



July 19, 2021

RE: Notification of Surcharge

Dear Valued Customer:

As you are likely aware, the transportation costs for land, ocean and air have increased dramatically. Based on COVID-19 impacts on global economies, consumer spending, and cargo volumes the global sea logistics network has been overwhelmed. Truck and Ocean costs have significantly increased compared to pre-pandemic rates, and in some cases air freight has more than doubled. In addition, raw material shortages have resulted in supply constraints and increased costs. 3M has worked diligently to utilize our global footprint, robust supply chain network and buying volume to offset these rising costs, but we are not insulated from these impacts.

As a result of these inflationary impacts, 3M will be assessing a surcharge with an impact of 10%, on Aerospace orders placed after August 15, 2021 or as permitted by contract.

To offer all customers an opportunity to purchase prior to the impact of the surcharge, 3M reserves the right to limit quantities based on each customer's historical average purchases.

We commit to closely monitor these inflationary pressures that are driving these actions and to adjust accordingly as markets normalize.

If you have any questions, please contact your 3M Sales or Customer Service Representative at 1-800-328-1684. We thank you for your business and continued support.

Sincerely,

Hiroyuki (Hiro) Ishizaki, Vice President - Global Portfolio
3M Automotive and Aerospace Solutions Division