

# Construction Edition

**A COMPLETE, STREAMLINED CONSTRUCTION ERP SOLUTION.**



“We’ve torn down the silos we had with the client-server solution, so now we have access in one view of the data. We’re now able to see where we are cost-wise with our existing construction projects; we’re able to look at the profitability of each project, look at the customer base and understand where we are most successful.”

**Jeff Hamilton, President, Roberts Glass & Service**  
**Industry: Special Trade Contractor**



# Cutting-Edge Construction Software

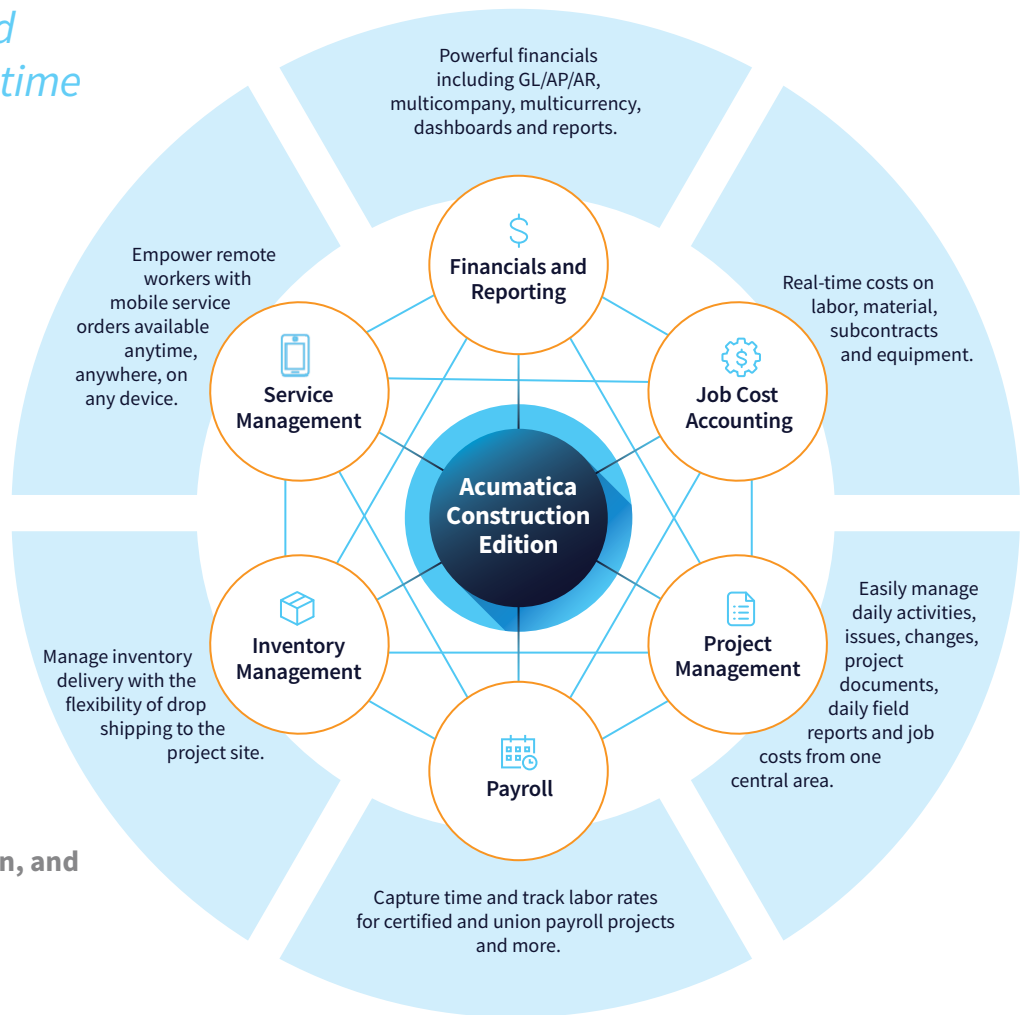
Acumatica Construction Edition is a comprehensive, modern cloud ERP application with built-in CRM and Field Service modules and superior mobile technology that arms construction companies with real-time information through role-based dashboards, powerful business intelligence, and flexible reporting and inquiry capabilities. The user-friendly platform also includes superior compliance management, robust financials, job cost accounting, project and change management, payroll, inventory, and service modules. Dashboard drilldown reports easily identify changes in project scopes, labor, materials, and equipment.

