



TECH TALENT

SOUTH





There aren't enough Computer Science majors to satisfy the market demand for tech talent.

“Most Hiring Managers and departments are ill-equipped to weed through a marketplace saturated with resumes to reach, identify, and entice the high-end, niche talent they need.

Shannon Vice, Mondo

“According to the U.S. Department of Labor, the price of a bad hire is at least 30 percent of the employee's first-year earnings. While the financial impact is quantifiable, chief financial officers actually rank a bad hire's morale and productivity impacts ahead of monetary losses.

Falon Fatemi, Forbes

→ 700,000 OPEN COMPUTING JOBS IN THE US

→ 71,000 CS MAJORS GRADUATE ANNUALLY

→ 54 days AVG TIME TO HIRE FOR IT ROLE

Your one stop shop for talent solutions.

Tech Talent South offers flexible talent solutions for teams of all sizes and at all stages.



Build Your Team

Tech Talent South finds, trains, and pre-qualifies top quality talent at scale and with speed, allowing you to focus on what really matters.

Or Reinvent Them

Future proof your workforce by providing them with the skills they need for a digital workforce transformation.



Your all-in-one resource to transform your hiring process.

TRAIN

Boost your recruitment and retention by training the talent you want or upskill your existing team members.

ATTRACT

Find high performing talent at the right time, trained on your company's specific tech stack.

ASSESS

We assess candidates throughout multi-week programs for factors beyond what can be discerned from a resume, application, interview, or test.

REVIEW

Preview our talent database or work with us for a curated list of the best candidates for your role and company.

INTERVIEW

Build, invite, and host structured interviews onsite or virtually with our facilitated interview process.

CONTRACT / HIRE

Short term or long term, this will be the easiest hiring decision you've ever made.

What makes Tech Talent South different?

We'll give you a hint!

16 YEARS MARINE CORPS, MBA,
FULL STACK DEVELOPER



OUR TALENT

Our consultants are highly sought after, meticulously vetted by our team, and trained on full stack. With a proven high capacity for learning and leadership skills, we give you the kind of developer you can put in front of a client.

We recruit from all across the country, various professional backgrounds, and a range of life experiences. The majority of our talent has a bachelor's degree and many have advanced degrees.

DIVERSITY & INCLUSION

Tech Talent South is able to offer custom curriculum to a vetted class of students at no charge to the individual. This allows us to do our part in closing the diversity gap by training students based on aptitude, not pedigree. Our talent database is 65% minority talent.

GRADUATE ACCELERATOR PROGRAM (GAP) TALENT DEMOGRAPHICS

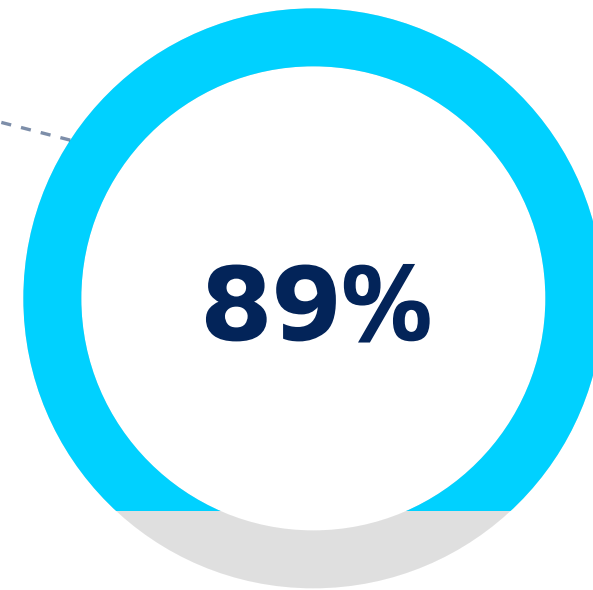
“Non-diverse candidates already see themselves as belonging in tech; they are searching out these opportunities and finding us organically.”

