# We will start at 1 pm ET

#### Please select the speaker you would like to use for today's webinar.

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**KaiNexus** 

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# 6 Key Steps to Create a Culture of Improvement

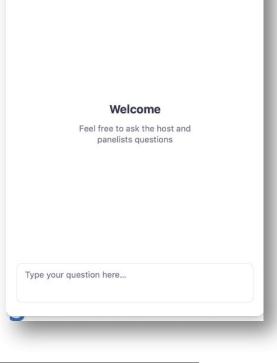




Presenter: Scott Burgmeyer Executive Directory, IQC sburgmeyer@iowagc.org Host: Mark Graban Senior Advisor, KaiNexus <u>Mark@KaiNexus.com</u>

# Webinar Logistics

- Presentation (40 minutes)
- Q&A (15 minutes)
  - Use the Zoom Webinar meeting panel to submit a question at any time



Q&A



Recording link & slides will be sent via email

#### CULTURE OF IMPROVEMENT

IQC Webinar Series 10.06.202



#### Who is IQC?

## Catalyst to transform individuals and organizations from good to great to excellent.





Consulting (iSource)



Baldrige



#JourneyTogether

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#### Who am I?

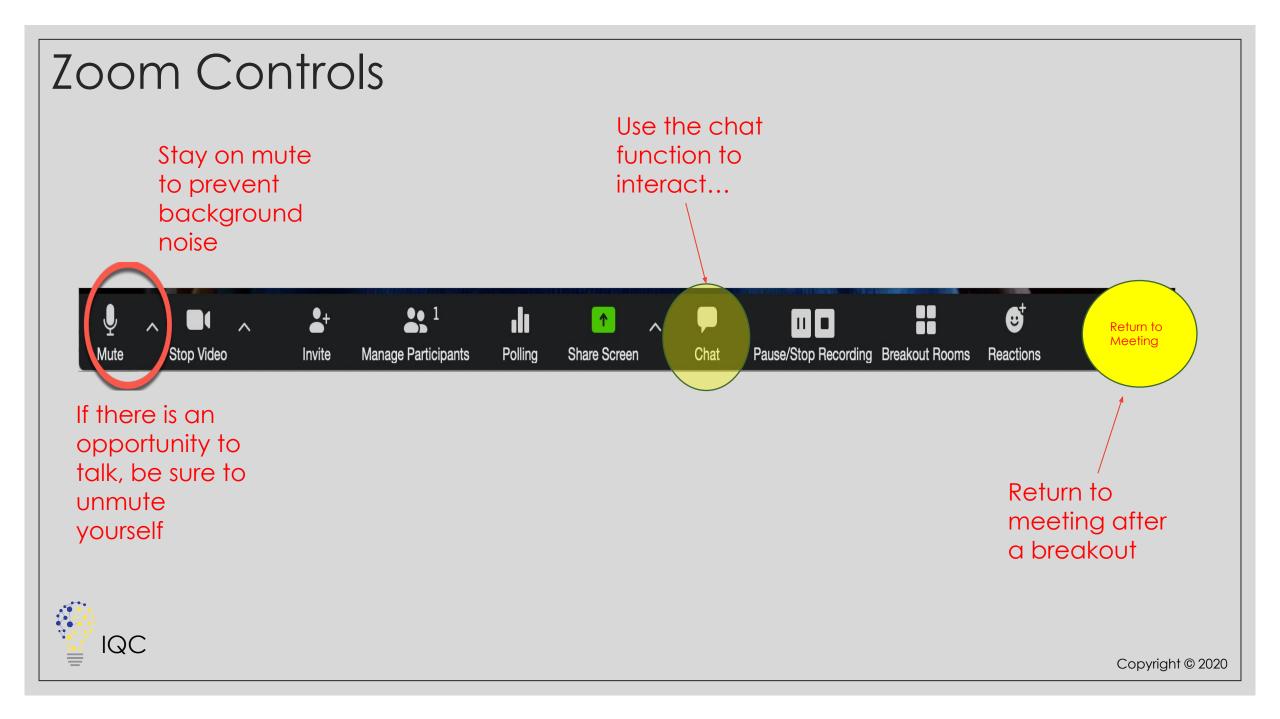


Scott is the Executive Director of IQC. He has spent the last 30 years working and consulting in multiple industries including manufacturing, technology, education, and health care.

