



# Michael (Mike) Benedetti

Director of Real Estate Management Services  
Charleston, South Carolina



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## SPECIALIZATION

Real Estate Management  
Services

## EDUCATION

BA, Ohio Wesleyan University  
MS, Columbia University

## AFFILIATIONS OR MEMBERSHIPS

ICSC – International Council  
of Shopping Centers  
ULI – Urban Land Institute  
CoreNet Global

## CONTACT DETAILS

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## AREA OF EXPERTISE

As the Director of Real Estate Management Services (REMS) for Colliers' Charleston office, I am responsible for the delivery of property management services to our Charleston portfolio and contributing to the development and implementation of tactical strategies which enhance our statewide REMS platform. Additionally, I manage several key properties and I work collaboratively with the Colliers Charleston brokerage team to source and win additional REMS business.

Our clients range from private owners and corporations to institutional investment funds. What is important to my clients is that they have a real estate partner who they trust and who maintains their unwavering confidence with all assignments. I am dedicated, collaborative and passionate about providing the best service for our clients. The most rewarding part of my job is earning clients' trust and exceeding their expectations.

## BUSINESS AND EDUCATIONAL BACKGROUND

My experience in both construction project management and investment property brokerage provides a unique advantage for me to serve and advise our clients.

I began my career in 2001 with Marcus & Millichap in Manhattan. After receiving a Master of Science in Real Estate Development from Columbia University Graduate School of Architecture Planning and Preservation, I joined CBRE Global

Corporate Services (GCS). I transitioned to a lead role with MB Real Estate Project Services before transitioning to portfolio management for a private owner in Manhattan. I was responsible for the assets' financial and operational performance as well as planning and oversight of capital projects.

## PROFESSIONAL ACCOMPLISHMENTS

In 2007, my team negotiated the largest new lease of the year in Manhattan at the landmark Time & Life Building located at 1271 Avenue of the Americas and I managed the 500,000-square-foot, \$125 million interior build-out.

## COMMUNITY INVOLVEMENT

Since relocating to South Carolina, I have been active as a volunteer lacrosse coach with the Town of Mount Pleasant Recreation Department. I also volunteer with the Juvenile Diabetes Research Foundation (JDRF). I participated in the Ride to Cure Diabetes 100-mile bike ride through Death Valley, CA.

In my free time, I enjoy outdoor activities with my family including biking, boating, fishing and coaching my children's lacrosse team. One of my favorite hobbies is home renovation projects.

I am passionate about helping young people reach their goals and career ambitions. I was an original board member of the Young Real Estate Professionals of New York (YREP-NY)

I remain an active member of ICSC, ULI and CoreNet Global.