

PILOT PROGRAM

VETTING AVAIL WITHIN YOUR FIRM

DECIDE

Your team elects to proceed with AVAIL

EDUCATE

AVAIL TEAM



Account Executive creates timelines & builds understanding of **Technical + Business Goals**

YOUR TEAM



Eval Team **shares their knowledge** and agrees to participate in testing

TRANSFORM



Product Evangelist analyzes goals + targets and guides team through **Transformation Workflow**



Eval Team **collaborates** with Product Evangelist to index and transform their content experience

INTEGRATE & ONBOARD



Customer Success Manager identifies **technical milestones and training opportunities**



Eval Team **provides feedback** and creates a Deployment Plan (often includes firm-wide training led by AVAIL)

EXPERIENCE

RESULTS



Alignment

- Product + Goals
- Price + Budget

Develop Testing Plan:

- Target Content Sets for transformation

Develop Initial Deployment Plan:

- Deployment Goals
- Deployment Date



Digital Transformation:

- Quality of company content exposed + clarified
- AVAIL capabilities demonstrated
- Future Transformations: additional content types indexed and explored.

Product Validation: assurance that AVAIL is the best solution



Deployment Specifics

- Content sets
- End user groups established
- Training Dates

Technical Integration

- Single Sign On
- Stream
- Harvest
- Analytics