We intentionally connect with diverse candidates through personalized, targeted messaging to invite them to apply to our programs and pursue a career in tech.”

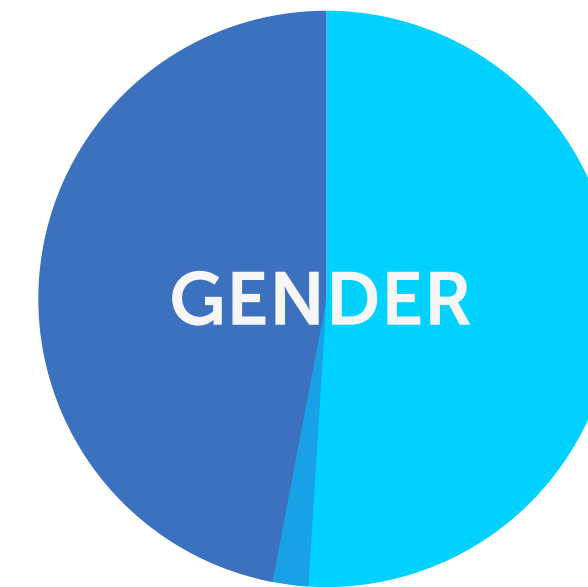


GRADUATE ACCELERATOR PROGRAM (GAP) TALENT DEMOGRAPHICS

UNDERREPRESENTED IN TECHNOLOGY
Identifies as a Woman, Black, Indigenous, and/or a Person of Color