Connect to top-tier construction management and estimating programs for best-in-class functionality in a single, cohesive platform configured to meet your organization’s complex and evolving business needs. Automate routine tasks and improve data processing for accounts payable and other business operations with native artificial intelligence and machine learning. Optimize project material controls and eliminate inventory and purchase order management delays, including drop-shipping directly to the job site.

*Connect field, office and remote workers in real-time with cloud and mobile construction and accounting software.*

“For me, the biggest benefit is to be anywhere in the world and see what’s happening in my business—our overall finances and each job—without having to be in the office looking at paper.”

**Anderson Pinto, Owner & CEO  
Hartzell Construction**  
Industry: Renovation, Restoration, and General Building Contractor



[VIEW SUCCESS STORY](#)

## A to Z Functionality for Contractors

Organizations in the construction industry navigate a multifaceted and complex business environment that traditional ERP platforms do not wholly serve. Acumatica allows you to grow and evolve your business with a scalable, secure, future-proof mobile cloud platform, an intuitive user interface, and native artificial intelligence and machine learning. Acumatica's all-in-one ERP platform connects every part of your business—from budgeting to project management, purchasing to inventory, and field service to customer management. Automate change order and project issues and communicate with field staff, subcontractors, and vendors in real-time. Gain company-wide visibility of costs, budgets, projects, commitments, schedules, and contracts—allowing for tighter project controls and saving time and money. Modernize construction workflows with real-time task views, CFMA benchmarking, AIA reporting and billing, compliance management, daily field reports, and certified payroll.



-  **General Contractors**  
Residential, Commercial Builders, Industrial Builders
-  **Plumbing Heating, and AC Contractors**  
Hardware, Piping, Plumbing, Sewer, Mechanical, and HVACR
-  **Heavy Construction Contractors**  
Highway/Street, Bridge, Tunnel, Water/Sewer, Pipeline, Power
-  **Electrical Contractors**  
Electrical Installation and Repair, Cable/Telecommunication Install
-  **Specialty Contractors**  
Structural Steel, Iron Work, Glass Work, Glazing
-  **Roofing, Siding, and Sheet Metal Contractors**  
Roofing, Skylights, Sheet Metal Work, Duct Work, Siding
-  **Concrete Contractors**  
Foundations, Cast-in-Place, Highway/Street, Asphalt/Paving
-  **Excavation & Demolition Contractors**  
Foundation Digging, Grading, Concrete breaking, Wrecking
-  **Masonry, Stonework, and Tile Contractors**  
Masonry, Stone Setting, Plastering, Drywall, Insulation
-  **Architectural Firms**  
Design-Build/Construction Management, Architectural Services
-  **Carpentry and Floor Contractors**  
Cabinetry, Framing, Trim/Finishing, Flooring Installation
-  **Engineering Firms**  
Civil, Electrical, Industrial, Mechanical, Structural
-  **Painting and Paper Hanging Contractors**  
Framing, Taping, Plastering, Paperhanging
-  **Land Developers**  
Property Development for Commercial, Industrial, and Residential

The screenshot displays the Acumatica Project Manager dashboard. It includes a search bar, navigation menu, and several key performance indicators (KPIs):

- ACTIVE PROJECTS: 10
- LATE PROJECT TASKS: 4
- PROJECTS, LOW BILLING RATIO: 1
- UNDER UTILIZED EMPLOYEES: 9
- OVER BUDGET PROJECTS: 1
- UNPROFITABLE PROJECTS: 3
- MY TASKS: 5
- MY OVERDUE TASKS: 3

Two charts are visible:

- BUDGET - EXPENSES (ACTIVE PROJECTS)**: A bar chart showing budget vs. expenses for various projects like THRB3, PRO0000009, FIXEDP05, THRB2, BUDGETBYH, FIXEDP06, REVRECCO, REVRECO1, and INTXK.
- EXPENSES VS BUDGET (ACTIVE PROJECTS)**: A table with columns for Description, Created Date, Original Budgeted Amount in Base Currency, and Hist. Ac. Amount in Base Currency.

