

 **ROI**
35-65%
INCREASE IN SAVINGS

 **FLEXIBILITY**
AGILITY TO SHIFT AND
OPTIMIZE BETWEEN CAPEX
AND OPEX EXPENSES

 **SOFTWARE
COMPLIANCE**
ALIGN INFRASTRUCTURE TO
OPTIMIZE SOFTWARE LICENSING

 **RAPID
INSIGHTS**
VISIBILITY OF KEY
INFORMATION AIDS IN
THE DEVELOPMENT OF
NEW OPPORTUNITIES

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Infrastructure Optimization Services

ELIMINATE HIDDEN COSTS

THE OPPORTUNITY

Infrastructure Optimization Services (IOS) is designed for On-Premise infrastructure and software licensing to help enterprises optimize technology investments resulting in savings of up to 65%. IOS develops strategies to address technology debt and provides Total Cost of Ownership (TCO) metrics to support consolidation, whether through a continuation of On-Premise hosting or through a variety of Hybrid (On Prem, Off Site, Private Cloud, and/or Public Cloud) approaches.

CUSTOMER CHALLENGES

- Significant impending technology debt creating budget issues
- Changing software licensing rules driving increased expense
- Software license compliance violations
- Stranded and/or underutilized software and hardware assets
- Enterprise mandates for IT cost savings while managing increasingly variable IT costs and changing business unit priorities

THE IMPACT

- Reduced Capital and Operational expense for On-Premise Infrastructure
- Measure comparative scenarios to optimize software and infrastructure costs, scale and capabilities
- Address impending technology debt and increasing software licensing costs
- Align IT investments and direction to Enterprise business goals

THE BENEFITS

- Significant ROI - Infrastructure Optimization Services typically develop savings of 35-65%
- Flexibility - Agility to shift and optimize between Capital (CAPEX) and Operational (OPEX) expenses
- Software license compliance - Align Infrastructure to optimize software licensing
- Rapid Insights - Develops opportunities, even for environments that are poorly documented



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