

THANKYOU FOR CHOOSING DANDY®

For over 90 years the Duda Farm Fresh Foods family has proudly grown celery with a commitment to develop proprietary varieties that are Naturally Sweeter & Crispier® and have less strings. Along the way, we have led the category in seed research, product innovation, and connecting with consumers.

Our goal is to always provide our retail customers with premium products that meet market demand, drive sales and support our value of growing for future generations.

We invite you to learn more about our company, the Dandy® celery product line and how we can support your produce department. From stalks to snacks, you can trust Duda Farm Fresh Foods for superior celery all year-round.



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DANDY SUETER SWEETER CRISPIER





CRUNCH-A-LICIOUS

Duda Farm Fresh Foods leads the world in research and development to naturally breed superior seed varieties with a difference you can taste. With our state-of-the-art flavor and nutrition laboratory - set up with an analytical "tongue" and "nose"- we have made significant investments to better understand and work with nature to perfect growing the sweetest, crispiest varieties available. Our research spans the better part of two **Good source**

centuries and has resulted in 152 celery varieties in our repertoire, 37 of which are protected. Our research and processes also give us the

capability to grow in different regions of the United States without compromising the deliciously sweet flavor consumers enjoy.



We ship and market our celery under the Dandy® brand. Our retail customers and end consumers know they can trust the Dandy® name for consistently excellent quality, and the varieties and options that meet all their needs.

Look for our Duda Generations logo on pack indicating Duda's proprietary celery varieties. These varieties have been developed through extensive research and breeding over the last 130+ years for a naturally sweeter and crispier product.

CELERY NUTRITION

One serving of celery (110 grams, approximately 2 large or 3 medium stalks) contains just 15 calories, 88 milligrams of sodium, 10% of the Daily Value for folate, 10% of the Daily Value for vitamin A, and 40% of the **Daily Value for vitamin K.**

One serving = iust 15 calories!

of Vitamin A

Diuretic

substances can

reduce

retained water and sodium in

vour

body and

alleviate swelling

Good source of folate

> **A deliciously** crunchy way to **hydrate**

Helps boost digestion because of its high water content and high fiber

> **Good source of** Vitamin K

EDTAL STO SNACKS

Slow

VERSATILITY THROUGH

INNOVATION

Throughout our generations of family farming, product innovation has been at the forefront of our focus. This perspective has resulted in a full line of Dandy® celery that meets all of the needs of today's consumer. From cooking to snacking, we make it easy to incorporate celery into everyday diets. We've helped fuel category growth with our variety of fresh-cut items, an increase in organic production, and an on-trend variety of ready-to-snack products.

DANDY® DELIVERS with our in-house freight experts and logistics team that doesn't depend on the open truck market to cover delivered business. In addition to our own small trucking fleet, we have developed direct relationships with various trucking companies which have dedicated specific trucks for our program. Our consistent truck supply means on-demand deliveries and excellent customer service. From across town to across the world, let our team take care of your logistics.

Duda

53



Salads

Soups

Snacks

Smoothies & Juices



TALK STALK!

DANDY® CELERY HEARTS+STALKS

- Soups and stews
- One-pot meals and slow cookers
- Smoothies and juicing
- So much more!



- Salads and stir frys
- Appetizers and cocktail garnishes
- Stuffing and snacking
- The possibilities are endless!





VISIT

Find additional information at:

https://trade.dudafresh.com

DANDY® SNACKS

- In lunchboxes
- At the gym
- On roadtrips
- Anywhere on the go!

Conventional and Organic options Available!



WHY IT RESH - CUT



The fresh-cut category continues to grow, and celery is no exception. Dandy® is the leading brand of fresh-cut celery, with options that meet families' needs from recipe preparation to on-the-go snacking. Stock your shelves with a mix of fresh-cut items and merchandise them with seasonal items for healthy sales.

Progressive Processing

In addition to our world-renown research program, Duda has developed progressive processing techniques and state-of-the-art facilities. Using a water jet cutting technology, we eliminate the use of metal blades. This technique cuts the celery more smoothly, leaving less strings and pits - resulting in a higher quality product.

Dandy® Fresh-Cut Celery is Great For...

- Lunchboxes and after-school snacks
- An instant appetizer paired with dips
- Before or after exercise
- Snacking anywhere on-the-go!







JOIN THE PYSNACKING REVOLUTION



A classic combo known for its snack appeal • Comes in two convenient sizes 2.3 oz



A perfect pairing of our Naturally Sweeter & Crispier® celery + peanut butter



sales with Dandy® Celery Snackers!

Low in calories, high in crunch

1.6 oz size is the ideal portion control pack

• Single serving appeals to wide range of consumers





WITHIN PRODUCE



33% ARE SNACKING MHEALTHIER THOSE SIMPLE **LOW CALORIES**

CELERY MERCHANDISING TIPS



MAXIMIZE FACINGS
WITH VERTICAL
PLACEMENT

SWEETER CRISPIER







USE POS TO EDUCATE AND INSPIRE



Duda Duda

CO MERCHANDISE WITH HEALTHY ITEMS FOR EASY MEAL SOLUTIONS

KEEP SHELF STOCKED AND ROTATED



DRIVE ADDITIONAL SALES WITH SEASONAL DISPLAYS



REFRIGERATE AT 32-36 DEGREES F, 90-95% HUMIDITY



ENGAGE YOUR CONSUMER AFFAIRS DEPARTMENT! THEY CAN DOWNLOAD OUR CELERY 101 TOOLKIT HERE.

PROMOCALENDAR

JANUARY



- New Year's Resolutions
- Health & Fitness

FEBRUARY



- We ♥ Celery Hearts
- Super Bowl Snacking
- Cajun Flavors

MARCH



- National Celery Month
- St. Patrick's Day
- National **Nutrition Month**

APRIL

- Easter
- Spring Recipes

ΜΔΥ



- Memorial Day
- National BBQ Month
- Mother's Day
- Cinco de Mayo

JUNE



- Summer Snacking
- Father's Day
- Graduations, Parties

JULY



- 4th of July
- Summer Sports



AUGUST



- Back to School
- Healthy **Snacking**

SEPTEMBER



- Fruits & Veggies **More Matters Month**
- Labor Day

OCTOBER



- Cold & Flu Season
- Halloween
- Soups & Stews

NOVEMBER



Thanksgiving



DECEMBER

- Hearty Holiday Recipes
- New Year's Eve **Entertaining**

Seasonal Content AVAILABLE AT









DELICHT THEM WITH ... ALL YEAR-ROUND!







