



**SUPERIOR ENGINEERED MATERIALS.
IMPECCABLE SUPPORT.**

Dear Valued Customer,

As you are likely aware, the transportation costs for land, ocean and air have increased dramatically. Based on COVID-19 impacts on global economies, consumer spending, and cargo volumes the global sea logistics network has been overwhelmed. Truck and Ocean costs have significantly increased compared to pre-pandemic rates, and in some cases air freight has more than doubled. In addition, raw material shortages have resulted in supply constraints and increased costs. 3M has worked diligently to utilize their global footprint, robust supply chain network and buying volume to offset these rising costs, but they are not insulated from these impacts.

As a result of these inflationary impacts, 3M has notified us of the following:

- *All 3M Aerospace orders placed after August 15th, 2021 will be assessed a 10% surcharge until further notice*
- *All 3M Industrial products will be increasing in cost between 6-18% effective September 1st, 2021*

Please reach out to your GracoRoberts' Technical Account Manager or Customer Service Representative with any questions.

For up-to-date news on the current supply chain disruption and to see all manufacturer notifications, please click [here](#).

Kind Regards,

Thomas Gotthold
Corporate Purchasing Manager

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