Scott has been in various roles including QA Manager, CI Manager, SVP Quality and Improvement, and Chief Improvement Officer.

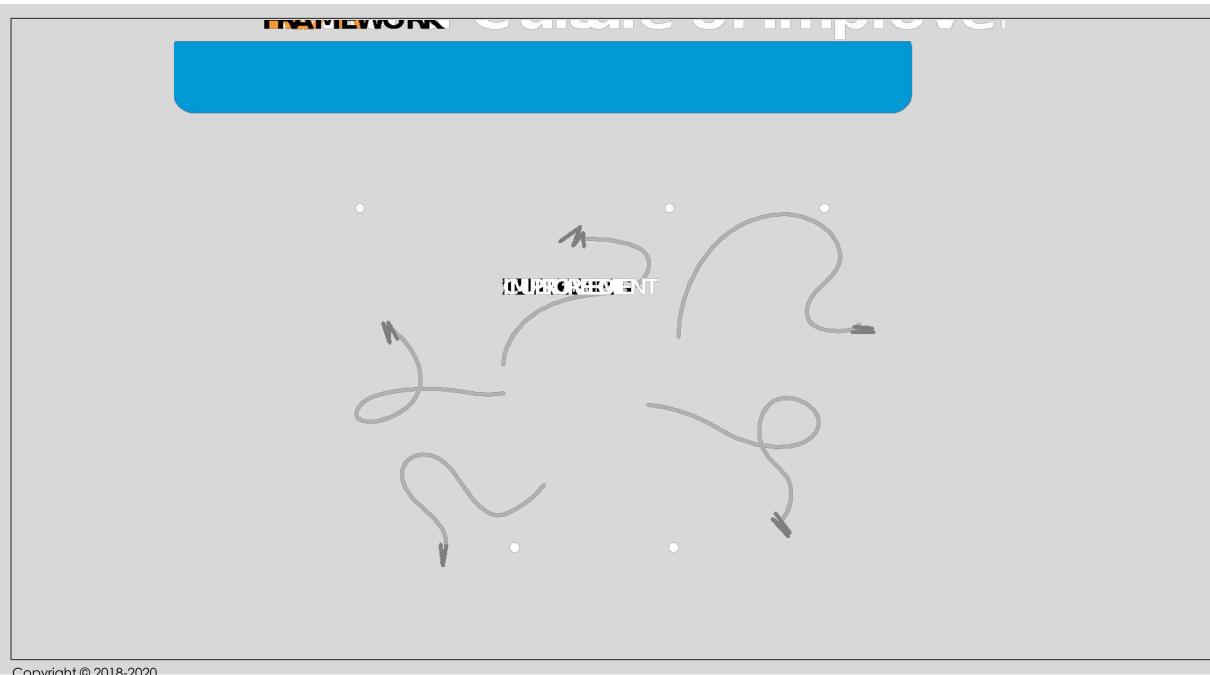


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#### Identify a Framework

- Visual
- Easy
- Cycle or Steps



- Know yourself
- Reflect
- Rinse and Repeat

#### List One

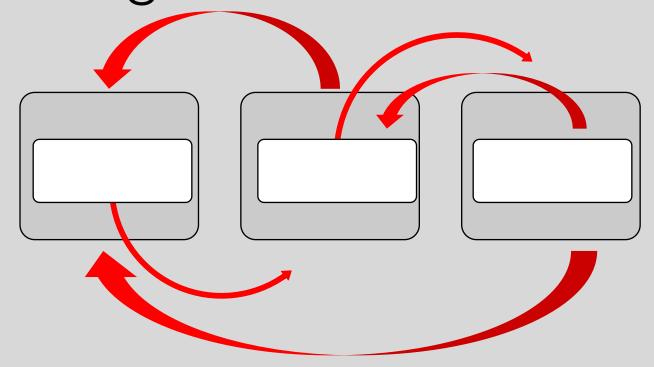
1.Efficient	2. Respectful	3. Orderly	4. Independent	5. Persuasive
6. Gregarious	7. Determined	8. De cisive	9. Critical	10. Vigilant
11. Serious	12. Supportive	13. Persistent	14. Industrious	15. Stimulating
16. Intuitive	17. Enthusiastic			

