



December 2019

# MILESTONES

News About the People, Products and Service of Callanan Industries





# President's Report

## By Don Fane

### ► A YEAR TO REMEMBER

2019 has been an historic year for Callanan.

This year was one of our busiest and we saw very high production in aggregates and asphalt because of some good weather and friendly competition among plants through TIPS (Tactical Implementation Plan). Our construction division also completed two of the largest jobs in company history – safely and on schedule. The volume of work led us to hire a record number of people this year too.

Knowing we had an extremely busy season ahead of us, we took a step back and decided to make some changes to the way we approached safety. With the implementation of our safety leads and safety coordinators in addition to our full-time physical therapist, we are now able to have a full-time presence in the field. This allows us to better maintain our safety standards and we will continue to strive for improvement in safety moving forward.

In July, we had a setback in East Kingston with rock slides caused by historic cement mines from the 1800s. It was a situation many of us had never dealt with before, but Dan Broomhall (VP of Aggregates & Equipment) and his team came together and made the best out of a tough situation. I know this situation impacted many of our customers and I would like to personally thank you all for your patience while we remained cautious before resuming production.

Some other notable highlights from this year:

- We added brand new Ready-mix trucks to our fleet in the Capital District in our original colors.
- Our asphalt operations team pulled off another impressive relocation of plant 78 back down to Bridgeville from Pattersonville. This marks the second move for this plant in one year.

In August, Sheila Barkevich moved into the role of North Division Performance Manager – Hot Mix Asphalt for CRH Americas Materials (our parent company). With this change, VP of Construction, Mike Mastropietro took on management responsibility for asphalt and

quality control. Aggregate & Asphalt Sales Manager, Tim Higgins assumed management responsibility for our transportation line of business. Restructuring our lines of business responsibilities in this way will allow us to better serve our customers and improve production.

Our team is currently in the strategic planning process to chart the course of our business for the next five years. As we look ahead to 2020, I am excited for what is in store.

- There are several DOT and Thruway opportunities for next year in our outlying markets
- We will be implementing a new wash and go RMC system in spring of 2020
- Our construction division has secured two large airport projects

Thank you all for a year to remember.

I wish you and your families a happy and safe holiday season and look forward to the year to come.

Sincerely,  
Don Fane



Three of our brand new mixers in our original Clemente Latham Concrete colors



## ► OUR FOCUS IS SAFETY

At Callanan we are committed to providing the leadership and training needed to maintain a healthy and safe working environment for our employees and yours. We make sure every member of the Callanan family has the resources needed to guide and protect their safety and well-being.

As a way to increase our “boots on the ground” safety presence and give us more coverage areas, we have introduced a new safety coordinator role to each line of business. These coordinators will be in the field observing procedures and making sure everyone has what they need in order to do their job safely.

2019 was a challenging year in safety. Each line of business experienced setbacks and we had to overcome several incidents, but we have continued to learn from each one and have established better strength in safety along the way. With the completion of our 2019 Safety Opinion Survey, our employees provided us with beneficial feedback to help us plan for a safer 2020.

As we enter the winter months, we will be reviewing our winter weather plans to keep our facilities safe during these cold and snowy months. With this, we will be switching performance modes from operations to maintenance so we can prepare for a safe start in the Spring.



## ► MAKE IT SAFE. MAKE IT PERSONAL. MAKE IT HOME.

Some of our employees recently took part in a new commercial with the help of Albany County Sheriff Craig Apple in hopes to remind drivers to be cautious and watch out for workers on the roads.

The message is something we can all benefit from:

*We all share the roads, so we all share the responsibility of keeping our workers safe, too. So, let's Make it Safe, Make it Personal, and Make it Home.*

*It is everyone's responsibility to keep our community safe. So please slow down and move over.*

*At Callanan, we make safety our family business and we hope you will too.*

# MILESTONES

## ► STRATTON AIR NATIONAL GUARD BASE

Superintendent Mike Walsh and his crew put the finishing touches on the runways of the Stratton Air National Guard Base in Schenectady this fall. The two-year project called for approximately 61,000 tons of stone from our Pattersonville plant and 55,000 tons of hot-mix asphalt from Cordell Road. This job marks the second time Callanan has milled and paved this runway.

