



Senior Brokerage Associate
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Mary Winter Teaster

Area of Expertise

My focus is local office brokerage with a focus on tenant representation as well as buyer and seller representation for owner-occupied properties.

With over 40 years of experience in the Midlands business community, I strive to bring a positive attitude and passion for the area and focus on the needs of my clients. As a problem solver with a "big picture" vision, my strength is establishing strong relationships. I work extensively with small business owners, professional groups and nonprofit organizations.

Professional Accomplishments

My leadership and service has resulted in multiple commendations from various organizations. I have been a recipient of the "Circle of Excellence" for multiple years of top transactions and was also awarded the President's Excellence Program Award from the Central Carolina REALTORS® Association. Most recently, I was awarded "Best Commercial Real Estate Agent" for 2025 by Columbia Metropolitan Magazine.

Business and educational background

Prior to my career change to commercial real estate in 1998, I spent 20 years in banking as a senior lender and business development executive. I also served as Senior Managing Director for CBRE Columbia for 12 years.

Community Involvement

Highly active in the Columbia nonprofit and civic community, I have an enthusiasm and devotion in serving others. I am the Board Chair of Prisma Health Baptist Hospital and currently serve on the Board of Directors for Prisma Health-Midlands. In addition, I am active on the boards of MIRCI - Mental Illness Recovery Center, The River Alliance, CAHEC Management, Inc. (a national firm with over \$1 billion in managed assets that provides affordable housing and supportive service initiatives) and Cayce Neighborhood Leaders. I previously served as President of the Board of Directors for CREW Midlands (Commercial Real Estate Women) and President of the Board of Directors for Girl Scouts of South Carolina. I remain active at Trenholm Road Methodist Church, serving primarily in missions.

Education or Qualifications

Bachelor of Science, University of South Carolina

Specializations

Brokerage: Buyer and Seller Representation

Brokerage: Landlord and Tenant Representation

Affiliations or Memberships

CREW Midlands - Commercial Real Estate Women

CCRA - Central Carolina REALTORS® Association

SCR - South Carolina REALTORS®

NAR - National Association of REALTORS®

The River Alliance

CAHEC Management, Inc.