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TOTAL ONE MONTH SAVINGS: \$64,661.73

July 1,	2021	- July	31,	2021

Туре	Shipments	Shipments (%)	Old charges	New charges	Savings	Savings (%)
Ground Commercial Domestic	2,297	21.47%	\$36,183.90	\$27,442.68	\$8,741.22	24.16%
International	29	0.27%	\$6,468.49	\$5,768.46	\$700.03	10.82%
Ground Residential Domestic	7,599	71.03%	\$91,601.07	\$70,295.32	\$21,305.75	23.26%
Express Domestic	685	6.40%	\$33,511.13	\$26,395.06	\$7,116.07	21.23%
International Ground	68	0.64%	\$3,853.96	\$3,390.59	\$463.37	12.02%
Unknown Service	21	0.20%	-\$1,256.60	-\$1,256.60	\$0.00	0.00%
Total	10,699	100.00%	\$170,361.95	\$132,035.51	\$38,326.44	22.50%

) Non-transportation charges

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Transportation charges

Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Other Surcharges	2,137	9.91%	\$19,100.80	\$19,100.80	\$0.00	0.00%
Surcharges	9,552	44.32%	\$51,732.31	\$30,423.22	\$21,309.09	41.19%
Fuel Surcharges	9,865	45.77%	\$18,953.43	\$13,927.23	\$5,026.20	26.52%
Total	21,554	100.00%	\$89,786.54	\$63,451.25	\$26,335.29	29.33%

TOTAL ONE MONTH SAVINGS: \$51,315.10

Transporta	Transportation charges				November 1, 2021 - November 30, 2021				
Туре	Shipments	Shipments (%)	Old charges	New charges	Savings	Savings (%)			
International	626	19.73%	\$24,927.60	\$6,682.60	\$18,245.00	73.19%			
Express Domestic	2,303	72.58%	\$98,015.26	\$76,146.34	\$21,868.92	22.31%			
Ground Commercial Domestic	230	7.25%	\$4,091.60	\$3,041.05	\$1,050.55	25.68%			
Ground Residential Domestic	6	0.19%	\$73.12	\$47.28	\$25.84	35.34%			
Unknown Service	7	0.22%	\$0.00	\$0.00	\$0.00	0.00%			
International Ground	1	0.03%	\$7.51	\$7.51	\$0.00	0.00%			
Total	3,173	100.00%	\$127,115.09	\$85,924.78	\$41,190.31	32.40%			

Non-transportation charges

Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Surcharges	3,658	40.30%	\$19,600.71	\$14,998.09	\$4,602.62	23.48%
Fuel Surcharges	3,164	34.86%	\$17,226.38	\$11,704.21	\$5,522.17	32.06%
Other Surcharges	2,254	24.83%	\$666.52	\$666.52	\$0.00	0.00%
Total	9,076	100.00%	\$37,493.61	\$27,368.82	\$10,124.79	27.00%

TOTAL ONE MONTH SAVINGS: \$53,636.80

Transportation charges

July 14, 2021 - August 31, 2021

Туре	Shipments	Shipments (%)	Old charges	New charges	Savings	Savings (%)
International	713	14.64%	\$29,518.13	\$11,142.35	\$18,375.78	62.25%
Express Domestic	3,550	72.91%	\$183,215.03	\$158,501.30	\$24,713.73	13.49%
Ground Residential Domestic	21	0.43%	\$424.80	\$382.84	\$41.96	9.88%
Ground Commercial Domestic	565	11.60%	\$7,524.53	\$6,900.36	\$624.17	8.30%
Unknown Service	17	0.35%	\$0.00	\$0.00	\$0.00	0.00%
International Ground	3	0.06%	\$44.86	\$44.86	\$0.00	0.00%
Total	4,869	100.00%	\$220,727.35	\$176,971.71	\$43,755.64	19.82%



Non-transportation charges

Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Other Surcharges	3,466	24.36%	-\$528.20	-\$528.20	\$0.00	0.00%
Surcharges	5,921	41.62%	\$32,863.45	\$27,423.45	\$5,440.00	16.55%
Fuel Surcharges	4,841	34.02%	\$21,660.16	\$17,219.00	\$4,441.16	20.50%
Total	14,228	100.00%	\$53,995.41	\$44,114.25	\$9,881.16	18.30%

TOTAL ONE MONTH SAVINGS: \$101,034.11

テラ) Transportation charges

December 1, 2020 - December 31, 2020

Туре	Shipments	Shipments (%)	Old charges	New charges	Savings	Savings (%)
International	65	0.33%	\$8,477.39	\$7,729.21	\$748.18	8.83%
International Ground	37	0.19%	\$1,646.84	\$1,467.15	\$179.69	10.91%
Express Domestic	3,537	18.06%	\$122,150.22	\$98,853.26	\$23,296.96	19.07%
Ground Residential Domestic	12,830	65.51%	\$136,663.58	\$107,413.17	\$29,250.41	21.40%
Ground Commercial Domestic	3,082	15.74%	\$23,257.56	\$17,529.01	\$5,728.55	24.63%
Unknown Service	35	0.18%	\$965.74	\$965.74	\$0.00	0.00%
Total	19,586	100.00%	\$293,161.33	\$233,957.54	\$59,203.79	20.19%

Non-transportation charges

Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Other Surcharges	4,335	10.80%	\$32,403.12	\$32,403.12	\$0.00	0.00%
Surcharges	17,862	44.52%	\$81,020.19	\$44,976.11	\$36,044.08	44.49%
Fuel Surcharges	17,926	44.68%	\$22,247.67	\$16,461.43	\$5,786.24	26.01%
Total	40,123	100.00%	\$135,670.98	\$93,840.66	\$41,830.32	30.83%

