

SPECIALTY CANNABIS

Important information required for all new submissions

Highlights:

- New business or renewal
- Loss history
- Incumbent carrier(s
- Lines of coverage
- Target premium
- Requested limits

Roll with the best.

In the ever-changing landscape of cannabis insurance, one thing remains the same - QuadScore does our best underwriting on accounts where our team has all the information we need.

As the broker, you can help us quote accounts quickly and competitively by providing a compelling narrative.

How to live the high life.

Every time you send in an account to submissions@quadscore.com, please make sure you answer the following questions up front.

- Is this account new business to your agency or are you the incumbent broker?
- What carrier currently writes the account?
- What is the effective date? Quote-by target dates are also useful.
- What coverage is needed?
- What limits are needed?
- Have there been any losses? If there have been losses, please advise if the current carrier is non-renewing.
- What's the story? What's the most important thing to this insured? We want to help you help your clients.
- Have you attached a formal application?
 We can start quoting from Acords or
 competitor apps, but we work fastest with a
 QuadScore supplemental (and SOV for large
 property schedules.)

A few reminders:

- \$10,000 min. prem.
- Paper: Trisura (A-)
- THC-focused
- USA only
- Coverage available:
 - Motor Truck Cargo
 - General Liability
 - Product Liability
 - Property
 - Auto
 - Crop
- Dedicated underwriters



Winning with QuadScore.

Target accounts: multi-state operators, dispensaries, cultivators, extractors, clubs, distributors, and other plant-touching exposures

Footprint: all states with legalized medical/recreational marijuana **Paper:** Trisura Specialty Insurance Company || Rating: A- VIII (Excellent)

What to avoid.

Small accounts: Preferred targets are \$50k+ in annual premium. **Monoline exposures:** We prefer to write package business.

Standalone hemp/CBD operators: QuadScore focuses on THC business.

International exposures: Our expertise is with American Cannabis.

Ancillary businesses: Plant-touching operations only.

Workers Compensation or other: We focus on property & casualty solutions.