

# **Solutions Consultant**

Location: Glasgow, UK Department: Professional Services Salary: £22,000 - £30,000 DOE

### **About Formedix**

Want to be part of a fun, flexible and progressive company? A place where you get to have a real impact? And where hard work is rewarded with a bunch of great perks? That's us! That's Formedix!

So what do we do? In a nutshell, we've made a nifty clinical metadata repository & clinical trial automation software platform for the pharmaceutical industry. We help pharma companies and the like run clinical trials more quickly and efficiently. Our solution automates loads of tasks that would normally take lots of time and resources. So it helps our pharma customers make a real difference to people's lives. And you could play a part in that too!

What else is there to love? Here's some of the things you can expect if you join us:

- 4 day working week either a Monday or Friday off (for the same pay!)
- Flexible working a 34 hour week, with core office hours of 10am to 3.30pm (the rest is up to you!)
- A generous pot of holidays
- City centre pad with option to work from home
- Monthly pizza socials and twice yearly company parties

To round off, we're a friendly lot - led by an entrepreneur who cares about all of us, as well as the business. And we're growing pretty fast, which is where you come in...

## About the role

We are seeking a Solutions Consultant to join our Professional Services team and make a significant contribution to the future of our business. As a Solutions Consultant, you will be responsible for delivering a variety of professional services including SME, training and presales demonstrations.



#### Core skills and responsibilities:

- Provide training on industry standards and Formedix products to current, potential or new clients
- Diligently provide support, including pre-sales support, to our clients via teleconferencing, email ticketing system, instant chat, face-to-face and over the telephone
- Develop and maintain a clear understanding of the technology, standards and process involved in a clinical trial
- Effectively liaise with clients as required on professional service projects
- Implementing and maintaining CDISC standards (CDASH, SDTM, SEND, ADaM) within Formedix products for both Formedix and our clients
- Mapping and converting of clinical data from raw to SDTM. Formedix has a proprietary mapping and conversion tool built into its products
- Providing SME support to our product delivery team on future enhancements of the Formedix products
- Strong and confident communicator written and verbal
- Self-starter with a positive attitude and willingness to learn
- Ability to build and maintain strong business relationships
- Ability to work well under pressure

#### **Preferred experience with:**

- XSLT or XML
- CDISC Standards expertise (SDTM, SEND, ADaM Controlled Terminology etc.)

### How to apply

To apply, submit the form on the Careers page of our website, <a href="mailto:formedix.com/careers/">formedix.com/careers/</a>

So what are you waiting for! If you feel like you're a good fit, send us your CV and let's talk!