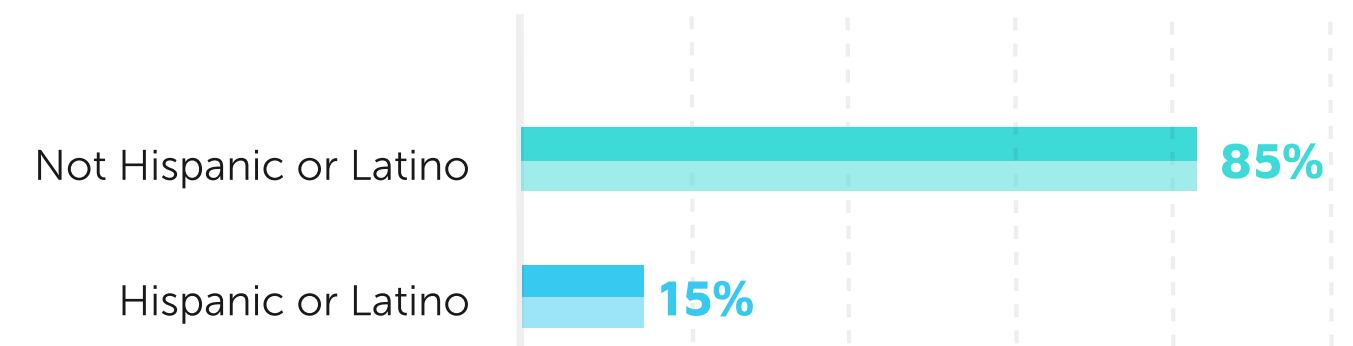
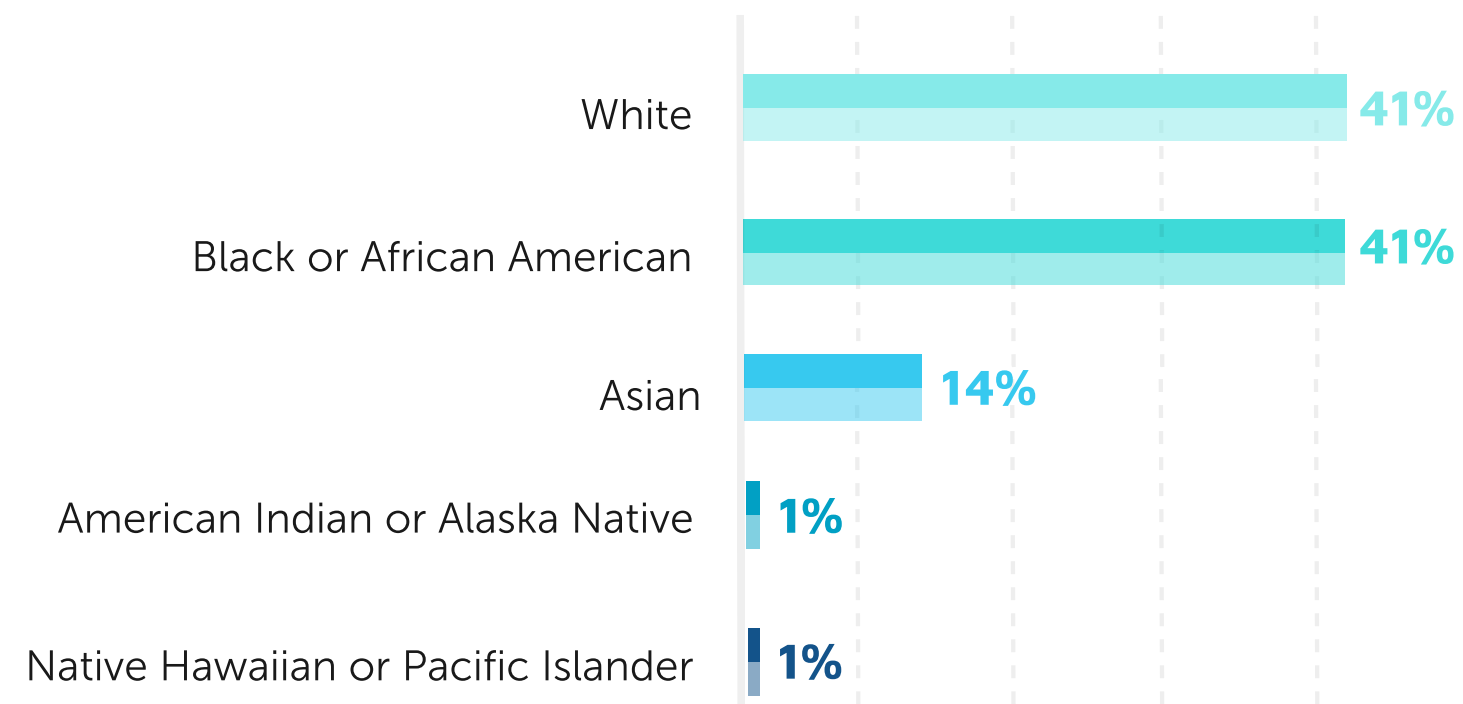


Male
47%



Female
51%

Non-Binary
2%



The Importance of Diversity & Inclusion

70%

Diverse companies are 70% better positioned to capture new markets

35%

Diverse teams are 35% more likely to outperform competitors

87%

Diverse teams make better decisions 87% of the time

45%

Companies with above average diversity scores reported 45% higher innovation revenue

How we can help with your D&I goals

65% +

our global talent database consists of over 65% minority applicants.

We are able to accomplish these numbers by partnering with city chambers on Economic Opportunity and Workforce Development initiatives and offering scholarships to underrepresented individuals in tech, with a focus on Black, Indigenous, People of Color, Women, and Veterans.

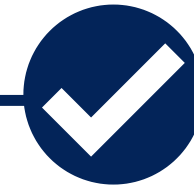
How we can help with your D&I goals



**IMPROVE EFFICIENCY
FOR YOUR HIRING
MANAGERS**



**STRATEGICALLY SEED
YOUR PIPELINE WITH
MORE DIVERSE
CANDIDATES**



**THE OPTION FOR A
CURATED AND
ANONYMIZED LIST OF
TALENT**

Talent Database Preview

REVIEW THEM ALL OR LET US CURATE A TAILORED LIST FOR YOU.



