Nutanix is highest in execution & furthest in vision within the Leader's Quadrant

Forrester Wave: Nutanix is top ranked in both current offering & market presence and product strategy



Hybrid Cloud Security Challenges



MULTIPLE VENDORS

Each vendor approaches security narrowly in the scope of their product

78%

of Organizations have Faced Cyber Attacks

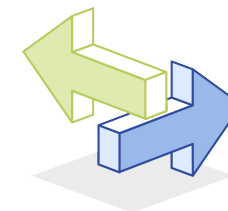


MULTIPLE CLOUDS

Lack of unified control over multiple isolated clouds increases risks

81%

of Organizations use Two Clouds or more



MULTIPLE APPROACHES

Different teams in your organization use different security approaches

\$3.86M

Avg Total Cost of a Data Breach



Security Is Everyone's Responsibility

Configuration errors are the top security risk

By 2023 **99%**
of Cloud Security Failures will be the Customer's Fault

Complex Infrastructure +
Traditional Security Approaches =
INCREASED RISK

- **Security blind spots:** Manual efforts to maintain security baseline leaves gaps
- **Software upgrade delays:** Time-consuming and often error-prone processes
- **Lack of a unified security solution:** Multi-product security strategies can be complex and resource-intensive

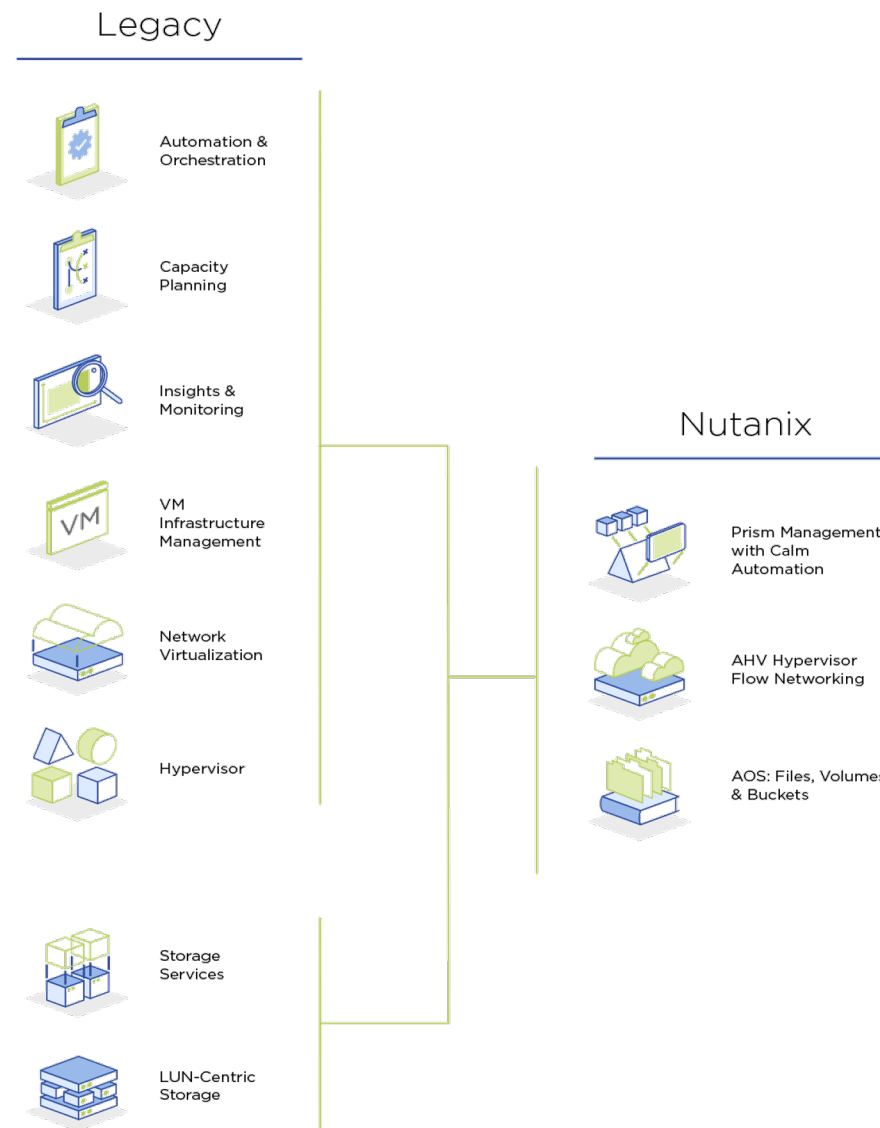


Security-first Approach

Infrastructure that Simplifies Operations and Security

A software-defined hyperconverged infrastructure (HCI) combines storage, computing, and networking into a single system to:

- Greatly simplify operations and thus security
- Lower total cost of ownership (TCO)
- Accelerate agility and time to value
- Deliver greater scalability and performance



Secure Your Cloud – Keep Your Data & Apps Safe¹⁶



Platform Security

Secure / hardened platform with self-healing security baseline configuration



Application Security

Segment networks and applications with software-driven network micro-segmentation



Multi-cloud Security

Multi-cloud services to detect and automatically remediate cloud security vulnerabilities in real-time



Key Takeaways in the breakout session

- 1 Hybrid-cloud requires a new approach to security
- 2 Nutanix Enterprise cloud HCI is designed with security in mind
- 3 Nutanix simplifies your security and compliance goals



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Thank you