

Decision Optimizer

A scalable, easy to use solution to support compliance with Prohibited Transaction Exemption (PTE) 2020-02

Decision Optimizer, which is configurable by enterprise, provides an interactive interface for an advisor to discuss and visually evaluate the merits of rolling over to an IRA or staying within the 401(k) plan. It results in a client-friendly report that documents this decision.

And because IRA rollover regulations are expected to evolve over time, Decision Optimizer comes with the independent regulatory expertise of the Pension Resource Institute built right in.

HIGHLIGHTS OF DECISION OPTIMIZER INCLUDE:

- Subscriptions available for advisors that operate independently or as part of an enterprise.
- Single workflow/multiple customizable decision factor and attestation templates for ERISA Plan/IRA transfers
- Consideration of the importance of each decision factor to the investor and the relative differences of each option
- Highly interactive, real-time updates to overall preference, based on all decision factors scored
- The ability to include investor needs and current account features to the analysis to support the recommendation
- Documentation of the recommendations and generates output (analysis detail and attestations)

Beyond the Decision Optimizer software, your firm can also leverage Plan Benchmark Data, Oversight/Home office business intelligence, and training/education to support an enterprise's compliance with PTE 2020-02.

PTE 2020-02 REQUIRES FINANCIAL INSTITUTIONS AND INVESTMENT PROFESSIONALS TO:

- Analyze ERISA plan/IRA transfers, most commonly IRA rollovers, with a fiduciary standard of care
- Document details of each ERISA plan/IRA transfer analysis
- Perform an annual retrospective review to detect violations and achieve compliance

PLAN TO IRA ANALYSIS PAGE 1 OF 5
Jane Doe

RELATIVE ALIGNMENT WITH NEEDS & OBJECTIVES

STAY IN PLAN NEUTRAL ROLLOVER TO IRA

Strong Moderate Low Low Moderate Strong

CONSIDERATIONS	IMPORTANCE TO CLIENT	BEST ALIGNMENT WITH NEEDS & OBJECTIVES	DEGREE OF DIFFERENCE	WEIGHTED ALIGNMENT
ALL-IN FEES AND EXPENSES <small>Both plans and IRAs typically have investment expenses and plan or account-related fees. Confirm the level of importance to the Retirement Investor and help evaluate by adding all expenses charged to the plan or IRA account and comparing the two.</small>	LOW MED HIGH	Plan	LOW MED HIGH	Strong
AVAILABLE SERVICES <small>Some plans may offer a wide range of services such as managed accounts, participant investment advice and one-on-one education sessions, while other plans may offer more limited services. Confirm the level of importance to the Retirement Investor and help compare the level of available services in the plan with the IRA to assess which one best aligns with their needs.</small>	LOW MED HIGH	IRA	LOW MED HIGH	Strong
AVAILABLE INVESTMENTS <small>Some plans may offer limited choices, while others provide a broad range of investments, including both active and passive strategies, or even brokerage account windows providing participants wider latitude in choosing investments. Confirm the level of importance to the Retirement Investor and help them compare the investments available in the plan to what is available in an IRA to assess which one best aligns with their needs.</small>	LOW MED HIGH	Plan	LOW MED HIGH	Low
GUARANTEED INCOME AND/OR INTEREST RATES <small>Access to guaranteed income and/or interest rate guarantees may be valuable to help manage income and/or investment risk. Confirm the level of importance to the Retirement Investor and help them compare the options available in the plan to what is available in an IRA to assess which one best aligns with their needs.</small>	N/A LOW MED HIGH	IRA	LOW MED HIGH	Moderate
TAX CONSIDERATIONS <small>Important tax considerations when evaluating whether to roll over a plan account to an IRA, may include, but are not limited to, application of Required Minimum Distributions (RMDs), application of the additional 10% tax, Roth tax treatment, employer stock taxation, beneficiary implications and more. Confirm the level of importance to the Retirement Investor and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns with their needs.</small>	N/A LOW MED HIGH			
DISTRIBUTION CONSIDERATIONS <small>Some plans may offer a wide range of distribution options while others may offer more limited options. IRAs are generally more flexible, but certain products may impose limitations (e.g., surrender charges). Confirm the level of importance to the Retirement Investor and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns with their needs.</small>	N/A LOW MED HIGH	IRA	LOW MED HIGH	Strong
BENEFICIARY CONSIDERATIONS <small>Federal law requires spousal consent before naming non-spouse beneficiaries on individual account plans (i.e., 401(k) plans), but some states do not. Additionally, some plans may require an account to be cashed out upon death, whereas IRAs may provide more flexibility to heirs in terms of taking RMDs. Confirm the level of importance to the Retirement Investor and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns with their needs.</small>	N/A LOW MED HIGH	IRA	LOW MED HIGH	Strong
OTHER CONSIDERATIONS <small>Confirm whether the Retirement Investor has other needs that are not captured above, and, if so, document them and help evaluate whether staying invested in the plan versus rolling over to an IRA best aligns with their needs.</small>	N/A LOW MED HIGH	IRA	LOW MED HIGH	Strong

THE BROADRIDGE ADVANTAGE

When you work with Broadridge Financial Solutions (NYSE: BR), you work with a global Fintech leader. For over 50 years, Broadridge has provided critical infrastructure that powers investing, corporate governance, and communications to enable better financial lives. Broadridge delivers technology-driven solutions to banks, broker-dealers, asset and wealth managers and public companies. In addition, Broadridge's technology and operations platforms underpin the daily trading of on average more than U.S. \$10 trillion of equities, fixed income and other securities globally. A certified Great Place to Work®, Broadridge is a part of the S&P 500® Index, employing over 12,000 associates in 21 countries.

Broadridge has the experience and stability to work with and support IRA Rollover initiatives for years to come. Backed by Broadridge and our partnership with PRI, we have the legal and compliance subject matter expertise, training, and software development capabilities required to give our clients confidence we're positioned to support their long-term compliance needs.

FOR MORE INFORMATION

To learn more about Decision Optimizer,
call 866.390.5080
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or visit fi360.com/decision-optimizer



Broadridge Financial Solutions (NYSE: BR), a global Fintech leader with \$5 billion in revenues, provides the critical infrastructure that powers investing, corporate governance, and communications to enable better financial lives. We deliver technology-driven solutions that drive business transformation for banks, broker-dealers, asset and wealth managers and public companies. Broadridge's infrastructure serves as a global communications hub enabling corporate governance by linking thousands of public companies and mutual funds to tens of millions of individual and institutional investors around the world. Our technology and operations platforms underpin the daily trading of more than U.S. \$9 trillion of equities, fixed income and other securities globally.

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