9723901

📄 CANDIDATE BIO

An experienced software developer with a track record in delivering immense growth in any role. This candidate is a top performer who ...

☰ LANGUAGE & SKILL PROFICIENCY

HTML CSS JavaScript Ruby

📄 HIGHLIGHT

- MBA, Keller Graduate School of Management
- Operations Manager, U.S. Marine Corps



28987851

📄 CANDIDATE BIO

This candidate is a Rutgers Business Management grad turned technologist. A natural communicator and team player, sh...

☰ LANGUAGE & SKILL PROFICIENCY

Bootstrap CSS Git HTML

📄 HIGHLIGHT

- B.S. Management - Rutgers University-Camden



1119231

📄 CANDIDATE BIO

Candidate is an experienced professional with knowledge in building, training, and leading a support team. With experiences a...

☰ LANGUAGE & SKILL PROFICIENCY

HTML CSS JavaScript JQuery

📄 HIGHLIGHT

- Market Operations Lead, Lyft
- B.S. Mathematics, Winston-Salem State University
- Jr Client Success Engineer,



28487451

📄 CANDIDATE BIO

This candidate describes himself as ambitious. Ever since he was a kid he's been obsessed with computers. He built his first ...

☰ LANGUAGE & SKILL PROFICIENCY

Quality Engineering and Assura...

📄 HIGHLIGHT

- B.S. Computer Science, Forsyth Technical Community College
- Technology Internship, Davie

Roles We Routinely Place:

- ✓ Full Stack Developer
- ✓ Project Manager
- ✓ Business Analyst
- ✓ Product Manager
- ✓ Data Analyst
- ✓ Software Engineer
- ✓ Salesforce Admin
- ✓ DevOps Engineer
- ✓ Program Manager
- ✓ Front End Developer
- ✓ Quality Assurance
- ✓ Test Automation
- ✓ UX/UI Developer
- ✓ Cyber Security



Where Our Talent Sits

Cognizant

wayfair

redhat.

GAP

credit karma TAX

Bank of America.

LOWE'S

accenture

WebMD

Alex Lee

amazon

HOME DEPOT

Allstate

THE HARTFORD

CAREER BUILDER

Google

lendingtree

zipcar

pendo

FAMILY DOLLAR

80% of employees are thinking about leaving their jobs > half of that is because they're bored aka loss engagement. This was from the D&I Summit

How reskilling individuals is a win-win



Economic Opportunity

By investing in people and valuing human capital you equip people with new skills, knowledge, and economic opportunity to put back into your company, your community, and the economy.

Company & Brand Loyalty

As you reskill your employees, you create a more well-rounded, cross-trained workforce, and increase your team's effectiveness. You simultaneously improve retention, boost morale, increase customer satisfaction, and create evangelists that drive more positive brand awareness.

