# Adobe Shaping Up new Reality with Digital Experiences

Raffaele De Matteis, Senior Solutions Consultant, Adobe Experience Cloud

Α Δ < Δ < Δ Α Α Α Α Δ < Δ < Δ Α Δ < Δ < Δ A  $\triangleleft \land \triangleleft \land \triangleleft \land \triangleleft \land$ Α  $\triangleleft$ ΔΔΔΔ Α  $\triangleleft$ Α Α  $\boldsymbol{<}$ Α

# **Market Trends and Business Challenges**



### Online commerce acceleration

Brands need to overcome challenges of scaling to accelerate the quality of their online experiences to capture the increasing dollars spent online



#### **Customer Expectations**

Adapting to growing customer expectations for personalized experiences, speed and relevance across channels is difficult without best-in-class technology and modern architecture



## Personalized Experiences at Scale

It's no longer enough to provide product recommendations – every touchpoint needs to be personalized to remain competitive and drive higher conversion

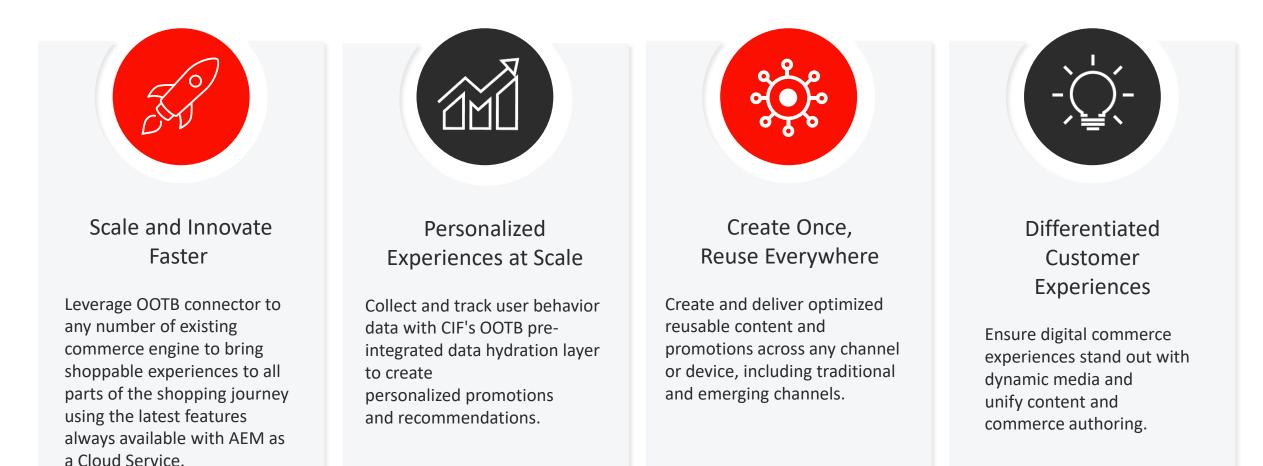


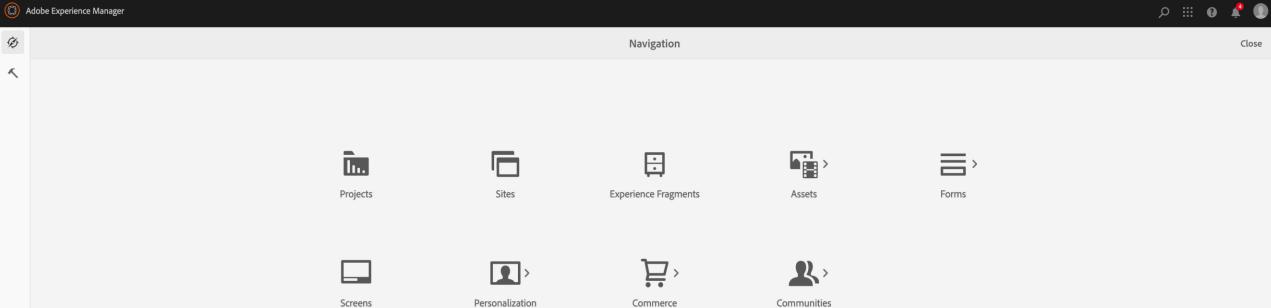
#### **Seamless Collaboration**

Marketers and developers working in separate technologies makes creating new and more experiences across channels difficult and inefficient

# Adobe Experience Manager (AEM) Content and Magento Commerce increases brands' ROI by

enabling differentiated experiences through a pre-built commerce connector, combining AEM immersive, omnichannel and personalized experiences with commerce solutions to drive conversions anywhere and at scale.



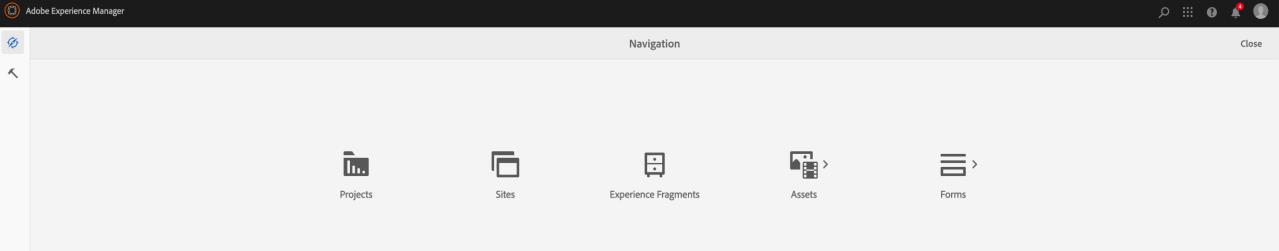


Screens

Personalization

Commerce

.



**₽** >

Commerce

>

Personalization

Screens

2,

Communities

.

	BALBOA PERSISTENCE TEE		Edit 🗸	Preview 🐻
=	0	Q	Sign In	Ŕ
<image/>		Q Balboa Persistence Tee Color Size XS S M L XL	Sign In USD29.	
		Quantity 1	Add to Cart	

**Product Description** 

.