#### List Two

1.Harsh	2. Dependent	3. Exacting	4. Uncooperative	5. Manipulating
6. Glad Hander	7. Pig Headed	8. Dictatorial	9. Picky	10. Nosy
11. Severe	12. Ingratiating	13. Stubborn	14. Workaholic	15. Undisciplined
16. Dreamer	17. Excitable			

#### How vs What

- Not a thing
- Not a thing



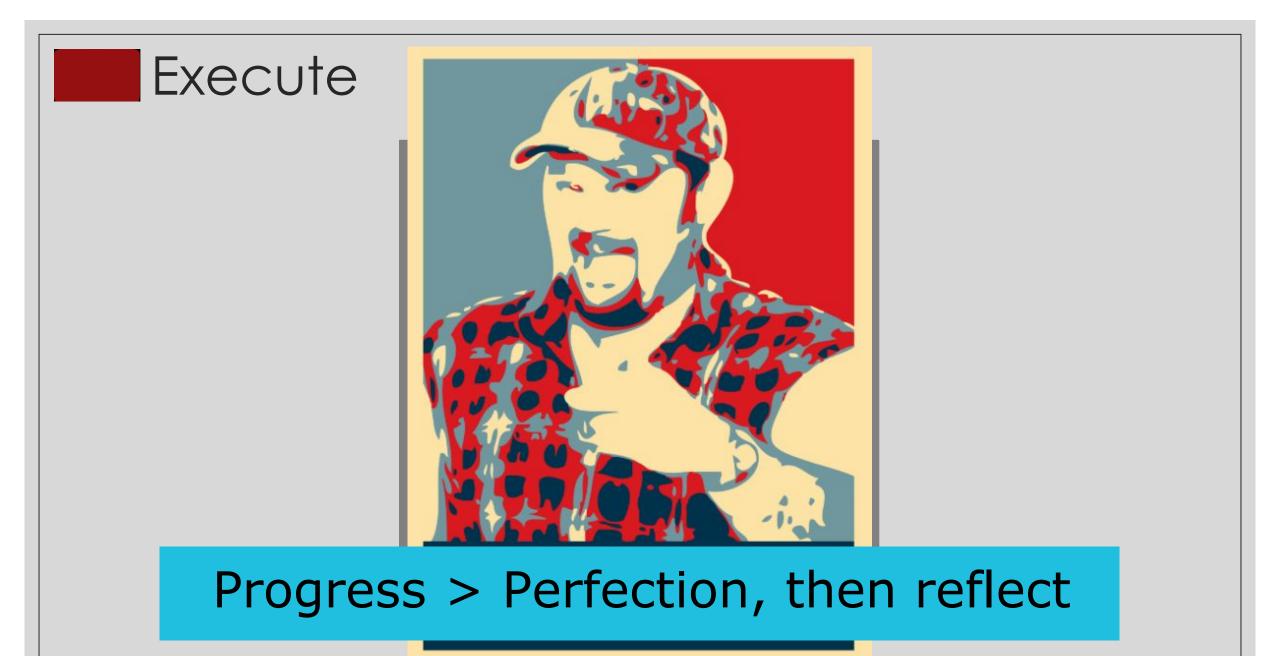
#### Marketing

- Positioning
- Strategic
- Branding
- Personas

#### Selling

- Tactical
- Execution
- Customers
- Get more Customers

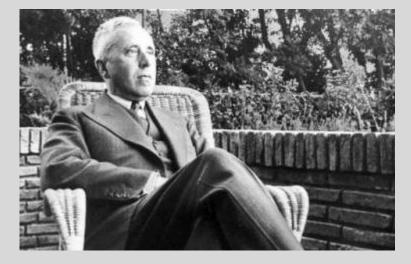
### How do you market vs sell?