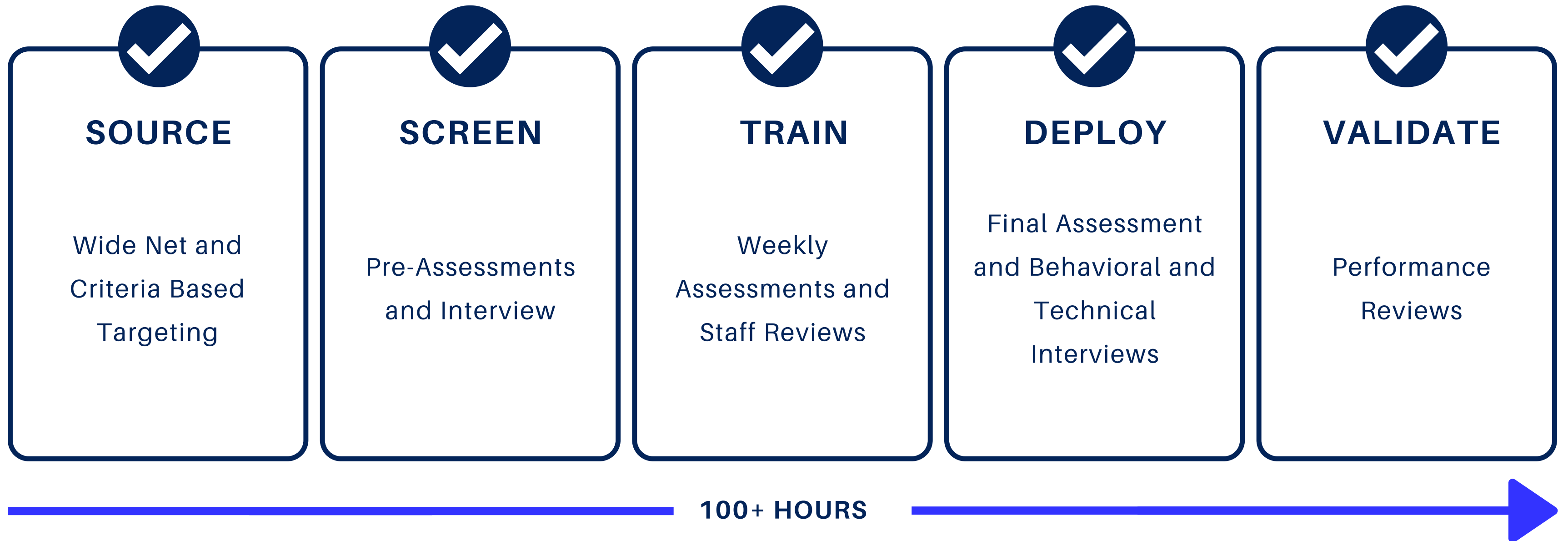
Diversity of Experience

Providing individuals, especially those underrepresented in tech, with the necessary skills for becoming leaders in the digital workforce speeds progress toward diversity at the top.

History of High Performance

Reskilling individuals through Tech Talent South allows for 100+ hours of assessment, education, and development. We are meticulous in how we train and assess our talent to fit the needs of our customers.

Proven **5-Step Process** to Train & Assess



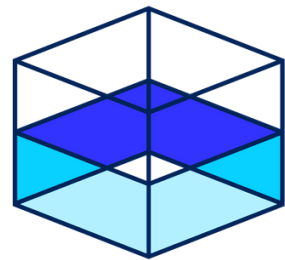
250+



We've successfully placed high-performing, technically proficient, motivated talent at over 250 organizations nationwide.

About Us

Tech Talent South (TTS) is a woman-owned tech recruitment, training, and staffing company that believes in the power of matching companies to the best talent.



**TECH
TALENT**
SOUTH



Advantages of Tech Talent South

From recruiting talent directly from top universities and training in a modular based approach, to building a bespoke talent pipeline of candidates skilled for specific tech stack needs, we're able to deliver top quality talent at scale and with speed.



CONTRACT OR DIRECT HIRE

Tactical approach to fill vacancies for short term or long term positions



TRAINING

Future proof your workforce by providing them with the skills they need for a digital workforce transformation.



STAFF AUGMENTATION

Reduce recruitment time and eliminate additional cost of having in-house employees not bound by geographical limitations.

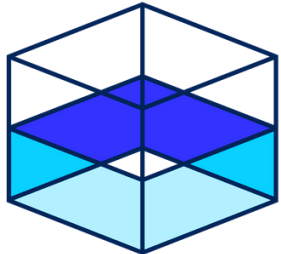


TALENT AQUISITION

Long term visionary and strategic approach to drive business value by finding candidates with niche skills particular to your business with a focus on retentiona and quality of hire.

Take the burden out of:

- ✓ **training**
- ✓ **recruiting**
- ✓ **assessing**
- ✓ **hiring**



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