




**2020** VIRTUAL  
**EXCELLENCE  
AWARDS**


**WINNERS**

## NATIONAL AWARDS WINNERS


### OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
 <b>Will Ainsworth</b>	<b>McGrath Geelong</b>	<b>14 Foster Street, South Geelong 3220, VIC</b>
Will Ainsworth	McGrath Geelong	35 Reigate Road, Highton 3216, VIC
Caro Cunningham	Mint Real Estate	29 Van Kleeft Circuit, Mount Claremont 6010, WA
Ashley Miles	First National Manly Prestige	24A Corrie Road, North Manly 2100, NSW
Marcus Rayner	Rayner First National	22 Milverton Street, Melton 3337, VIC
Braden Walters	Belle Property Byron Bay / Lennox Head	6 Burrawan Place, Bangalow 2479, NSW


### AGENCY OF THE YEAR

AGENCY
ACTON Rockingham
First National Collie & Tierney
 <b>McGrath Geelong</b>
Mint Real Estate
Realmark Karratha
Varga Realty


### AGENT OF THE YEAR

AGENT	AGENCY
 <b>Will Ainsworth</b>	<b>McGrath Geelong</b>
Peter Clements	Mint Real Estate
Jordan James	Realmark Karratha
Steve Lay	Lay2 Real Estate
David Parlor	ACTON Rockingham
Team Varga	Varga Realty


### MOST OPENN PROPERTIES LISTED

AGENT	AGENCY
 <b>Will Ainsworth</b>	<b>McGrath Geelong</b>
Jordan James	Realmark Karratha
Lee Murray	ACTON Rockingham
David Parlor	ACTON Rockingham
Robert Stefanovski	Limnios Property Group
Team Varga	Varga Realty

### MOST QUALIFIED BUYERS ON A PROPERTY


AGENT	AGENCY
Will Ainsworth	McGrath Geelong
Ricky Forte	McGrath Geelong
 <b>Ashley Miles</b>	<b>First National Real Estate Manly Prestige</b>
Rasmus Nielsen	The Haus Exchange
Andy Thorpe	Mint Real Estate
Zoran Veleski	Crown Property Group Australia

### LOWEST AVERAGE DAYS ON MARKET


AGENT	AGENCY
Andrew Butler	Brad Teal Real Estate
Peter Clements	Mint Real Estate
Brian McKiernan	@realty Perth
Matt McWaters	Harcourts Empire
Ben Silverman	Lay2 Real Estate
 <b>David Villarosa</b>	<b>Villarosa Real Estate</b>

## NATIONAL AWARDS WINNERS


### HIGHEST TOTAL VALUE OF PROPERTY SOLD

AGENT	AGENCY
 <b>Will Ainsworth</b>	<b>McGrath Geelong</b>
Peter Clements	Mint Real Estate
Jordan James	Realmark Karratha
Robert Stefanovski	Limnios Property Group
Team Varga	Varga Realty
Vivien Yap	Ray White Dalkeith   Claremont


### HIGHEST VALUE OF A SINGLE PROPERTY SOLD

AGENT	AGENCY
Peter Clements	Mint Real Estate
 <b>Paul Ephron</b>	<b>Ballard Property</b>
Simon Hardaker	Astemi Property
Darren Starr	Australian Real Estate
Wes Thornton	Real Estate Geelong
Vivien Yap	Ray White Dalkeith   Claremont

### HIGHEST PERCENTAGE ABOVE RESERVE


AGENT	AGENCY
Steven Dick	Raine & Horne Commercial Newcastle
Carl Hurford	Davidson Cameron & Co
Paul Matthews	Xceed Real Estate
 <b>Tim O'Brien</b>	<b>First National Real Estate Mudgee</b>
Marcus Rayner	Rayner First National
Robert Stefanovski	Limnios Property Group

### EXCELLENCE IN CUSTOMER SERVICE

AGENT	AGENCY
Mike Brady	Open Realty
Caro Cunningham	Mint Real Estate
Christine Holowiecki	Keeping It Realty
Rachel Molini	Di Prinzie Properties
 <b>Wes Thorton</b>	<b>Real Estate Geelong</b>
Zoran Veleski	Crown Property Group Australia

## WA AWARDS WINNERS


### OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
 <b>Caro Cunningham</b>	<b>Mint Real Estate</b>	<b>29 Van Kleef Circuit, Mount Claremont, 6010, WA</b>
Jordan James	Realmark Karratha	5 Samson Way, Bulgarra, 6714, WA
Matt McWaters	Harcourts Empire	5 Hamer Avenue, Wembley Downs, 6019, WA
Mark Ridley	Sell Lease Property	88 Waterford Drive, Hillarys, 6025, WA
Robert Stefanovski	Limnios Property Group	3 Williams Way, Seabird, 6042, WA
Andy Thorpe	Mint Real Estate	201 Herbert Street, Doubleview, 6018, WA




