

**INDUSTRY**  
HEALTH PROVIDER

**SPONSOR**  
CIO

**STAKEHOLDERS**  
VP, CLINICAL IT  
PROCUREMENT  
FINANCE  
IT LEADERSHIP  
ENTERPRISE LEADERSHIP



**TIMELINE**

**9 weeks**



**SCOPE**

**85 OPERATING ENVIRONMENTS**



**INVESTMENT**

**\$75,000**



**REALIZED SAVINGS**

**\$1.06M (45%)**



**ROI**

**1,408%**



**PAYBACK**

**3 Months**

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## Infrastructure Optimization Services

HEALTH PROVIDER

### THE OPPORTUNITY

A leading Health System's IT department was challenged with an unplanned expenditure to migrate their EMR/EHR environment. The CIO needed solutions to uncover wasted funds within the IT budget to maintain staff and complete the initiative.

### THE SOLUTION | INFRASTRUCTURE OPTIMIZATION SERVICES

- Electronic inventory of environment (installed vs. utilized)
- Asset and Financial Repository with BI capability and user customizable dashboards
  - Current vs. Options Analysis
  - Savings by Category (e.g. Hardware, Maintenance, Software, Labor, Facilities)
  - Economics
- Consolidation & Optimization Consolidation & Optimization Recommendations
- Provided both strategic architecture guidance and tactical configuration support to drive out unnecessary costs

### THE IMPACT

- Identified ample funds to replace 6-year-old environment and fund migration program
- Eliminated risks associated with existing facility and lack of fault tolerance
- Simplified environment by reducing operating footprint
- Avoided prolonged outage of physical relocation
- Exceeded CIO savings target by 3x

### THE BENEFITS

- Reduced environment from 85 physical servers to 6
- Reduced hardware maintenance by 97%
- Reduced software licensing by 65%
- Reduced power/cooling costs by 93%
- Reduced FTE costs by 25% to support environment, staff was retained and able to be refocused on strategic initiatives



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