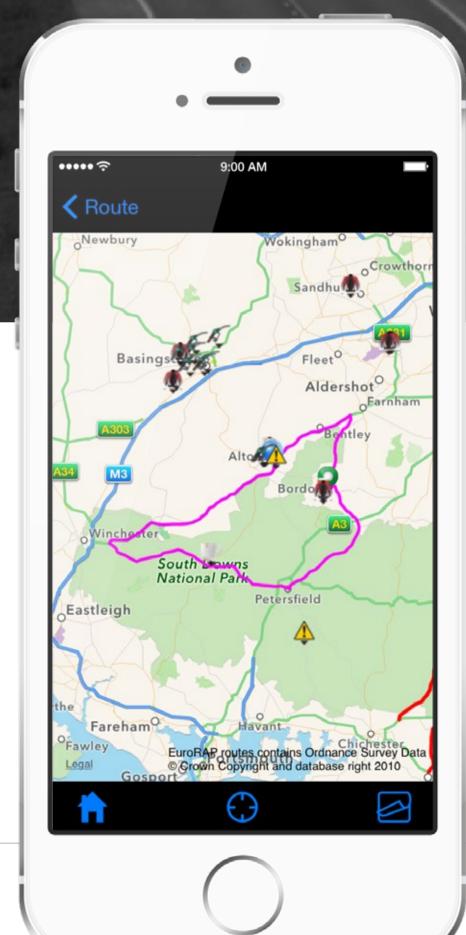
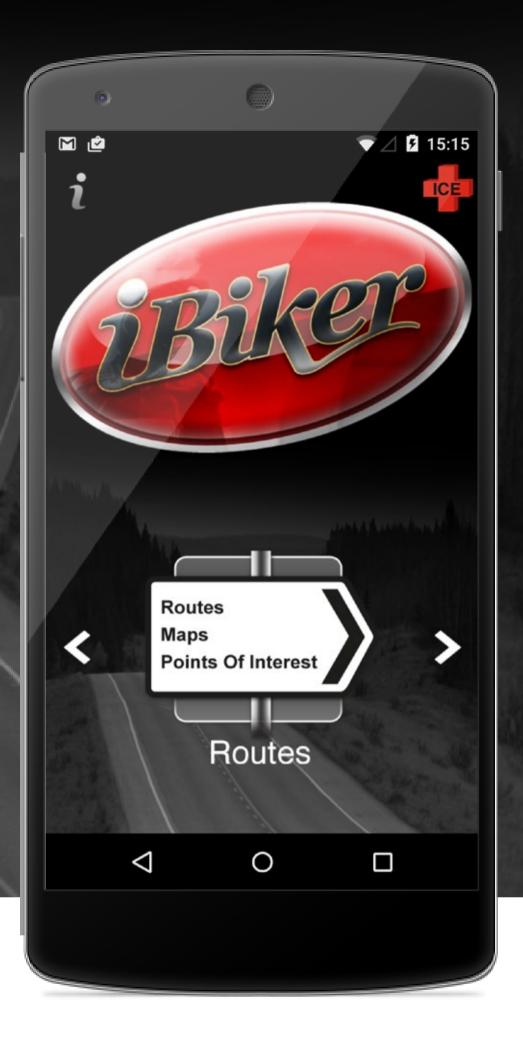


iPhone & Android

Although motorcyclists account for less than 3% of road users, nationally they are involved in approximately one in every five fatal collisions. Bikers are also substantially over-represented in other serious collisions. However the motorcycle community is often extremely difficult to engage with on the subject of road safety; many feel they are above average riders so have no need of further training.

iBiker was originally funded by the Department for Transport and is currently owned by the Peninsula Motorcycle Forum (PMF). PMF, which is run by the Peninsula Road Safety partnership, was established in 2004 - born out of a desire to bring together both professional and non-professional motorcyclists committed to reducing road casualties, whilst actively encouraging the use of motorcycles on the roads of Devon, Cornwall and Somerset. While PMF is based in the west country, iBiker is a nationwide initiative.