### AGENCY OF THE YEAR



AGENCY
 <b>ACTON Rockingham</b>
Mint Real Estate
Lay2 Real Estate
Realmark Karratha
Sell Lease Property WA
Varga Realty

### RISING STAR

AGENT	AGENCY
Robert Day	Attree Real Estate
Gareth Doust	H&N Perry
Hasi Kodagoda	PM Metro
Matt McWaters	Harcourts Empire
 <b>Rachel Molini</b>	<b>Di Prinzie Properties</b>
Giles Tipping	Ray White Broome


### AGENT OF THE YEAR

AGENT	AGENCY
<b>WA</b>	
Peter Clements	Mint Real Estate
Jordan James	Realmark Karratha
Steve Lay	Lay2 Real Estate
David Parlor	ACTON Rockingham
Robert Stefanovski	Limnios Property Group
 <b>Team Varga</b>	<b>Varga Realty</b>
<b>CENTRAL METRO</b>	
 <b>Peter Clements</b>	<b>Mint Real Estate</b>
Caro Cunningham	Mint Real Estate
Matt McWaters	Harcourts Empire
Rasmus Nielsen	The Haus Exchange
Andy Thorpe	Mint Real Estate
Vivien Yap	Ray White Dalkeith   Claremont
<b>WEST + NORTHWEST</b>	
Jed Caeiro	Thought Leaders Real Estate
Alea Eng	One Agency
 <b>Steve Lay</b>	<b>Lay2 Real Estate</b>
Nic Di Rosso	Ray White Uxcel Morley
Robert Stefanovski	Limnios Property Group
Adam Whitford	Xceed Real Estate


AGENT	AGENCY
<b>EAST + SOUTHEAST</b>	
Scott De Boer	Attree Real Estate
Kim Findlay	Laurie Kelly Real Estate
Shyloh Hovey	Professionals Prowest Real Estate
Matt Jones	Professionals Granger Clark
 <b>Team Varga</b>	<b>Varga Realty</b>
Murray Wellington	Wellington Barber Real Estate
<b>SOUTH METRO + PEEL REGION</b>	
Chris Butterworth	Century 21 Mandurah
Brian Devereaux	Gateway Residential
Andy Miller	ACTON Mandurah
Lee Murray	ACTON Rockingham
 <b>David Parlor</b>	<b>ACTON Rockingham</b>
Jill Zimmer	Sell Lease Property

## VIC AWARDS WINNERS


### OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
 <b>Will Ainsworth</b>	<b>McGrath Geelong</b>	<b>14 Foster Street, South Geelong, 3220, VIC</b>
Will Ainsworth	McGrath Geelong	35 Reigate Road, Highton, 3216, VIC
Will Ainsworth	McGrath Geelong	2A Lonsdale Street, South Geelong, 3220, VIC
Andrew Butler	Brad Teal Real Estate	4 Patience Street, Hadfield, 3046, VIC
Ross Bywater	McGrath Geelong	17 Fairbrae Avenue, Belmont, 3216, VIC
Marcus Rayner	Rayner First National	22 Milverton Street, Melton, 3337, VIC


### AGENT OF THE YEAR

AGENT	AGENCY
 <b>Will Ainsworth</b>	<b>McGrath Geelong</b>
Ross Bywater	McGrath Geelong
Ricky Forte	McGrath Geelong
Robert Stephens	First National Collie & Tierney
Wes Thornton	Real Estate Geelong
Rob Westwood	First National Westwood

### AGENCY OF THE YEAR


AGENCY
Bellarine Property
Brad Teal Real Estate
First National Real Estate Craig Mann
First National Collie & Tierney
Harcourts North Geelong
 <b>McGrath Geelong</b>

### RISING STAR


AGENT	AGENCY
Andrew Butler	Brad Teal Real Estate
Ricky Forte	McGrath Geelong
Marcus Rayner	Rayner First National
Megan Rovers	Armstrong Real Estate
Wes Thornton	Real Estate Geelong
 <b>Rob Westwood</b>	<b>First National Westwood</b>

