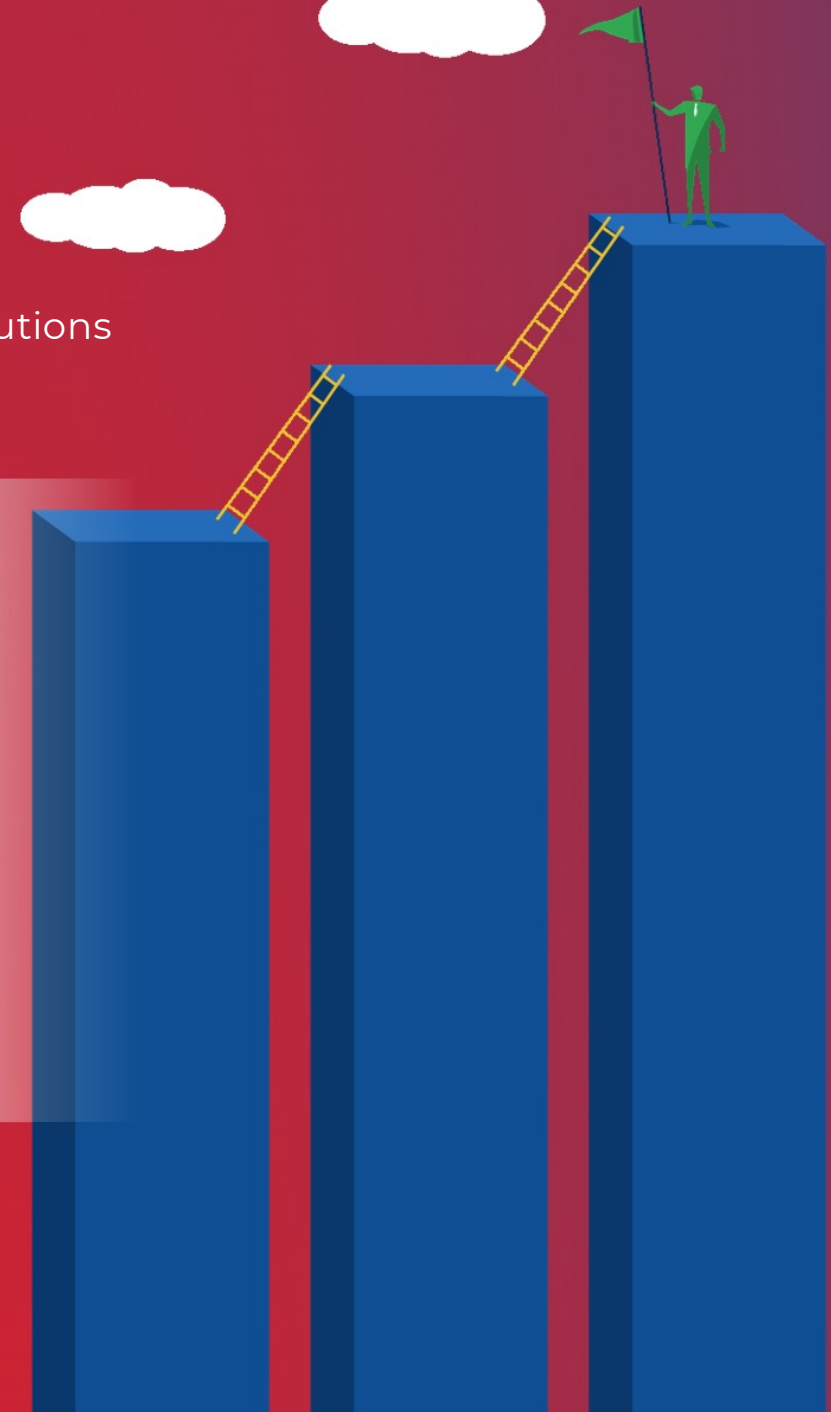




Providing Smarter and Faster Total Talent Acquisition Management Solutions

## MSP Programs - Adding More Value To Clients in 2021



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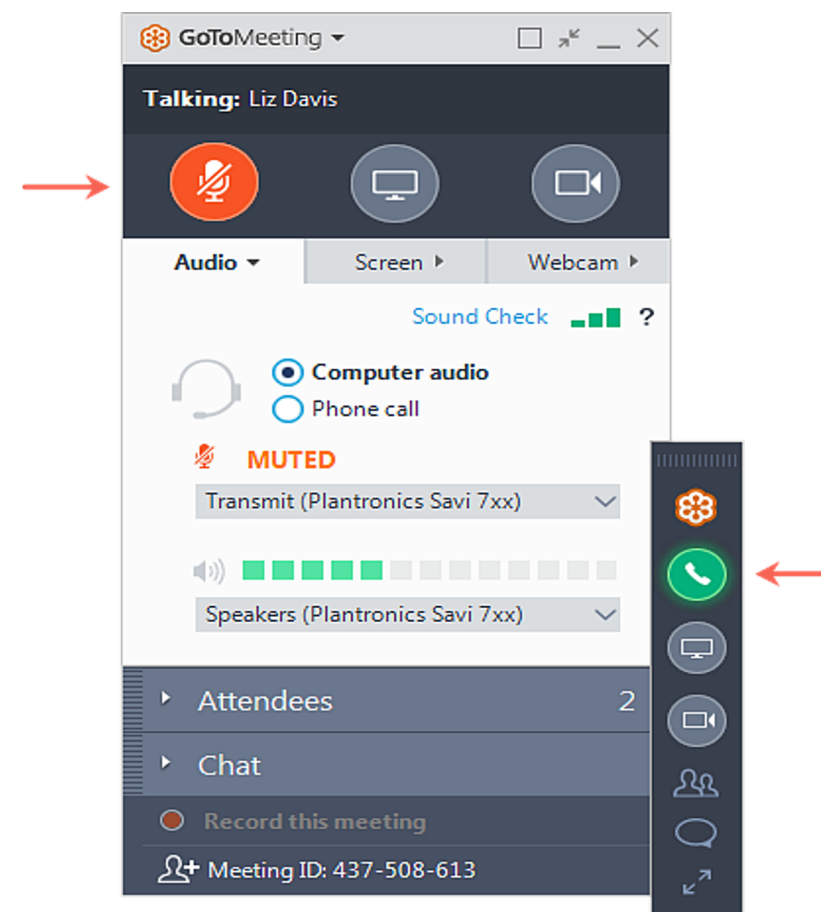
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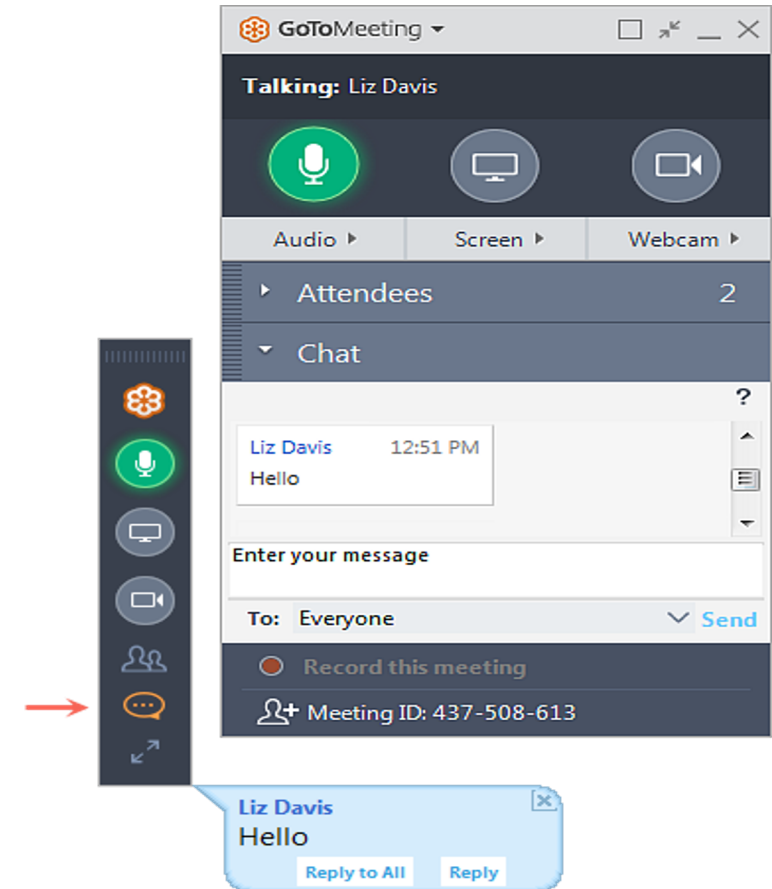
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# Questions

- Questions may be submitted at any time
  - Click on the **Question Mark section** to open the Q&A window
  - Type your question into the small dialog box and click the Send Button
- 
- The presentation will be shared with registrants
  - Copies of the presentation will be distributed to all attendees within 2 business days following the Webinar



