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Allen N. Wilkerson, SIOR, CCIM

Area of Expertise

In today's competitive environment, it's more important than ever to have a trusted advisor that understands your individualized needs. I strive to fully understand a client's vision in order to assist in meeting both short-term and long-term objectives.

I specialize in consulting services, office leasing advisory, medical advisory services and commercial property acquisition advisory. My expertise is in representing, or consulting for, local ownership entities, regional and national real estate investment trusts (REITs) and private equity funds. My goal is to provide guidance that assists in better business planning, strategic analysis and asset appreciation.

Professional Accomplishments

I was honored to have been recognized by the National Association of REALTORS® as the National Commercial Award winner in 2021 for the state of South Carolina. From 2015 to 2023, I have been named a member of the Central Carolina REALTORS® Association Circle of Excellence. I have also been named a CoStar Power Broker from 2015 to 2023 as a top performing producer in Columbia for my work in representing tenants and ownership entities.

Business and educational background

I received my Bachelor of Arts degree in Finance with a minor in Government from Wofford College.

Before joining Colliers, I worked for Bank of America Merrill Lynch in Washington D.C. as a Portfolio Management Officer within the Credit Products Group of the Global Commercial Bank. My portfolio consisted of forty middle market companies spanning eight industries.

Community Involvement

I have the pleasure of working with several organizations which have great meaning to me. I was appointed to the South Carolina Real Estate Commission by the South Carolina Legislature in 2022. I am a member of the Home Works of America Board of Directors and serve on the Heathwood Hall Episcopal School Alumni Council.

I have formerly served on the Executive Committee for South Carolina REALTORS® and for the Central Carolinas REALTORS® Association.

Education or Qualifications

Bachelor of Arts, Wofford College

Specializations

Brokerage: Landlord
Representation

Brokerage: Tenant Representation

Healthcare Services

Capital Markets and Investment
Sales

Consultancy Services

Affiliations or Memberships

SIOR – Society of Industrial
and Office REALTORS®

CCIM - Certified Commercial
Investment Member

CCRA – Central Carolina
REALTORS® Association

SCR – South Carolina REALTORS®

NAR – National Association of
REALTORS®