EXPERTS IN ZERO-COST PROFIT ENHANCEMENT AND RECOVERY

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TOTAL ONE MONTH SAVINGS: \$129,858.00

Transportation charges December 1, 2021 - December 31, 2021

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Туре	Shipments	Shipments (%)	Old charges	New charges	Savings	Savings (%)
International	32	0.16%	\$4,701.41	\$4,163.67	\$537.74	11.44%
Ground Residential Domestic	13,600	68.23%	\$145,069.00	\$111,843.18	\$33,225.82	22.90%
Express Domestic	4,283	21.49%	\$172,759.65	\$139,114.77	\$33,644.88	19.47%
Ground Commercial Domestic	1,988	9.97%	\$25,054.81	\$18,960.12	\$6,094.69	24.33%
Unknown Service	20	0.10%	\$639.85	\$639.85	\$0.00	0.00%
International Ground	10	0.05%	\$637.91	\$611.24	\$26.67	4.18%
Total	19,933	100.00%	\$348,862.63	\$275,332.83	\$73,529.80	21.08%

Non-transportation charges

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Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Other Surcharges	3,997	9.75%	\$27,762.16	\$27,762.16	\$0.00	0.00%
Surcharges	18,647	45.47%	\$101,686.71	\$57,922.55	\$43,764.16	43.04%
Fuel Surcharges	18,362	44.78%	\$49,751.54	\$37,187.50	\$12,564.04	25.25%
Total	41,006	100.00%	\$179,200.41	\$122,872.21	\$56,328.20	31.43%

TOTAL ONE MONTH SAVINGS: \$26,646.56

Transportation charges October 1, 2021 - October 31, 2021 ents (%) Old charges New charges Savings ngs (%) Ground Residential Domestic 9.702 88.83% \$111.441.49 \$98,103.89 \$13,337.60 11.97% Ground Commercial Domestic 611 5.59% \$7 337 33 \$6,296.93 \$1,040.40 14.18% International 148 1.36% \$13.049.64 \$12.193.20 \$856.44 6 56% Post 461 4.22% \$3,558.13 \$3,555.77 \$2.36 0.07% Total 10,922 100.00% \$135,386.59 \$120,149.79 \$15,236.80 11.25%

Non-transportation charges

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Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Other Surcharges	1,291	3.81%	\$3,128.56	\$3,128.56	\$0.00	0.00%
Fuel Surcharges	10,653	31.46%	\$16,797.51	\$14,260.30	\$2,537.21	15.10%
Surcharges	21,923	64.73%	\$40,042.94	\$31,170.39	\$8,872.55	22.16%
Total	33,867	100.00%	\$59,969.01	\$48,559.25	\$11,409.76	19.03%

TOTAL ONE MONTH SAVINGS: \$91,379.64

€D Transportation charges

January 1, 2022 - January 31, 2022

Туре	Shipments	Shipments (%)	Old charges	New charges	Savings	Savings (%)
Express Domestic	1,538	12.36%	\$71,379.70	\$55,129.79	\$16,249.91	22.77%
Ground Commercial Domestic	1,590	12.78%	\$28,380.74	\$22,079.44	\$6,301.30	22.20%
Ground Residential Domestic	9,262	74.42%	\$113,755.27	\$86,677.98	\$27,077.29	23.80%
Unknown Service	8	0.06%	\$120.85	\$120.85	\$0.00	0.00%
International Ground	9	0.07%	\$450.12	\$416.57	\$33.55	7.45%
International	38	0.31%	\$13,557.47	\$12,220.22	\$1,337.25	9.86%
Total	12,445	100.00%	\$227,644.15	\$176,644.85	\$50,999.30	22.40%



Non-transportation charge

Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Other Surcharges	2,039	7.78%	\$24,038.51	\$24,038.51	\$0.00	0.00%
Surcharges	12,345	47.09%	\$72,388.37	\$41,220.58	\$31,167.79	43.06%
Fuel Surcharges	11,822	45.10%	\$36,757.05	\$27,544.50	\$9,212.55	25.06%
Unknown Charges	8	0.03%	\$69.00	\$69.00	\$0.00	0.00%
Total	26,214	100.00%	\$133,252.93	\$92,872.59	\$40,380.34	30.30%

TOTAL ONE MONTH SAVINGS: \$16,256.76

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Transportation charges September 1, 2021 - September 30, 2021

Туре	Shipments	Shipments (%)	Old charges	New charges	Savings	Savings (%)
International	90	1.07%	\$7,025.20	\$6,487.81	\$537.39	7.65%
Ground Residential Domestic	6,712	80.13%	\$72,970.33	\$65,157.94	\$7,812.39	10.71%
Ground Commercial Domestic	358	4.27%	\$4,118.77	\$3,542.56	\$576.21	13.99%
Post	1,216	14.52%	\$9,376.80	\$9,176.17	\$200.63	2.14%
Total	8,376	100.00%	\$93,491.10	\$84,364.48	\$9,126.62	9.76%

Non-transportation charges

Туре	Charges	Charges (%)	Old charges	New charges	Savings	Savings (%)
Other Surcharges	3,244	13.26%	\$1,152.11	\$1,152.11	\$0.00	0.00%
Surcharges	13,139	53.72%	\$31,377.34	\$25,337.86	\$6,039.48	19.25%
Fuel Surcharges	8,074	33.01%	\$11,159.63	\$10,068.97	\$1,090.66	9.77%
Total	24,457	100.00%	\$43,689.08	\$36,558.94	\$7,130.14	16.32%

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