#### Poll Results

Self-awareness	(2) <b>15</b> %
How vs What	(3) 23%
Market vs Sell	(0) 0%
Framework	(2) <b>15%</b>
Execute	(2) 15%





#### "If we are to preserve culture, we must continue to create it."

Johan Huizinga



Scott Burgmeyer sburgmeyer@iowaqc.org



# Announcements (Then Q&A)

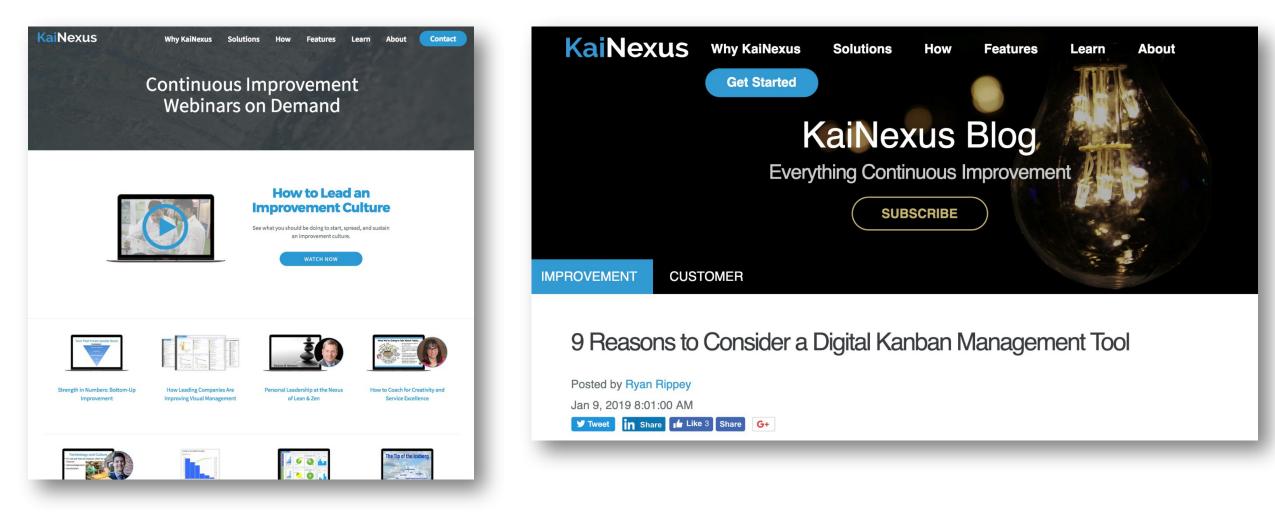


- Training Team Office Hours
  - October 14, 1 pm ET
  - KaiNexus customers only



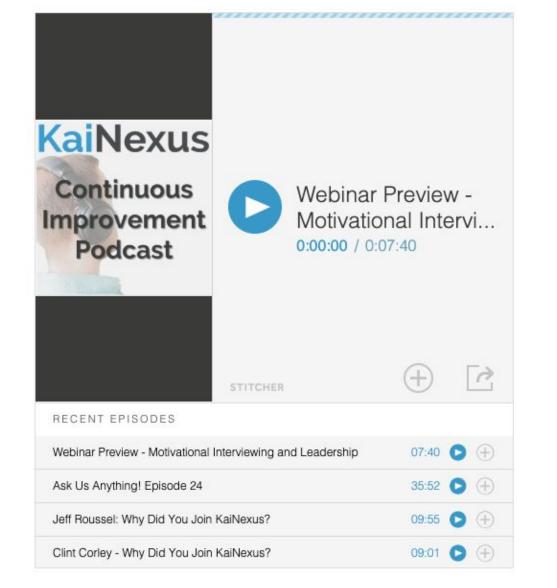
- Simon Title TBD
  - Recorded Webinar available October 7
  - Q&A on October 15, 1 pm ET
  - Simon Murray

# **Other Resources**



#### www.KaiNexus.com

# Podcasts



- www.KaiNexus.com/podcasts
- Subscribe via:
  - Apple Podcasts
  - Google Play
  - Stitcher
  - Spotify

# Q&A

- Web:
  - <u>www.kainexus.com</u>
  - <u>blog.kainexus.com</u>
  - <u>www.iowaqc.org</u>
- Webinars on Demand:
  - <u>www.kainexus.com/webinars</u>
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