In 1994, Mike Walsh was a fresh-faced foreman the first time Callanan paved the 7,000-foot runway at the Schenectady County Airport and Stratton Air National Guard Base. Today, Mike is a seasoned Superintendent standing proudly on that same exact freshly paved runway 25 years later (and he hasn't aged a bit!).

What makes this story even better is that this job in 1994 was Mike Mastropietro's first as a project engineer and today he is the VP of Construction.

A unique, full-circle experience for them and our company.







## ► HISTORICAL NYS THRUWAY PROJECTS

As our season winds down, we would all like to take the time to recognize the efforts of every employee and hired hauler involved in our Thruway projects this year. The first was a 7 mile stretch on the New York State Thruway and the second was an additional 13.7 miles. The jobs were adjacent to one another and made up a total of nearly 21 miles between Albany and Catskill that serves more than 49,000 motorists a day and 18 million per year.

This marked the longest continuous Thruway paving job in Callanan history! The \$27.2 million project was done entirely at night beginning April 3rd and ending in November.

More than 30 workers milled and paved between mileposts 121.2 and 141.9 on both the north and southbound lanes. Over 290,000 tons of asphalt were pulled from our South Bethlehem and Cordell Road plants to complete the project.

Everyone involved deserves some much-needed rest from the grueling schedule that comes with night work. Many of the employees, including construction, transportation, hired haulers, operations, equipment and QC worked on these projects since April. Anyone who has worked at night knows that it is very demanding, exhausting and requires many personal sacrifices.

We would like to thank all who were involved for their efforts, commitment, and sacrifices to complete these jobs safely and on time.

# COMMUNITY

## ► MORE THAN JUST AN INTERNSHIP

Our internship program provides a rich and rewarding hands-on learning experience and the opportunity to contribute to our organization. Our interns work in their course of study under close direction of an experienced supervisor/manager.

Part of the intern experience each year is completing a service project. This year's group was able to renovate two rooms at St. Catherine's Center for Children in Albany. By adding a fresh coat of paint and some new decorations, they were able to make it feel a bit more like home!

We are now accepting applications for our 2020 summer internships!



## ► CALLANAN INDUSTRIES STUDENT SUPPORT FUND

We are proud to announce the creation of the Callanan Industries Student Support Fund at Hudson Valley Community College. The fund is designed to help students enrolled in the college's Civil Engineering, Construction, and Mechanical Engineering Technologies programs who experience unanticipated hardships that cause financial burden or who simply need additional support to complete the program. Recipients can use funds to purchase educational supplies, trade tools, or other necessary materials, and to help with additional expenses like licensing exam fees.

The first student to benefit from the newly established fund will be Zechariah Squires. Zechariah is a proud United States military veteran who, after serving our country, returned to complete his education in Hudson Valley's Construction Technology program. The Callanan Industries Student Support Fund will allow him to buy the tools he needs to complete the program successfully.





## ▶ PLANT TOURS

Callanan has been opening its doors to students, industry partners, and community members for decades. Giving these groups the opportunity to gain insight on our industry has proven to be invaluable to everyone involved. Not only do tours of our operations give people a better understanding of what we do, but it also allows our own employees to share the work that they are so proud of. We have been happy to host Cub Scouts, students of all ages, engineers and more at many of locations this year. If you are interested in setting up an educational tour of one of our facilities, feel free to reach out to us anytime!



Cub Scouts and Boy Scouts visit our Bridgeville Plant



Members of the KEMEK Engineering Board visit our South Bethlehem Quarry along with Connor Broomhall, son of Vice President, Dan Broomhall as he learned what a day in the life of dad was like.



SUNY Poly students tour Clemente Fane Concrete in Oriskany

Geology students from Queens College touring our East Kingston Quarry



AECOM Engineers visit our South Bethlehem Quarry



## ▶ 4TH ANNUAL RIDE WITH MIKE

Our 4th Annual Ride With Mike was a huge success, raising over \$10,000 for the NYOH Community Cancer Foundation. Thank you to all that were able to help us achieve this!



# MAKE A DIFFERENCE WEEK

Each year, the third week of October marks Make A Difference Week at Callanan. Inspired by National Make A Difference Day, Callanan employees come together and volunteer for a different cause each day of this special week. Seven days, seven events, dozens of volunteers, and ONE big community!



