



Senior Brokerage Associate
Retail

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Education or Qualifications

Bachelor of Science. Clemson University, 2007

Master of Business Administration, Wake Forest University, 2013

Specializations

Brokerage: Landlord Representation

Brokerage: Tenant Representation

Affiliations or Memberships

ICSC – International Council of Shopping Centers

Scott Burgess

Area of Expertise

I specialize in retail brokerage, which includes the representation of owners, buyers and tenants in purchasing and leasing retail space. I have extensive experience with commercial real estate, financing and redevelopment, as well as banking and marketing, which are invaluable to retail clients. I am an analytical creative thinker who thrives in situations that require innovation. My goal is to build long-term client relationships that are built on trust and ingenuity.

The most rewarding part of my job is being able to find and complete a deal that benefits a client as well as the community. Being from Greenville, I have a deep connection to the area and am very passionate about helping it grow even more. Because so much of our work as Colliers brokers relies on collaboration and teamwork, we can bounce ideas off one another and make sure that nothing is overlooked. This is something that differentiates Colliers from other firms and a major reason I enjoy the work.

Professional Accomplishments

Prior to joining Colliers, I led the redevelopment of a 23,000-square-foot retail shopping center that resulted in over 100% increase in net operating income. My responsibilities included lease negotiation, financing and design/construction coordination. In 2017 and 2018, I was recognized as a CoStar Power Broker in retail leasing transactions in Greenville, South Carolina.

Business and educational background

I graduated from Clemson University with a bachelor's in Financial Management – Real Estate and received a Master of Business Administration in Marketing from the Wake Forest University School of Business.

Community Involvement

I am a founding board member of The Salvation Army of Greenville Echelon chapter, which is charged with engaging young professionals with the mission of The Salvation Army.