

Spotlight Success



"To bring joy to the lives of the people we serve" is the mission of this network of twelve Philadelphia-area ShopRite and Fresh Grocer supermarkets. That dedication to the human spirit extends to its employees, where their safety and health are a primary concern.





The retail grocery environment can be filled with safety hazards for employees, from slippery produce aisles to heavy frozen food items needing to be lifted. Brown's, their insurance broker, EHD and PMA Companies collaborated to create and implement a results-oriented workers' compensation program. A smart, analytics-driven risk control service plan, which targeted their leading causes of injury over time, drove their success. A proactive claims and managed care program rounded out Brown's winning approach.

Partnership Results 2017 – 2019

- 27% decrease in medical only claims
- 26% decrease in lost-time claims
- 51% reduction in slips/falls
- 19% drop in strains
- 2.3 days (average) to report claims (2020)
- 67% managed care savings (6/17 - 10/20)

2020 PMA Risk Management Excellence Award Winner

The PMA Risk Management Excellence Award recognizes significant and sustained risk control performance by PMA clients. Past award recipients represent a wide range of industries and embrace a collaborative, partnership-driven approach with PMA and their brokers to achieving their risk control objectives.

"We are extremely proud of the success we have had with PMA and EHD as our partners. Their support and commitment to our focus on the safety and care of our associates has been pinnacle to our achievements over the past two years!"

Jeffrey Brown

President & CEO, Brown's Super Stores



Community Outreach and Service

Brown's has an outstanding track record of accomplishment in assisting the communities in which it serves. Founder, President and CEO Jeff Brown is committed to bringing grocery stores to low-income, inner city neighborhoods and uplifting the lives of their customers and associates. Mr. Brown and his wife Sandy founded a nonprofit organization, Uplift Solutions, with a mission of "Delivering entrepreneurial solutions that support underserved communities for the joy of a healthy life."

About Brown's Super Stores

Brown's Super Stores, Inc. operates 12 locations, ShopRite and Fresh Grocer supermarkets in the Delaware Valley. Jeff Brown, a fourth-generation Philadelphia grocer, is the founder, President and CEO of the company, which employs more than 2,600 associates who are committed to making a difference for their customers and the local communities they serve.

The following ShopRite stores are owned and operated by Brown's Super Stores: Inc. ShopRite of Bensalem, ShopRite of Brooklawn, ShopRite of Cheltenham, ShopRite of East Norriton, ShopRite of Fairless Hills, ShopRite of Fox Street, ShopRite of Island Ave., ShopRite of Oregon Ave., ShopRite of Parkside, ShopRite of Roxborough, Fresh Grocer Wyncote and Fresh Grocer Monument.

About PMA Companies

PMA COMPANIES (PMA) is a trusted leader and recognized expert in commercial risk management insurance solutions and services. PMA specializes in Workers' Compensation, Commercial Auto, General Liability, Commercial Package & Umbrella coverages as well as offering Claims Administration and Risk Management services. PMA Companies is part of Old Republic International, a Fortune 500 company (NYSE: ORI). **ORGIG.COM**