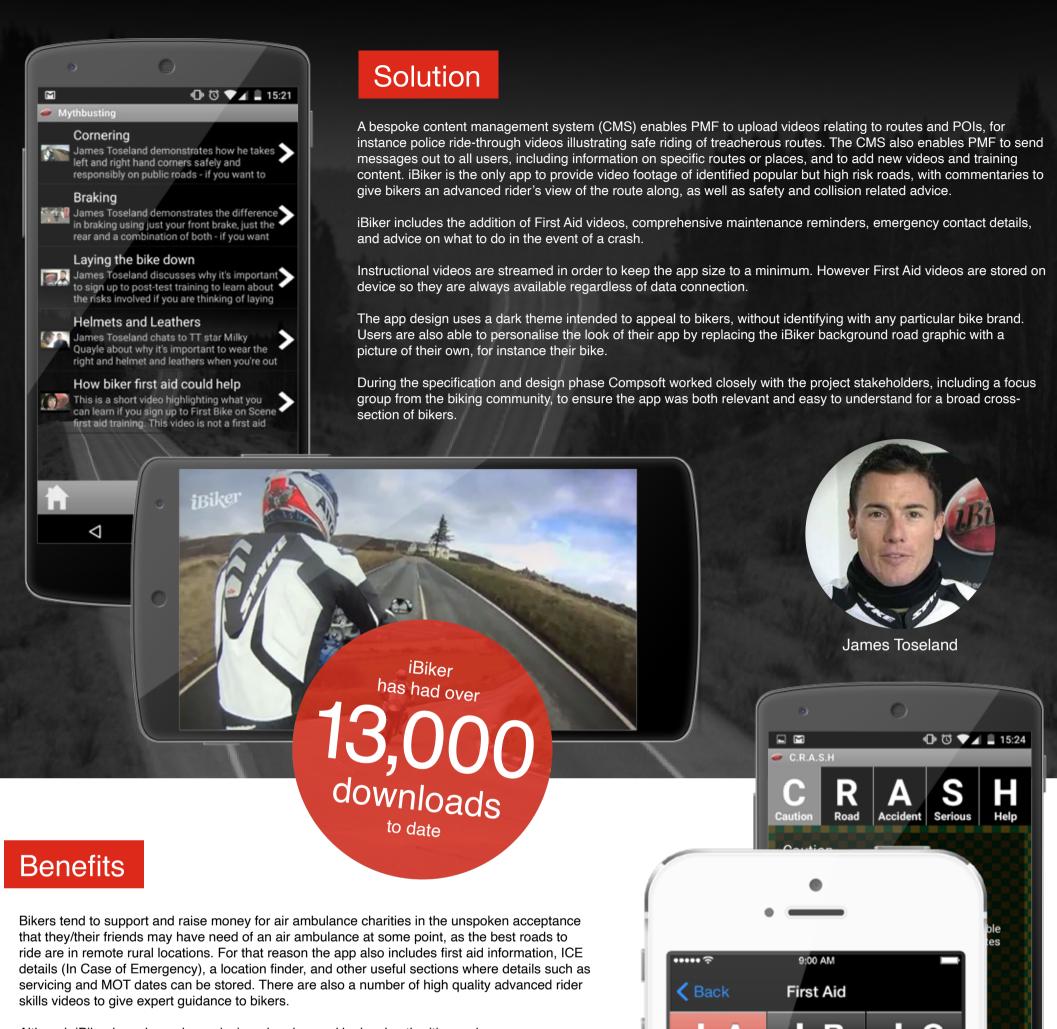
Objective

Those motorcyclists that are willing to engage in road safety are not normally the extreme violators of the laws of the road that we all see so often. The big challenge for iBiker was therefore how to effectively engage with an audience which, by its nature, would resent any attempt to "forcefeed" road safety messages.

The iBiker apps for iPhone and Android were created to get the most at-risk and "off-the-radar" bikers to engage with a different form of education and training, where more traditional methods have proved ineffective.

iBiker was conceived as an app for bikers, by bikers. The iBiker route map enables users to plan and share their own routes, view and add points of interest (POIs) such as biker-friendly establishments and dangerous sections of road, and to view routes and POIs added by others. Bikers can also check a 5-day weather forecast for any route or area, and view rider-training videos.





Although iBiker has always been designed and owned by local authorities and emergency services, it has never been branded with their logos or details. The app is currently owned by the Peninsula Motorcycle Forum (PMF), which is run by the Peninsula Road Safety partnership. The app has been marketed as a commercial product and bikers feel it is a useful tool and not a road safety product.

To get bikers to engage with the product James Toseland, a world Superbike champion, was brought in to front the marketing of the app. All of the marketing materials and promotion of the app is kept firmly away from the boring local authority image, and is promoted through the website and through articles in respected bikers' magazines such as Motorcycle News.

iBiker also engages with bikers directly through in-app messaging, YouTube videos and via Facebook and Twitter pages. The social media accounts are run by an ex-police motorcyclist with the remit of engaging with all motorcyclists.

When creating routes or POIs users can choose whether to keep any them private or share with the rest of the iBiker community. When sharing content publicly, a user's screen name is the only personal information shown to others. A user can also add ratings and comments to other users' routes and points of interest; this function is policed by the iBiker community, with users able to report inappropriate content for moderation by PMF. PMF are able to email a user directly with regard to inappropriate content, and if required, prevent a user from publishing further content.



