



# Powering the Digital Business

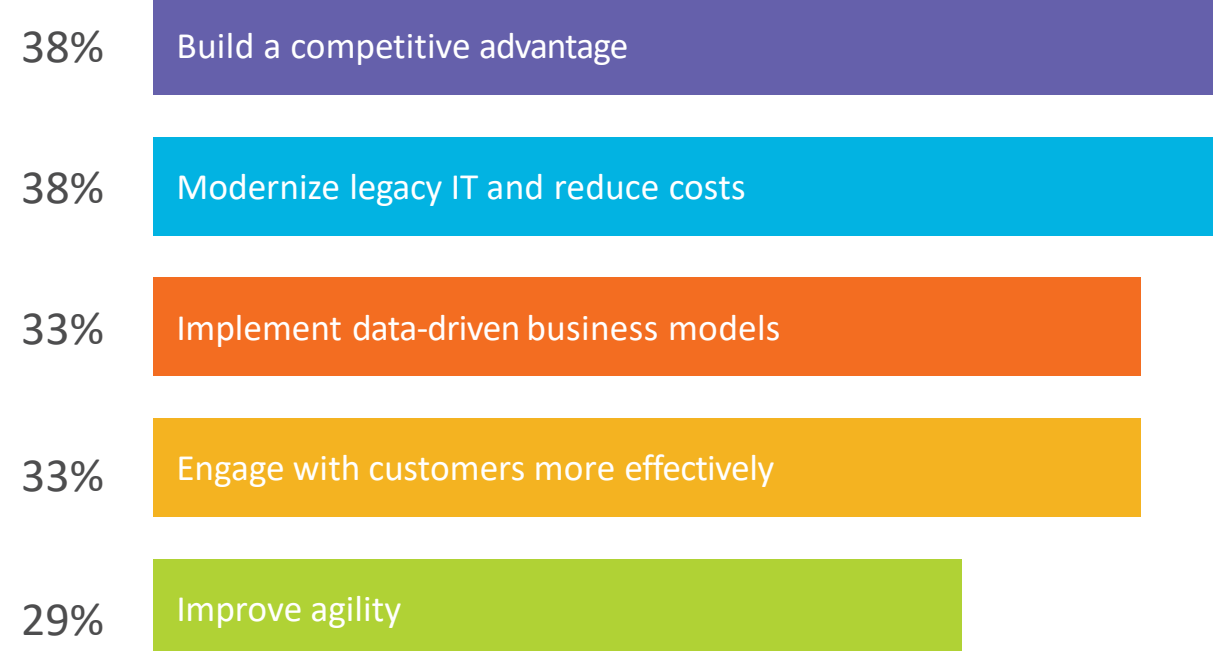
Andrea Di Gialleonardo  
Territory Account Manager