# Today's Speakers



## HOST

## MODERATOR



## OUR GUEST SPEAKERS



**Monique Burgener**  
*Sr. Director  
MSP / VMS and Client  
Management  
VeriKlick*



**Gloria McLennan**  
*Strategic Alliance Partner  
VeriKlick*



**Rachel Harrington**  
*Program Director  
nextSource*



**Natalie Hill**  
*Director  
Supplier Partnerships  
nextSource*



**Kristin Clewes**  
*Vice President  
Workforce Solutions  
nextSource*

# Today's Speakers



**Kristin Clewes** Vice President, Workforce Solutions nextSource

*Kristin is a highly regarded industry veteran, having held several executive-level sales and operations positions with leading EOR, MSP, VMS and staffing firms. Kristin has consistently proven her ability to quickly engage clients while building a respectful relationship resulting in becoming a trusted advisor. By applying her combined experience in selling and delivering workforce management programs to workforce planning, sourcing, on-boarding and administration, Kristin has been highly successful in bringing effective workforce solutions to both mid-tier and enterprise accounts.*



**Natalie Hill** Director, Supplier Partnerships nextSource

*Natalie has been working in the MSP industry for over 10 years. Natalie started her career in Australia and has since worked across the global in Contingent workforce MSP operations and supplier management. Natalie has worked with temp labor, ICs, SOW and outsourced service providers. Since COVID Natalie has been working to build an international payroll provider group at nextSource, to be able to facilitate their clients' international needs.*



**Rachel Harrington** Program Director nextSource

*Rachel is a strategic contingent workforce leader with over 20 years of experience in the staffing industry. She is currently a Program Director at nextSource with oversight of MSP operations for a Fortune 100 insurance company. Prior to nextSource, Rachel worked with Chimes, PRO Unlimited and Workforce Logiq (formerly ZeroChaos) having held various roles including operations, supplier relations, regional management, and client account management. Rachel works closely with clients' senior management to maintain a high level of quality ensuring program goals and objectives are successfully achieved.*



## MSP Programs - Adding More Value To Clients in 2021

As we continue our journey into the 2<sup>nd</sup> Quarter of 2021, we continue to reimagine how we will run our day-to-day-business becoming even more agile and creative to address and adapt to the ongoing changes and challenges in our industry. Companies are looking to our industry experts to proactively guide them through these ongoing changes in our workforce and how to address these changes effectively and efficiently.

We are pleased that you have joined us today for this exciting webinar in which we feature successful leaders in our staffing industry from nextSource who will discuss their programs and how they are enhancing their business models in 2021 to the changes as well as sharing their industry insights.

# The nextSource Approach

- The nextSource Approach – Who We Are
- Client Marketplace Feedback
- The Impact of COVID and Our Approach
- Our Differentiation – Our New Solutions

# Audits and Suppliers

- Cost Saving Opportunities
- Supplier Score Carding and Profitability
- How COVID has Impacted the Talent Skill Set Requirements
- Supplier Diversity – Our Program

# Program Management Evolution

- Creative Workforce Composition Planning
- Identifying and Curating Unique Talent
- Thought Leadership – Our Proactive Consultative Approach

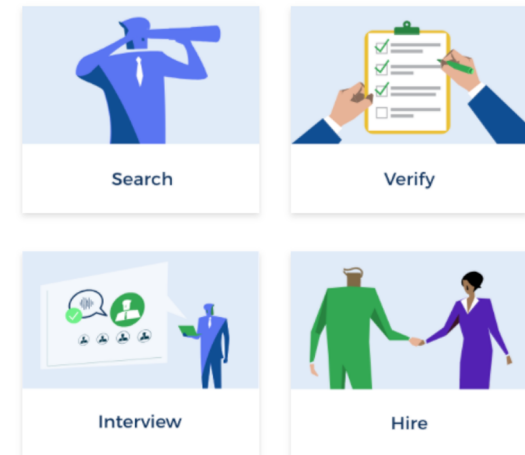
# About VeriKlick

- Founded in 2018 by Komal Dangi, VeriKlick is a Total Talent Acquisition Management Solution with the power of verified resources and vendor pool in a single platform
- By combining our proprietary AI and unparalleled access to global candidate data, we help clients quickly identify, contact, verify, and hire the right person—no matter how specialized the position
- All of our tools are completely customizable to meet a client's specific needs
- VeriKlick is the only platform to use patent pending technology with real-time data to verify candidates at every stage of the hiring pipeline to ensure that clients are interviewing, recruiting, and hiring the right people
- VeriKlick is a unique Direct Sourcing platform Creating a Total Talent Gateway - Curated Talent Pool
- VeriKlick includes Automated Personalized Outreach
- VeriKlick includes Intelligent Candidate Verification with Voice Mapping



Providing Smarter and Faster Total Talent Acquisition Management Solutions

For more information, please check out our website: [www.veriklick.com](http://www.veriklick.com)





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