

“Yeah, we don’t like those things.”

*A manager’s guide to common staff rejections of **catch-a-part™** washer covers.*

You can anticipate and proactively address these rejections to get the most value from the washer covers. Leading your staff through implementation will go a long way in making this standard practice, saving you time and money in the future. Please let us know how we can help you. Good Luck!

“They don’t work.”

1. **They come out wet.** Yep, they were in a washer; lots of water in there. The dry cycle does a pretty good job, but it rarely gets everything dry. It is not uncommon for the washer cover to have some water standing on it when they pull them out. That is OK. The cover is not absorbent, just shake it out and move on. It is going back in the washer soon anyway, right?
2. **It doesn’t fit all my sets.** *catch-a-part™* DOES fit most sets, albeit some better than others. Remember, it is designed to fit over the top edges of the largest orthopedic sets, as well as to wrap around and under some of the smaller sets, like eye sets. The functionality and performance are the same, so it is best to focus on the benefits it provides to most sets.
3. **My staff won’t mark uses.** It is important that they do. *catch-a-part™* is validated for up to ten uses, so you need to know when you have reached that limit. We have included a tag and suggest a simple tally mark be placed on each time the cover is removed from the set after the washer cycle. Like most things, it takes a little time to develop a habit. Your staff will get there.

“Do we really have to use them?”

4. **It’s an extra step.** Yes, it is. With practice it may take up to five seconds to apply and far less to remove. How long does it take to fish a lost part out of the drain, or go looking for it in another tray? How long does it take to order a replacement part and wait for it to arrive? How long does it take to calm down a surgeon who had to cancel or delay a case? Like most things worth doing, it takes a little time up front to prevent a lot of wasted time and grief later.
5. **We don’t lose parts in the washer that often.** It is hard to know where parts go missing, isn’t it? If we knew where we lost them, they would not be missing. Managers who have their washer traps cleaned regularly know that there are parts, debris, stickers, etc., found in there, which means those things were missing and needed to be replaced. *catch-a-part™* is designed to keep all that stuff in place, every time. Less often or never is even better than not often.
6. **What we’re doing now works fine.** That is good, but we bet *catch-a-part™* works better. It is designed for this purpose. It is validated, space efficient, and does not require repurposing other items, like mesh trays, that may be needed elsewhere. Good is not always good enough.