

## Message from the Partners at Gordon's

Last Updated: January 12, 2021

We are now in a new year dealing with the unprecedented COVID circumstances and we would like you to know that we remain available to those who need us. **We are here to help.** We continue to be especially thankful to those working in the highest risk environments at the front lines of the outbreak.

Dec. 26, 2020 Ontario announced a [province wide shut down](#) and released the [revised list of essential workplaces](#); real estate and moving services are included in this list. On January 12, 2021 Ontario Declared a [Second Provincial Emergency with a Stay-at-Home order](#). With the stay at home order in effect, all employees who are able to work from home, will work from home until the order is lifted.

During this period our office will remain open, but closed to in person visitors. The COVID-19 situation continues to evolve and we continue to reassess and update our operational policies and procedures to ensure the best of everyone's health during these times. We will be meeting with and accepting new clients and serving existing clients during this period, but meetings will be electronic as much as possible, and we don't mind spending some time teaching you how.

The real estate market forged ahead with unexpected momentum in almost all markets across Ontario in 2020. Locked down buyer's have demonstrated to want to be held up in larger spaces and the Covid induced work from home movement has permitted big city dwellers to become small city and country dwellers skyrocketing property values in 2020 by 20% in most regions. This has been a windfall for 2020 downsizers and estate executors having to sell property amid the pandemic and this trend appears to be extending into 2021.

Many of our clients are more vulnerable than most, and we will continue to be robust and vigilant in serving them safely so they can move to the next chapter of their life with as little risk and stress as possible.

We will continue to fulfil our responsibilities to our clients as best we can, while following the Province's guidelines. Gordon's has put in place several measures that reduce or eliminate in-person contact where unnecessary and these include video or conference calls, digitally-signed agreements, the option of video property showings, social-distancing when packing/moving and supporting our staff to work with extra caution. Read [Gordon's policy for real estate showing and showing request form](#). By creating reduced and no contact processes, we are ensuring that everyone remains safe while helping vulnerable clients move forward.

This slowdown is an excellent time for some to **plan an estate or explore safe downsize options virtually** from your own home. We are here to answer all your questions; [call us](#) to set up a **free consultation** either through phone or a Zoom video call. If you are someone who's writing their will, ask us how you can [alleviate your executor's future burden today](#).

As always, **the health of our clients is of the highest importance to us.** Gordon's has evolved its processes over the years to create uniquely safe ways to support those we serve

to achieve their critical goals. As we fight the pandemic, the stakes are higher and we consider it our duty to assist our clients who need us more than ever. Our pledge is to ensure that our clients, our staff and the public remain safe.

Stay safe and take care.

Barry Gordon, Alicia Gordon, Manson Slik

The Partners of Gordon's Downsizing and Estate Services Ltd.