*Sunday, October 20*  
**Hudson Valley Walk to Defeat ALS**



*Monday, October 21*  
**Prepare and Serve lunch at Sister Maureen Joyce Center Soup Kitchen**



*Tuesday, October 22*  
**Community Garden Maintenance for Capital Roots**





*Wednesday, October 23*  
A lively game of BINGO with wonderful residents at Van Rensselaer Manor Nursing & Rehabilitation Center



*Thursday, October 24*  
Reading to Kindergarten students at Turnpike Elementary



*Friday, October 25*  
American Red Cross Blood Drive at our Corporate Office



*Saturday, October 26*  
Prepare and serve lunch at St. John's / St. Anne's Outreach Center Welcome Table Cookout



# MILESTONES

## ► FLYING IN TO 2020

Looking ahead to next season, we will be breaking ground on two airport rehabilitation projects.

The first is runway 1533 at Griffiss International Airport in Rome, NY. The \$7.2 million job consists of milling and paving the 4,850' by 270' runway with 5-inch P-401 asphalt mix. Our crew at Ulster Paving will pull over 52,000 tons from our Oxbow plant in order to carry out the job, which is set to be completed in approximately three months with some portions of the project being carried out 24/7!

The Sullivan County Airport will also be getting a \$3.7 million face-lift next Spring. 18,000 tons of P-401 asphalt mix will be going into the 6,300' by 150' runway and some minor taxiways. To help with this project, our Asphalt Operations team moved our portable drum plant back to our Bridgeville location from our Pattersonville site earlier this year.

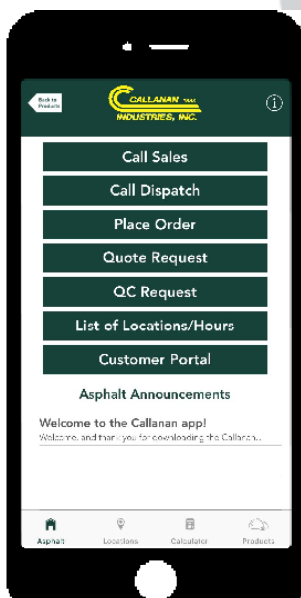
Both jobs are set to begin in early May and will have significant positive impacts on their surrounding communities upon completion.



Apple Store



Google Play



## ► UPDATES AND REMINDERS

- Don't forget to download the Callanan app through the Apple App Store or on Google Play. Find lists of products by location, calculate quantities, request quotes or QC submittals, and place orders.
- **Sign Up for MyCallanan Customer Portal!** View statements, invoices, tickets, quotes and make electronic payments. A one stop shop to manage your account. Please sign up today at [mycallanan.com](https://mycallanan.com) (preferred browser: Google Chrome).







*CFC pouring a portion of a 900 yd bunk silo for long-time customer, Ken Miller of JLM Concrete Pumping*

## ▶ A BUSY SEASON FOR CLEMENTE FANE CONCRETE

It has been a busy year for our Clemente Fane Concrete team out in Oriskany and our long-term projects and customers continue to be invaluable for our Western operation.

CFC has been supplying the concrete for the more than 60-year-old Oneida County Water Pollution Control Plant in Utica. Now in its third year, the project led by CO Falter will provide upgrades making the plant more environmentally friendly, sustainable and technologically advanced.

We have also been providing a portion of the concrete to Tioga Construction's downtown Utica Harbor redevelopment project throughout the year. This is a major ongoing job that includes reconstruction of the Erie Canal seawall and a new welcome building.

With these ongoing projects and other new jobs, 2020 is gearing up to be another busy year for Clemente Fane Concrete!

## ▶ THEN AND NOW

In 2012, Clemente Latham Concrete supplied the concrete for the Vietnam Veterans Memorial in Albany. This year, we joined the Eastern Contractors Association and the Tri-County Council Vietnam Era Veterans to help with fall cleanup and general maintenance of the same memorial!



## DID YOU KNOW?

Clemente Latham Concrete has been supplying much of the concrete used in restoring the Hudson River sea wall in the cities of Troy and Albany.





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