



## What is NearSky Connect?

NearSky Connect is an ecosystem of technology and service providers, working together to deliver ready-to-go solutions that address the challenges cities face as they build smarter, safer and more sustainable environments for their citizens and businesses.

NearSky Connect makes innovative smart city solutions more discoverable and easier to deploy, helping cities achieve their innovative digital goals through:

- **Ready-To-Go Solutions** – Our partners' solutions are seamlessly integrated into the NearSky Platform and ready to deploy on the streetlight pole. The NearSky Platform provides power, processing and communications, so technology deployment is easier than ever.
- **Powerful Partnerships** – When applications are working side by side, cities build context around their problems by correlating data streams in our easy to use software platform. Our partner solutions are rich and complimentary so cities can derive more value than they would from any one product independently.
- **Thought Leadership** – We are committed to connecting leaders and sharing ideas in all areas of the smart city field. We help our customers and partners stay ahead of market trends, because we know it takes more than good technology to make cities 'smart'.

## Product and Service Categories

NearSky Connect is an ecosystem of technology and service providers:



## Key Benefits of NearSky Connect

### Municipalities

- **Versatile Partner Network** – our breadth of partners enables cities to customize their smart city applications with modular technology solutions designed to solve unique challenges. No matter the size or type, NearSky Connect has a solution for every municipality.
- **Simplified, Lower Cost Deployments** – By managing the integration and buying processes between partner solutions, NearSky Connect reduces the complexity and costs a city faces when deploying smart city technology.

### Partners

- **Software Development Support** – access to our developer portal which provides the tools and knowledge to develop applications for the NearSky platform
- **Sales and Marketing Support** – access content and programs to help accelerate your time to market, generate leads, and expand your business. Certified partner solutions are listed on our partner solutions page and sold through our sales channels.
- **Knowledge Sharing Portal** – connect with other partners, learn best practices and read success stories from solution providers thriving in the smart city space.

---

## Get Started

Join NearSky Connect to reach new markets and future-proof your business.  
Visit [cimconlighting.com/products-nearsky-connect](http://cimconlighting.com/products-nearsky-connect)