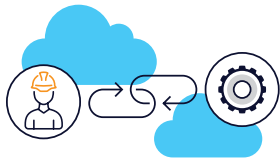
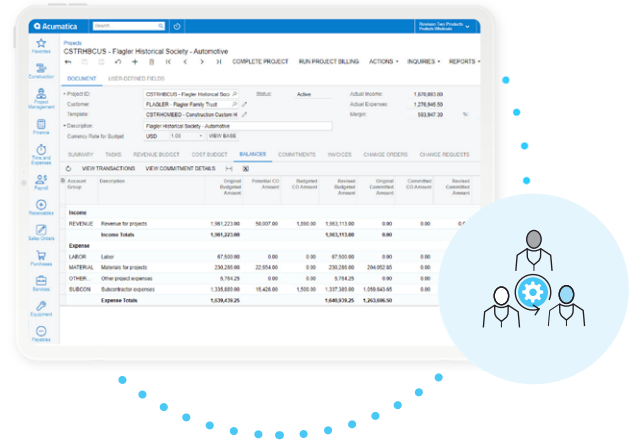
Other sections include:

- GROSS PROFIT % BY PROJECT**: A bar chart showing profit percentages for different projects.
- GROSS PROFIT BY PROJECT**: A table with columns for Project, Description, Revis. Code, Revis. Date, Est. Cost, and Est. Gross Profit %.
- CONTRACT STATUS BY PROJECT**: A table with columns for Project, Description, Origin, Code, and Review Code/Change.

Obtain complete business and project data using Acumatica Construction Edition at any time, from anywhere. Gain actionable insights with interactive, configurable dashboards to monitor budgets, profitability, KPIs, and manage changes in project plans, budget, and scope.

## Connect the Job Site and Office

The ability for employees and software to communicate effectively and efficiently between the office and job site is critical for the modern construction business. Acumatica's available service and inventory management modules allow organizations to manage projects in a single system from the office or field. Superior mobile technology streamlines job site time entry and expense management. Managers traveling between job sites can access real-time information from their connected device, including mobile dashboards, submittals, drawings, photo logs, daily field reports, and RFIs anywhere, on any device.



## Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for construction management, estimates and proposals, job site time records and HR, equipment and supply logistics and shipping, contract management with eSignature, and more.



“It was a logical choice—with Acumatica, we can communicate and integrate with other tools easily, which is a big plus as we use tools like Procore, Excel, ProEst, and Building Connected.”