## NSW AWARDS WINNERS

### OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Tom Campbell	First National Bowyer & Livermore Orange	168 Forest Reefs Road, Millthorpe, 2798, NSW
Simon Hardaker	Astemi Property	14/28 Victoria Parade, Manly, 2095, NSW
Michael Kirwan	River Realty	11 Champion Crescent, Gillieston Heights, 2321, NSW
 <b>Ashley Miles</b>	<b>First National Manly Prestige</b>	<b>24A Corrie Road, North Manly, 2100, NSW</b>
Vince Salvatore	One Agency The Parks	37 Mulligan, Bossley Park, 2176, NSW
Braden Walters	Belle Property Byron Bay / Lennox Head	6 Burrawan Place, Bangalow 2479, NSW


### AGENT OF THE YEAR

AGENT	AGENCY
 <b>Mike Brady</b>	<b>Open Realty</b>
Bill Kington	Love Realty
Michael Kirwan	River Realty
Peter Smyth	Smyth Property
Braden Walters	Belle Property Byron Bay / Lennox Head
James Walton	First National Bowyer & Livermore Orange

### AGENCY OF THE YEAR


AGENCY
Alliance Real Estate
Astemi Property
 <b>Australian Real Estate Kellyville Ridge</b>
First National Manly Prestige
Ray White Terrigal
River Realty

### RISING STAR

AGENT	AGENCY
Domi and Theo	Alliance Real Estate
Michael Kirwan	River Realty
 <b>Braden Walters</b>	<b>Belle Property Byron Bay / Lennox Head</b>

## SA AWARDS WINNERS


### OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Nigel Christie	Harcourts Wine Coast	S2134 Cnr Olson and Erith Road, Port Wakefield, 5550, SA
Christine Holowiecki	Keeping It Realty	19 Victoria Street, Glanville, 5015, SA
 <b>Christine Holowiecki</b>	<b>Keeping It Realty</b>	<b>1/44 De Laine Avenue, Edwardstown, 5039, SA</b>
Simon Kent	First National Real Estate Riggall	11 Lettie Street, Prospect, 5082, SA
John Riggall	First National Real Estate Riggall	29 Lancaster Avenue, Valley View, 5093, SA
Craig Stirna	Ray White Tea Tree Gully	8 Howell Place, Wynn Vale, 5127, SA

### AGENT OF THE YEAR

AGENT	AGENCY
Nigel Christie	Harcourts Wine Coast
Brett Coombs	Munro Property Group
Christine Holowiecki	Keeping It Realty
John Riggall	First National Real Estate Riggall
 <b>Craig Stirna</b>	<b>Ray White Tea Tree Gully</b>
Stephen Venn	Harcourts Venn Miller

### AGENCY OF THE YEAR


AGENCY
Coombs Agency
First National Burton Groves
First National Real Estate Riggall
Harcourts Wine Coast
 <b>Keeping It Realty</b>

### RISING STAR


AGENT	AGENCY
Steve Bachmann	Harcourts Packham
 <b>Kim Cawthorne</b>	<b>Complete Real Estate</b>
Nick Rogers	Ray White Norwood

## QLD AWARDS WINNERS


### OPENN NEGOTIATION OF THE YEAR

AGENT	AGENCY	ADDRESS
Brendan Homan	Innov8 Property	133 Turner Street, Scarborough, 4020, QLD
Damien Page	Modern Agents	51 Escolar Drive, Mountain Creek, 4557, QLD
Brad Scott	Smart Real Estate	34 Freda Street, Ashmore, 4214, QLD
Brad Scott	Smart Real Estate	8 Inga Avenue, Surfers Paradise, 5217, QLD
 <b>Terry Zheng</b>	<b>Australasian Property Group</b>	<b>14 McDermott Parade, Rochedale, 4123, QLD</b>
Terry Zheng	Australasian Property Group	42 Fisher Street, Rochedale, 4123, QLD


### AGENT OF THE YEAR

AGENT	AGENCY
Peter Elisseos	First National Real Estate Style
Damien Page	Modern Agents
Kylie Rodwell	RE/MAX Gold Coast
 <b>Brad Scott</b>	<b>Smart Real Estate</b>
Charles Wiggett	Hauss Realty
Terry Zheng	Australasian Property Group

### AGENCY OF THE YEAR

AGENCY
Elders Real Estate Central GC
Jenny McEvoy Real Estate
Mobile Realty
Modern Agents
McGrath Noosa
 <b>Smart Real Estate</b>

### RISING STAR AWARD

AGENT	AGENCY
Matt Diesel	McGrath Buderim
 <b>Peter Elisseos</b>	<b>First National Real Estate Style</b>
Michael Lo	Mobile Realty
Brad Scott	Smart Real Estate
Terry Zheng	Australasian Property Group