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August 2, 2021

Pricing Increase Effective September 1, 2021

Dear Valued Customer,

The global pandemic continues to pose unprecedented challenges as to how companies safely and reliably run their businesses. Additionally, inflation in the marketplace is now rising at a faster pace than manufacturers' ability to adjust prices, and as a result, Nye Lubricants continues to experience significant increases in our raw material costs and operating expenses.

For this reason, Nye will be implementing a price increase across all products effective September 1, 2021. Nye's prices to your company will increase 6-8%. Until September 1, we will only accept orders consistent with historical ordering patterns at the current price. Your Nye Lubricants Regional Engineering Manager will contact you with a revised price list at your request.

Our goal is to remain a stable, reliable partner for our customers. We continue to work every day to support your business in a way that delivers value and helps you to be more successful. We thank you for your business, your trust, and your continued partnership.

Best regards,

John Evans

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