# Top C-level Priorities for Digital Transformation?

## CEO Survey Results



## CIO Survey Results

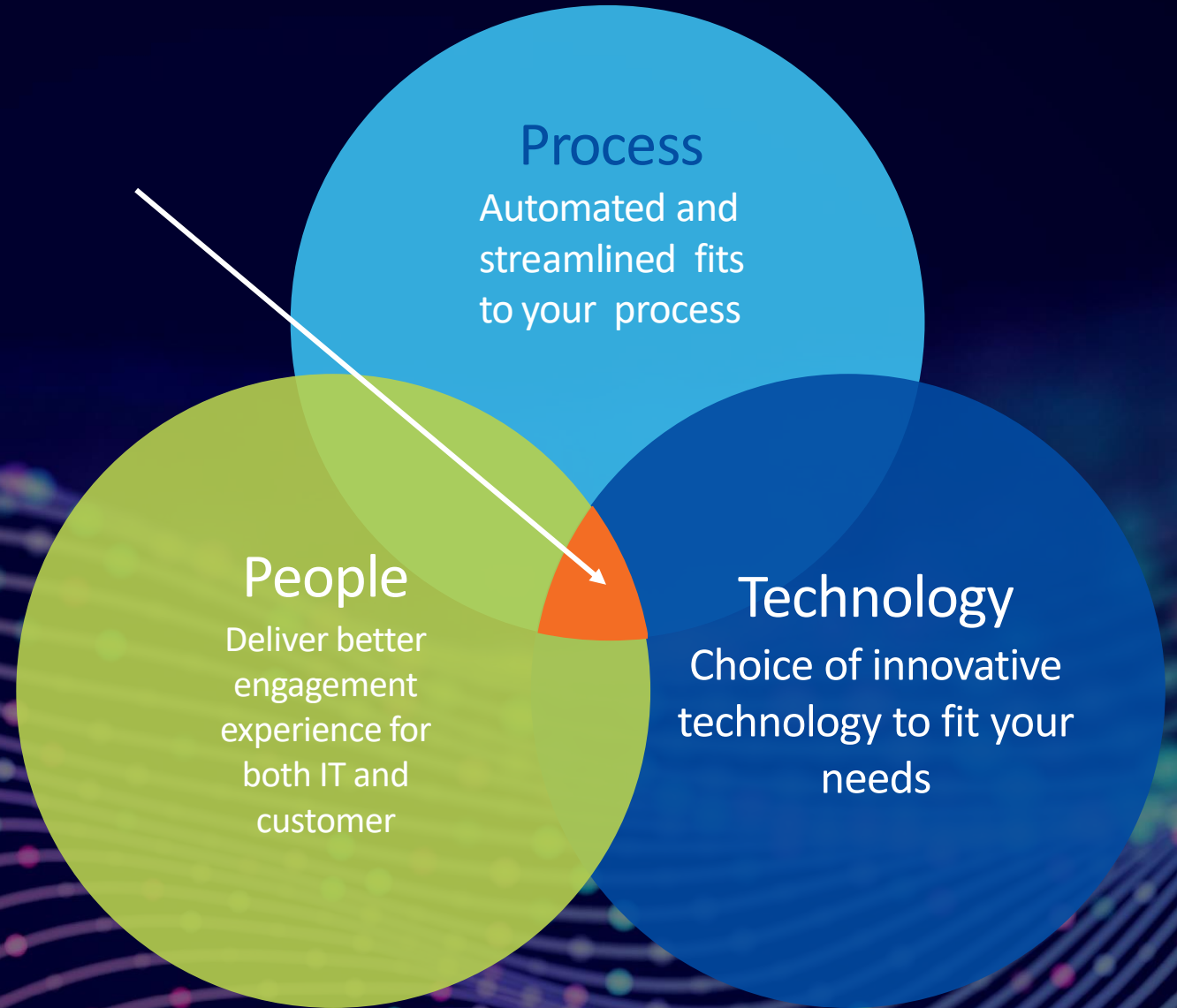


Source: Constellation Research 2018 Digital Transformation Survey



# 3 Pillars of Effective Digital Transformation with Nutanix

Business Needs to Evolve to Survive & Thrive in the New Digital Economy



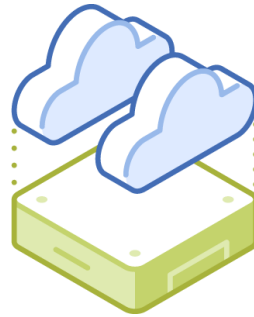
# A Path



Infrastructure  
Modernization

Operational  
Efficiency/Economics

Server Virt., VDI, ROBO,  
Ent. Apps, DBs, Big Data



ITaaS

"aaS" using  
Automation

Simplicity, Automation,  
integration across clouds, CI/CD



Innovation

Speed,  
Agility

Hybrid Cloud,  
Multi-Cloud



# One Platform. Any App. Any Where.

Nutanix mission is to delight customers by delivering an easy, intelligent, and resilient hybrid cloud platform for any ap: Foundation For Hybrid Cloud



End User Computing



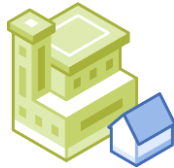
Databases



Enterprise Apps



Analytics



ROBO/Edge Computing



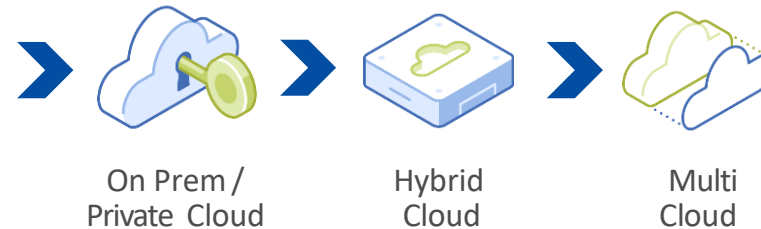
General Compute/Dev Test

Consolidate Your Data

Deliver Enhanced Business Continuity

Automate Apps and Infrastructure Operations

Secure Your Cloud



Hyperconverged Infrastructure (HCI)



# Unparalleled Choice and Portability

- Giving control back to IT
- Choice of technology to avoid rigid technology and costly vendor lock in
- Supports VMware ESXi, Microsoft Hyper-V or Citrix XenServer, Nutanix AHV – to help IT preserve existing investment

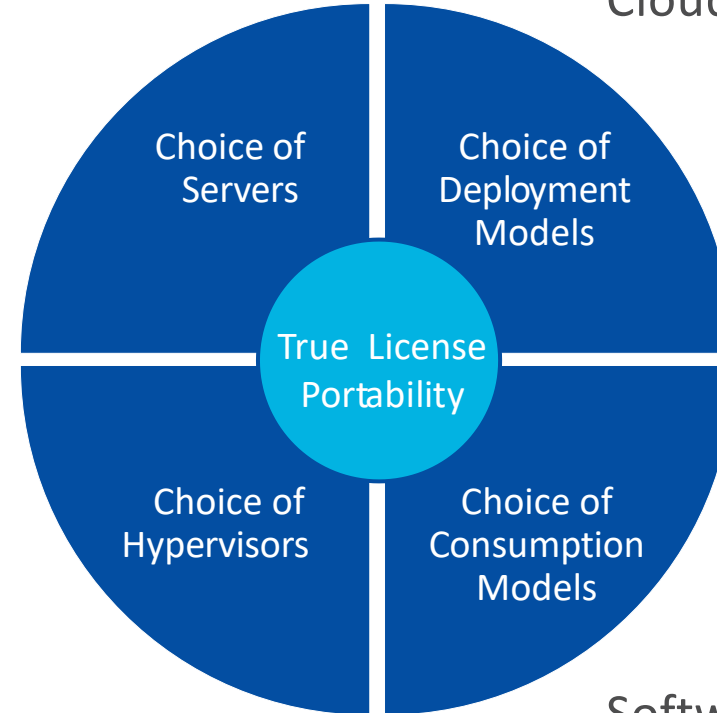
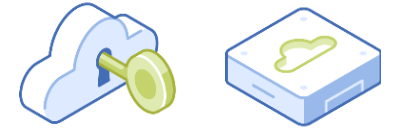
+90

Net Promoter  
Score  
for >5 Years

180+ Server  
Platforms



Private, Hybrid, Public  
Cloud



Multiple  
Hypervisors



Software, Purposefully  
Built Appliances