**Bruce Young, President & Co-Founder, Curran Young Construction**  
Industry: Construction Build Management

## Discover Why Top Contractors Rely on Acumatica for their Success



LAUNCH THE VIEWER



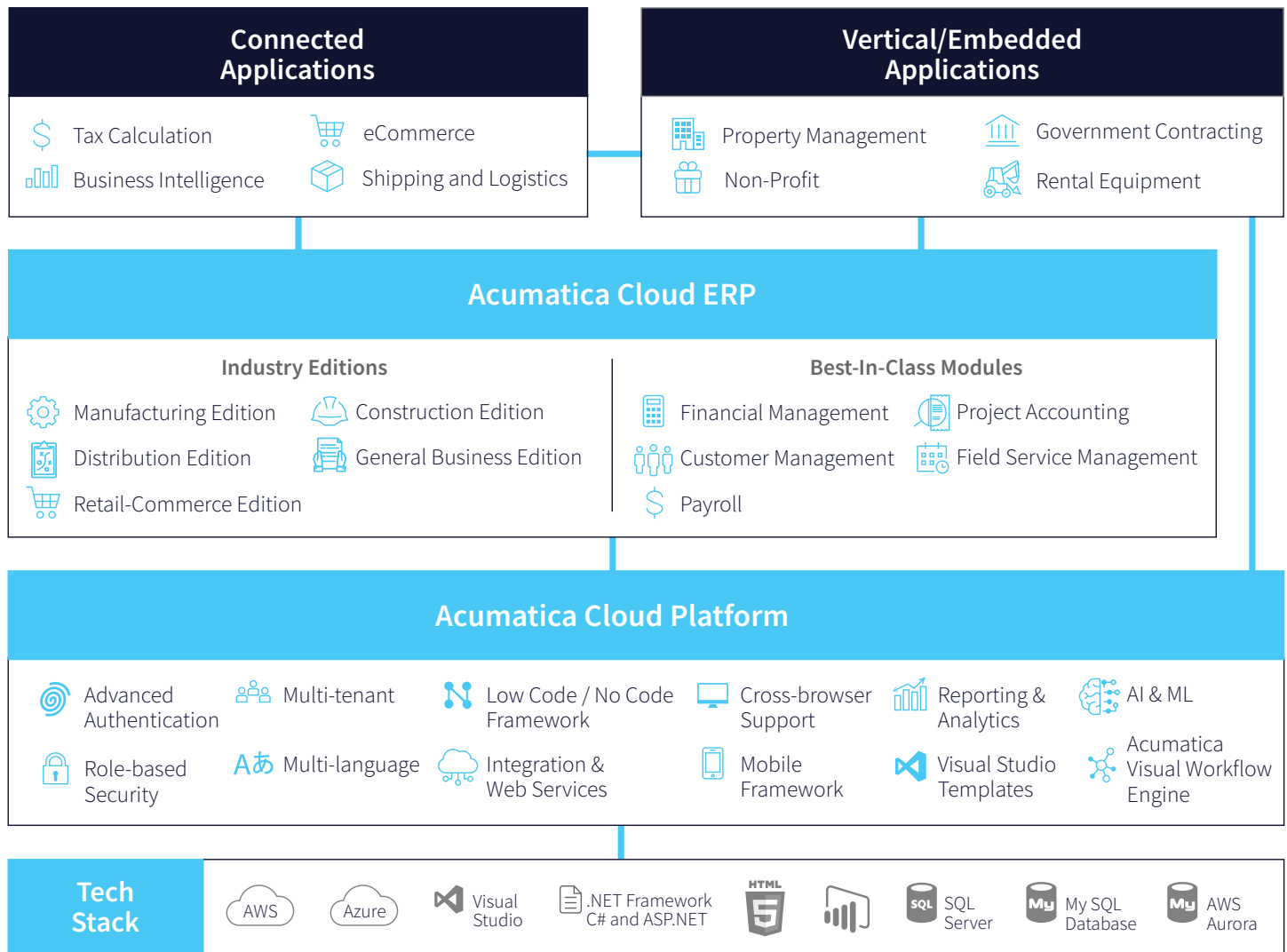
## An Innovative Cloud Platform Ready for Modern Technologies

The modern construction industry demands an ERP platform that ensures scalability and personalization. The ability to integrate new technologies that facilitate growth without extensive IT costs is essential for construction companies to gain the competitive edge they need to thrive in today's environment.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers companies to tailor the software to the way they do business. Acumatica's open architecture provides open APIs, protocols, and tools organizations need to continually incorporate new capabilities into their

platform without disrupting other functions. Machine learning and artificial intelligence automate manual tasks and streamline processes. Low-code or no-code development tools let organizations easily incorporate third-party applications and modern technologies into their ecosystem.

Personalized settings promote an intuitive experience for each user. Customizable reports and dashboards put KPIs and deadlines on top of each user's list of priorities. On-the-go mobility enables users to complete their work wherever they are and enjoy the same intuitive experience regardless of the device.



# The Trusted Leader in Usability, Mobility, and Value

Acumatica's [Customer Bill of Rights](#) protects customers with an easy-to-understand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. It also protects customers' access to their data, so they can retrieve it at any time.

Further, Acumatica is consistently [rated high](#) in both usability and value by industry analysts and users. Acumatica was recognized by [Construction Executive](#) as one of [The Top Construction Technology Firms™](#) for 2021, and is featured in Technology Evaluation Center's [2021 ERP Software for Construction Industries Buyer's Guide](#). Acumatica [Cloud ERP](#) also received one of the highest honors in tech: the [Best ERP Solution](#) CODiE™ award for 2021. [SoftwareReviews' 2021 Enterprise Resource Planning Data Quadrant Awards](#) named Acumatica a Leader and a Gold Medalist winner.

In addition, Acumatica was given the 2021 TMCnet Remote Work Pioneer Award for being a top software solution supporting remote work in the wake of the Coronavirus. Acumatica also rates consistently high with Nucleus Research and is a Leader in the G2 Mid-Market Grid Report for ERP Systems. Acumatica maintains a near-perfect Overall User Rating on the Gartner Peer Insights report.



