ACLAIMANT KNOWLEDGE NETWORK

Strategic Partnerships: An Approach to Avoid, Control & Win in Workers' Compensation Litigation

Presented by Ross Goren, Weber Gallagher





STRATEGIC PARTNERSHIP

Strategic Partnership

- What is it?
- Purpose/Benefits
 - Building process to monitor claims through lifecycle
 - Better advocacy
 - Better outcomes (with and without litigation)
 - Perception and reputation

Knowledge and Understanding: Building the Relationship & Sharing Information

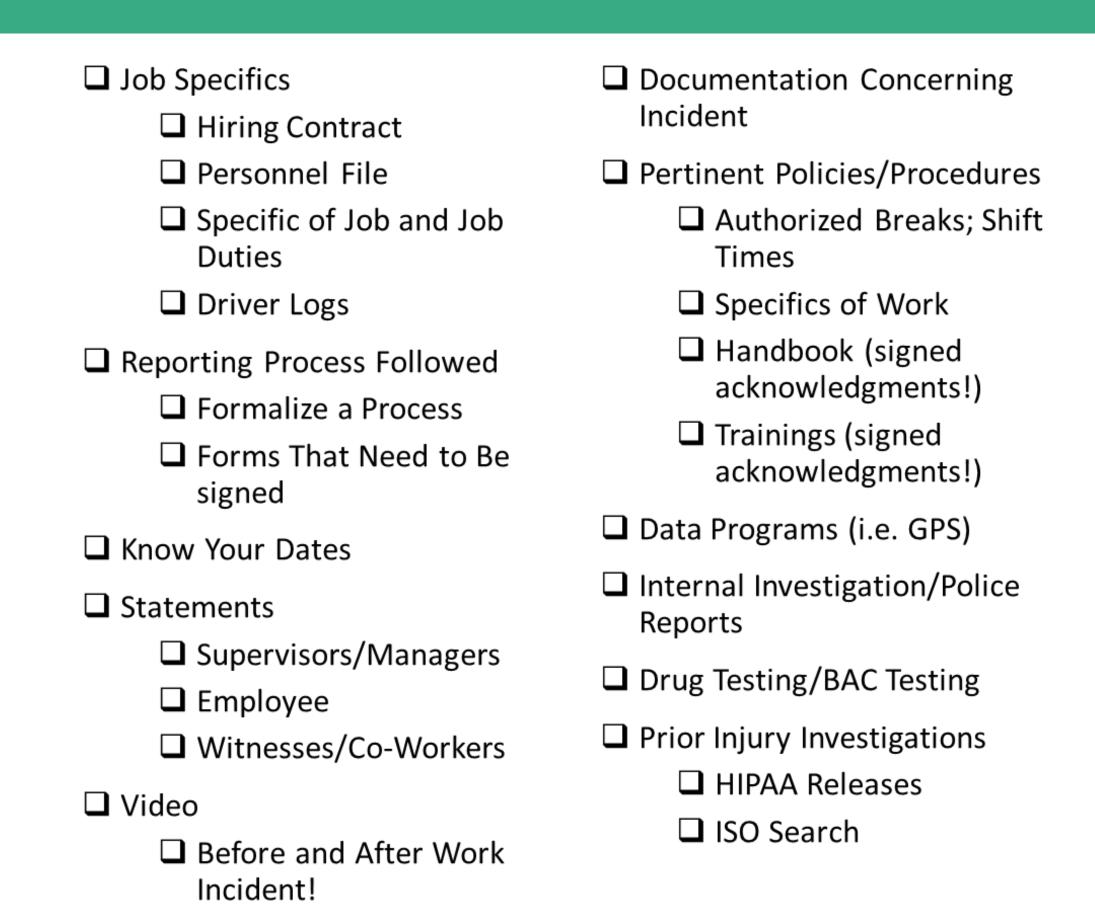
- Clients
- TPA
- Attorney



BUILDING THE INFORMATION BASE

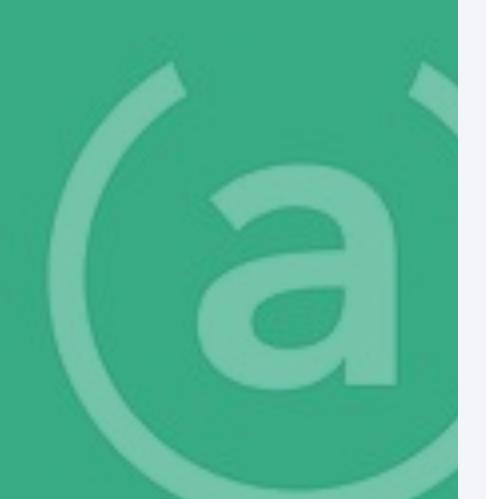
Investigation Process

Checklist



Building the Information Base

- Investigation Process
 - Faster compensability determinations
 - Compressing claim by faster info sharing
- Understanding of Claims Generator
- Strategies to Reduce Claim Frequency
 - Behavioral
 - Procedural





PERCEPTION & ADVOCACY

Perception & Advocacy

- Perception is Everything!
- Nurturing Process
 - Supervisor trainings
 - Employee interactions
 - Providing the best treatment & care
- Return to Work Programs
 - o On site
 - Funded employment
- Supported Employees Never Sue
- Building a Reputation



LITIGATION SUCCESS

Litigation Success

 Develop Method to Investigate Claims & Make Compensability Decisions faster

Prepare for Litigation





THANKYOU

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