## Acumatica by the Numbers:

- 8,000** Valued Customers
- 180M** Transactions Every Month
- 97%** User Rating Satisfaction
- 550+** Dedicated Employees
- +32** High Net Promoter Score
- 250+** Independent Software Vendors
- 350+** Channel Partners
- 1** Unique Singular Product Focus

## Discover Your Potential ROI with the Forrester Total Economic Impact Calculator™



CALCULATE YOUR ROI



## Manage Your Entire Business on a Single, Future-Proof Cloud Platform

### Powerful Construction and Project Management Provided by Acumatica Cloud ERP:

#### Projects & Construction

Daily Field Reports  
RFIs  
Change Orders  
Project Issues  
Drawing Logs  
Photo Logs  
Submittals  
Compliance Management  
Cost-Plus or Fixed Cost Contracts  
Subcontract Management  
Real-time Costs vs. Budget  
Project Budget Forecasting  
Project Cost Projections  
Project Issues  
CRM Portal and Case Integration  
Task Definition  
Unbilled Transaction Reversal  
Create Billing Rules  
Manage Project Quotes  
Labor Cost Rates  
Project Templates

#### Accounting Applications

General Ledger  
Accounts Receivable  
Accounts Payable  
Retainage  
WIP Reporting  
AIA Billing & Reporting  
Multicurrency Management  
Tax Management  
Cash Management  
Revenue Recognition  
Deferred Revenue  
Recurring Revenue  
Intercompany Accounting  
Electronic Bank Feeds  
Advanced Expense Management  
Fixed Asset Depreciation  
CFMA Benchmarking  
Payroll and Time Management  
Union Reporting  
Certified Payroll  
Mobile Time and Expense

#### Customer Management

Sales Opportunities  
Integrated Marketing  
Service and Support

Customer Self-Service Portal  
Lead and List Management  
Accounts and Contacts  
Email Integration  
Real-Time ERP ↔ CRM Data Flows

#### Analytics & Platform

Financial Reports  
Job Cost Accounting  
Profitability Reporting  
Forecasting  
Multi-language  
Acumatica Report Designer  
Generic Inquiries  
Microsoft Power BI Integration  
Configurable Dashboards  
Multi-Level Security  
Cloud or On-Premises Deployment  
Native Document Management  
Visual Workflows  
Business Events  
Online Help and Wikis  
Development Tools  
Integration Utilities  
AI / ML

#### Service Management

Calendar & Appointments  
Technician/Staff Scheduling  
Flexible Billing  
Route Optimization  
Mobile App with GPS  
Equipment Management  
Warranty Management  
Components with Serial Tracking  
Contract Management

#### Requisition Management

Convert to Purchase Order  
Predefined Request Lists  
Hide Inventory Lists  
Collect and Request Classes  
Create Customer Quotes  
Set Vendor Lead Times  
Online Vendor Bidding  
Configurable Workflows

#### Manufacturing

Bill of Material and Routing  
Production Management  
Advanced Planning & Scheduling  
Engineering Change Control

Manufacturing Estimates  
Manufacturing Data Collection

#### Inventory Management

Replenishment Settings  
Matrix Items  
Physical Inventory  
Customer and Vendor Items  
Packaging and UOM  
Shipments  
Inventory Valuation  
Lot/Serial Traceability  
Non-Stock Items

#### Warehouse Management

Barcode Label Printing  
Barcode Scanning  
Pick, Pack, and Ship  
Inventory Movement  
Warehouse Transfers  
Physical Inventory  
Inventory Look-Up

#### Purchase Order Management

Partial Fulfillment  
Consolidated Fulfillment  
Item Tracking  
Automatic Payment Vouchers  
Drop Shipments  
Landed Cost  
Vendor Selection  
Vendor Performance  
Multiple Addresses  
Audit Trail  
Blanket Orders  
Custom Workflows

#### Commerce and Point of Sale

Real-time, Bi-directional  
Sync Orders, Item Info, and Photos  
Discounts and Promos  
Point of Sale Application

#### Vendor Marketplace

Equipment Management  
Salesforce Integration  
Sales & Use tax calculations  
Performance Management  
Advanced Reporting & Analytics  
Collections Management  
Shipping Integrations  
Electronic Data Interchange

“Having a solution that can communicate with other tools was a must. In construction, there are a lot of pieces and moving parts, multiple vendors and subcontractors, and different expenses and financial controls that need to be tracked and communicated in multiple places. Integration is essential.”

**Bruce Young, President & Co-Founder, Curran Young Construction**  
**Industry: Construction Build Management**



## ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

Learn more about how Acumatica can work in your business by visiting us online at [www.acumatica.com](http://www.acumatica.com).

 **Acumatica**  
The Cloud ERP